

	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Aug-22	Aug-23	bps	%CHG	Aug-22	Aug-23	%CHG
AK - Anchorage	96.2%	96.0%	-20	-0.2%	\$1,299	\$1,423	9.6%
AK - Outlying	91.8%	94.5%	269	3.0%	\$1,510	\$1,576	4.3%
Alaska Average	95.1%	95.7%	60	0.6%	\$1,350	\$1,460	8.1%
AL - Birmingham	92.7%	88.6%	-410	-4.4%	\$1,157	\$1,201	3.8%
AL - Huntsville	89.6%	86.8%	-280	-3.1%	\$1,105	\$1,147	3.8%
AL - Mobile	92.6%	93.8%	119	1.3%	\$1,138	\$1,195	5.0%
AL - Montgomery	94.2%	89.7%	-449	-4.8%	\$962	\$992	3.1%
AL - Outlying	96.5%	92.8%	-369	-3.8%	\$788	\$852	8.1%
Alabama Average	92.0%	89.2%	-280	-3.0%	\$1,100	\$1,146	4.2%
AR - Little Rock	89.7%	88.2%	-150	-1.7%	\$932	\$980	5.2%
AR - Northwest Arkansas	92.8%	93.4%	60	0.7%	\$902	\$996	10.4%
AR - Outlying	96.1%	95.9%	-20	-0.2%	\$722	\$745	3.1%
Arkansas Average	91.3%	91.0%	-30	-0.3%	\$903	\$967	7.1%
AZ - Flagstaff	95.0%	95.4%	40	0.4%	\$1,814	\$1,853	2.2%
AZ - Outlying	94.5%	92.8%	-169	-1.8%	\$1,078	\$1,135	5.3%
AZ - Phoenix	89.1%	88.1%	-100	-1.1%	\$1,658	\$1,605	-3.2%
AZ - Tucson	93.7%	90.7%	-300	-3.2%	\$1,183	\$1,198	1.2%
Arizona Average	89.9%	88.6%	-130	-1.4%	\$1,574	\$1,539	-2.2%
CA - Central Coast	94.9%	94.7%	-20	-0.2%	\$2,517	\$2,551	1.4%
CA - Los Angeles/OC	93.6%	90.7%	-290	-3.0%	\$2,665	\$2,727	2.3%
CA - Outlying	93.9%	94.9%	100	1.1%	\$1,196	\$1,271	6.3%
CA - Sacramento	94.1%	92.4%	-169	-1.9%	\$1,910	\$1,900	-0.5%
CA - San Bernardino/Riverside	95.3%	92.5%	-279	-2.9%	\$2,165	\$2,172	0.3%
CA - San Diego	94.3%	94.9%	60	0.6%	\$2,636	\$2,734	3.7%
CA - San Francisco/Oakland	92.2%	91.2%	-100	-1.1%	\$2,928	\$2,897	-1.1%
CA - San Joaquin Valley	97.0%	95.0%	-200	-2.1%	\$1,513	\$1,546	2.1%
California Average	93.8%	92.1%	-169	-1.7%	\$2,529	\$2,562	1.3%
CO - Denver/Co Springs	91.2%	90.2%	-100	-1.1%	\$1,841	\$1,857	0.8%
CO - Outlying	94.8%	95.9%	110	1.2%	\$1,577	\$1,747	10.8%
Colorado Average	91.1%	90.0%	-110	-1.2%	\$1,837	\$1,855	1.0%
FL - Fort Lauderdale	92.8%	90.8%	-200	-2.2%	\$2,351	\$2,414	2.7%
FL - Fort Myers/Naples	87.5%	87.2%	-30	-0.3%	\$2,009	\$2,020	0.6%
FL - Gainesville	87.6%	89.3%	170	2.0%	\$1,593	\$1,645	3.2%
FL - Jacksonville	91.0%	87.4%	-360	-3.9%	\$1,529	\$1,511	-1.2%
FL - Melbourne	89.9%	89.4%	-50	-0.6%	\$1,673	\$1,680	0.4%
FL - Miami	92.0%	87.8%	-420	-4.6%	\$2,403	\$2,473	2.9%
FL - Orlando	92.5%	88.2%	-430	-4.6%	\$1,818	\$1,799	-1.0%
FL - Palm Beach	91.2%	90.4%	-80	-0.8%	\$2,369	\$2,419	2.1%
FL - Pensacola	92.7%	91.5%	-120	-1.2%	\$1,556	\$1,569	0.8%
FL - Tallahassee	95.0%	91.1%	-389	-4.1%	\$1,301	\$1,349	3.7%
FL - Tampa	91.6%	90.0%	-160	-1.8%	\$1,809	\$1,817	0.4%
Florida Average	91.7%	89.2%	-250	-2.8%	\$1,912	\$1,928	0.9%

	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
GA - Albany	90.5%	87.0%	-350	-3.8%	\$929	\$963	3.6%
GA - Atlanta	92.5%	89.7%	-280	-3.0%	\$1,680	\$1,655	-1.5%
GA - Augusta	91.9%	89.5%	-240	-2.6%	\$1,151	\$1,155	0.4%
GA - Columbus	95.4%	94.4%	-100	-1.1%	\$1,078	\$1,138	5.5%
GA - Macon	89.7%	90.4%	70	0.9%	\$1,106	\$1,156	4.5%
GA - Outlying	93.5%	95.6%	209	2.2%	\$1,535	\$1,508	-1.8%
GA - Savannah	90.2%	90.3%	10	0.1%	\$1,551	\$1,576	1.6%
Georgia Average	92.3%	89.9%	-240	-2.6%	\$1,593	\$1,581	-0.8%
IA - Des Moines	92.0%	91.8%	-20	-0.2%	\$1,036	\$1,108	6.9%
IA - Outlying	94.0%	92.0%	-199	-2.1%	\$976	\$1,029	5.4%
Iowa Average	92.2%	91.8%	-40	-0.4%	\$1,031	\$1,101	6.8%
ID - Boise	92.2%	86.5%	-570	-6.2%	\$1,603	\$1,554	-3.1%
ID - Outlying	99.1%	93.4%	-569	-5.8%	\$1,121	\$918	-18.1%
Idaho Average	92.5%	86.8%	-570	-6.1%	\$1,577	\$1,522	-3.5%
IL - Chicago	93.4%	93.1%	-30	-0.2%	\$1,846	\$1,936	4.9%
IL - Moline	96.6%	94.6%	-200	-2.0%	\$880	\$914	3.9%
IL - Outlying	71.1%	89.9%	1880	26.3%	\$632	\$683	8.0%
IL - Springfield	95.5%	92.3%	-319	-3.3%	\$922	\$1,008	9.2%
Illinois Average	93.4%	93.1%	-30	-0.3%	\$1,727	\$1,815	5.1%
IN - Evansville	95.8%	93.2%	-259	-2.8%	\$898	\$929	3.4%
IN - Fort Wayne	96.9%	93.7%	-319	-3.4%	\$975	\$1,028	5.4%
IN - Indianapolis	94.6%	92.6%	-199	-2.2%	\$1,159	\$1,225	5.7%
IN - Outlying	96.1%	97.2%	110	1.1%	\$971	\$950	-2.1%
IN - South Bend	93.3%	93.7%	40	0.5%	\$1,146	\$1,139	-0.6%
Indiana Average	94.7%	92.8%	-189	-2.1%	\$1,124	\$1,180	4.9%
KS - Outlying	91.7%	97.9%	619	6.7%	\$659	\$684	3.9%
KS - Topeka/Manhattan/Lawrence	94.6%	92.7%	-189	-2.0%	\$872	\$922	5.7%
KS - Wichita	94.9%	92.1%	-279	-2.9%	\$824	\$871	5.7%
Kansas Average	94.7%	92.1%	-259	-2.7%	\$839	\$887	5.7%
KY - Lexington	91.7%	94.5%	279	3.0%	\$1,075	\$1,126	4.7%
KY - Louisville	94.4%	92.0%	-239	-2.6%	\$1,117	\$1,174	5.1%
KY - Outlying	97.9%	96.8%	-110	-1.1%	\$714	\$752	5.3%
Kentucky Average	93.6%	92.8%	-80	-0.9%	\$1,095	\$1,150	5.0%
LA - Baton Rouge	91.9%	89.7%	-220	-2.5%	\$1,115	\$1,143	2.6%
LA - Lake Charles	83.5%	88.5%	500	6.0%	\$990	\$1,001	1.1%
LA - Monroe	90.4%	92.4%	200	2.2%	\$914	\$926	1.3%
LA - New Orleans	88.3%	90.0%	170	2.0%	\$1,211	\$1,246	2.9%
LA - Outlying	93.9%	88.5%	-539	-5.8%	\$857	\$862	0.5%
LA - Shreveport	90.3%	89.8%	-50	-0.6%	\$960	\$992	3.4%
Louisiana Average	90.1%	89.8%	-30	-0.3%	\$1,109	\$1,136	2.5%
MA - Boston	92.5%	91.2%	-130	-1.4%	\$2,642	\$2,739	3.7%
MA - Springfield	98.4%	96.4%	-200	-2.1%	\$1,529	\$1,632	6.7%

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	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
<b>Massachusetts Average</b>	92.5%	91.1%	-140	-1.4%	\$2,596	\$2,696	3.9%
<b>MD - Baltimore</b>	94.8%	92.0%	-279	-3.0%	\$1,626	\$1,656	1.9%
<b>MD - Outlying</b>	98.4%	99.1%	70	0.7%	\$1,383	\$1,433	3.6%
<b>Maryland Average</b>	94.9%	92.2%	-269	-2.9%	\$1,620	\$1,651	1.9%
<b>ME - Augusta/Portland</b>	95.9%	92.8%	-309	-3.2%	\$1,790	\$1,914	6.9%
<b>Maine Average</b>	95.9%	92.8%	-309	-3.2%	\$1,790	\$1,914	6.9%
<b>MI - Detroit</b>	95.5%	92.6%	-289	-3.0%	\$1,252	\$1,282	2.4%
<b>MI - Grand Rapids/Kalamazoo/Battle Creek</b>	94.4%	94.5%	10	0.2%	\$1,197	\$1,257	5.0%
<b>MI - Outlying</b>	96.4%	95.5%	-90	-0.9%	\$1,025	\$1,074	4.8%
<b>Michigan Average</b>	95.3%	93.0%	-229	-2.4%	\$1,233	\$1,269	3.0%
<b>MN - Minneapolis - St. Paul</b>	92.2%	92.0%	-20	-0.2%	\$1,440	\$1,485	3.2%
<b>MN - Outlying</b>	97.0%	96.5%	-50	-0.5%	\$1,177	\$1,239	5.3%
<b>Minnesota Average</b>	92.3%	91.8%	-50	-0.6%	\$1,432	\$1,479	3.2%
<b>MO - Columbia</b>	98.8%	96.9%	-190	-2.0%	\$869	\$964	11.0%
<b>MO - Kansas City</b>	92.2%	92.5%	30	0.4%	\$1,211	\$1,278	5.5%
<b>MO - Outlying</b>	93.3%	73.5%	-1980	-21.3%	\$613	\$667	8.7%
<b>MO - Springfield</b>	94.1%	95.7%	160	1.7%	\$850	\$915	7.6%
<b>MO - St. Louis</b>	92.7%	90.2%	-250	-2.7%	\$1,212	\$1,272	5.0%
<b>Missouri Average</b>	92.3%	91.7%	-60	-0.6%	\$1,176	\$1,241	5.6%
<b>MS - Gulfport/Biloxi</b>	93.8%	93.5%	-29	-0.3%	\$993	\$1,036	4.4%
<b>MS - Jackson/Central MS</b>	92.7%	90.8%	-190	-2.1%	\$1,062	\$1,113	4.8%
<b>MS - Outlying</b>	93.3%	93.0%	-30	-0.3%	\$994	\$1,035	4.1%
<b>Mississippi Average</b>	93.1%	92.1%	-100	-1.1%	\$1,028	\$1,073	4.4%
<b>NC - Asheville</b>	95.8%	94.3%	-150	-1.5%	\$1,636	\$1,638	0.1%
<b>NC - Charlotte</b>	91.6%	89.3%	-230	-2.4%	\$1,586	\$1,598	0.7%
<b>NC - Fayetteville</b>	95.4%	93.0%	-239	-2.5%	\$1,184	\$1,234	4.3%
<b>NC - Greensboro/Winston-Salem</b>	93.5%	91.2%	-230	-2.5%	\$1,181	\$1,194	1.1%
<b>NC - Outlying</b>	98.8%	90.7%	-809	-8.2%	\$1,100	\$1,234	12.1%
<b>NC - Raleigh-Durham</b>	92.2%	88.7%	-350	-3.7%	\$1,537	\$1,538	0.0%
<b>NC - Wilmington</b>	92.9%	90.5%	-240	-2.6%	\$1,432	\$1,446	1.0%
<b>North Carolina Average</b>	92.4%	89.6%	-280	-3.0%	\$1,485	\$1,498	0.9%
<b>ND - Bismarck</b>	94.8%	94.6%	-20	-0.2%	\$1,036	\$1,078	4.1%
<b>ND - Fargo</b>	92.8%	93.2%	40	0.4%	\$894	\$968	8.2%
<b>ND - Outlying</b>	84.9%	93.7%	880	10.3%	\$939	\$1,077	14.7%
<b>North Dakota Average</b>	89.1%	93.7%	460	5.2%	\$932	\$1,025	10.0%
<b>NE - Lincoln</b>	95.2%	91.3%	-389	-4.1%	\$1,028	\$1,120	9.0%
<b>NE - Omaha</b>	92.8%	90.1%	-270	-2.9%	\$1,114	\$1,198	7.5%
<b>NE - Outlying</b>	98.8%	96.0%	-280	-2.8%	\$776	\$851	9.6%
<b>Nebraska Average</b>	93.4%	90.0%	-340	-3.7%	\$1,088	\$1,172	7.7%
<b>NM - Albuquerque</b>	92.9%	92.4%	-50	-0.5%	\$1,282	\$1,347	5.1%
<b>NM - Outlying</b>	92.2%	92.9%	70	0.8%	\$1,181	\$1,254	6.1%
<b>New Mexico Average</b>	92.8%	92.4%	-40	-0.4%	\$1,272	\$1,338	5.2%

	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
NV - Las Vegas	92.5%	89.4%	-310	-3.3%	\$1,515	\$1,469	-3.0%
NV - Outlying	97.3%	94.4%	-290	-3.0%	\$1,184	\$1,200	1.4%
NV - Reno	87.0%	88.3%	130	1.5%	\$1,616	\$1,580	-2.2%
Nevada Average	91.6%	89.3%	-230	-2.6%	\$1,530	\$1,487	-2.8%
NY - Albany	94.0%	93.8%	-20	-0.3%	\$1,450	\$1,523	5.0%
NY - Buffalo/Rochester/Syracuse	96.4%	96.3%	-10	-0.2%	\$1,227	\$1,288	4.9%
NY - New York City	89.7%	87.3%	-240	-2.7%	\$2,978	\$3,106	4.3%
NY - Outlying	93.0%	91.7%	-130	-1.4%	\$1,116	\$1,231	10.3%
New York Average	91.0%	88.7%	-230	-2.5%	\$2,645	\$2,772	4.8%
OH - Cincinnati/Dayton	94.6%	92.1%	-249	-2.6%	\$1,180	\$1,257	6.5%
OH - Cleveland/Akron	94.0%	92.5%	-149	-1.6%	\$1,074	\$1,141	6.3%
OH - Columbus	93.1%	92.8%	-30	-0.3%	\$1,218	\$1,276	4.8%
OH - Outlying	99.4%	99.0%	-40	-0.3%	\$772	\$823	6.6%
OH - Toledo	95.6%	94.3%	-130	-1.3%	\$891	\$939	5.3%
Ohio Average	93.8%	92.6%	-119	-1.3%	\$1,145	\$1,210	5.7%
OK - Oklahoma City	92.7%	89.3%	-340	-3.7%	\$931	\$961	3.2%
OK - Outlying	81.8%	87.6%	580	7.1%	\$794	\$823	3.7%
OK - Tulsa	94.2%	93.2%	-99	-1.0%	\$925	\$957	3.4%
Oklahoma Average	93.2%	90.9%	-230	-2.5%	\$926	\$957	3.3%
OR - Outlying	98.6%	74.3%	-2430	-24.7%	\$1,364	\$1,352	-0.9%
OR - Portland	94.4%	92.1%	-229	-2.5%	\$1,728	\$1,717	-0.6%
Oregon Average	94.5%	91.9%	-259	-2.7%	\$1,723	\$1,711	-0.7%
PA - Harrisburg/Lancaster	95.9%	92.1%	-379	-4.0%	\$1,337	\$1,393	4.2%
PA - Outlying	98.0%	97.7%	-30	-0.4%	\$1,223	\$1,250	2.1%
PA - Philadelphia	93.7%	92.6%	-110	-1.2%	\$1,687	\$1,760	4.4%
PA - Pittsburgh	95.4%	92.6%	-279	-2.9%	\$1,317	\$1,379	4.7%
PA - State College/Altoona	95.1%	96.8%	170	1.8%	\$1,237	\$1,328	7.3%
Pennsylvania Average	94.3%	92.5%	-179	-1.8%	\$1,586	\$1,655	4.3%
RI - Providence	97.9%	96.8%	-110	-1.1%	\$1,840	\$1,971	7.1%
Rhode Island Average	97.9%	96.8%	-110	-1.1%	\$1,840	\$1,971	7.1%
SC - Charleston	93.2%	89.6%	-360	-3.9%	\$1,692	\$1,793	6.0%
SC - Columbia	91.8%	90.5%	-130	-1.5%	\$1,211	\$1,252	3.4%
SC - Greenville-Spartanburg	89.6%	86.1%	-350	-3.9%	\$1,280	\$1,335	4.3%
SC - Myrtle Beach	87.2%	79.0%	-819	-9.4%	\$1,515	\$1,559	2.8%
SC - Outlying	82.5%	95.1%	1260	15.3%	\$1,082	\$1,241	14.7%
South Carolina Average	91.1%	87.6%	-350	-3.7%	\$1,418	\$1,484	4.7%
SD - Outlying	98.8%	97.9%	-90	-0.9%	\$945	\$1,017	7.7%
SD - Rapid City	80.9%	71.3%	-960	-11.9%	\$1,216	\$1,284	5.5%
SD - Sioux Falls	90.0%	87.2%	-280	-3.1%	\$1,017	\$1,082	6.3%
South Dakota Average	88.0%	83.9%	-410	-4.7%	\$1,053	\$1,121	6.4%
TN - Chattanooga	92.5%	88.4%	-410	-4.4%	\$1,317	\$1,384	5.1%
TN - Knoxville	96.6%	95.6%	-100	-1.0%	\$1,337	\$1,427	6.7%

	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
TN - Memphis	92.4%	90.3%	-210	-2.3%	\$1,150	\$1,173	2.0%
TN - Nashville	90.6%	88.7%	-190	-2.1%	\$1,625	\$1,630	0.3%
TN - Outlying	96.4%	96.3%	-10	-0.1%	\$984	\$1,036	5.4%
Tennessee Average	91.8%	90.1%	-170	-1.9%	\$1,419	\$1,449	2.2%
TX - Dallas/Ft. Worth	92.2%	89.8%	-240	-2.7%	\$1,551	\$1,550	-0.1%
TX - Greater Dallas	92.8%	90.5%	-230	-2.5%	\$1,610	\$1,603	-0.4%
TX - Greater Fort Worth	91.6%	88.7%	-290	-3.2%	\$1,427	\$1,430	0.2%
TX - Abilene	93.3%	89.6%	-370	-4.0%	\$902	\$964	6.9%
TX - Amarillo	91.8%	90.3%	-150	-1.6%	\$897	\$922	2.8%
TX - Austin	91.2%	87.1%	-410	-4.5%	\$1,736	\$1,656	-4.6%
TX - Beaumont	86.9%	89.9%	300	3.5%	\$966	\$993	2.8%
TX - College Station	86.4%	87.6%	120	1.4%	\$1,330	\$1,441	8.3%
TX - Corpus Christi	87.9%	88.8%	90	1.0%	\$1,135	\$1,139	0.4%
TX - El Paso	95.3%	94.2%	-110	-1.2%	\$1,005	\$1,050	4.5%
TX - Houston	91.2%	89.6%	-160	-1.7%	\$1,300	\$1,324	1.9%
TX - Laredo	96.3%	95.8%	-50	-0.5%	\$1,062	\$1,110	4.5%
TX - Longview/Tyler	93.7%	89.7%	-400	-4.2%	\$1,087	\$1,120	3.0%
TX - Lubbock	90.7%	89.8%	-90	-1.0%	\$892	\$915	2.6%
TX - Lufkin	90.7%	88.2%	-250	-2.8%	\$887	\$908	2.3%
TX - Midland-Odessa	91.0%	93.4%	240	2.7%	\$1,175	\$1,355	15.3%
TX - Outlying	92.1%	90.9%	-120	-1.4%	\$866	\$962	11.0%
TX - Rio Grande Valley	91.8%	92.4%	60	0.6%	\$953	\$985	3.4%
TX - San Angelo	89.4%	92.2%	280	3.1%	\$1,008	\$1,044	3.6%
TX - San Antonio	92.2%	88.7%	-350	-3.8%	\$1,273	\$1,258	-1.1%
TX - Texarkana	92.8%	89.8%	-300	-3.3%	\$816	\$875	7.3%
TX - Victoria	89.9%	89.3%	-60	-0.7%	\$985	\$995	1.0%
TX - Waco/Temple/Killeen	95.6%	90.9%	-469	-4.9%	\$1,083	\$1,127	4.1%
TX - Wichita Falls	90.5%	90.9%	40	0.4%	\$812	\$848	4.4%
Texas Average	91.7%	89.4%	-230	-2.5%	\$1,403	\$1,408	0.3%
UT - Outlying	86.6%	83.6%	-300	-3.4%	\$1,497	\$1,557	4.0%
UT - Salt Lake City	91.8%	88.2%	-360	-4.0%	\$1,593	\$1,577	-1.0%
Utah Average	91.7%	87.9%	-380	-4.1%	\$1,591	\$1,577	-0.9%
VA - Norfolk	95.0%	93.6%	-139	-1.5%	\$1,443	\$1,484	2.9%
VA - Richmond	95.1%	91.1%	-399	-4.1%	\$1,487	\$1,517	2.1%
VA - Roanoke	95.9%	96.7%	80	0.8%	\$1,136	\$1,196	5.3%
Virginia Average	95.1%	92.6%	-249	-2.6%	\$1,436	\$1,474	2.7%
WA - Outlying	95.2%	87.8%	-739	-7.8%	\$995	\$1,092	9.7%
WA - SE Washington	90.8%	91.4%	60	0.6%	\$1,343	\$1,382	2.9%
WA - Seattle	91.5%	91.4%	-10	-0.1%	\$2,126	\$2,099	-1.2%
WA - Spokane	93.9%	91.6%	-229	-2.5%	\$1,386	\$1,401	1.1%
Washington Average	91.5%	91.2%	-30	-0.3%	\$2,029	\$2,003	-1.3%
WI - Green Bay/Appleton/Oshkosh	96.1%	94.0%	-210	-2.2%	\$893	\$970	8.6%

	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
WI - Madison	89.4%	88.2%	-120	-1.3%	\$1,307	\$1,449	10.9%
WI - Milwaukee	95.1%	93.8%	-130	-1.4%	\$1,337	\$1,412	5.6%
WI - Outlying	92.2%	91.7%	-50	-0.6%	\$960	\$1,015	5.8%
Wisconsin Average	93.2%	91.9%	-130	-1.4%	\$1,241	\$1,340	7.9%
WV - Charleston	94.1%	94.0%	-10	-0.1%	\$994	\$1,041	4.7%
WV - Outlying	99.5%	98.9%	-60	-0.7%	\$939	\$1,004	7.0%
West Virginia Average	95.5%	95.0%	-50	-0.5%	\$982	\$1,033	5.2%
CT - Hartford	94.7%	92.7%	-199	-2.1%	\$1,647	\$1,748	6.1%
DC - Washington	93.8%	92.4%	-139	-1.6%	\$2,087	\$2,137	2.4%
DE - Outlying	92.4%	85.8%	-660	-7.1%	\$1,456	\$1,531	5.2%
HI - Honolulu	90.2%	92.7%	250	2.8%	\$2,114	\$2,278	7.8%
MT - Outlying	92.0%	88.7%	-330	-3.6%	\$1,501	\$1,595	6.3%
NH - Concord	98.2%	89.7%	-849	-8.7%	\$1,697	\$1,753	3.3%
VT - Outlying	100.0%	100.0%	0	0.0%	\$1,675	\$1,829	9.2%
WY - Outlying	96.7%	95.0%	-170	-1.7%	\$1,113	\$1,172	5.2%
National Average	92.5%	90.6%	-190	-2.1%	\$1,679	\$1,711	1.9%

On a monthly basis, ALN surveys all apartment communities in each of the markets that we cover and an average of 92% of these surveys are successfully completed. The above statistics reflect only Conventional, Midrise, and High-Rise apartment communities. In addition, unless otherwise noted, these statistics do not include Income Restricted, Student Housing, or Senior Independent Housing. In-depth, property level research and data is available for all property types (including Senior and Income Restricted) through ALN OnLine, which includes Market and Effective Rents, Occupancy, Floor Plan & Unit Mix information, Market & Submarket statistics, Market Surveys, Historical Trends & Customizable Reports. By using ALN OnLine, you are able to see monthly fluctuations in any submarket you need which will greatly enhance your ability to respond to changes quickly and efficiently.

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