	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Jan-24	Jan-25	bps	%CHG	Jan-24	Jan-25	%CHG
AK - Anchorage	91.2%	90.6%	-60	-0.6%	$1,402	$1,490	6.3%
AK - Outlying	89.4%	89.1%	-30	-0.4%	$1,537	$1,592	3.6%
Alaska Average	**90.8%**	**90.4%**	**-40**	**-0.5%**	**$1,435**	**$1,515**	**5.6%**
AL - Birmingham	87.3%	87.1%	-20	-0.2%	$1,173	$1,204	2.6%
AL - Huntsville	83.3%	81.1%	-219	-2.6%	$1,131	$1,167	3.2%
AL - Mobile	91.5%	89.4%	-210	-2.3%	$1,175	$1,210	2.9%
AL - Montgomery	87.0%	90.6%	360	4.1%	$968	$1,027	6.0%
AL - Outlying	93.3%	95.6%	229	2.4%	$848	$882	4.1%
Alabama Average	**87.0%**	**86.4%**	**-60**	**-0.7%**	**$1,124**	**$1,161**	**3.3%**
AR - Little Rock	89.2%	85.7%	-350	-4.0%	$973	$1,017	4.5%
AR - Northwest Arkansas	92.0%	86.1%	-590	-6.4%	$1,003	$1,070	6.7%
AR - Outlying	94.8%	94.2%	-60	-0.6%	$763	$819	7.3%
Arkansas Average	**90.8%**	**86.5%**	**-430**	**-4.7%**	**$967**	**$1,021**	**5.6%**
AZ - Flagstaff	91.0%	88.3%	-270	-2.9%	$1,796	$1,768	-1.5%
AZ - Outlying	94.2%	95.6%	140	1.4%	$1,137	$1,162	2.2%
AZ - Phoenix	87.6%	84.3%	-330	-3.7%	$1,559	$1,544	-1.0%
AZ - Tucson	90.3%	88.5%	-180	-2.1%	$1,186	$1,166	-1.7%
Arizona Average	**87.9%**	**85.1%**	**-280**	**-3.2%**	**$1,499**	**$1,485**	**-0.9%**
CA - Central Coast	93.5%	92.7%	-80	-0.8%	$2,565	$2,656	3.6%
CA - Los Angeles/OC	91.0%	90.9%	-10	-0.1%	$2,703	$2,749	1.7%
CA - Outlying	96.3%	95.8%	-50	-0.6%	$1,300	$1,360	4.6%
CA - Sacramento	92.0%	91.8%	-20	-0.3%	$1,862	$1,921	3.2%
CA - San Bernardino/Riverside	93.1%	90.9%	-220	-2.3%	$2,130	$2,197	3.1%
CA - San Diego	93.4%	91.2%	-220	-2.3%	$2,673	$2,763	3.4%
CA - San Francisco/Oakland	90.8%	89.8%	-100	-1.1%	$2,830	$2,931	3.6%
CA - San Joaquin Valley	94.8%	94.1%	-70	-0.8%	$1,554	$1,600	2.9%
California Average	**92.0%**	**91.0%**	**-100**	**-1.1%**	**$2,523**	**$2,593**	**2.8%**
CO - Denver/Co Springs	88.3%	84.6%	-370	-4.2%	$1,810	$1,799	-0.6%
CO - Outlying	95.3%	86.7%	-859	-9.0%	$1,755	$1,837	4.7%
Colorado Average	**88.4%**	**84.5%**	**-390**	**-4.5%**	**$1,809**	**$1,800**	**-0.5%**
FL - Fort Lauderdale	89.5%	87.2%	-230	-2.5%	$2,379	$2,436	2.4%
FL - Fort Myers/Naples	84.4%	78.7%	-569	-6.8%	$1,967	$1,914	-2.7%
FL - Gainesville	90.3%	90.0%	-30	-0.3%	$1,637	$1,670	2.0%
FL - Jacksonville	85.4%	82.9%	-250	-2.9%	$1,466	$1,479	0.9%
FL - Melbourne	90.8%	85.8%	-500	-5.5%	$1,630	$1,686	3.5%
FL - Miami	87.6%	82.9%	-470	-5.4%	$2,501	$2,554	2.1%
FL - Orlando	87.0%	86.5%	-50	-0.7%	$1,740	$1,745	0.3%
FL - Palm Beach	90.4%	88.9%	-150	-1.7%	$2,418	$2,479	2.5%
FL - Pensacola	90.2%	81.6%	-860	-9.5%	$1,522	$1,592	4.6%
FL - Tallahassee	89.6%	89.8%	20	0.2%	$1,359	$1,429	5.2%
FL - Tampa	88.6%	85.1%	-350	-4.0%	$1,780	$1,816	2.0%
Florida Average	**88.0%**	**85.1%**	**-290**	**-3.3%**	**$1,893**	**$1,922**	**1.5%**

	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
GA - Albany	92.6%	91.3%	-130	-1.4%	$969	$998	3.0%
GA - Atlanta	88.0%	85.2%	-280	-3.2%	$1,605	$1,615	0.6%
GA - Augusta	90.0%	88.3%	-170	-1.9%	$1,140	$1,205	5.7%
GA - Columbus	94.4%	89.0%	-539	-5.7%	$1,127	$1,178	4.5%
GA - Macon	85.3%	85.5%	20	0.2%	$1,133	$1,155	1.9%
GA - Outlying	88.0%	85.5%	-250	-2.8%	$1,350	$1,721	27.5%
GA - Savannah	89.0%	82.4%	-660	-7.4%	$1,604	$1,687	5.2%
Georgia Average	88.4%	85.2%	-320	-3.6%	$1,540	$1,563	1.5%
IA - Des Moines	90.2%	85.7%	-450	-4.9%	$1,107	$1,148	3.7%
IA - Outlying	94.0%	94.9%	90	1.0%	$1,036	$1,070	3.3%
Iowa Average	90.5%	86.4%	-410	-4.5%	$1,101	$1,142	3.7%
ID - Boise	83.5%	82.2%	-130	-1.6%	$1,509	$1,572	4.2%
ID - Outlying	92.9%	95.7%	279	3.0%	$939	$970	3.3%
Idaho Average	83.8%	82.7%	-110	-1.4%	$1,483	$1,546	4.2%
IL - Chicago	93.0%	91.7%	-130	-1.4%	$1,914	$2,038	6.5%
IL - Moline	93.5%	88.7%	-480	-5.0%	$911	$991	8.8%
IL - Outlying	80.0%	87.4%	739	9.3%	$711	$791	11.2%
IL - Springfield	92.5%	93.0%	50	0.6%	$1,010	$1,052	4.2%
Illinois Average	92.9%	91.6%	-130	-1.4%	$1,792	$1,909	6.5%
IN - Evansville	94.9%	95.4%	50	0.5%	$956	$995	4.0%
IN - Fort Wayne	94.0%	94.3%	30	0.3%	$1,026	$1,080	5.2%
IN - Indianapolis	91.3%	90.0%	-130	-1.4%	$1,237	$1,291	4.4%
IN - Outlying	98.4%	97.4%	-100	-1.0%	$909	$1,024	12.6%
IN - South Bend	92.9%	94.3%	139	1.5%	$1,149	$1,236	7.6%
Indiana Average	91.8%	91.2%	-60	-0.7%	$1,191	$1,248	4.8%
KS - Outlying	98.1%	95.1%	-300	-3.1%	$688	$715	4.0%
KS - Topeka/Manhattan/Lawrence	93.0%	93.8%	79	0.9%	$927	$984	6.1%
KS - Wichita	90.7%	90.7%	0	-0.1%	$881	$904	2.6%
Kansas Average	91.8%	92.0%	20	0.2%	$895	$932	4.1%
KY - Lexington	93.2%	89.0%	-420	-4.6%	$1,119	$1,204	7.6%
KY - Louisville	90.3%	87.4%	-290	-3.3%	$1,178	$1,236	4.9%
KY - Outlying	96.4%	89.9%	-649	-6.7%	$777	$854	9.9%
Kentucky Average	91.3%	87.9%	-340	-3.7%	$1,151	$1,218	5.8%
LA - Baton Rouge	88.9%	88.9%	0	0.0%	$1,121	$1,141	1.9%
LA - Lake Charles	84.8%	87.1%	230	2.7%	$984	$998	1.4%
LA - Monroe	91.1%	90.8%	-30	-0.4%	$915	$932	1.9%
LA - New Orleans	88.7%	89.4%	70	0.8%	$1,218	$1,249	2.5%
LA - Outlying	89.4%	85.0%	-440	-4.9%	$849	$889	4.6%
LA - Shreveport	89.6%	90.3%	70	0.8%	$979	$1,019	4.0%
Louisiana Average	88.8%	89.1%	30	0.3%	$1,115	$1,143	2.5%
MA - Boston	90.9%	89.8%	-110	-1.3%	$2,717	$2,839	4.5%
MA - Springfield	96.2%	97.9%	170	1.8%	$1,656	$1,708	3.2%

MULTIFAMILY DATA SOLUTIONS
Reliable multifamily data you can trust

ALN
APARTMENT DATA
www.alndata.com

Trusted Experience

We're more than a data provider; we are a trusted partner to thousands of multifamily professionals across the country who utilize our data and services daily.

✓ **Accurate, Reliable Data**

Our in-house research experts provide accurate data on over 300 data points per property like rent, occupancy, amenities, and more

✓ **Informed Decision-Making**

By analyzing our current data, historical data, and market trends, you can stay informed on the factors that drive business

✓ **Must-Have Features**

Build valuable and insightful custom market survey reports and have them delivered to your inbox when you need them

CONTACT US

ALN Apartment Data
www.alndata.com
800-643-6416 x 3
Sales@alndata.com

Scan the code or visit **alndata.co/data-services** to learn more about our services

	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
Massachusetts Average	91.2%	90.0%	-120	-1.3%	$2,676	$2,798	4.6%
MD - Baltimore	92.0%	92.0%	0	0.0%	$1,643	$1,718	4.6%
MD - Outlying	96.9%	95.7%	-120	-1.2%	$1,451	$1,482	2.1%
Maryland Average	92.1%	92.1%	0	0.0%	$1,639	$1,712	4.5%
ME - Augusta/Portland	84.4%	81.4%	-300	-3.6%	$1,950	$1,993	2.2%
Maine Average	84.4%	81.4%	-300	-3.6%	$1,950	$1,993	2.2%
MI - Detroit	92.1%	93.1%	100	1.1%	$1,276	$1,339	5.0%
MI - Grand Rapids/Kalamazoo/Battle Creek	92.8%	91.5%	-130	-1.4%	$1,267	$1,333	5.3%
MI - Outlying	92.2%	93.5%	130	1.4%	$1,075	$1,131	5.2%
Michigan Average	92.0%	92.6%	60	0.6%	$1,266	$1,329	5.0%
MN - Minneapolis - St. Paul	90.4%	87.8%	-260	-2.8%	$1,487	$1,538	3.4%
MN - Outlying	94.9%	75.7%	-1919	-20.3%	$1,249	$1,310	4.8%
Minnesota Average	90.4%	87.6%	-280	-3.1%	$1,480	$1,531	3.4%
MO - Columbia	95.1%	95.7%	60	0.6%	$993	$1,071	7.9%
MO - Kansas City	90.8%	90.1%	-70	-0.8%	$1,279	$1,346	5.2%
MO - Outlying	79.8%	90.3%	1049	13.2%	$684	$718	5.0%
MO - Springfield	92.6%	90.9%	-170	-1.9%	$914	$962	5.3%
MO - St. Louis	89.3%	88.3%	-100	-1.1%	$1,279	$1,334	4.3%
Missouri Average	90.3%	89.6%	-70	-0.9%	$1,244	$1,306	5.0%
MS - Gulfport/Biloxi	92.4%	92.3%	-10	-0.1%	$1,059	$1,114	5.3%
MS - Jackson/Central MS	90.3%	88.4%	-190	-2.1%	$1,098	$1,158	5.5%
MS - Outlying	93.5%	94.3%	79	0.8%	$1,053	$1,122	6.5%
Mississippi Average	91.7%	91.0%	-70	-0.8%	$1,076	$1,137	5.7%
NC - Asheville	94.0%	86.5%	-749	-8.0%	$1,624	$1,669	2.7%
NC - Charlotte	87.4%	84.0%	-340	-3.9%	$1,549	$1,575	1.7%
NC - Fayetteville	90.1%	91.0%	90	1.0%	$1,208	$1,258	4.1%
NC - Greensboro/Winston-Salem	91.2%	92.0%	80	0.9%	$1,191	$1,233	3.5%
NC - Outlying	98.5%	98.1%	-40	-0.4%	$1,286	$1,463	13.8%
NC - Raleigh-Durham	87.3%	85.8%	-150	-1.7%	$1,494	$1,496	0.1%
NC - Wilmington	86.9%	82.7%	-420	-4.8%	$1,415	$1,449	2.5%
North Carolina Average	88.1%	85.9%	-220	-2.5%	$1,460	$1,484	1.7%
ND - Bismarck	95.0%	96.3%	130	1.4%	$1,101	$1,171	6.4%
ND - Fargo	89.3%	87.1%	-220	-2.5%	$1,002	$1,029	2.7%
ND - Outlying	91.5%	90.6%	-90	-1.1%	$1,109	$1,183	6.6%
North Dakota Average	91.4%	90.0%	-140	-1.5%	$1,057	$1,105	4.6%
NE - Lincoln	88.8%	88.0%	-80	-0.9%	$1,136	$1,173	3.2%
NE - Omaha	91.5%	91.8%	30	0.3%	$1,191	$1,244	4.4%
NE - Outlying	93.0%	92.2%	-80	-0.9%	$851	$931	9.4%
Nebraska Average	90.9%	90.7%	-20	-0.2%	$1,171	$1,220	4.2%
NM - Albuquerque	91.1%	87.9%	-320	-3.5%	$1,330	$1,394	4.9%
NM - Outlying	93.2%	94.1%	89	1.0%	$1,269	$1,358	7.1%
New Mexico Average	91.3%	88.5%	-280	-3.0%	$1,324	$1,391	5.1%

| | OVERALL MARKET | | | | | | |
| | OCCUPANCY | | CHANGE | | EFFECTIVE RENT | | |
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
NV - Las Vegas	88.7%	89.0%	30	0.4%	$1,448	$1,467	1.3%
NV - Outlying	94.6%	93.8%	-80	-0.8%	$1,220	$1,295	6.1%
NV - Reno	86.5%	88.1%	160	1.8%	$1,577	$1,627	3.2%
Nevada Average	**88.3%**	**88.9%**	**60**	**0.7%**	**$1,470**	**$1,495**	**1.7%**
NY - Albany	88.6%	89.7%	110	1.2%	$1,530	$1,595	4.2%
NY - Buffalo/Rochester/Syracuse	95.1%	92.6%	-249	-2.7%	$1,313	$1,398	6.5%
NY - New York City	87.3%	81.3%	-600	-6.9%	$3,099	$3,223	4.0%
NY - Outlying	91.8%	86.6%	-520	-5.6%	$1,181	$1,191	0.9%
New York Average	**88.2%**	**82.9%**	**-530**	**-6.0%**	**$2,770**	**$2,889**	**4.3%**
OH - Cincinnati/Dayton	91.0%	91.6%	60	0.6%	$1,261	$1,314	4.2%
OH - Cleveland/Akron	92.1%	91.1%	-100	-1.1%	$1,152	$1,210	5.1%
OH - Columbus	91.5%	89.4%	-210	-2.3%	$1,273	$1,338	5.1%
OH - Outlying	100.0%	99.0%	-100	-1.0%	$855	$882	3.2%
OH - Toledo	92.6%	93.9%	129	1.5%	$930	$979	5.3%
Ohio Average	**91.5%**	**90.7%**	**-80**	**-0.9%**	**$1,213**	**$1,273**	**4.9%**
OK - Oklahoma City	89.9%	89.7%	-20	-0.3%	$965	$1,002	3.8%
OK - Outlying	89.4%	87.4%	-200	-2.2%	$831	$887	6.7%
OK - Tulsa	90.5%	90.2%	-30	-0.3%	$973	$1,013	4.1%
Oklahoma Average	**90.2%**	**89.8%**	**-40**	**-0.4%**	**$966**	**$1,004**	**4.0%**
OR - Outlying	85.6%	96.1%	1049	12.3%	$1,359	$1,397	2.8%
OR - Portland	91.1%	89.1%	-200	-2.2%	$1,669	$1,721	3.1%
Oregon Average	**91.0%**	**89.2%**	**-180**	**-2.0%**	**$1,665**	**$1,716**	**3.1%**
PA - Harrisburg/Lancaster	91.5%	89.4%	-210	-2.4%	$1,405	$1,465	4.2%
PA - Outlying	96.0%	93.7%	-229	-2.5%	$1,300	$1,374	5.6%
PA - Philadelphia	91.6%	89.4%	-220	-2.5%	$1,760	$1,823	3.5%
PA - Pittsburgh	92.8%	92.9%	10	0.2%	$1,360	$1,437	5.6%
PA - State College/Altoona	98.7%	96.7%	-200	-1.9%	$1,338	$1,401	4.7%
Pennsylvania Average	**91.9%**	**90.0%**	**-190**	**-2.1%**	**$1,654**	**$1,719**	**3.9%**
RI - Providence	96.0%	93.2%	-279	-3.0%	$1,946	$2,055	5.6%
Rhode Island Average	**96.0%**	**93.2%**	**-279**	**-3.0%**	**$1,946**	**$2,055**	**5.6%**
SC - Charleston	88.4%	85.7%	-270	-3.1%	$1,761	$1,799	2.2%
SC - Columbia	89.7%	89.6%	-10	-0.2%	$1,245	$1,311	5.2%
SC - Greenville-Spartanburg	85.3%	85.4%	10	0.1%	$1,324	$1,359	2.7%
SC - Myrtle Beach	81.3%	68.6%	-1269	-15.6%	$1,542	$1,559	1.1%
SC - Outlying	91.6%	93.4%	180	2.0%	$1,245	$1,234	-0.9%
South Carolina Average	**87.0%**	**85.0%**	**-200**	**-2.4%**	**$1,469**	**$1,516**	**3.2%**
SD - Outlying	99.2%	98.6%	-60	-0.5%	$1,010	$1,021	1.1%
SD - Rapid City	67.3%	67.2%	-10	0.0%	$1,252	$1,265	1.1%
SD - Sioux Falls	88.5%	89.2%	70	0.8%	$1,063	$1,082	1.7%
South Dakota Average	**83.6%**	**84.5%**	**90**	**1.1%**	**$1,100**	**$1,117**	**1.6%**
TN - Chattanooga	88.0%	82.8%	-520	-5.9%	$1,340	$1,393	4.0%
TN - Knoxville	93.9%	92.3%	-159	-1.8%	$1,426	$1,475	3.5%

	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
TN - Memphis	88.9%	88.4%	-50	-0.6%	$1,159	$1,181	1.9%
TN - Nashville	87.6%	85.3%	-230	-2.6%	$1,594	$1,607	0.8%
TN - Outlying	96.7%	94.5%	-220	-2.3%	$1,093	$1,141	4.4%
Tennessee Average	88.9%	86.7%	-220	-2.4%	$1,426	$1,455	2.1%
TX - Dallas/Ft. Worth	88.8%	87.0%	-180	-2.1%	$1,511	$1,511	-0.1%
TX - Greater Dallas	89.7%	88.0%	-170	-1.9%	$1,563	$1,556	-0.4%
TX - Greater Fort Worth	87.5%	87.1%	-40	-0.4%	$1,396	$1,410	1.0%
TX - Abilene	90.0%	93.7%	370	4.1%	$944	$985	4.4%
TX - Amarillo	89.5%	88.7%	-80	-0.9%	$919	$945	2.8%
TX - Austin	85.5%	83.8%	-170	-2.0%	$1,570	$1,489	-5.1%
TX - Beaumont	89.6%	91.1%	150	1.7%	$1,000	$1,045	4.6%
TX - College Station	92.7%	91.6%	-110	-1.1%	$1,474	$1,557	5.6%
TX - Corpus Christi	87.4%	88.0%	60	0.7%	$1,121	$1,147	2.3%
TX - El Paso	92.9%	89.3%	-360	-3.9%	$1,055	$1,099	4.2%
TX - Houston	88.6%	87.9%	-70	-0.9%	$1,308	$1,330	1.7%
TX - Laredo	93.9%	93.7%	-19	-0.2%	$1,117	$1,118	0.1%
TX - Longview/Tyler	88.6%	87.2%	-140	-1.6%	$1,102	$1,110	0.7%
TX - Lubbock	88.1%	87.2%	-90	-1.0%	$912	$926	1.6%
TX - Lufkin	87.7%	88.5%	80	0.9%	$915	$946	3.4%
TX - Midland-Odessa	92.1%	91.9%	-20	-0.2%	$1,347	$1,388	3.0%
TX - Outlying	91.4%	92.5%	110	1.3%	$993	$1,025	3.2%
TX - Rio Grande Valley	92.5%	90.4%	-210	-2.3%	$973	$998	2.6%
TX - San Angelo	90.3%	91.4%	110	1.3%	$1,021	$1,067	4.5%
TX - San Antonio	87.0%	84.5%	-250	-2.9%	$1,215	$1,223	0.7%
TX - Texarkana	88.9%	88.5%	-40	-0.5%	$879	$882	0.3%
TX - Victoria	90.2%	94.6%	439	4.9%	$1,015	$1,034	1.8%
TX - Waco/Temple/Killeen	89.6%	86.3%	-330	-3.7%	$1,127	$1,140	1.1%
TX - Wichita Falls	84.9%	83.8%	-110	-1.3%	$845	$863	2.2%
Texas Average	88.3%	86.8%	-150	-1.7%	$1,375	$1,378	0.2%
UT - Outlying	81.8%	85.3%	350	4.2%	$1,482	$1,543	4.1%
UT - Salt Lake City	86.4%	86.1%	-30	-0.3%	$1,537	$1,546	0.6%
Utah Average	86.3%	86.1%	-20	-0.2%	$1,536	$1,546	0.6%
VA - Norfolk	93.0%	92.7%	-30	-0.4%	$1,485	$1,547	4.1%
VA - Richmond	90.4%	89.6%	-80	-0.9%	$1,501	$1,584	5.5%
VA - Roanoke	95.4%	94.9%	-50	-0.6%	$1,198	$1,239	3.4%
Virginia Average	92.1%	91.5%	-60	-0.7%	$1,467	$1,537	4.7%
WA - Outlying	94.7%	86.4%	-829	-8.8%	$1,088	$1,200	10.3%
WA - SE Washington	90.5%	92.4%	190	2.0%	$1,361	$1,416	4.1%
WA - Seattle	91.2%	89.8%	-140	-1.6%	$2,070	$2,127	2.7%
WA - Spokane	90.3%	87.3%	-300	-3.3%	$1,369	$1,400	2.3%
Washington Average	91.1%	89.7%	-140	-1.5%	$1,974	$2,027	2.7%
WI - Green Bay/Appleton/Oshkosh	92.4%	89.8%	-260	-2.7%	$991	$1,071	8.1%

| | OVERALL MARKET | | | | | | |
| | OCCUPANCY | | CHANGE | | EFFECTIVE RENT | | |
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
WI - Madison	91.6%	86.7%	-490	-5.3%	$1,457	$1,520	4.3%
WI - Milwaukee	92.6%	90.0%	-260	-2.8%	$1,416	$1,516	7.0%
WI - Outlying	81.9%	64.6%	-1729	-21.2%	$1,093	$1,152	5.4%
Wisconsin Average	91.6%	87.7%	-390	-4.2%	$1,348	$1,430	6.0%
WV - Charleston	91.1%	96.4%	529	5.8%	$1,033	$1,084	5.0%
WV - Outlying	98.0%	97.5%	-50	-0.5%	$1,008	$1,093	8.4%
West Virginia Average	92.8%	96.7%	389	4.2%	$1,027	$1,086	5.7%
CT - Hartford	94.1%	91.8%	-229	-2.5%	$1,772	$1,881	6.2%
DC - Washington	91.9%	90.3%	-160	-1.8%	$2,142	$2,252	5.1%
DE - Outlying	90.1%	82.7%	-740	-8.2%	$1,656	$1,704	2.9%
HI - State of Hawaii	92.4%	93.3%	90	1.0%	$2,242	$2,387	6.5%
MT - Outlying	76.9%	81.5%	459	5.9%	$1,519	$1,673	10.1%
NH - Concord	81.0%	76.8%	-420	-5.2%	$1,777	$1,832	3.1%
VT - Outlying	99.9%	75.8%	-2410	-24.1%	$1,837	$2,011	9.4%
WY - Outlying	93.0%	93.8%	79	0.9%	$1,187	$1,273	7.2%
National Average	89.6%	87.8%	-180	-2.0%	$1,689	$1,736	2.7%

On a monthly basis, ALN surveys all apartment communities in each of the markets that we cover and an average of 92% of these surveys are successfully completed. The above statistics reflect only Conventional, Midrise, and High-Rise apartment communities. In addition, unless otherwise noted, these statistics do not include Income Restricted, Student Housing, or Senior Independent Housing. In-depth, property level research and data is available for all property types (including Senior and Income Restricted) through ALN OnLine, which includes Market and Effective Rents, Occupancy, Floor Plan & Unit Mix information, Market & Submarket statistics, Market Surveys, Historical Trends & Customizable Reports. By using ALN OnLine, you are able to see monthly fluctuations in any submarket you need which will greatly enhance your ability to respond to changes quickly and efficiently.

Laura Reese-Williams, CAS
Executive Vice President
1.800.643.6416 x 205
Laura@alndata.com

Susan Stroud, CAS
Vice President of Sales
1.800.643.6416 x 207
SStroud@alndata.com

Paige Kitchens, CAS
Senior Reg. Account Executive
1.800.643.6416 x 251
Paige@alndata.com

Jackie James
Regional Account Executive
1.800.643.6416 x 253
Jackie@alndata.com

Karen Nelsen, CAM, CAS
Regional Account Executive
1.800.643.6416 x 259
KNelsen@alndata.com

Mark Pennings
Regional Account Executive
1.800.643.6416 x 232
Mark@alndata.com

Tammy Longo
Regional Account Executive
1.800.643.6416 x 249
Tammy@alndata.com