

	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Dec-22	Dec-23	bps	%CHG	Dec-22	Dec-23	%CHG
AK - Anchorage	94.7%	91.9%	-279	-3.0%	\$1,316	\$1,396	6.1%
AK - Outlying	92.5%	89.6%	-290	-3.1%	\$1,489	\$1,554	4.4%
Alaska Average	94.1%	91.4%	-269	-2.9%	\$1,358	\$1,434	5.6%
AL - Birmingham	91.8%	87.6%	-420	-4.6%	\$1,151	\$1,183	2.8%
AL - Huntsville	86.7%	84.3%	-240	-2.8%	\$1,126	\$1,131	0.4%
AL - Mobile	92.4%	91.8%	-60	-0.7%	\$1,131	\$1,181	4.4%
AL - Montgomery	91.6%	87.2%	-440	-4.8%	\$947	\$970	2.4%
AL - Outlying	95.0%	94.9%	-10	-0.2%	\$793	\$854	7.7%
Alabama Average	90.6%	87.6%	-300	-3.4%	\$1,101	\$1,130	2.6%
AR - Little Rock	88.0%	89.9%	190	2.1%	\$946	\$982	3.8%
AR - Northwest Arkansas	91.7%	92.7%	100	1.1%	\$942	\$1,009	7.2%
AR - Outlying	95.1%	93.8%	-130	-1.4%	\$719	\$752	4.6%
Arkansas Average	90.0%	91.3%	130	1.5%	\$925	\$973	5.2%
AZ - Flagstaff	94.8%	90.6%	-419	-4.4%	\$1,764	\$1,804	2.3%
AZ - Outlying	95.1%	94.4%	-70	-0.8%	\$1,109	\$1,126	1.6%
AZ - Phoenix	89.4%	88.4%	-100	-1.1%	\$1,615	\$1,563	-3.2%
AZ - Tucson	92.3%	90.5%	-180	-1.9%	\$1,182	\$1,190	0.7%
Arizona Average	89.9%	88.6%	-130	-1.4%	\$1,539	\$1,502	-2.4%
CA - Central Coast	95.1%	93.8%	-130	-1.3%	\$2,470	\$2,557	3.5%
CA - Los Angeles/OC	92.7%	90.7%	-200	-2.1%	\$2,681	\$2,719	1.4%
CA - Outlying	97.2%	96.6%	-60	-0.5%	\$1,214	\$1,303	7.4%
CA - Sacramento	92.8%	92.0%	-80	-0.8%	\$1,867	\$1,870	0.2%
CA - San Bernardino/Riverside	94.3%	93.0%	-129	-1.4%	\$2,131	\$2,129	-0.1%
CA - San Diego	94.3%	93.7%	-59	-0.7%	\$2,641	\$2,690	1.9%
CA - San Francisco/Oakland	90.5%	90.8%	30	0.3%	\$2,868	\$2,827	-1.4%
CA - San Joaquin Valley	95.6%	95.3%	-30	-0.3%	\$1,506	\$1,553	3.2%
California Average	92.9%	92.0%	-90	-1.0%	\$2,513	\$2,532	0.7%
CO - Denver/Co Springs	91.3%	88.5%	-280	-3.0%	\$1,808	\$1,815	0.4%
CO - Outlying	97.3%	96.8%	-50	-0.6%	\$1,642	\$1,786	8.8%
Colorado Average	91.2%	88.5%	-270	-3.0%	\$1,805	\$1,814	0.5%
FL - Fort Lauderdale	92.7%	89.7%	-300	-3.3%	\$2,359	\$2,388	1.2%
FL - Fort Myers/Naples	90.6%	83.8%	-680	-7.5%	\$2,114	\$1,985	-6.1%
FL - Gainesville	94.7%	91.1%	-359	-3.8%	\$1,599	\$1,627	1.8%
FL - Jacksonville	90.1%	84.7%	-540	-5.9%	\$1,511	\$1,468	-2.9%
FL - Melbourne	90.2%	90.0%	-20	-0.2%	\$1,663	\$1,637	-1.6%
FL - Miami	89.6%	86.9%	-270	-3.0%	\$2,429	\$2,494	2.7%
FL - Orlando	91.9%	87.5%	-440	-4.8%	\$1,798	\$1,742	-3.1%
FL - Palm Beach	92.6%	91.1%	-150	-1.6%	\$2,392	\$2,421	1.2%
FL - Pensacola	86.2%	91.1%	490	5.7%	\$1,547	\$1,527	-1.3%
FL - Tallahassee	92.1%	90.3%	-180	-1.9%	\$1,362	\$1,342	-1.4%
FL - Tampa	90.5%	89.3%	-120	-1.3%	\$1,801	\$1,782	-1.1%
Florida Average	90.9%	88.2%	-270	-3.0%	\$1,912	\$1,896	-0.8%

	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
GA - Albany	93.2%	92.8%	-40	-0.4%	\$941	\$974	3.5%
GA - Atlanta	91.5%	88.5%	-300	-3.3%	\$1,658	\$1,617	-2.5%
GA - Augusta	90.9%	88.7%	-220	-2.4%	\$1,132	\$1,154	1.9%
GA - Columbus	94.8%	94.4%	-40	-0.4%	\$1,095	\$1,132	3.3%
GA - Macon	90.2%	85.8%	-440	-4.8%	\$1,120	\$1,151	2.8%
GA - Outlying	90.1%	91.8%	170	1.9%	\$1,474	\$1,551	5.2%
GA - Savannah	89.3%	89.0%	-30	-0.3%	\$1,549	\$1,594	2.9%
Georgia Average	91.5%	88.7%	-280	-3.0%	\$1,576	\$1,551	-1.6%
IA - Des Moines	92.5%	90.0%	-250	-2.7%	\$1,059	\$1,099	3.7%
IA - Outlying	92.8%	92.0%	-80	-0.9%	\$987	\$1,021	3.5%
Iowa Average	92.5%	90.1%	-240	-2.6%	\$1,053	\$1,092	3.7%
ID - Boise	88.3%	84.1%	-420	-4.8%	\$1,561	\$1,510	-3.3%
ID - Outlying	99.4%	93.5%	-589	-6.0%	\$1,127	\$937	-16.9%
Idaho Average	87.8%	84.2%	-360	-4.1%	\$1,539	\$1,483	-3.7%
IL - Chicago	92.7%	92.9%	20	0.2%	\$1,844	\$1,919	4.1%
IL - Moline	95.1%	94.0%	-110	-1.2%	\$892	\$920	3.2%
IL - Outlying	77.2%	79.2%	200	2.6%	\$669	\$711	6.3%
IL - Springfield	93.9%	92.5%	-139	-1.5%	\$934	\$1,013	8.5%
Illinois Average	92.8%	92.8%	0	0.1%	\$1,725	\$1,801	4.4%
IN - Evansville	95.1%	94.7%	-40	-0.4%	\$917	\$942	2.8%
IN - Fort Wayne	95.1%	94.2%	-90	-1.0%	\$1,000	\$1,036	3.6%
IN - Indianapolis	93.6%	91.2%	-240	-2.6%	\$1,179	\$1,234	4.6%
IN - Outlying	96.8%	98.6%	180	1.8%	\$936	\$957	2.3%
IN - South Bend	93.0%	93.6%	60	0.7%	\$1,120	\$1,145	2.2%
Indiana Average	93.8%	91.7%	-209	-2.2%	\$1,140	\$1,188	4.3%
KS - Outlying	95.0%	96.1%	110	1.2%	\$668	\$693	3.6%
KS - Topeka/Manhattan/Lawrence	93.5%	92.9%	-60	-0.7%	\$886	\$927	4.6%
KS - Wichita	94.6%	91.6%	-299	-3.2%	\$839	\$882	5.2%
Kansas Average	94.2%	92.2%	-199	-2.2%	\$854	\$895	4.8%
KY - Lexington	90.3%	94.3%	399	4.5%	\$1,073	\$1,129	5.2%
KY - Louisville	92.3%	90.6%	-170	-1.9%	\$1,137	\$1,177	3.5%
KY - Outlying	96.4%	97.9%	150	1.6%	\$720	\$784	8.9%
Kentucky Average	91.7%	91.8%	10	0.1%	\$1,108	\$1,153	4.1%
LA - Baton Rouge	91.3%	88.8%	-250	-2.8%	\$1,104	\$1,127	2.1%
LA - Lake Charles	80.4%	89.4%	899	11.3%	\$973	\$1,000	2.8%
LA - Monroe	88.2%	90.4%	220	2.6%	\$920	\$912	-0.9%
LA - New Orleans	89.3%	88.7%	-60	-0.6%	\$1,209	\$1,234	2.0%
LA - Outlying	91.4%	89.0%	-240	-2.7%	\$849	\$870	2.5%
LA - Shreveport	89.5%	89.3%	-20	-0.2%	\$947	\$976	3.0%
Louisiana Average	89.8%	88.9%	-90	-1.0%	\$1,101	\$1,123	2.0%
MA - Boston	92.7%	91.0%	-170	-1.8%	\$2,629	\$2,724	3.6%
MA - Springfield	98.1%	96.1%	-200	-2.0%	\$1,561	\$1,676	7.4%

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	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
Massachusetts Average	92.9%	91.2%	-170	-1.7%	\$2,586	\$2,684	3.8%
MD - Baltimore	93.9%	91.7%	-219	-2.3%	\$1,622	\$1,646	1.5%
MD - Outlying	99.2%	97.6%	-160	-1.5%	\$1,402	\$1,451	3.5%
Maryland Average	94.0%	91.8%	-219	-2.3%	\$1,617	\$1,641	1.5%
ME - Augusta/Portland	94.6%	86.8%	-779	-8.3%	\$1,762	\$1,904	8.0%
Maine Average	94.6%	86.8%	-779	-8.3%	\$1,762	\$1,904	8.0%
MI - Detroit	94.2%	92.5%	-169	-1.8%	\$1,254	\$1,278	2.0%
MI - Grand Rapids/Kalamazoo/Battle Creek	94.1%	92.5%	-159	-1.7%	\$1,206	\$1,267	5.1%
MI - Outlying	95.2%	94.2%	-100	-1.0%	\$1,037	\$1,082	4.3%
Michigan Average	94.2%	92.3%	-189	-1.9%	\$1,236	\$1,269	2.6%
MN - Minneapolis - St. Paul	91.2%	90.6%	-60	-0.7%	\$1,442	\$1,483	2.9%
MN - Outlying	96.8%	90.1%	-669	-6.9%	\$1,190	\$1,245	4.7%
Minnesota Average	91.4%	90.6%	-80	-0.8%	\$1,434	\$1,477	3.0%
MO - Columbia	96.8%	97.3%	50	0.5%	\$895	\$991	10.8%
MO - Kansas City	92.5%	91.3%	-120	-1.3%	\$1,224	\$1,281	4.7%
MO - Outlying	98.8%	76.9%	-2189	-22.1%	\$621	\$676	8.9%
MO - Springfield	96.9%	93.6%	-329	-3.4%	\$868	\$919	5.9%
MO - St. Louis	91.7%	90.2%	-150	-1.7%	\$1,227	\$1,284	4.7%
Missouri Average	92.3%	91.0%	-130	-1.3%	\$1,190	\$1,248	4.9%
MS - Gulfport/Biloxi	92.3%	92.7%	40	0.4%	\$1,009	\$1,053	4.4%
MS - Jackson/Central MS	91.7%	90.3%	-140	-1.5%	\$1,080	\$1,108	2.6%
MS - Outlying	93.4%	93.5%	10	0.1%	\$1,023	\$1,043	1.9%
Mississippi Average	92.3%	91.8%	-50	-0.5%	\$1,048	\$1,077	2.7%
NC - Asheville	95.5%	93.7%	-179	-1.9%	\$1,649	\$1,630	-1.2%
NC - Charlotte	90.2%	87.5%	-270	-3.0%	\$1,567	\$1,558	-0.5%
NC - Fayetteville	94.8%	90.8%	-399	-4.2%	\$1,211	\$1,206	-0.4%
NC - Greensboro/Winston-Salem	91.6%	91.2%	-40	-0.4%	\$1,178	\$1,193	1.2%
NC - Outlying	96.5%	98.5%	200	2.0%	\$1,114	\$1,264	13.5%
NC - Raleigh-Durham	90.8%	87.6%	-320	-3.5%	\$1,520	\$1,497	-1.5%
NC - Wilmington	92.7%	90.2%	-250	-2.8%	\$1,433	\$1,416	-1.2%
North Carolina Average	91.1%	88.6%	-250	-2.7%	\$1,475	\$1,465	-0.6%
ND - Bismarck	90.8%	95.7%	489	5.4%	\$1,053	\$1,096	4.1%
ND - Fargo	93.3%	92.9%	-40	-0.4%	\$920	\$991	7.8%
ND - Outlying	89.8%	91.5%	170	1.9%	\$970	\$1,112	14.7%
North Dakota Average	91.3%	91.8%	50	0.6%	\$958	\$1,052	9.9%
NE - Lincoln	95.8%	88.2%	-759	-7.9%	\$1,049	\$1,139	8.6%
NE - Omaha	88.8%	91.7%	290	3.2%	\$1,141	\$1,193	4.5%
NE - Outlying	97.6%	94.1%	-350	-3.6%	\$789	\$864	9.4%
Nebraska Average	90.3%	91.0%	70	0.7%	\$1,114	\$1,174	5.4%
NM - Albuquerque	91.6%	90.9%	-70	-0.8%	\$1,285	\$1,330	3.5%
NM - Outlying	92.5%	91.8%	-70	-0.7%	\$1,222	\$1,263	3.3%
New Mexico Average	91.7%	91.0%	-70	-0.8%	\$1,279	\$1,323	3.5%

	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
NV - Las Vegas	90.7%	88.9%	-180	-2.1%	\$1,480	\$1,444	-2.4%
NV - Outlying	98.0%	88.7%	-929	-9.5%	\$1,147	\$1,217	6.1%
NV - Reno	89.4%	87.0%	-240	-2.8%	\$1,555	\$1,582	1.7%
Nevada Average	90.3%	88.3%	-200	-2.2%	\$1,490	\$1,467	-1.5%
NY - Albany	93.9%	89.3%	-459	-4.9%	\$1,459	\$1,537	5.3%
NY - Buffalo/Rochester/Syracuse	96.4%	95.0%	-140	-1.5%	\$1,233	\$1,306	6.0%
NY - New York City	88.9%	87.1%	-180	-1.9%	\$3,020	\$3,105	2.8%
NY - Outlying	90.5%	91.3%	80	0.9%	\$1,156	\$1,225	6.0%
New York Average	90.4%	87.8%	-260	-2.9%	\$2,686	\$2,771	3.2%
OH - Cincinnati/Dayton	93.3%	91.1%	-220	-2.4%	\$1,196	\$1,267	5.9%
OH - Cleveland/Akron	92.8%	92.4%	-40	-0.5%	\$1,094	\$1,147	4.9%
OH - Columbus	92.4%	91.6%	-80	-0.8%	\$1,230	\$1,274	3.6%
OH - Outlying	99.4%	99.5%	10	0.1%	\$808	\$855	5.8%
OH - Toledo	91.9%	93.2%	130	1.4%	\$900	\$936	4.0%
Ohio Average	92.7%	91.7%	-100	-1.0%	\$1,159	\$1,214	4.7%
OK - Oklahoma City	91.2%	90.6%	-60	-0.7%	\$935	\$965	3.2%
OK - Outlying	85.5%	88.5%	300	3.5%	\$791	\$824	4.2%
OK - Tulsa	93.4%	90.5%	-290	-3.2%	\$919	\$967	5.2%
Oklahoma Average	92.0%	90.5%	-150	-1.7%	\$926	\$963	4.0%
OR - Outlying	96.6%	83.2%	-1340	-13.8%	\$1,399	\$1,352	-3.3%
OR - Portland	93.5%	91.2%	-230	-2.4%	\$1,708	\$1,675	-1.9%
Oregon Average	93.4%	91.1%	-230	-2.5%	\$1,705	\$1,670	-2.0%
PA - Harrisburg/Lancaster	96.5%	92.4%	-409	-4.2%	\$1,340	\$1,400	4.5%
PA - Outlying	97.4%	96.5%	-90	-0.9%	\$1,227	\$1,265	3.1%
PA - Philadelphia	93.3%	92.1%	-120	-1.3%	\$1,706	\$1,760	3.2%
PA - Pittsburgh	94.5%	92.9%	-159	-1.7%	\$1,338	\$1,370	2.3%
PA - State College/Altoona	99.0%	98.4%	-60	-0.6%	\$1,269	\$1,326	4.5%
Pennsylvania Average	93.9%	92.3%	-159	-1.7%	\$1,604	\$1,654	3.1%
RI - Providence	96.2%	96.1%	-10	-0.1%	\$1,853	\$1,962	5.8%
Rhode Island Average	96.2%	96.1%	-10	-0.1%	\$1,853	\$1,962	5.8%
SC - Charleston	91.5%	88.4%	-310	-3.4%	\$1,722	\$1,765	2.5%
SC - Columbia	91.1%	89.9%	-120	-1.3%	\$1,207	\$1,247	3.4%
SC - Greenville-Spartanburg	88.5%	85.2%	-330	-3.7%	\$1,300	\$1,329	2.3%
SC - Myrtle Beach	83.3%	78.9%	-439	-5.2%	\$1,496	\$1,523	1.8%
SC - Outlying	92.7%	92.9%	20	0.2%	\$1,073	\$1,229	14.5%
South Carolina Average	89.7%	86.9%	-280	-3.2%	\$1,432	\$1,471	2.7%
SD - Outlying	98.5%	98.7%	20	0.3%	\$971	\$1,021	5.2%
SD - Rapid City	81.4%	64.5%	-1689	-20.8%	\$1,215	\$1,269	4.5%
SD - Sioux Falls	90.9%	88.5%	-240	-2.7%	\$1,047	\$1,070	2.2%
South Dakota Average	89.0%	82.5%	-650	-7.3%	\$1,076	\$1,111	3.3%
TN - Chattanooga	91.5%	87.4%	-410	-4.5%	\$1,335	\$1,365	2.3%
TN - Knoxville	96.3%	94.5%	-180	-1.9%	\$1,352	\$1,429	5.7%

	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
TN - Memphis	90.7%	89.7%	-100	-1.1%	\$1,156	\$1,163	0.6%
TN - Nashville	90.5%	87.9%	-260	-2.8%	\$1,602	\$1,594	-0.5%
TN - Outlying	96.9%	96.9%	0	-0.1%	\$1,013	\$1,098	8.4%
Tennessee Average	91.3%	89.1%	-220	-2.4%	\$1,413	\$1,430	1.2%
TX - Dallas/Ft. Worth	91.2%	88.9%	-230	-2.5%	\$1,540	\$1,518	-1.4%
TX - Greater Dallas	91.7%	89.8%	-190	-2.1%	\$1,594	\$1,569	-1.6%
TX - Greater Fort Worth	90.7%	87.6%	-310	-3.4%	\$1,422	\$1,402	-1.4%
TX - Abilene	92.4%	89.0%	-340	-3.7%	\$901	\$959	6.5%
TX - Amarillo	91.4%	89.1%	-230	-2.5%	\$909	\$920	1.2%
TX - Austin	90.2%	85.4%	-480	-5.4%	\$1,684	\$1,577	-6.3%
TX - Beaumont	87.3%	90.4%	310	3.6%	\$960	\$996	3.8%
TX - College Station	94.9%	92.9%	-199	-2.1%	\$1,379	\$1,470	6.6%
TX - Corpus Christi	87.9%	86.9%	-100	-1.2%	\$1,114	\$1,118	0.4%
TX - El Paso	93.6%	93.2%	-40	-0.5%	\$1,020	\$1,055	3.5%
TX - Houston	90.4%	88.8%	-160	-1.7%	\$1,298	\$1,310	0.9%
TX - Laredo	96.5%	93.6%	-289	-3.0%	\$1,053	\$1,107	5.1%
TX - Longview/Tyler	91.5%	88.8%	-270	-3.0%	\$1,093	\$1,093	0.0%
TX - Lubbock	90.5%	88.7%	-180	-2.0%	\$903	\$913	1.2%
TX - Lufkin	89.4%	88.6%	-80	-0.9%	\$899	\$914	1.7%
TX - Midland-Odessa	90.8%	92.7%	190	2.1%	\$1,218	\$1,346	10.5%
TX - Outlying	90.3%	90.0%	-30	-0.4%	\$907	\$983	8.4%
TX - Rio Grande Valley	92.6%	92.6%	0	0.0%	\$969	\$979	1.0%
TX - San Angelo	87.8%	91.3%	350	4.0%	\$1,002	\$1,021	1.9%
TX - San Antonio	90.3%	87.2%	-310	-3.5%	\$1,262	\$1,222	-3.2%
TX - Texarkana	93.5%	88.9%	-460	-4.9%	\$825	\$879	6.6%
TX - Victoria	89.4%	89.8%	40	0.4%	\$977	\$995	1.8%
TX - Waco/Temple/Killeen	92.8%	90.5%	-230	-2.5%	\$1,105	\$1,131	2.4%
TX - Wichita Falls	90.0%	87.6%	-240	-2.7%	\$815	\$853	4.7%
Texas Average	90.7%	88.4%	-230	-2.5%	\$1,394	\$1,380	-1.0%
UT - Outlying	88.9%	82.4%	-650	-7.3%	\$1,450	\$1,510	4.1%
UT - Salt Lake City	90.4%	86.6%	-380	-4.2%	\$1,580	\$1,545	-2.2%
Utah Average	90.3%	86.5%	-380	-4.3%	\$1,576	\$1,544	-2.1%
VA - Norfolk	93.6%	92.9%	-70	-0.7%	\$1,452	\$1,489	2.6%
VA - Richmond	92.3%	90.6%	-170	-1.8%	\$1,478	\$1,506	1.9%
VA - Roanoke	93.9%	95.9%	200	2.1%	\$1,120	\$1,208	7.9%
Virginia Average	93.1%	92.2%	-90	-0.9%	\$1,434	\$1,472	2.6%
WA - Outlying	93.9%	96.2%	230	2.5%	\$1,067	\$1,091	2.3%
WA - SE Washington	92.9%	90.5%	-240	-2.5%	\$1,318	\$1,366	3.7%
WA - Seattle	91.1%	91.2%	10	0.1%	\$2,077	\$2,071	-0.3%
WA - Spokane	92.9%	91.9%	-100	-1.1%	\$1,353	\$1,365	0.9%
Washington Average	91.3%	91.2%	-10	0.0%	\$1,982	\$1,975	-0.4%
WI - Green Bay/Appleton/Oshkosh	93.5%	92.0%	-150	-1.7%	\$915	\$984	7.6%

	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
WI - Madison	90.4%	90.7%	30	0.4%	\$1,371	\$1,475	7.6%
WI - Milwaukee	94.6%	92.8%	-179	-2.0%	\$1,352	\$1,419	4.9%
WI - Outlying	91.8%	83.7%	-810	-8.8%	\$981	\$1,090	11.1%
Wisconsin Average	93.1%	91.3%	-180	-1.9%	\$1,274	\$1,355	6.3%
WV - Charleston	94.2%	91.3%	-289	-3.1%	\$1,010	\$1,039	2.9%
WV - Outlying	97.1%	98.7%	160	1.6%	\$966	\$1,005	4.0%
West Virginia Average	94.6%	93.3%	-129	-1.3%	\$1,000	\$1,031	3.1%
CT - Hartford	93.5%	93.8%	29	0.3%	\$1,671	\$1,771	6.0%
DC - Washington	92.6%	91.8%	-80	-0.9%	\$2,073	\$2,137	3.1%
DE - Outlying	87.6%	89.7%	210	2.4%	\$1,475	\$1,641	11.2%
HI - Honolulu	91.3%	91.7%	40	0.5%	\$2,224	\$2,296	3.2%
MT - Outlying	88.8%	76.8%	-1200	-13.6%	\$1,481	\$1,536	3.7%
NH - Concord	98.3%	80.3%	-1799	-18.3%	\$1,711	\$1,768	3.3%
VT - Outlying	100.0%	100.0%	0	0.0%	\$1,749	\$1,847	5.6%
WY - Outlying	96.4%	93.1%	-329	-3.5%	\$1,116	\$1,183	6.0%
National Average	91.6%	89.8%	-180	-2.0%	\$1,675	\$1,693	1.1%

On a monthly basis, ALN surveys all apartment communities in each of the markets that we cover and an average of 92% of these surveys are successfully completed. The above statistics reflect only Conventional, Midrise, and High-Rise apartment communities. In addition, unless otherwise noted, these statistics do not include Income Restricted, Student Housing, or Senior Independent Housing. In-depth, property level research and data is available for all property types (including Senior and Income Restricted) through ALN OnLine, which includes Market and Effective Rents, Occupancy, Floor Plan & Unit Mix information, Market & Submarket statistics, Market Surveys, Historical Trends & Customizable Reports. By using ALN OnLine, you are able to see monthly fluctuations in any submarket you need which will greatly enhance your ability to respond to changes quickly and efficiently.

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