

	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Feb-23	Feb-24	bps	%CHG	Feb-23	Feb-24	%CHG
AK - Anchorage	94.4%	91.0%	-339	-3.6%	\$1,299	\$1,398	7.7%
AK - Outlying	90.7%	89.3%	-140	-1.5%	\$1,501	\$1,531	2.0%
Alaska Average	93.4%	90.6%	-280	-2.9%	\$1,348	\$1,431	6.1%
AL - Birmingham	91.3%	87.1%	-420	-4.6%	\$1,154	\$1,175	1.8%
AL - Huntsville	86.5%	85.1%	-140	-1.7%	\$1,137	\$1,142	0.4%
AL - Mobile	92.0%	91.0%	-100	-1.1%	\$1,144	\$1,178	3.0%
AL - Montgomery	90.5%	87.0%	-350	-3.9%	\$953	\$979	2.7%
AL - Outlying	95.3%	92.7%	-259	-2.7%	\$799	\$857	7.3%
Alabama Average	90.2%	87.3%	-290	-3.2%	\$1,108	\$1,130	2.0%
AR - Little Rock	87.8%	90.4%	260	3.0%	\$944	\$979	3.6%
AR - Northwest Arkansas	92.3%	90.7%	-160	-1.8%	\$966	\$1,014	5.0%
AR - Outlying	94.6%	95.2%	60	0.6%	\$719	\$764	6.3%
Arkansas Average	90.3%	90.7%	40	0.5%	\$934	\$975	4.4%
AZ - Flagstaff	94.9%	90.5%	-439	-4.7%	\$1,769	\$1,779	0.5%
AZ - Outlying	94.1%	94.2%	10	0.1%	\$1,107	\$1,151	4.0%
AZ - Phoenix	89.2%	87.8%	-140	-1.6%	\$1,603	\$1,556	-2.9%
AZ - Tucson	91.1%	90.4%	-70	-0.8%	\$1,175	\$1,176	0.1%
Arizona Average	89.5%	88.1%	-140	-1.6%	\$1,529	\$1,495	-2.2%
CA - Central Coast	95.2%	93.4%	-179	-1.9%	\$2,484	\$2,565	3.3%
CA - Los Angeles/OC	91.9%	91.3%	-60	-0.7%	\$2,671	\$2,707	1.4%
CA - Outlying	97.2%	96.4%	-80	-0.8%	\$1,231	\$1,302	5.7%
CA - Sacramento	91.6%	92.4%	80	0.9%	\$1,868	\$1,883	0.8%
CA - San Bernardino/Riverside	94.0%	93.1%	-89	-1.0%	\$2,136	\$2,133	-0.1%
CA - San Diego	94.4%	93.2%	-119	-1.3%	\$2,639	\$2,680	1.6%
CA - San Francisco/Oakland	90.9%	90.9%	0	0.0%	\$2,851	\$2,832	-0.7%
CA - San Joaquin Valley	95.4%	95.0%	-40	-0.4%	\$1,512	\$1,557	3.0%
California Average	92.6%	92.1%	-50	-0.6%	\$2,507	\$2,529	0.9%
CO - Denver/Co Springs	90.5%	88.3%	-220	-2.4%	\$1,810	\$1,812	0.1%
CO - Outlying	98.3%	95.4%	-290	-3.0%	\$1,673	\$1,769	5.8%
Colorado Average	90.5%	88.3%	-220	-2.4%	\$1,808	\$1,812	0.2%
FL - Fort Lauderdale	92.8%	89.9%	-290	-3.1%	\$2,385	\$2,393	0.3%
FL - Fort Myers/Naples	90.4%	84.9%	-550	-6.1%	\$2,157	\$1,962	-9.0%
FL - Gainesville	94.4%	91.3%	-309	-3.3%	\$1,621	\$1,646	1.6%
FL - Jacksonville	89.4%	85.2%	-420	-4.7%	\$1,507	\$1,469	-2.5%
FL - Melbourne	89.8%	90.1%	30	0.3%	\$1,682	\$1,645	-2.2%
FL - Miami	89.7%	87.3%	-240	-2.6%	\$2,440	\$2,509	2.8%
FL - Orlando	90.0%	87.1%	-290	-3.2%	\$1,801	\$1,742	-3.2%
FL - Palm Beach	92.7%	91.5%	-120	-1.3%	\$2,408	\$2,432	1.0%
FL - Pensacola	87.7%	90.4%	270	3.0%	\$1,533	\$1,521	-0.8%
FL - Tallahassee	90.6%	89.7%	-90	-1.0%	\$1,339	\$1,363	1.8%
FL - Tampa	90.2%	88.7%	-150	-1.7%	\$1,799	\$1,787	-0.6%
Florida Average	90.3%	88.1%	-220	-2.4%	\$1,917	\$1,900	-0.9%

	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
GA - Albany	89.5%	92.3%	280	3.1%	\$937	\$965	3.0%
GA - Atlanta	90.8%	88.1%	-270	-3.0%	\$1,656	\$1,606	-3.0%
GA - Augusta	88.5%	90.4%	190	2.2%	\$1,132	\$1,139	0.6%
GA - Columbus	94.5%	94.8%	30	0.3%	\$1,106	\$1,143	3.3%
GA - Macon	90.3%	86.1%	-420	-4.6%	\$1,134	\$1,128	-0.5%
GA - Outlying	88.4%	88.0%	-40	-0.5%	\$1,478	\$1,350	-8.7%
GA - Savannah	87.7%	86.8%	-90	-1.0%	\$1,541	\$1,598	3.7%
Georgia Average	90.6%	88.3%	-230	-2.5%	\$1,575	\$1,542	-2.1%
IA - Des Moines	91.1%	89.6%	-150	-1.6%	\$1,064	\$1,105	3.9%
IA - Outlying	91.1%	93.2%	210	2.3%	\$992	\$1,029	3.7%
Iowa Average	91.1%	89.9%	-120	-1.3%	\$1,058	\$1,099	3.9%
ID - Boise	87.9%	83.9%	-400	-4.5%	\$1,536	\$1,509	-1.7%
ID - Outlying	99.3%	93.0%	-629	-6.3%	\$1,130	\$937	-17.1%
Idaho Average	87.3%	84.2%	-310	-3.6%	\$1,516	\$1,483	-2.2%
IL - Chicago	93.0%	93.0%	0	0.0%	\$1,850	\$1,923	3.9%
IL - Moline	94.6%	92.2%	-239	-2.4%	\$895	\$923	3.1%
IL - Outlying	84.6%	82.9%	-170	-2.0%	\$666	\$789	18.5%
IL - Springfield	93.9%	92.1%	-179	-1.9%	\$955	\$1,007	5.5%
Illinois Average	93.0%	92.8%	-20	-0.2%	\$1,733	\$1,804	4.1%
IN - Evansville	93.9%	94.6%	70	0.8%	\$918	\$959	4.5%
IN - Fort Wayne	94.8%	94.5%	-30	-0.3%	\$1,017	\$1,032	1.4%
IN - Indianapolis	92.8%	91.2%	-160	-1.7%	\$1,183	\$1,241	5.0%
IN - Outlying	98.3%	100.0%	170	1.7%	\$941	\$974	3.5%
IN - South Bend	92.6%	91.7%	-90	-1.0%	\$1,122	\$1,147	2.2%
Indiana Average	92.9%	91.7%	-120	-1.3%	\$1,145	\$1,195	4.4%
KS - Outlying	96.5%	99.0%	250	2.5%	\$668	\$688	3.0%
KS - Topeka/Manhattan/Lawrence	92.6%	93.4%	80	0.9%	\$886	\$938	5.8%
KS - Wichita	93.7%	91.7%	-200	-2.2%	\$841	\$887	5.4%
Kansas Average	93.3%	92.5%	-80	-0.9%	\$856	\$902	5.4%
KY - Lexington	90.9%	93.8%	289	3.2%	\$1,072	\$1,122	4.6%
KY - Louisville	91.9%	91.4%	-50	-0.6%	\$1,142	\$1,191	4.3%
KY - Outlying	98.4%	96.4%	-200	-2.0%	\$732	\$789	7.8%
Kentucky Average	91.7%	92.2%	50	0.5%	\$1,111	\$1,161	4.5%
LA - Baton Rouge	91.3%	88.2%	-310	-3.4%	\$1,101	\$1,116	1.3%
LA - Lake Charles	82.4%	87.9%	550	6.6%	\$964	\$995	3.2%
LA - Monroe	88.0%	91.0%	300	3.5%	\$911	\$920	0.9%
LA - New Orleans	89.3%	88.8%	-50	-0.6%	\$1,212	\$1,233	1.7%
LA - Outlying	89.7%	90.4%	70	0.7%	\$855	\$864	1.1%
LA - Shreveport	88.6%	89.5%	90	1.0%	\$954	\$977	2.4%
Louisiana Average	89.5%	88.7%	-80	-0.9%	\$1,102	\$1,120	1.6%
MA - Boston	92.1%	91.5%	-60	-0.6%	\$2,636	\$2,720	3.2%
MA - Springfield	97.1%	96.6%	-50	-0.5%	\$1,593	\$1,688	5.9%

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	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
<b>Massachusetts Average</b>	92.3%	91.8%	-50	-0.6%	\$2,594	\$2,681	3.4%
<b>MD - Baltimore</b>	93.1%	91.9%	-120	-1.4%	\$1,634	\$1,650	1.0%
<b>MD - Outlying</b>	97.8%	97.6%	-20	-0.2%	\$1,412	\$1,455	3.0%
<b>Maryland Average</b>	93.3%	92.0%	-130	-1.3%	\$1,629	\$1,645	1.0%
<b>ME - Augusta/Portland</b>	95.2%	85.7%	-949	-9.9%	\$1,789	\$1,934	8.1%
<b>Maine Average</b>	95.2%	85.7%	-949	-9.9%	\$1,789	\$1,934	8.1%
<b>MI - Detroit</b>	93.4%	91.9%	-150	-1.6%	\$1,251	\$1,278	2.2%
<b>MI - Grand Rapids/Kalamazoo/Battle Creek</b>	94.6%	92.5%	-209	-2.2%	\$1,211	\$1,267	4.6%
<b>MI - Outlying</b>	95.6%	92.1%	-349	-3.6%	\$1,026	\$1,086	5.9%
<b>Michigan Average</b>	93.7%	91.8%	-190	-2.1%	\$1,234	\$1,268	2.7%
<b>MN - Minneapolis - St. Paul</b>	91.6%	90.5%	-110	-1.2%	\$1,445	\$1,488	3.0%
<b>MN - Outlying</b>	96.7%	94.9%	-180	-1.9%	\$1,194	\$1,245	4.3%
<b>Minnesota Average</b>	91.7%	90.4%	-130	-1.4%	\$1,438	\$1,481	3.0%
<b>MO - Columbia</b>	98.1%	96.4%	-170	-1.8%	\$922	\$1,048	13.7%
<b>MO - Kansas City</b>	92.0%	90.7%	-130	-1.4%	\$1,234	\$1,276	3.4%
<b>MO - Outlying</b>	94.7%	79.8%	-1489	-15.8%	\$641	\$693	8.1%
<b>MO - Springfield</b>	96.1%	92.9%	-319	-3.3%	\$885	\$923	4.3%
<b>MO - St. Louis</b>	91.5%	89.4%	-210	-2.3%	\$1,227	\$1,286	4.8%
<b>Missouri Average</b>	92.0%	90.2%	-180	-1.9%	\$1,198	\$1,248	4.1%
<b>MS - Gulfport/Biloxi</b>	91.4%	91.7%	30	0.4%	\$1,007	\$1,059	5.2%
<b>MS - Jackson/Central MS</b>	90.6%	89.6%	-100	-1.2%	\$1,085	\$1,105	1.9%
<b>MS - Outlying</b>	94.2%	92.8%	-139	-1.5%	\$1,024	\$1,055	3.0%
<b>Mississippi Average</b>	91.7%	91.0%	-70	-0.8%	\$1,050	\$1,080	2.8%
<b>NC - Asheville</b>	95.4%	94.1%	-130	-1.3%	\$1,662	\$1,629	-2.0%
<b>NC - Charlotte</b>	89.9%	87.7%	-220	-2.5%	\$1,563	\$1,547	-1.1%
<b>NC - Fayetteville</b>	94.3%	90.2%	-409	-4.3%	\$1,220	\$1,207	-1.0%
<b>NC - Greensboro/Winston-Salem</b>	91.1%	91.4%	30	0.4%	\$1,174	\$1,191	1.5%
<b>NC - Outlying</b>	99.3%	98.3%	-100	-0.9%	\$1,189	\$1,286	8.1%
<b>NC - Raleigh-Durham</b>	90.3%	87.3%	-300	-3.3%	\$1,509	\$1,489	-1.3%
<b>NC - Wilmington</b>	91.9%	88.6%	-330	-3.6%	\$1,424	\$1,395	-2.0%
<b>North Carolina Average</b>	90.7%	88.5%	-220	-2.5%	\$1,469	\$1,457	-0.9%
<b>ND - Bismarck</b>	92.2%	94.6%	239	2.6%	\$1,067	\$1,108	3.8%
<b>ND - Fargo</b>	91.5%	87.0%	-450	-4.9%	\$935	\$1,006	7.7%
<b>ND - Outlying</b>	89.0%	91.5%	250	2.8%	\$980	\$1,129	15.2%
<b>North Dakota Average</b>	90.3%	90.5%	20	0.2%	\$970	\$1,067	9.9%
<b>NE - Lincoln</b>	96.3%	87.2%	-909	-9.5%	\$1,050	\$1,139	8.5%
<b>NE - Omaha</b>	88.6%	91.6%	300	3.4%	\$1,163	\$1,192	2.5%
<b>NE - Outlying</b>	97.7%	92.9%	-479	-4.9%	\$789	\$856	8.5%
<b>Nebraska Average</b>	90.5%	90.5%	0	0.0%	\$1,130	\$1,173	3.7%
<b>NM - Albuquerque</b>	92.0%	91.3%	-70	-0.7%	\$1,291	\$1,336	3.5%
<b>NM - Outlying</b>	94.0%	95.0%	100	1.1%	\$1,225	\$1,261	2.9%
<b>New Mexico Average</b>	92.1%	91.1%	-100	-1.1%	\$1,284	\$1,329	3.5%

	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
NV - Las Vegas	90.6%	88.7%	-190	-2.1%	\$1,469	\$1,439	-2.0%
NV - Outlying	98.3%	95.7%	-260	-2.7%	\$1,177	\$1,245	5.8%
NV - Reno	87.4%	87.0%	-40	-0.5%	\$1,557	\$1,585	1.8%
Nevada Average	89.8%	88.4%	-140	-1.5%	\$1,482	\$1,464	-1.2%
NY - Albany	93.8%	89.4%	-439	-4.7%	\$1,469	\$1,538	4.7%
NY - Buffalo/Rochester/Syracuse	96.1%	95.2%	-90	-1.0%	\$1,240	\$1,316	6.2%
NY - New York City	89.0%	88.1%	-90	-1.1%	\$3,037	\$3,112	2.5%
NY - Outlying	93.4%	91.3%	-210	-2.2%	\$1,178	\$1,223	3.8%
New York Average	90.4%	88.6%	-180	-2.1%	\$2,702	\$2,775	2.7%
OH - Cincinnati/Dayton	92.9%	91.2%	-170	-1.8%	\$1,207	\$1,270	5.2%
OH - Cleveland/Akron	91.9%	92.1%	20	0.3%	\$1,106	\$1,157	4.6%
OH - Columbus	92.4%	91.4%	-100	-1.2%	\$1,239	\$1,283	3.6%
OH - Outlying	100.0%	100.0%	0	0.0%	\$794	\$838	5.5%
OH - Toledo	92.8%	92.5%	-30	-0.3%	\$899	\$939	4.5%
Ohio Average	92.3%	91.5%	-80	-0.9%	\$1,169	\$1,221	4.5%
OK - Oklahoma City	90.6%	89.9%	-70	-0.7%	\$942	\$965	2.4%
OK - Outlying	84.5%	89.1%	460	5.4%	\$789	\$832	5.5%
OK - Tulsa	92.6%	90.5%	-210	-2.2%	\$920	\$978	6.2%
Oklahoma Average	91.3%	90.2%	-110	-1.3%	\$931	\$968	4.0%
OR - Outlying	97.5%	83.8%	-1370	-14.0%	\$1,386	\$1,357	-2.0%
OR - Portland	92.7%	91.1%	-160	-1.8%	\$1,706	\$1,671	-2.0%
Oregon Average	92.7%	90.9%	-180	-1.9%	\$1,702	\$1,666	-2.1%
PA - Harrisburg/Lancaster	96.3%	91.7%	-459	-4.8%	\$1,355	\$1,406	3.7%
PA - Outlying	97.1%	95.6%	-150	-1.5%	\$1,280	\$1,293	1.0%
PA - Philadelphia	93.4%	92.0%	-140	-1.5%	\$1,706	\$1,765	3.5%
PA - Pittsburgh	94.1%	93.1%	-99	-1.1%	\$1,346	\$1,364	1.4%
PA - State College/Altoona	98.8%	98.3%	-50	-0.5%	\$1,285	\$1,339	4.1%
Pennsylvania Average	93.9%	92.1%	-179	-2.0%	\$1,608	\$1,658	3.1%
RI - Providence	95.7%	95.7%	0	-0.1%	\$1,859	\$1,955	5.2%
Rhode Island Average	95.7%	95.7%	0	-0.1%	\$1,859	\$1,955	5.2%
SC - Charleston	91.2%	88.1%	-310	-3.5%	\$1,725	\$1,765	2.3%
SC - Columbia	91.0%	88.9%	-210	-2.3%	\$1,202	\$1,243	3.4%
SC - Greenville-Spartanburg	87.7%	85.4%	-230	-2.6%	\$1,307	\$1,318	0.8%
SC - Myrtle Beach	81.8%	76.0%	-579	-7.0%	\$1,521	\$1,539	1.2%
SC - Outlying	94.4%	90.3%	-409	-4.3%	\$1,097	\$1,212	10.5%
South Carolina Average	89.3%	86.1%	-320	-3.6%	\$1,437	\$1,468	2.2%
SD - Outlying	97.5%	99.1%	160	1.7%	\$1,000	\$1,035	3.5%
SD - Rapid City	80.9%	64.4%	-1650	-20.4%	\$1,226	\$1,278	4.2%
SD - Sioux Falls	91.9%	89.1%	-280	-3.0%	\$1,049	\$1,067	1.7%
South Dakota Average	89.2%	83.8%	-540	-6.1%	\$1,082	\$1,112	2.7%
TN - Chattanooga	90.3%	88.2%	-210	-2.3%	\$1,349	\$1,332	-1.3%
TN - Knoxville	96.0%	94.3%	-170	-1.7%	\$1,353	\$1,433	5.9%

	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
TN - Memphis	90.4%	88.6%	-180	-1.9%	\$1,158	\$1,164	0.5%
TN - Nashville	89.9%	87.1%	-280	-3.1%	\$1,606	\$1,586	-1.2%
TN - Outlying	96.2%	96.4%	20	0.3%	\$1,014	\$1,105	9.0%
Tennessee Average	90.8%	88.4%	-240	-2.7%	\$1,417	\$1,425	0.5%
TX - Dallas/Ft. Worth	90.6%	88.6%	-200	-2.2%	\$1,536	\$1,507	-1.9%
TX - Greater Dallas	91.2%	89.5%	-170	-1.8%	\$1,589	\$1,557	-2.0%
TX - Greater Fort Worth	90.0%	86.9%	-310	-3.4%	\$1,422	\$1,397	-1.8%
TX - Abilene	91.6%	91.6%	0	0.0%	\$898	\$955	6.3%
TX - Amarillo	89.4%	89.4%	0	0.1%	\$905	\$918	1.4%
TX - Austin	88.6%	84.4%	-420	-4.7%	\$1,673	\$1,568	-6.3%
TX - Beaumont	86.9%	90.0%	310	3.5%	\$964	\$1,014	5.2%
TX - College Station	92.3%	92.2%	-10	0.0%	\$1,396	\$1,488	6.6%
TX - Corpus Christi	88.3%	86.1%	-220	-2.5%	\$1,132	\$1,126	-0.5%
TX - El Paso	94.0%	92.9%	-109	-1.2%	\$1,025	\$1,061	3.5%
TX - Houston	89.7%	88.5%	-120	-1.4%	\$1,304	\$1,311	0.6%
TX - Laredo	95.8%	93.7%	-209	-2.2%	\$1,051	\$1,107	5.4%
TX - Longview/Tyler	91.4%	88.6%	-280	-3.0%	\$1,086	\$1,094	0.7%
TX - Lubbock	90.5%	87.6%	-290	-3.2%	\$909	\$919	1.1%
TX - Lufkin	89.0%	89.5%	50	0.6%	\$905	\$919	1.5%
TX - Midland-Odessa	91.9%	92.2%	30	0.3%	\$1,244	\$1,347	8.3%
TX - Outlying	90.1%	91.8%	170	1.9%	\$927	\$1,010	9.0%
TX - Rio Grande Valley	92.0%	92.2%	20	0.3%	\$985	\$973	-1.2%
TX - San Angelo	89.0%	90.2%	120	1.4%	\$1,010	\$1,020	0.9%
TX - San Antonio	90.1%	87.1%	-300	-3.3%	\$1,261	\$1,215	-3.7%
TX - Texarkana	91.8%	89.2%	-260	-2.8%	\$838	\$882	5.3%
TX - Victoria	88.3%	90.7%	240	2.8%	\$978	\$1,008	3.0%
TX - Waco/Temple/Killeen	92.3%	88.8%	-350	-3.8%	\$1,109	\$1,129	1.8%
TX - Wichita Falls	88.6%	86.0%	-260	-2.8%	\$827	\$846	2.3%
Texas Average	90.1%	88.0%	-210	-2.3%	\$1,394	\$1,376	-1.4%
UT - Outlying	84.9%	81.8%	-310	-3.6%	\$1,561	\$1,479	-5.2%
UT - Salt Lake City	89.1%	87.2%	-190	-2.2%	\$1,572	\$1,533	-2.4%
Utah Average	89.0%	86.9%	-210	-2.4%	\$1,571	\$1,532	-2.5%
VA - Norfolk	93.3%	93.1%	-20	-0.2%	\$1,441	\$1,491	3.4%
VA - Richmond	91.9%	90.8%	-110	-1.2%	\$1,491	\$1,507	1.1%
VA - Roanoke	95.2%	95.3%	10	0.1%	\$1,128	\$1,209	7.1%
Virginia Average	92.9%	92.3%	-60	-0.6%	\$1,436	\$1,474	2.6%
WA - Outlying	94.6%	94.6%	0	0.0%	\$1,094	\$1,111	1.5%
WA - SE Washington	92.3%	91.2%	-110	-1.3%	\$1,316	\$1,366	3.7%
WA - Seattle	90.7%	91.2%	50	0.5%	\$2,065	\$2,076	0.6%
WA - Spokane	92.2%	91.2%	-100	-1.1%	\$1,357	\$1,375	1.3%
Washington Average	91.0%	91.0%	0	0.0%	\$1,971	\$1,981	0.5%
WI - Green Bay/Appleton/Oshkosh	94.1%	92.3%	-179	-1.9%	\$925	\$994	7.5%

	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
WI - Madison	90.7%	91.6%	90	1.0%	\$1,393	\$1,490	6.9%
WI - Milwaukee	94.5%	92.1%	-239	-2.6%	\$1,360	\$1,423	4.6%
WI - Outlying	89.4%	80.1%	-929	-10.4%	\$982	\$1,099	12.0%
Wisconsin Average	93.1%	91.3%	-180	-1.9%	\$1,287	\$1,364	6.0%
WV - Charleston	93.9%	91.7%	-219	-2.3%	\$995	\$1,050	5.5%
WV - Outlying	99.2%	98.7%	-50	-0.4%	\$972	\$1,015	4.4%
West Virginia Average	95.2%	93.2%	-199	-2.1%	\$990	\$1,042	5.2%
CT - Hartford	93.1%	94.2%	109	1.1%	\$1,676	\$1,784	6.4%
DC - Washington	92.5%	91.5%	-100	-1.1%	\$2,075	\$2,147	3.5%
DE - Outlying	83.1%	89.9%	680	8.1%	\$1,494	\$1,652	10.6%
HI - State of Hawaii	90.8%	92.5%	170	1.9%	\$2,182	\$2,251	3.2%
MT - Outlying	83.5%	75.8%	-769	-9.3%	\$1,464	\$1,539	5.2%
NH - Concord	97.2%	80.9%	-1629	-16.8%	\$1,728	\$1,790	3.6%
VT - Outlying	100.0%	99.9%	-10	-0.1%	\$1,748	\$1,837	5.1%
WY - Outlying	95.9%	93.2%	-269	-2.9%	\$1,116	\$1,223	9.6%
National Average	91.2%	89.6%	-160	-1.8%	\$1,677	\$1,692	0.9%

On a monthly basis, ALN surveys all apartment communities in each of the markets that we cover and an average of 92% of these surveys are successfully completed. The above statistics reflect only Conventional, Midrise, and High-Rise apartment communities. In addition, unless otherwise noted, these statistics do not include Income Restricted, Student Housing, or Senior Independent Housing. In-depth, property level research and data is available for all property types (including Senior and Income Restricted) through ALN OnLine, which includes Market and Effective Rents, Occupancy, Floor Plan & Unit Mix information, Market & Submarket statistics, Market Surveys, Historical Trends & Customizable Reports. By using ALN OnLine, you are able to see monthly fluctuations in any submarket you need which will greatly enhance your ability to respond to changes quickly and efficiently.

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