

	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Jan-23	Jan-24	bps	%CHG	Jan-23	Jan-24	%CHG
AK - Anchorage	94.1%	91.1%	-299	-3.1%	\$1,307	\$1,397	6.8%
AK - Outlying	91.2%	89.4%	-180	-2.0%	\$1,495	\$1,537	2.8%
Alaska Average	93.3%	90.8%	-250	-2.6%	\$1,353	\$1,431	5.8%
AL - Birmingham	91.6%	87.3%	-430	-4.7%	\$1,156	\$1,176	1.7%
AL - Huntsville	87.1%	84.2%	-290	-3.3%	\$1,130	\$1,138	0.7%
AL - Mobile	92.1%	91.6%	-50	-0.5%	\$1,140	\$1,176	3.2%
AL - Montgomery	91.4%	86.9%	-450	-4.9%	\$957	\$969	1.3%
AL - Outlying	94.9%	93.3%	-159	-1.6%	\$797	\$852	6.9%
Alabama Average	90.5%	87.3%	-320	-3.6%	\$1,107	\$1,128	1.9%
AR - Little Rock	88.1%	90.2%	210	2.3%	\$939	\$978	4.2%
AR - Northwest Arkansas	92.5%	92.3%	-20	-0.3%	\$959	\$1,006	4.9%
AR - Outlying	94.3%	94.8%	50	0.5%	\$720	\$753	4.7%
Arkansas Average	90.4%	91.2%	80	0.9%	\$928	\$970	4.5%
AZ - Flagstaff	93.8%	91.0%	-279	-3.0%	\$1,771	\$1,813	2.4%
AZ - Outlying	94.2%	94.2%	0	0.0%	\$1,110	\$1,140	2.7%
AZ - Phoenix	89.5%	87.6%	-190	-2.1%	\$1,608	\$1,560	-3.0%
AZ - Tucson	92.0%	90.2%	-180	-1.9%	\$1,179	\$1,187	0.7%
Arizona Average	89.9%	88.0%	-190	-2.1%	\$1,534	\$1,500	-2.2%
CA - Central Coast	95.1%	93.5%	-159	-1.7%	\$2,470	\$2,558	3.6%
CA - Los Angeles/OC	92.5%	91.1%	-140	-1.5%	\$2,674	\$2,711	1.4%
CA - Outlying	97.2%	96.3%	-90	-0.9%	\$1,222	\$1,300	6.4%
CA - Sacramento	92.3%	92.3%	0	0.0%	\$1,864	\$1,868	0.2%
CA - San Bernardino/Riverside	94.2%	93.0%	-119	-1.2%	\$2,129	\$2,133	0.2%
CA - San Diego	94.2%	93.5%	-69	-0.8%	\$2,638	\$2,677	1.5%
CA - San Francisco/Oakland	90.6%	90.9%	30	0.3%	\$2,859	\$2,829	-1.0%
CA - San Joaquin Valley	95.4%	95.1%	-30	-0.3%	\$1,510	\$1,555	2.9%
California Average	92.8%	92.1%	-70	-0.8%	\$2,508	\$2,527	0.8%
CO - Denver/Co Springs	91.2%	88.4%	-280	-3.1%	\$1,808	\$1,809	0.1%
CO - Outlying	97.7%	95.3%	-240	-2.5%	\$1,651	\$1,783	8.0%
Colorado Average	91.1%	88.4%	-270	-2.9%	\$1,805	\$1,809	0.2%
FL - Fort Lauderdale	92.8%	89.2%	-360	-3.9%	\$2,368	\$2,387	0.8%
FL - Fort Myers/Naples	91.2%	84.2%	-700	-7.6%	\$2,131	\$1,965	-7.8%
FL - Gainesville	94.2%	90.6%	-359	-3.9%	\$1,607	\$1,637	1.8%
FL - Jacksonville	89.8%	84.9%	-490	-5.4%	\$1,506	\$1,468	-2.5%
FL - Melbourne	89.5%	90.8%	130	1.5%	\$1,677	\$1,630	-2.8%
FL - Miami	89.1%	87.4%	-170	-1.9%	\$2,434	\$2,501	2.8%
FL - Orlando	89.9%	87.1%	-280	-3.2%	\$1,798	\$1,742	-3.1%
FL - Palm Beach	92.8%	91.2%	-160	-1.7%	\$2,400	\$2,425	1.0%
FL - Pensacola	87.5%	90.2%	270	3.0%	\$1,528	\$1,522	-0.4%
FL - Tallahassee	91.8%	89.7%	-210	-2.3%	\$1,346	\$1,363	1.3%
FL - Tampa	90.2%	88.6%	-160	-1.8%	\$1,797	\$1,783	-0.8%
Florida Average	90.4%	88.0%	-240	-2.7%	\$1,912	\$1,896	-0.8%

	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
GA - Albany	90.2%	92.6%	240	2.6%	\$941	\$969	3.0%
GA - Atlanta	91.1%	88.1%	-300	-3.3%	\$1,658	\$1,608	-3.0%
GA - Augusta	89.8%	90.0%	20	0.2%	\$1,135	\$1,143	0.7%
GA - Columbus	95.0%	94.4%	-60	-0.6%	\$1,102	\$1,136	3.1%
GA - Macon	90.4%	85.7%	-470	-5.2%	\$1,128	\$1,138	0.9%
GA - Outlying	90.1%	88.0%	-210	-2.3%	\$1,474	\$1,350	-8.4%
GA - Savannah	88.7%	88.2%	-50	-0.6%	\$1,545	\$1,598	3.4%
Georgia Average	91.0%	88.4%	-260	-2.8%	\$1,576	\$1,544	-2.1%
IA - Des Moines	92.1%	90.1%	-200	-2.1%	\$1,063	\$1,107	4.1%
IA - Outlying	91.5%	93.7%	220	2.4%	\$988	\$1,038	5.1%
Iowa Average	92.0%	90.4%	-160	-1.7%	\$1,057	\$1,102	4.2%
ID - Boise	88.6%	83.4%	-520	-5.8%	\$1,551	\$1,509	-2.7%
ID - Outlying	98.9%	92.9%	-599	-6.0%	\$1,127	\$939	-16.7%
Idaho Average	87.9%	83.7%	-420	-4.8%	\$1,530	\$1,483	-3.1%
IL - Chicago	93.0%	92.9%	-10	-0.1%	\$1,844	\$1,915	3.8%
IL - Moline	95.8%	93.3%	-249	-2.5%	\$891	\$919	3.2%
IL - Outlying	77.2%	80.0%	280	3.6%	\$672	\$711	5.9%
IL - Springfield	94.2%	92.5%	-169	-1.9%	\$938	\$1,013	8.0%
Illinois Average	93.1%	92.8%	-30	-0.3%	\$1,726	\$1,797	4.1%
IN - Evansville	94.9%	94.9%	0	0.0%	\$920	\$956	4.0%
IN - Fort Wayne	94.7%	93.9%	-80	-0.9%	\$1,016	\$1,028	1.2%
IN - Indianapolis	93.3%	91.3%	-200	-2.2%	\$1,178	\$1,238	5.1%
IN - Outlying	98.3%	98.6%	30	0.2%	\$941	\$957	1.6%
IN - South Bend	92.6%	92.8%	20	0.2%	\$1,104	\$1,145	3.7%
Indiana Average	93.5%	91.8%	-170	-1.8%	\$1,139	\$1,192	4.6%
KS - Outlying	96.4%	98.1%	170	1.7%	\$666	\$688	3.2%
KS - Topeka/Manhattan/Lawrence	91.7%	93.0%	130	1.4%	\$888	\$928	4.5%
KS - Wichita	94.3%	91.5%	-279	-3.0%	\$838	\$882	5.3%
Kansas Average	93.3%	92.2%	-110	-1.2%	\$854	\$896	4.8%
KY - Lexington	90.7%	93.6%	290	3.2%	\$1,062	\$1,123	5.7%
KY - Louisville	91.8%	90.3%	-150	-1.6%	\$1,143	\$1,180	3.2%
KY - Outlying	98.6%	96.4%	-220	-2.3%	\$724	\$787	8.7%
Kentucky Average	91.5%	91.4%	-10	-0.1%	\$1,109	\$1,154	4.1%
LA - Baton Rouge	91.6%	88.9%	-270	-2.9%	\$1,099	\$1,121	2.0%
LA - Lake Charles	82.0%	88.2%	620	7.5%	\$976	\$997	2.2%
LA - Monroe	88.1%	91.1%	300	3.4%	\$918	\$915	-0.3%
LA - New Orleans	89.1%	88.7%	-40	-0.5%	\$1,211	\$1,226	1.2%
LA - Outlying	90.5%	89.6%	-90	-1.0%	\$853	\$860	0.7%
LA - Shreveport	89.6%	89.6%	0	-0.1%	\$947	\$979	3.3%
Louisiana Average	89.8%	89.0%	-80	-0.9%	\$1,100	\$1,118	1.7%
MA - Boston	92.4%	91.1%	-130	-1.4%	\$2,634	\$2,720	3.3%
MA - Springfield	97.8%	96.2%	-160	-1.7%	\$1,566	\$1,667	6.5%

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	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
<b>Massachusetts Average</b>	92.5%	91.3%	-120	-1.3%	\$2,591	\$2,680	3.5%
<b>MD - Baltimore</b>	93.7%	92.0%	-170	-1.8%	\$1,628	\$1,647	1.2%
<b>MD - Outlying</b>	98.1%	96.9%	-120	-1.3%	\$1,409	\$1,451	3.0%
<b>Maryland Average</b>	93.9%	92.1%	-179	-1.8%	\$1,623	\$1,642	1.2%
<b>ME - Augusta/Portland</b>	95.1%	84.4%	-1069	-11.2%	\$1,773	\$1,950	10.0%
<b>Maine Average</b>	95.1%	84.4%	-1069	-11.2%	\$1,773	\$1,950	10.0%
<b>MI - Detroit</b>	94.1%	92.1%	-199	-2.1%	\$1,253	\$1,276	1.8%
<b>MI - Grand Rapids/Kalamazoo/Battle Creek</b>	94.4%	92.5%	-189	-1.9%	\$1,204	\$1,267	5.2%
<b>MI - Outlying</b>	95.8%	92.3%	-349	-3.6%	\$1,033	\$1,089	5.4%
<b>Michigan Average</b>	94.2%	92.0%	-219	-2.3%	\$1,235	\$1,267	2.6%
<b>MN - Minneapolis - St. Paul</b>	90.8%	90.5%	-30	-0.3%	\$1,446	\$1,488	2.9%
<b>MN - Outlying</b>	96.2%	94.9%	-130	-1.3%	\$1,191	\$1,244	4.5%
<b>Minnesota Average</b>	90.9%	90.6%	-30	-0.4%	\$1,439	\$1,482	3.0%
<b>MO - Columbia</b>	97.9%	96.8%	-110	-1.2%	\$926	\$1,023	10.4%
<b>MO - Kansas City</b>	92.5%	90.9%	-160	-1.7%	\$1,227	\$1,281	4.5%
<b>MO - Outlying</b>	95.5%	79.8%	-1569	-16.5%	\$629	\$692	10.0%
<b>MO - Springfield</b>	96.4%	93.1%	-329	-3.4%	\$877	\$918	4.8%
<b>MO - St. Louis</b>	91.6%	89.5%	-210	-2.3%	\$1,228	\$1,285	4.6%
<b>Missouri Average</b>	92.3%	90.5%	-180	-2.0%	\$1,194	\$1,249	4.7%
<b>MS - Gulfport/Biloxi</b>	92.1%	92.4%	30	0.3%	\$1,011	\$1,059	4.7%
<b>MS - Jackson/Central MS</b>	91.0%	90.2%	-80	-0.8%	\$1,083	\$1,103	1.9%
<b>MS - Outlying</b>	93.7%	93.5%	-20	-0.1%	\$1,015	\$1,053	3.7%
<b>Mississippi Average</b>	91.9%	91.7%	-20	-0.3%	\$1,048	\$1,079	2.9%
<b>NC - Asheville</b>	95.1%	94.0%	-110	-1.1%	\$1,653	\$1,624	-1.8%
<b>NC - Charlotte</b>	90.3%	87.6%	-270	-3.0%	\$1,565	\$1,550	-1.0%
<b>NC - Fayetteville</b>	94.6%	90.1%	-449	-4.7%	\$1,221	\$1,207	-1.1%
<b>NC - Greensboro/Winston-Salem</b>	91.2%	91.2%	0	0.1%	\$1,175	\$1,193	1.5%
<b>NC - Outlying</b>	96.5%	98.5%	200	2.1%	\$1,189	\$1,286	8.1%
<b>NC - Raleigh-Durham</b>	90.6%	87.3%	-330	-3.6%	\$1,513	\$1,496	-1.1%
<b>NC - Wilmington</b>	92.4%	88.5%	-390	-4.3%	\$1,426	\$1,407	-1.3%
<b>North Carolina Average</b>	91.0%	88.4%	-260	-2.9%	\$1,471	\$1,461	-0.7%
<b>ND - Bismarck</b>	91.8%	95.0%	319	3.4%	\$1,055	\$1,101	4.4%
<b>ND - Fargo</b>	92.7%	89.3%	-340	-3.6%	\$919	\$1,002	9.0%
<b>ND - Outlying</b>	88.4%	91.6%	320	3.5%	\$972	\$1,114	14.7%
<b>North Dakota Average</b>	90.4%	91.5%	110	1.1%	\$958	\$1,058	10.4%
<b>NE - Lincoln</b>	96.4%	87.5%	-889	-9.2%	\$1,049	\$1,138	8.5%
<b>NE - Omaha</b>	88.7%	91.6%	290	3.3%	\$1,153	\$1,191	3.3%
<b>NE - Outlying</b>	97.6%	93.0%	-459	-4.7%	\$792	\$855	8.0%
<b>Nebraska Average</b>	90.1%	90.7%	60	0.7%	\$1,123	\$1,172	4.4%
<b>NM - Albuquerque</b>	91.7%	91.1%	-60	-0.6%	\$1,288	\$1,330	3.3%
<b>NM - Outlying</b>	94.0%	93.2%	-79	-0.9%	\$1,218	\$1,269	4.1%
<b>New Mexico Average</b>	91.9%	91.3%	-60	-0.6%	\$1,281	\$1,324	3.3%

	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
NV - Las Vegas	90.8%	88.6%	-220	-2.4%	\$1,469	\$1,447	-1.5%
NV - Outlying	97.9%	94.6%	-330	-3.4%	\$1,161	\$1,220	5.1%
NV - Reno	87.6%	87.3%	-30	-0.4%	\$1,563	\$1,578	1.0%
Nevada Average	90.0%	88.4%	-160	-1.7%	\$1,483	\$1,469	-0.9%
NY - Albany	94.2%	88.7%	-549	-5.8%	\$1,464	\$1,534	4.8%
NY - Buffalo/Rochester/Syracuse	96.3%	95.1%	-120	-1.3%	\$1,238	\$1,312	5.9%
NY - New York City	88.9%	87.8%	-110	-1.2%	\$3,029	\$3,110	2.7%
NY - Outlying	91.3%	91.1%	-20	-0.2%	\$1,163	\$1,221	5.0%
New York Average	90.4%	88.6%	-180	-2.0%	\$2,694	\$2,777	3.1%
OH - Cincinnati/Dayton	93.1%	91.0%	-210	-2.3%	\$1,199	\$1,267	5.7%
OH - Cleveland/Akron	92.7%	92.1%	-60	-0.7%	\$1,098	\$1,154	5.1%
OH - Columbus	93.0%	91.5%	-150	-1.7%	\$1,235	\$1,274	3.2%
OH - Outlying	100.0%	100.0%	0	0.0%	\$794	\$855	7.7%
OH - Toledo	92.3%	92.5%	20	0.2%	\$896	\$932	4.0%
Ohio Average	92.9%	91.5%	-140	-1.4%	\$1,163	\$1,216	4.6%
OK - Oklahoma City	90.8%	90.4%	-40	-0.5%	\$939	\$966	2.8%
OK - Outlying	85.0%	89.4%	440	5.1%	\$787	\$831	5.6%
OK - Tulsa	93.1%	90.5%	-260	-2.7%	\$923	\$974	5.5%
Oklahoma Average	91.7%	90.4%	-130	-1.3%	\$930	\$966	3.9%
OR - Outlying	97.0%	83.1%	-1390	-14.3%	\$1,399	\$1,348	-3.6%
OR - Portland	93.4%	91.0%	-240	-2.6%	\$1,703	\$1,672	-1.8%
Oregon Average	93.4%	90.8%	-260	-2.8%	\$1,700	\$1,667	-1.9%
PA - Harrisburg/Lancaster	95.9%	91.8%	-409	-4.3%	\$1,345	\$1,405	4.5%
PA - Outlying	97.0%	96.2%	-80	-0.8%	\$1,236	\$1,272	2.9%
PA - Philadelphia	93.4%	91.9%	-150	-1.6%	\$1,703	\$1,763	3.5%
PA - Pittsburgh	94.1%	92.8%	-129	-1.4%	\$1,340	\$1,361	1.5%
PA - State College/Altoona	99.0%	98.7%	-30	-0.4%	\$1,282	\$1,338	4.3%
Pennsylvania Average	93.9%	92.1%	-179	-1.9%	\$1,603	\$1,656	3.3%
RI - Providence	96.1%	96.0%	-10	-0.1%	\$1,852	\$1,954	5.6%
Rhode Island Average	96.1%	96.0%	-10	-0.1%	\$1,852	\$1,954	5.6%
SC - Charleston	91.6%	88.5%	-310	-3.4%	\$1,723	\$1,762	2.2%
SC - Columbia	91.4%	89.8%	-160	-1.8%	\$1,208	\$1,244	2.9%
SC - Greenville-Spartanburg	87.4%	85.2%	-220	-2.5%	\$1,307	\$1,323	1.2%
SC - Myrtle Beach	83.9%	79.4%	-449	-5.4%	\$1,514	\$1,519	0.3%
SC - Outlying	92.9%	91.6%	-130	-1.5%	\$1,081	\$1,245	15.1%
South Carolina Average	89.6%	86.9%	-270	-3.1%	\$1,437	\$1,466	2.1%
SD - Outlying	99.4%	99.2%	-20	-0.2%	\$998	\$1,026	2.8%
SD - Rapid City	80.7%	65.5%	-1520	-18.7%	\$1,230	\$1,258	2.3%
SD - Sioux Falls	91.9%	88.5%	-340	-3.7%	\$1,045	\$1,068	2.3%
South Dakota Average	89.3%	83.0%	-630	-7.1%	\$1,080	\$1,108	2.6%
TN - Chattanooga	92.6%	88.0%	-460	-5.0%	\$1,340	\$1,341	0.1%
TN - Knoxville	96.2%	93.9%	-230	-2.4%	\$1,354	\$1,430	5.6%

	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
TN - Memphis	90.6%	88.9%	-170	-1.9%	\$1,157	\$1,164	0.6%
TN - Nashville	90.4%	87.4%	-300	-3.3%	\$1,598	\$1,594	-0.2%
TN - Outlying	96.2%	96.7%	50	0.5%	\$1,010	\$1,101	8.9%
Tennessee Average	91.4%	88.8%	-260	-2.8%	\$1,412	\$1,429	1.2%
TX - Dallas/Ft. Worth	90.9%	88.8%	-210	-2.4%	\$1,537	\$1,512	-1.7%
TX - Greater Dallas	91.4%	89.7%	-170	-1.9%	\$1,590	\$1,562	-1.7%
TX - Greater Fort Worth	90.4%	87.4%	-300	-3.3%	\$1,422	\$1,398	-1.8%
TX - Abilene	92.1%	90.5%	-160	-1.6%	\$898	\$954	6.3%
TX - Amarillo	90.0%	89.5%	-50	-0.5%	\$907	\$919	1.4%
TX - Austin	89.6%	85.3%	-430	-4.8%	\$1,678	\$1,571	-6.4%
TX - Beaumont	86.9%	89.6%	270	3.0%	\$960	\$1,001	4.4%
TX - College Station	92.3%	92.7%	40	0.4%	\$1,382	\$1,474	6.7%
TX - Corpus Christi	87.1%	87.4%	30	0.3%	\$1,125	\$1,121	-0.3%
TX - El Paso	93.8%	92.9%	-89	-1.0%	\$1,023	\$1,055	3.1%
TX - Houston	90.1%	88.7%	-140	-1.6%	\$1,301	\$1,310	0.7%
TX - Laredo	95.3%	93.9%	-140	-1.5%	\$1,050	\$1,117	6.3%
TX - Longview/Tyler	91.6%	88.6%	-300	-3.3%	\$1,084	\$1,104	1.8%
TX - Lubbock	90.5%	88.1%	-240	-2.7%	\$903	\$912	1.0%
TX - Lufkin	90.3%	87.7%	-260	-2.9%	\$903	\$915	1.2%
TX - Midland-Odessa	91.3%	92.1%	80	0.8%	\$1,234	\$1,347	9.1%
TX - Outlying	90.0%	91.4%	140	1.5%	\$914	\$997	9.1%
TX - Rio Grande Valley	92.4%	92.5%	10	0.1%	\$980	\$973	-0.8%
TX - San Angelo	87.1%	90.3%	320	3.6%	\$1,007	\$1,024	1.6%
TX - San Antonio	90.0%	87.1%	-290	-3.3%	\$1,261	\$1,215	-3.6%
TX - Texarkana	93.2%	88.9%	-430	-4.5%	\$830	\$878	5.9%
TX - Victoria	89.2%	90.2%	100	1.2%	\$970	\$1,015	4.6%
TX - Waco/Temple/Killeen	93.0%	89.6%	-340	-3.6%	\$1,109	\$1,127	1.7%
TX - Wichita Falls	88.9%	85.2%	-370	-4.2%	\$825	\$851	3.1%
Texas Average	90.5%	88.3%	-220	-2.4%	\$1,394	\$1,377	-1.2%
UT - Outlying	89.6%	82.2%	-740	-8.2%	\$1,464	\$1,499	2.4%
UT - Salt Lake City	90.3%	86.5%	-380	-4.2%	\$1,573	\$1,537	-2.3%
Utah Average	90.3%	86.4%	-390	-4.3%	\$1,571	\$1,536	-2.2%
VA - Norfolk	93.4%	93.0%	-40	-0.4%	\$1,447	\$1,487	2.8%
VA - Richmond	92.7%	90.5%	-220	-2.4%	\$1,481	\$1,506	1.7%
VA - Roanoke	93.4%	95.4%	199	2.1%	\$1,123	\$1,205	7.3%
Virginia Average	93.1%	92.1%	-100	-1.1%	\$1,434	\$1,471	2.6%
WA - Outlying	93.9%	94.7%	80	0.9%	\$1,093	\$1,088	-0.5%
WA - SE Washington	93.1%	90.6%	-250	-2.6%	\$1,314	\$1,362	3.6%
WA - Seattle	90.9%	91.1%	20	0.2%	\$2,068	\$2,071	0.1%
WA - Spokane	92.8%	91.6%	-120	-1.3%	\$1,361	\$1,364	0.2%
Washington Average	91.2%	91.0%	-20	-0.1%	\$1,975	\$1,975	0.0%
WI - Green Bay/Appleton/Oshkosh	93.9%	92.4%	-149	-1.6%	\$919	\$991	7.9%

	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
<b>WI - Madison</b>	91.0%	91.6%	60	0.6%	\$1,383	\$1,483	7.2%
<b>WI - Milwaukee</b>	94.8%	92.5%	-229	-2.4%	\$1,354	\$1,419	4.8%
<b>WI - Outlying</b>	92.0%	81.5%	-1050	-11.3%	\$984	\$1,096	11.4%
<b>Wisconsin Average</b>	93.4%	91.6%	-180	-2.0%	\$1,280	\$1,359	6.2%
<b>WV - Charleston</b>	94.9%	92.0%	-289	-3.1%	\$997	\$1,040	4.3%
<b>WV - Outlying</b>	99.4%	98.0%	-140	-1.4%	\$969	\$1,008	4.1%
<b>West Virginia Average</b>	95.6%	93.5%	-209	-2.2%	\$991	\$1,033	4.2%
<b>CT - Hartford</b>	93.4%	94.1%	69	0.7%	\$1,677	\$1,773	5.7%
<b>DC - Washington</b>	92.5%	91.8%	-70	-0.8%	\$2,073	\$2,139	3.2%
<b>DE - Outlying</b>	85.9%	90.1%	420	4.9%	\$1,490	\$1,665	11.7%
<b>HI - State of Hawaii</b>	91.4%	92.4%	100	1.1%	\$2,284	\$2,242	-1.8%
<b>MT - Outlying</b>	81.9%	76.9%	-499	-6.0%	\$1,466	\$1,532	4.5%
<b>NH - Concord</b>	97.9%	81.0%	-1689	-17.3%	\$1,697	\$1,777	4.7%
<b>VT - Outlying</b>	100.0%	99.9%	-10	-0.1%	\$1,749	\$1,837	5.1%
<b>WY - Outlying</b>	95.6%	92.7%	-289	-3.1%	\$1,110	\$1,176	6.0%
<b>National Average</b>	91.5%	89.7%	-180	-2.0%	\$1,675	\$1,692	1.0%

On a monthly basis, ALN surveys all apartment communities in each of the markets that we cover and an average of 92% of these surveys are successfully completed. The above statistics reflect only Conventional, Midrise, and High-Rise apartment communities. In addition, unless otherwise noted, these statistics do not include Income Restricted, Student Housing, or Senior Independent Housing. In-depth, property level research and data is available for all property types (including Senior and Income Restricted) through ALN OnLine, which includes Market and Effective Rents, Occupancy, Floor Plan & Unit Mix information, Market & Submarket statistics, Market Surveys, Historical Trends & Customizable Reports. By using ALN OnLine, you are able to see monthly fluctuations in any submarket you need which will greatly enhance your ability to respond to changes quickly and efficiently.

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**Laura Reese-Williams, CAS**  
Executive Vice President  
1.800.643.6416 x 205  
[Laura@alndata.com](mailto:Laura@alndata.com)

**Susan Stroud, CAS**  
Vice President of Sales  
1.800.643.6416 x 207  
[SStroud@alndata.com](mailto:SStroud@alndata.com)

**Paige Kitchens, CAS**  
Senior Reg. Account Executive  
1.800.643.6416 x 251  
[Paige@alndata.com](mailto:Paige@alndata.com)

**Jackie James**  
Regional Account Executive  
1.800.643.6416 x 253  
[Jackie@alndata.com](mailto:Jackie@alndata.com)

**Karen Nelsen, CAM, CAS**  
Regional Account Executive  
1.800.643.6416 x 259  
[KNelsen@alndata.com](mailto:KNelsen@alndata.com)

**Mark Pennings**  
Regional Account Executive  
1.800.643.6416 x 232  
[Mark@alndata.com](mailto:Mark@alndata.com)

**Tammy Longo**  
Regional Account Executive  
1.800.643.6416 x 249  
[Tammy@alndata.com](mailto:Tammy@alndata.com)