	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Jul-25	Jul-26	bps	%CHG	Jul-25	Jul-26	%CHG
AK - Anchorage	94.4%	93.9%	-50	-0.5%	$1,515	$1,567	3.4%
AK - Outlying	91.1%	91.0%	-10	-0.1%	$1,626	$1,754	7.9%
Alaska Average	93.9%	93.5%	-39	-0.4%	$1,542	$1,611	4.5%
AL - Birmingham	90.4%	89.7%	-70	-0.7%	$1,232	$1,246	1.1%
AL - Huntsville	81.8%	86.5%	470	5.8%	$1,157	$1,154	-0.3%
AL - Mobile	90.6%	90.8%	20	0.2%	$1,249	$1,286	2.9%
AL - Montgomery	93.9%	91.5%	-239	-2.5%	$1,042	$1,106	6.2%
AL - Outlying	95.1%	94.6%	-50	-0.5%	$908	$918	1.0%
Alabama Average	88.3%	89.2%	90	1.0%	$1,179	$1,197	1.6%
AR - Little Rock	89.8%	91.5%	170	1.9%	$1,027	$1,033	0.6%
AR - Northwest Arkansas	84.1%	89.1%	500	6.0%	$1,118	$1,146	2.4%
AR - Outlying	95.9%	95.5%	-40	-0.4%	$835	$861	3.2%
Arkansas Average	87.7%	90.7%	300	3.5%	$1,049	$1,069	1.8%
AZ - Flagstaff	86.0%	90.1%	410	4.8%	$1,857	$1,756	-5.5%
AZ - Outlying	93.9%	92.6%	-129	-1.4%	$1,164	$1,154	-0.9%
AZ - Phoenix	86.4%	88.8%	240	2.8%	$1,551	$1,530	-1.4%
AZ - Tucson	90.2%	90.3%	10	0.1%	$1,171	$1,166	-0.4%
Arizona Average	86.7%	89.0%	230	2.6%	$1,495	$1,477	-1.2%
CA - Bakersfield	91.5%	94.0%	249	2.7%	$1,489	$1,527	2.5%
CA - Central Coast	93.7%	94.4%	69	0.7%	$2,686	$2,678	-0.3%
CA - Fresno/Visalia	96.0%	95.3%	-70	-0.7%	$1,551	$1,578	1.7%
CA - Los Angeles/OC	92.4%	92.4%	0	0.0%	$2,781	$2,823	1.5%
CA - Outlying	94.1%	92.5%	-159	-1.7%	$1,397	$1,426	2.1%
CA - Sacramento	91.9%	93.9%	199	2.3%	$1,945	$1,924	-1.1%
CA - San Bernardino/Riverside	90.7%	93.3%	260	2.8%	$2,233	$2,239	0.2%
CA - San Diego	92.6%	92.0%	-60	-0.7%	$2,774	$2,818	1.6%
CA - San Francisco/Oakland	93.1%	95.3%	219	2.4%	$2,998	$3,213	7.2%
CA - San Jose/Sunnyvale/Santa Clara	92.0%	95.3%	329	3.6%	$3,277	$3,518	7.4%
CA - Santa Rosa/Napa/Vallejo	89.9%	93.1%	320	3.5%	$2,356	$2,393	1.5%
CA - Stockton	95.5%	94.7%	-80	-0.8%	$1,759	$1,774	0.9%
California Average	92.4%	93.4%	100	1.2%	$2,638	$2,706	2.6%
CO - Boulder	89.6%	89.2%	-40	-0.4%	$2,050	$2,001	-2.4%
CO - Colorado Springs	83.5%	90.8%	730	8.7%	$1,468	$1,457	-0.7%
CO - Denver	85.7%	89.6%	390	4.6%	$1,883	$1,804	-4.2%
CO - Fort Collins/Loveland/Greeley	87.6%	94.4%	679	7.7%	$1,747	$1,751	0.2%
CO - Outlying	89.2%	90.1%	90	1.0%	$1,893	$1,923	1.6%
Colorado Average	85.7%	90.1%	440	5.1%	$1,820	$1,761	-3.3%
CT - Bridgeport/Stamford/Danbury	83.5%	91.0%	750	9.1%	$3,078	$3,100	0.7%
CT - Hartford/New Haven/Waterbury	92.2%	91.9%	-30	-0.4%	$1,952	$2,006	2.8%
Connecticut Average	89.5%	91.2%	170	2.0%	$2,299	$2,325	1.1%
FL - Daytona Beach/Deltona	88.6%	91.0%	240	2.7%	$1,543	$1,506	-2.4%
FL - Fort Lauderdale	89.5%	92.2%	270	3.0%	$2,455	$2,468	0.6%

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	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
FL - Fort Myers/Naples	79.0%	83.9%	489	6.3%	$1,852	$1,758	-5.1%
FL - Gainesville	91.4%	89.9%	-150	-1.6%	$1,731	$1,755	1.4%
FL - Jacksonville	86.8%	88.9%	210	2.4%	$1,508	$1,501	-0.5%
FL - Lakeland/Winter Haven	79.0%	88.4%	939	12.0%	$1,585	$1,535	-3.1%
FL - Melbourne	85.2%	87.2%	200	2.3%	$1,757	$1,721	-2.0%
FL - Miami	84.6%	90.6%	600	7.1%	$2,600	$2,648	1.8%
FL - Orlando	86.7%	90.1%	340	3.9%	$1,805	$1,764	-2.3%
FL - Palm Beach	90.3%	93.2%	290	3.2%	$2,522	$2,562	1.6%
FL - Pensacola	86.3%	88.0%	170	1.9%	$1,597	$1,621	1.5%
FL - Sarasota/Bradenton	82.3%	86.2%	390	4.7%	$1,876	$1,839	-1.9%
FL - Tallahassee	89.5%	92.2%	270	3.0%	$1,473	$1,464	-0.6%
FL - Tampa	88.4%	90.1%	170	1.9%	$1,861	$1,803	-3.1%
Florida Average	86.6%	89.7%	310	3.5%	$1,948	$1,925	-1.2%
GA - Albany	89.6%	92.1%	250	2.8%	$1,007	$1,031	2.4%
GA - Athens/Clarke County	91.0%	93.8%	279	3.0%	$1,334	$1,370	2.8%
GA - Atlanta	88.1%	89.9%	180	2.1%	$1,654	$1,653	-0.1%
GA - Augusta	90.8%	86.4%	-440	-4.9%	$1,235	$1,290	4.4%
GA - Columbus	89.7%	93.0%	330	3.7%	$1,203	$1,253	4.2%
GA - Macon	87.8%	90.0%	220	2.6%	$1,173	$1,211	3.2%
GA - Outlying	95.7%	91.9%	-379	-4.0%	$1,870	$1,601	-14.4%
GA - Savannah	81.2%	85.8%	459	5.7%	$1,712	$1,662	-2.9%
Georgia Average	87.7%	89.7%	200	2.3%	$1,593	$1,593	0.0%
IA - Des Moines	89.3%	92.5%	320	3.5%	$1,179	$1,196	1.4%
IA - Outlying	95.6%	94.3%	-130	-1.3%	$1,089	$1,087	-0.2%
Iowa Average	89.4%	92.6%	320	3.6%	$1,172	$1,187	1.3%
ID - Boise	85.4%	91.2%	580	6.8%	$1,616	$1,691	4.6%
ID - Outlying	94.9%	91.9%	-299	-3.1%	$978	$1,025	4.8%
Idaho Average	85.8%	91.3%	550	6.4%	$1,589	$1,665	4.7%
IL - Chicago	93.3%	93.7%	40	0.5%	$2,130	$2,210	3.8%
IL - Moline	91.4%	94.3%	289	3.2%	$1,006	$1,074	6.7%
IL - Outlying	98.3%	96.1%	-220	-2.3%	$813	$873	7.4%
IL - Springfield	93.1%	94.1%	99	1.1%	$1,113	$1,156	3.9%
Illinois Average	93.1%	93.8%	69	0.7%	$1,993	$2,067	3.7%
IN - Evansville	95.5%	93.3%	-219	-2.3%	$1,043	$1,047	0.4%
IN - Fort Wayne	95.2%	93.4%	-179	-1.9%	$1,120	$1,175	5.0%
IN - Indianapolis	91.6%	90.6%	-100	-1.1%	$1,326	$1,334	0.6%
IN - Outlying	97.5%	94.9%	-260	-2.7%	$1,036	$1,098	6.0%
IN - South Bend	95.7%	93.9%	-180	-1.9%	$1,263	$1,306	3.4%
Indiana Average	92.4%	91.3%	-110	-1.2%	$1,283	$1,299	1.3%
KS - Outlying	98.7%	98.5%	-20	-0.2%	$725	$762	5.1%
KS - Topeka/Manhattan/Lawrence	94.8%	94.2%	-60	-0.7%	$1,023	$1,067	4.3%
KS - Wichita	91.4%	92.8%	140	1.5%	$948	$984	3.8%

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	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
Kansas Average	92.9%	93.4%	50	0.6%	$973	$1,012	4.0%
KY - Lexington	90.7%	93.3%	260	2.8%	$1,259	$1,274	1.2%
KY - Louisville	90.3%	89.5%	-80	-0.9%	$1,271	$1,263	-0.6%
KY - Outlying	92.1%	79.4%	-1270	-13.9%	$873	$900	3.1%
Kentucky Average	90.5%	90.5%	0	0.0%	$1,258	$1,257	-0.1%
LA - Baton Rouge	89.3%	90.4%	110	1.3%	$1,194	$1,205	0.9%
LA - Lake Charles	87.9%	90.6%	270	3.1%	$1,070	$1,254	17.2%
LA - Monroe	95.3%	93.2%	-209	-2.2%	$961	$1,026	6.7%
LA - New Orleans	92.2%	89.5%	-270	-2.9%	$1,289	$1,276	-0.9%
LA - Outlying	92.8%	91.8%	-100	-1.0%	$992	$932	-6.0%
LA - Shreveport	93.4%	93.1%	-30	-0.3%	$1,070	$1,114	4.1%
Louisiana Average	91.0%	90.7%	-30	-0.3%	$1,190	$1,206	1.4%
MA - Boston	91.2%	92.4%	120	1.3%	$2,937	$2,958	0.7%
MA - Springfield	97.2%	97.1%	-10	-0.1%	$1,726	$1,751	1.4%
Massachusetts Average	91.3%	92.5%	120	1.3%	$2,890	$2,914	0.8%
MD - Baltimore	94.2%	93.7%	-49	-0.6%	$1,761	$1,778	1.0%
MD - Outlying	93.0%	97.4%	439	4.7%	$1,561	$1,609	3.1%
Maryland Average	94.2%	93.8%	-40	-0.4%	$1,756	$1,773	1.0%
ME - Augusta/Portland	88.3%	94.0%	569	6.5%	$2,134	$2,128	-0.3%
Maine Average	88.3%	94.0%	569	6.5%	$2,134	$2,128	-0.3%
MI - Ann Arbor	92.2%	93.9%	169	1.9%	$1,605	$1,611	0.4%
MI - Detroit	93.7%	94.1%	39	0.4%	$1,403	$1,431	2.0%
MI - Flint	95.8%	94.8%	-100	-1.1%	$1,077	$1,120	4.0%
MI - Grand Rapids	95.2%	95.4%	20	0.3%	$1,485	$1,544	4.0%
MI - Kalamazoo/Battle Creek	92.6%	91.6%	-100	-1.1%	$1,207	$1,269	5.1%
MI - Lansing	94.5%	93.9%	-60	-0.7%	$1,327	$1,373	3.5%
MI - Outlying	95.4%	94.8%	-60	-0.6%	$1,149	$1,200	4.4%
Michigan Average	93.9%	94.2%	30	0.3%	$1,378	$1,415	2.7%
MN - Minneapolis - St. Paul	90.9%	92.6%	170	1.9%	$1,591	$1,641	3.1%
MN - Outlying	96.6%	92.2%	-439	-4.6%	$1,316	$1,407	6.9%
Minnesota Average	91.0%	92.6%	160	1.8%	$1,583	$1,633	3.2%
MO - Columbia	97.2%	95.7%	-150	-1.5%	$1,058	$1,109	4.8%
MO - Kansas City	91.4%	91.5%	10	0.1%	$1,403	$1,444	3.0%
MO - Outlying	66.5%	81.1%	1460	21.9%	$820	$848	3.4%
MO - Springfield	95.5%	94.0%	-150	-1.6%	$988	$1,019	3.1%
MO - St. Louis	90.8%	91.6%	80	0.8%	$1,374	$1,399	1.8%
Missouri Average	91.1%	91.7%	60	0.6%	$1,352	$1,388	2.6%
MS - Gulfport/Biloxi	94.6%	90.5%	-409	-4.3%	$1,134	$1,163	2.6%
MS - Jackson/Central MS	91.8%	93.4%	160	1.8%	$1,197	$1,243	3.9%
MS - Outlying	94.9%	92.7%	-219	-2.3%	$1,125	$1,155	2.7%
Mississippi Average	93.3%	92.4%	-90	-0.9%	$1,161	$1,199	3.2%
NC - Asheville	84.8%	82.0%	-280	-3.3%	$1,615	$1,595	-1.3%

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	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
NC - Charlotte	85.8%	88.8%	300	3.5%	$1,611	$1,592	-1.2%
NC - Fayetteville	93.7%	90.4%	-330	-3.5%	$1,280	$1,293	1.0%
NC - Greensboro/High Point	93.9%	91.3%	-259	-2.7%	$1,281	$1,287	0.5%
NC - Greenville/Inner Coastal Plain	95.5%	90.5%	-499	-5.2%	$1,139	$1,157	1.5%
NC - Outlying	97.2%	97.2%	0	0.0%	$1,454	$1,625	11.7%
NC - Raleigh-Durham	87.7%	89.6%	190	2.2%	$1,574	$1,560	-0.8%
NC - Wilmington	81.0%	90.0%	899	11.1%	$1,501	$1,552	3.4%
NC - Winston-Salem	91.4%	92.2%	80	0.9%	$1,231	$1,250	1.6%
North Carolina Average	87.3%	89.4%	210	2.5%	$1,518	$1,513	-0.3%
ND - Bismarck	96.0%	94.5%	-150	-1.5%	$1,227	$1,256	2.4%
ND - Fargo	89.8%	93.7%	390	4.3%	$1,036	$1,063	2.6%
ND - Outlying	94.4%	92.2%	-219	-2.3%	$1,237	$1,246	0.7%
North Dakota Average	92.6%	93.3%	70	0.8%	$1,136	$1,155	1.7%
NE - Lincoln	90.7%	90.2%	-50	-0.6%	$1,234	$1,260	2.1%
NE - Omaha	93.4%	91.1%	-230	-2.4%	$1,301	$1,347	3.5%
NE - Outlying	97.7%	94.8%	-290	-3.0%	$1,019	$1,073	5.3%
Nebraska Average	92.7%	90.9%	-180	-2.0%	$1,279	$1,319	3.2%
NJ - Trenton/Princeton	89.8%	93.6%	380	4.2%	$2,230	$2,295	3.0%
New Jersey Average	86.5%	93.6%	710	8.3%	$2,230	$2,295	3.0%
NM - Albuquerque	90.1%	91.4%	130	1.5%	$1,419	$1,404	-1.0%
NM - Outlying	94.9%	96.8%	190	2.1%	$1,393	$1,427	2.5%
New Mexico Average	90.5%	91.8%	130	1.5%	$1,417	$1,406	-0.7%
NV - Las Vegas	91.0%	90.1%	-90	-1.0%	$1,484	$1,450	-2.3%
NV - Outlying	94.6%	94.5%	-10	-0.1%	$1,301	$1,297	-0.3%
NV - Reno	87.7%	94.6%	689	7.9%	$1,699	$1,780	4.8%
Nevada Average	90.5%	90.9%	40	0.5%	$1,522	$1,508	-0.9%
NY - Albany	91.8%	94.5%	269	3.0%	$1,634	$1,709	4.6%
NY - Buffalo	87.5%	93.1%	560	6.4%	$1,451	$1,480	2.0%
NY - Finger Lakes Region	91.2%	92.7%	150	1.6%	$1,682	$1,675	-0.4%
NY - New York City	84.0%	92.2%	820	9.8%	$3,377	$3,481	3.1%
NY - Outlying	84.1%	94.8%	1069	12.8%	$1,268	$1,287	1.5%
NY - Poughkeepsie/Kingston/Middletown	94.9%	95.3%	40	0.4%	$1,925	$2,022	5.0%
NY - Rochester	96.5%	95.1%	-140	-1.4%	$1,522	$1,565	2.8%
NY - Syracuse	95.2%	95.2%	0	0.0%	$1,366	$1,421	4.0%
New York Average	85.9%	92.8%	690	8.1%	$2,993	$3,096	3.5%
OH - Cincinnati	92.2%	91.9%	-30	-0.3%	$1,429	$1,468	2.7%
OH - Cleveland/Akron	92.4%	93.4%	100	1.0%	$1,252	$1,326	5.9%
OH - Columbus	90.2%	91.1%	90	1.0%	$1,394	$1,410	1.1%
OH - Dayton	94.0%	93.3%	-69	-0.8%	$1,199	$1,233	2.8%
OH - Outlying	98.0%	89.6%	-839	-8.6%	$904	$1,084	19.8%
OH - Toledo	95.4%	95.0%	-40	-0.5%	$1,000	$1,046	4.5%
Ohio Average	91.8%	92.2%	40	0.4%	$1,320	$1,363	3.2%

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	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
OK - Oklahoma City	90.7%	90.5%	-20	-0.3%	$1,026	$1,040	1.3%
OK - Outlying	91.1%	91.7%	60	0.6%	$868	$901	3.7%
OK - Tulsa	89.2%	91.3%	210	2.4%	$1,044	$1,053	0.9%
Oklahoma Average	90.0%	90.9%	90	0.9%	$1,031	$1,042	1.2%
OR - Central Oregon	92.0%	91.8%	-20	-0.1%	$1,581	$1,574	-0.4%
OR - Outlying	96.2%	95.8%	-40	-0.3%	$1,418	$1,490	5.1%
OR - Portland	92.2%	92.9%	70	0.8%	$1,777	$1,764	-0.7%
Oregon Average	91.9%	92.8%	90	1.0%	$1,737	$1,724	-0.8%
PA - Harrisburg/Lancaster/Reading	93.2%	93.4%	20	0.2%	$1,537	$1,572	2.3%
PA - Lehigh Valley	92.2%	93.6%	140	1.5%	$1,745	$1,785	2.3%
PA - Outlying	94.6%	94.4%	-20	-0.2%	$1,417	$1,447	2.1%
PA - Philadelphia	90.7%	93.9%	319	3.6%	$1,877	$1,920	2.3%
PA - Pittsburgh	94.8%	91.9%	-289	-3.0%	$1,486	$1,538	3.5%
PA - State College/Altoona	96.1%	96.0%	-10	-0.1%	$1,476	$1,520	3.0%
Pennsylvania Average	91.7%	93.6%	190	2.0%	$1,758	$1,799	2.4%
RI - Providence	94.8%	94.4%	-40	-0.3%	$2,157	$2,173	0.7%
Rhode Island Average	93.9%	94.4%	50	0.5%	$2,157	$2,173	0.7%
SC - Charleston	86.4%	91.2%	480	5.6%	$1,862	$1,909	2.5%
SC - Columbia	91.6%	89.9%	-170	-1.9%	$1,344	$1,367	1.7%
SC - Greenville-Spartanburg	88.6%	91.3%	270	2.9%	$1,399	$1,400	0.0%
SC - Myrtle Beach	79.2%	88.1%	889	11.3%	$1,613	$1,557	-3.5%
SC - Outlying	91.3%	91.9%	60	0.7%	$1,290	$1,352	4.8%
South Carolina Average	87.3%	90.7%	340	3.9%	$1,569	$1,585	1.0%
SD - Outlying	97.9%	88.3%	-959	-9.8%	$1,031	$1,116	8.2%
SD - Rapid City	78.2%	90.6%	1240	15.9%	$1,258	$1,305	3.8%
SD - Sioux Falls	90.8%	90.3%	-50	-0.5%	$1,082	$1,131	4.6%
South Dakota Average	88.2%	90.2%	200	2.3%	$1,119	$1,169	4.4%
TN - Chattanooga	86.0%	91.1%	510	5.9%	$1,409	$1,392	-1.2%
TN - Knoxville	93.8%	90.4%	-339	-3.6%	$1,527	$1,508	-1.2%
TN - Memphis	90.1%	89.1%	-100	-1.0%	$1,197	$1,199	0.2%
TN - Nashville	87.2%	89.9%	270	3.1%	$1,639	$1,627	-0.7%
TN - Outlying	96.0%	92.6%	-339	-3.5%	$1,170	$1,211	3.4%
Tennessee Average	88.6%	89.9%	130	1.5%	$1,485	$1,478	-0.5%
TX - Dallas/Ft. Worth	88.0%	89.2%	120	1.4%	$1,526	$1,499	-1.8%
TX - Greater Dallas	88.8%	89.9%	110	1.2%	$1,569	$1,541	-1.8%
TX - Greater Fort Worth	87.4%	88.4%	100	1.2%	$1,433	$1,409	-1.7%
TX - Abilene	95.0%	97.4%	240	2.5%	$1,122	$1,319	17.6%
TX - Amarillo	87.6%	90.7%	310	3.5%	$967	$1,039	7.4%
TX - Austin	85.1%	88.4%	330	3.9%	$1,491	$1,457	-2.3%
TX - Beaumont	92.1%	92.4%	30	0.4%	$1,086	$1,096	0.9%
TX - College Station	90.0%	88.0%	-200	-2.3%	$1,561	$1,582	1.3%
TX - Corpus Christi	86.7%	89.1%	240	2.7%	$1,151	$1,145	-0.5%

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	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
TX - El Paso	91.0%	93.3%	230	2.6%	$1,094	$1,124	2.8%
TX - Houston	89.0%	89.4%	40	0.4%	$1,342	$1,326	-1.2%
TX - Laredo	94.5%	91.6%	-289	-3.0%	$1,154	$1,136	-1.6%
TX - Longview/Marshall	88.9%	88.9%	0	0.0%	$1,069	$1,074	0.4%
TX - Lubbock	87.4%	90.1%	270	3.1%	$941	$959	1.9%
TX - Lufkin	88.4%	89.3%	90	1.0%	$957	$1,001	4.6%
TX - Midland-Odessa	93.3%	91.8%	-150	-1.7%	$1,446	$1,390	-3.8%
TX - Outlying	91.5%	92.6%	110	1.2%	$1,027	$1,026	0.0%
TX - Rio Grande Valley	86.7%	89.9%	320	3.7%	$1,020	$1,027	0.7%
TX - San Angelo	93.1%	94.6%	149	1.6%	$1,066	$1,109	4.1%
TX - San Antonio	85.2%	87.5%	230	2.7%	$1,245	$1,186	-4.8%
TX - Texarkana	94.2%	91.9%	-229	-2.4%	$932	$932	0.1%
TX - Tyler	87.3%	89.3%	200	2.4%	$1,221	$1,236	1.2%
TX - Victoria	94.9%	90.3%	-459	-4.8%	$1,066	$1,089	2.2%
TX - Waco/Temple/Killeen	88.2%	90.8%	260	2.9%	$1,152	$1,147	-0.4%
TX - Wichita Falls	85.7%	91.4%	570	6.7%	$880	$917	4.2%
Texas Average	87.8%	89.2%	140	1.6%	$1,392	$1,370	-1.6%
UT - Ogden/Logan	92.0%	89.2%	-280	-3.0%	$1,483	$1,494	0.7%
UT - Outlying	91.7%	89.4%	-230	-2.5%	$1,621	$1,607	-0.8%
UT - Provo/Orem	84.7%	84.9%	20	0.2%	$1,587	$1,634	2.9%
UT - Salt Lake City	84.4%	89.6%	520	6.1%	$1,593	$1,590	-0.1%
Utah Average	85.8%	88.8%	300	3.5%	$1,572	$1,579	0.4%
VA - Norfolk	94.2%	95.0%	80	0.8%	$1,601	$1,694	5.8%
VA - Outlying	94.1%	97.0%	290	3.1%	$1,336	$1,284	-4.0%
VA - Richmond	91.8%	92.4%	60	0.7%	$1,714	$1,673	-2.4%
VA - Roanoke	94.7%	94.3%	-40	-0.4%	$1,273	$1,306	2.6%
Virginia Average	92.8%	93.8%	99	1.0%	$1,624	$1,650	1.7%
WA - Olympia	89.8%	92.9%	310	3.4%	$1,765	$1,749	-0.9%
WA - Outlying	86.8%	93.0%	620	7.1%	$1,194	$1,151	-3.5%
WA - SE Washington	94.7%	90.2%	-449	-4.8%	$1,422	$1,393	-2.1%
WA - Seattle	92.7%	93.0%	30	0.3%	$2,178	$2,187	0.4%
WA - Spokane	90.7%	91.9%	120	1.3%	$1,428	$1,447	1.3%
Washington Average	92.4%	92.7%	30	0.4%	$2,054	$2,057	0.1%
WI - Green Bay/Appleton/Oshkosh	93.6%	94.7%	109	1.2%	$1,109	$1,151	3.8%
WI - Madison	89.7%	91.1%	140	1.5%	$1,588	$1,624	2.2%
WI - Milwaukee	90.9%	92.8%	190	2.1%	$1,561	$1,618	3.6%
WI - Outlying	79.2%	96.6%	1739	22.0%	$1,176	$1,217	3.5%
Wisconsin Average	89.9%	92.6%	270	3.0%	$1,480	$1,528	3.3%
WV - Charleston	85.8%	92.2%	640	7.4%	$1,138	$1,227	7.8%
WV - Outlying	97.9%	99.3%	140	1.4%	$1,145	$1,162	1.5%
West Virginia Average	88.8%	93.1%	430	4.8%	$1,139	$1,211	6.3%
DC - Washington	92.0%	92.5%	50	0.5%	$2,300	$2,285	-0.7%

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	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
DE - Outlying	96.2%	94.4%	-180	-1.9%	$1,701	$1,767	3.9%
HI - State of Hawaii	96.9%	96.1%	-80	-0.8%	$2,544	$2,704	6.3%
MT - State of Montana	83.5%	85.5%	200	2.4%	$1,708	$1,787	4.6%
NH - Concord	86.7%	91.3%	460	5.3%	$2,022	$2,014	-0.4%
VT - Outlying	73.7%	96.9%	2320	31.3%	$2,023	$2,024	0.1%
WY - State of Wyoming	94.5%	91.7%	-279	-2.9%	$1,291	$1,427	10.5%
National Average	89.4%	91.1%	170	1.8%	$1,775	$1,789	0.8%

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On a monthly basis, ALN surveys all apartment communities in each of the markets that we cover and an average of 92% of these surveys are successfully completed. The above statistics reflect only Conventional, Midrise, and High-Rise apartment communities. In addition, unless otherwise noted, these statistics do not include Income Restricted, Student Housing, or Senior Independent Housing. In-depth, property level research and data is available for all property types (including Senior and Income Restricted) through ALN OnLine, which includes Market and Effective Rents, Occupancy, Floor Plan & Unit Mix information, Market & Submarket statistics, Market Surveys, Historical Trends & Customizable Reports. By using ALN OnLine, you are able to see monthly fluctuations in any submarket you need which will greatly enhance your ability to respond to changes quickly and efficiently.

Laura Reese-Williams, CAS
Executive Vice President
1.800.643.6416 x 205
Laura@alndata.com

Nick Simmons
Regional Account Executive
1.800.643.6416 x 233
Nicks@alndata.com

Cameron Reese
Senior Account Executive
1.800.643.6416 x 239
Cameron@alndata.com

Susan Stroud, CAS
Vice President of Sales
1.800.643.6416 x 207
SStroud@alndata.com

Mark Pennings
Regional Account Executive
1.800.643.6416 x 232
Mark@alndata.com

Dianna Moreau
Senior Account Executive
1.800.643.6416 x 220
Dianna@alndata.com

Paige Kitchens, CAS
Senior Reg. Account Executive
1.800.643.6416 x 251
Paige@alndata.com

Robert Durham
Multifamily Specialist
1.800.643.6416 x 256
Robert@alndata.com