

	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Sep-22	Sep-23	bps	%CHG	Sep-22	Sep-23	%CHG
AK - Anchorage	96.6%	95.6%	-100	-1.1%	\$1,313	\$1,427	8.6%
AK - Outlying	91.5%	94.0%	249	2.7%	\$1,504	\$1,582	5.2%
Alaska Average	95.4%	95.3%	-10	-0.1%	\$1,360	\$1,464	7.7%
AL - Birmingham	91.9%	89.2%	-270	-2.9%	\$1,157	\$1,195	3.3%
AL - Huntsville	90.1%	86.2%	-390	-4.4%	\$1,108	\$1,146	3.4%
AL - Mobile	92.0%	93.6%	160	1.7%	\$1,140	\$1,200	5.3%
AL - Montgomery	93.6%	90.5%	-310	-3.3%	\$974	\$993	1.9%
AL - Outlying	96.3%	95.1%	-120	-1.3%	\$800	\$850	6.3%
Alabama Average	91.8%	89.5%	-230	-2.6%	\$1,104	\$1,144	3.7%
AR - Little Rock	89.2%	87.7%	-150	-1.7%	\$932	\$981	5.3%
AR - Northwest Arkansas	91.9%	93.1%	120	1.3%	\$911	\$1,003	10.0%
AR - Outlying	95.4%	95.2%	-20	-0.2%	\$717	\$747	4.2%
Arkansas Average	90.7%	90.5%	-20	-0.2%	\$905	\$970	7.2%
AZ - Flagstaff	95.8%	95.4%	-40	-0.4%	\$1,797	\$1,853	3.1%
AZ - Outlying	94.9%	93.6%	-129	-1.3%	\$1,091	\$1,136	4.1%
AZ - Phoenix	88.7%	88.4%	-30	-0.4%	\$1,654	\$1,600	-3.3%
AZ - Tucson	93.6%	90.8%	-280	-3.0%	\$1,179	\$1,197	1.5%
Arizona Average	89.6%	88.9%	-70	-0.7%	\$1,570	\$1,534	-2.3%
CA - Central Coast	94.7%	95.7%	100	1.0%	\$2,513	\$2,547	1.4%
CA - Los Angeles/OC	93.1%	90.9%	-220	-2.3%	\$2,675	\$2,730	2.1%
CA - Outlying	94.0%	96.1%	210	2.2%	\$1,202	\$1,272	5.9%
CA - Sacramento	93.7%	92.5%	-120	-1.3%	\$1,901	\$1,890	-0.5%
CA - San Bernardino/Riverside	94.9%	92.6%	-229	-2.4%	\$2,158	\$2,166	0.4%
CA - San Diego	93.4%	94.9%	149	1.6%	\$2,660	\$2,734	2.8%
CA - San Francisco/Oakland	91.5%	91.2%	-30	-0.3%	\$2,930	\$2,890	-1.3%
CA - San Joaquin Valley	97.0%	95.1%	-190	-2.0%	\$1,516	\$1,551	2.3%
California Average	93.3%	92.3%	-100	-1.0%	\$2,535	\$2,560	1.0%
CO - Denver/Co Springs	91.0%	89.9%	-110	-1.2%	\$1,838	\$1,852	0.8%
CO - Outlying	94.7%	93.2%	-149	-1.5%	\$1,622	\$1,753	8.0%
Colorado Average	91.0%	89.7%	-130	-1.4%	\$1,834	\$1,850	0.9%
FL - Fort Lauderdale	92.3%	91.2%	-110	-1.2%	\$2,345	\$2,406	2.6%
FL - Fort Myers/Naples	87.2%	85.7%	-150	-1.7%	\$2,016	\$2,003	-0.6%
FL - Gainesville	90.6%	90.0%	-60	-0.7%	\$1,588	\$1,630	2.6%
FL - Jacksonville	90.2%	86.0%	-420	-4.7%	\$1,522	\$1,506	-1.1%
FL - Melbourne	90.0%	89.6%	-40	-0.5%	\$1,667	\$1,672	0.3%
FL - Miami	91.2%	87.3%	-390	-4.3%	\$2,416	\$2,482	2.7%
FL - Orlando	92.6%	88.2%	-440	-4.7%	\$1,816	\$1,786	-1.6%
FL - Palm Beach	91.8%	90.2%	-160	-1.8%	\$2,375	\$2,440	2.7%
FL - Pensacola	90.7%	91.0%	30	0.3%	\$1,570	\$1,569	-0.1%
FL - Tallahassee	92.4%	92.1%	-30	-0.3%	\$1,355	\$1,346	-0.7%
FL - Tampa	91.6%	89.6%	-200	-2.1%	\$1,812	\$1,813	0.1%
Florida Average	91.3%	88.9%	-240	-2.7%	\$1,914	\$1,924	0.5%

	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
GA - Albany	92.4%	86.8%	-560	-6.0%	\$938	\$968	3.2%
GA - Atlanta	92.0%	89.5%	-250	-2.8%	\$1,683	\$1,647	-2.1%
GA - Augusta	91.2%	89.5%	-170	-1.9%	\$1,142	\$1,152	0.9%
GA - Columbus	95.4%	94.4%	-100	-1.1%	\$1,081	\$1,139	5.3%
GA - Macon	89.2%	90.0%	80	0.9%	\$1,104	\$1,155	4.6%
GA - Outlying	93.5%	95.6%	209	2.2%	\$1,535	\$1,508	-1.8%
GA - Savannah	91.9%	89.9%	-200	-2.2%	\$1,567	\$1,585	1.1%
Georgia Average	92.1%	89.7%	-240	-2.6%	\$1,596	\$1,575	-1.3%
IA - Des Moines	93.0%	91.8%	-120	-1.3%	\$1,039	\$1,102	6.1%
IA - Outlying	93.0%	94.1%	109	1.2%	\$975	\$1,031	5.7%
Iowa Average	93.0%	92.0%	-100	-1.1%	\$1,034	\$1,097	6.1%
ID - Boise	90.0%	86.5%	-350	-3.9%	\$1,590	\$1,550	-2.5%
ID - Outlying	99.1%	93.9%	-520	-5.2%	\$1,121	\$928	-17.2%
Idaho Average	90.4%	86.3%	-410	-4.5%	\$1,565	\$1,518	-3.0%
IL - Chicago	93.1%	93.2%	10	0.1%	\$1,854	\$1,937	4.5%
IL - Moline	95.7%	94.9%	-80	-0.9%	\$886	\$915	3.3%
IL - Outlying	76.9%	73.4%	-350	-4.5%	\$649	\$691	6.4%
IL - Springfield	94.7%	92.4%	-229	-2.4%	\$937	\$1,004	7.2%
Illinois Average	93.2%	93.1%	-10	-0.1%	\$1,733	\$1,816	4.8%
IN - Evansville	95.7%	93.4%	-229	-2.3%	\$903	\$930	3.0%
IN - Fort Wayne	96.7%	94.6%	-210	-2.2%	\$979	\$1,034	5.6%
IN - Indianapolis	94.4%	92.1%	-229	-2.4%	\$1,165	\$1,227	5.4%
IN - Outlying	96.6%	98.6%	200	2.0%	\$926	\$950	2.6%
IN - South Bend	93.4%	94.4%	99	1.1%	\$1,143	\$1,143	-0.1%
Indiana Average	94.6%	92.6%	-199	-2.1%	\$1,129	\$1,182	4.7%
KS - Outlying	94.8%	97.4%	260	2.7%	\$659	\$684	3.9%
KS - Topeka/Manhattan/Lawrence	94.1%	93.0%	-109	-1.1%	\$876	\$925	5.6%
KS - Wichita	94.3%	92.1%	-219	-2.3%	\$829	\$876	5.7%
Kansas Average	94.2%	92.3%	-189	-2.1%	\$844	\$891	5.6%
KY - Lexington	91.6%	94.3%	269	2.9%	\$1,075	\$1,132	5.3%
KY - Louisville	93.1%	91.9%	-120	-1.3%	\$1,122	\$1,177	4.8%
KY - Outlying	98.0%	98.7%	70	0.7%	\$714	\$754	5.6%
Kentucky Average	92.7%	92.7%	0	-0.1%	\$1,098	\$1,153	5.0%
LA - Baton Rouge	91.3%	89.3%	-200	-2.2%	\$1,115	\$1,140	2.3%
LA - Lake Charles	81.4%	89.3%	790	9.7%	\$983	\$1,011	2.8%
LA - Monroe	90.3%	92.8%	250	2.8%	\$920	\$929	1.0%
LA - New Orleans	90.2%	90.0%	-20	-0.3%	\$1,213	\$1,243	2.5%
LA - Outlying	92.8%	87.3%	-550	-5.9%	\$856	\$854	-0.2%
LA - Shreveport	89.7%	89.8%	10	0.1%	\$968	\$989	2.1%
Louisiana Average	90.2%	89.7%	-50	-0.6%	\$1,110	\$1,134	2.2%
MA - Boston	92.7%	91.3%	-140	-1.5%	\$2,648	\$2,741	3.5%
MA - Springfield	98.7%	96.2%	-250	-2.5%	\$1,534	\$1,627	6.0%

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	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
Massachusetts Average	93.0%	91.4%	-160	-1.6%	\$2,602	\$2,698	3.7%
MD - Baltimore	94.9%	91.7%	-319	-3.4%	\$1,625	\$1,662	2.3%
MD - Outlying	98.5%	98.9%	40	0.4%	\$1,395	\$1,437	3.0%
Maryland Average	95.0%	91.9%	-309	-3.3%	\$1,620	\$1,657	2.3%
ME - Augusta/Portland	95.9%	92.4%	-349	-3.6%	\$1,780	\$1,908	7.2%
Maine Average	95.9%	92.4%	-349	-3.6%	\$1,780	\$1,908	7.2%
MI - Detroit	95.2%	92.7%	-249	-2.6%	\$1,251	\$1,283	2.5%
MI - Grand Rapids/Kalamazoo/Battle Creek	94.3%	93.1%	-119	-1.2%	\$1,204	\$1,265	5.0%
MI - Outlying	96.3%	95.5%	-80	-0.9%	\$1,024	\$1,079	5.4%
Michigan Average	95.0%	92.9%	-209	-2.2%	\$1,234	\$1,272	3.1%
MN - Minneapolis - St. Paul	91.5%	92.0%	50	0.5%	\$1,444	\$1,486	2.9%
MN - Outlying	96.8%	93.2%	-359	-3.7%	\$1,142	\$1,241	8.7%
Minnesota Average	91.6%	91.8%	20	0.2%	\$1,435	\$1,479	3.1%
MO - Columbia	98.6%	96.7%	-190	-1.9%	\$879	\$966	10.0%
MO - Kansas City	91.4%	92.4%	100	1.1%	\$1,216	\$1,280	5.3%
MO - Outlying	89.0%	78.3%	-1069	-12.1%	\$613	\$668	9.0%
MO - Springfield	94.0%	95.5%	150	1.6%	\$857	\$908	6.0%
MO - St. Louis	91.8%	90.1%	-170	-1.8%	\$1,225	\$1,278	4.4%
Missouri Average	91.6%	91.7%	10	0.2%	\$1,184	\$1,244	5.1%
MS - Gulfport/Biloxi	92.7%	93.1%	40	0.4%	\$1,002	\$1,039	3.7%
MS - Jackson/Central MS	92.8%	90.8%	-200	-2.2%	\$1,074	\$1,106	3.0%
MS - Outlying	92.3%	93.6%	130	1.4%	\$1,007	\$1,034	2.7%
Mississippi Average	92.6%	92.2%	-40	-0.5%	\$1,039	\$1,070	2.9%
NC - Asheville	95.6%	94.3%	-130	-1.4%	\$1,649	\$1,640	-0.6%
NC - Charlotte	91.2%	89.1%	-210	-2.3%	\$1,588	\$1,593	0.3%
NC - Fayetteville	95.4%	92.5%	-289	-3.0%	\$1,188	\$1,222	2.9%
NC - Greensboro/Winston-Salem	92.9%	91.5%	-140	-1.5%	\$1,188	\$1,198	0.8%
NC - Outlying	98.8%	90.7%	-809	-8.2%	\$1,100	\$1,234	12.1%
NC - Raleigh-Durham	92.4%	88.3%	-410	-4.5%	\$1,543	\$1,533	-0.6%
NC - Wilmington	93.9%	90.3%	-359	-3.9%	\$1,436	\$1,444	0.5%
North Carolina Average	92.1%	89.5%	-260	-2.9%	\$1,490	\$1,495	0.3%
ND - Bismarck	93.0%	95.8%	279	3.1%	\$1,046	\$1,083	3.5%
ND - Fargo	91.7%	93.5%	180	1.9%	\$901	\$977	8.4%
ND - Outlying	86.6%	93.4%	680	7.8%	\$951	\$1,088	14.3%
North Dakota Average	89.2%	93.9%	469	5.2%	\$941	\$1,034	9.9%
NE - Lincoln	95.4%	90.6%	-479	-5.1%	\$1,032	\$1,130	9.5%
NE - Omaha	92.0%	89.5%	-250	-2.8%	\$1,124	\$1,201	6.9%
NE - Outlying	98.2%	96.1%	-210	-2.1%	\$770	\$851	10.5%
Nebraska Average	92.8%	89.8%	-300	-3.2%	\$1,096	\$1,177	7.4%
NM - Albuquerque	92.2%	91.7%	-50	-0.5%	\$1,287	\$1,354	5.2%
NM - Outlying	91.2%	92.3%	110	1.2%	\$1,184	\$1,250	5.6%
New Mexico Average	92.2%	91.8%	-40	-0.4%	\$1,277	\$1,344	5.2%

	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
NV - Las Vegas	92.3%	89.1%	-320	-3.5%	\$1,512	\$1,465	-3.1%
NV - Outlying	98.2%	94.5%	-370	-3.7%	\$1,216	\$1,211	-0.4%
NV - Reno	86.3%	87.7%	140	1.7%	\$1,595	\$1,573	-1.4%
Nevada Average	91.4%	88.9%	-250	-2.7%	\$1,524	\$1,483	-2.7%
NY - Albany	93.3%	93.5%	20	0.1%	\$1,454	\$1,530	5.2%
NY - Buffalo/Rochester/Syracuse	96.2%	95.3%	-90	-1.0%	\$1,227	\$1,298	5.8%
NY - New York City	89.4%	87.4%	-200	-2.2%	\$2,994	\$3,112	3.9%
NY - Outlying	91.8%	91.3%	-50	-0.5%	\$1,138	\$1,226	7.8%
New York Average	90.8%	88.4%	-240	-2.6%	\$2,659	\$2,777	4.4%
OH - Cincinnati/Dayton	94.5%	92.3%	-219	-2.3%	\$1,184	\$1,261	6.5%
OH - Cleveland/Akron	93.8%	92.4%	-139	-1.5%	\$1,081	\$1,141	5.5%
OH - Columbus	92.6%	92.7%	10	0.1%	\$1,217	\$1,279	5.0%
OH - Outlying	99.3%	100.0%	70	0.7%	\$776	\$823	6.1%
OH - Toledo	95.6%	94.3%	-130	-1.3%	\$896	\$940	4.9%
Ohio Average	93.4%	92.6%	-80	-0.9%	\$1,147	\$1,212	5.7%
OK - Oklahoma City	93.0%	89.5%	-350	-3.8%	\$938	\$967	3.1%
OK - Outlying	82.9%	89.9%	700	8.4%	\$797	\$828	3.9%
OK - Tulsa	94.2%	93.0%	-119	-1.2%	\$927	\$957	3.3%
Oklahoma Average	93.3%	90.9%	-240	-2.6%	\$931	\$960	3.2%
OR - Outlying	95.7%	80.6%	-1509	-15.8%	\$1,365	\$1,357	-0.6%
OR - Portland	94.0%	91.8%	-219	-2.3%	\$1,734	\$1,710	-1.4%
Oregon Average	94.0%	91.6%	-239	-2.5%	\$1,729	\$1,704	-1.4%
PA - Harrisburg/Lancaster	95.8%	92.5%	-329	-3.4%	\$1,346	\$1,395	3.6%
PA - Outlying	97.9%	97.6%	-30	-0.3%	\$1,222	\$1,264	3.5%
PA - Philadelphia	93.6%	92.5%	-110	-1.2%	\$1,697	\$1,761	3.8%
PA - Pittsburgh	95.3%	92.7%	-259	-2.7%	\$1,334	\$1,378	3.3%
PA - State College/Altoona	99.5%	97.1%	-240	-2.4%	\$1,249	\$1,328	6.3%
Pennsylvania Average	94.2%	92.6%	-159	-1.6%	\$1,596	\$1,655	3.7%
RI - Providence	97.8%	96.7%	-110	-1.1%	\$1,837	\$1,970	7.3%
Rhode Island Average	97.8%	96.7%	-110	-1.1%	\$1,837	\$1,970	7.3%
SC - Charleston	91.9%	89.6%	-230	-2.5%	\$1,708	\$1,780	4.2%
SC - Columbia	91.5%	90.9%	-60	-0.6%	\$1,213	\$1,252	3.2%
SC - Greenville-Spartanburg	89.3%	86.3%	-300	-3.4%	\$1,288	\$1,333	3.5%
SC - Myrtle Beach	84.3%	77.9%	-639	-7.5%	\$1,514	\$1,553	2.5%
SC - Outlying	82.9%	93.7%	1080	13.1%	\$1,081	\$1,242	14.9%
South Carolina Average	90.3%	87.7%	-260	-2.9%	\$1,427	\$1,479	3.7%
SD - Outlying	98.7%	98.5%	-20	-0.2%	\$945	\$1,023	8.3%
SD - Rapid City	80.4%	70.8%	-960	-12.0%	\$1,214	\$1,280	5.4%
SD - Sioux Falls	90.3%	87.2%	-310	-3.4%	\$1,037	\$1,087	4.8%
South Dakota Average	88.2%	83.9%	-430	-4.9%	\$1,066	\$1,124	5.5%
TN - Chattanooga	92.9%	88.6%	-430	-4.6%	\$1,315	\$1,387	5.5%
TN - Knoxville	96.6%	95.6%	-100	-1.1%	\$1,346	\$1,423	5.7%

	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
TN - Memphis	92.2%	90.2%	-200	-2.1%	\$1,150	\$1,173	2.0%
TN - Nashville	90.2%	88.7%	-150	-1.7%	\$1,619	\$1,625	0.4%
TN - Outlying	95.8%	96.4%	60	0.6%	\$1,000	\$1,042	4.2%
Tennessee Average	91.8%	89.8%	-200	-2.1%	\$1,417	\$1,447	2.1%
TX - Dallas/Ft. Worth	92.1%	89.6%	-250	-2.7%	\$1,555	\$1,545	-0.6%
TX - Greater Dallas	92.6%	90.4%	-220	-2.4%	\$1,613	\$1,598	-0.9%
TX - Greater Fort Worth	91.4%	88.4%	-300	-3.3%	\$1,433	\$1,426	-0.5%
TX - Abilene	93.5%	89.8%	-370	-4.0%	\$909	\$963	6.0%
TX - Amarillo	91.5%	90.5%	-100	-1.0%	\$908	\$924	1.8%
TX - Austin	90.5%	86.6%	-390	-4.3%	\$1,727	\$1,636	-5.3%
TX - Beaumont	87.0%	90.7%	370	4.3%	\$969	\$994	2.5%
TX - College Station	93.7%	90.2%	-350	-3.7%	\$1,338	\$1,446	8.1%
TX - Corpus Christi	87.7%	88.9%	120	1.4%	\$1,134	\$1,142	0.8%
TX - El Paso	94.8%	93.8%	-100	-1.1%	\$1,012	\$1,058	4.6%
TX - Houston	90.9%	89.5%	-140	-1.5%	\$1,302	\$1,323	1.6%
TX - Laredo	96.7%	95.9%	-80	-0.8%	\$1,039	\$1,111	6.9%
TX - Longview/Tyler	93.1%	89.8%	-330	-3.5%	\$1,093	\$1,117	2.3%
TX - Lubbock	91.2%	90.0%	-120	-1.2%	\$897	\$915	1.9%
TX - Lufkin	91.6%	88.7%	-290	-3.2%	\$883	\$903	2.2%
TX - Midland-Odessa	91.3%	93.2%	190	2.1%	\$1,211	\$1,357	12.1%
TX - Outlying	92.0%	90.4%	-160	-1.7%	\$881	\$964	9.4%
TX - Rio Grande Valley	92.0%	93.1%	110	1.3%	\$960	\$990	3.2%
TX - San Angelo	88.7%	92.1%	340	3.8%	\$991	\$1,029	3.9%
TX - San Antonio	92.1%	88.5%	-360	-4.0%	\$1,285	\$1,251	-2.6%
TX - Texarkana	91.5%	90.9%	-60	-0.7%	\$832	\$868	4.4%
TX - Victoria	90.0%	88.2%	-180	-2.0%	\$989	\$979	-1.0%
TX - Waco/Temple/Killeen	95.6%	89.8%	-579	-6.0%	\$1,097	\$1,129	3.0%
TX - Wichita Falls	91.3%	91.1%	-20	-0.2%	\$807	\$856	6.0%
Texas Average	91.5%	89.3%	-220	-2.4%	\$1,407	\$1,404	-0.2%
UT - Outlying	86.1%	80.6%	-549	-6.4%	\$1,508	\$1,556	3.2%
UT - Salt Lake City	90.5%	88.4%	-210	-2.4%	\$1,594	\$1,570	-1.5%
Utah Average	90.4%	88.1%	-230	-2.6%	\$1,592	\$1,570	-1.4%
VA - Norfolk	94.9%	93.3%	-159	-1.7%	\$1,451	\$1,493	2.9%
VA - Richmond	94.5%	90.6%	-389	-4.2%	\$1,487	\$1,512	1.7%
VA - Roanoke	95.3%	95.7%	40	0.4%	\$1,124	\$1,201	6.9%
Virginia Average	94.6%	92.3%	-229	-2.3%	\$1,439	\$1,476	2.6%
WA - Outlying	96.9%	92.4%	-449	-4.6%	\$1,013	\$1,099	8.5%
WA - SE Washington	91.2%	90.0%	-120	-1.3%	\$1,343	\$1,381	2.8%
WA - Seattle	90.8%	91.4%	60	0.7%	\$2,129	\$2,096	-1.6%
WA - Spokane	92.7%	91.4%	-130	-1.4%	\$1,383	\$1,392	0.7%
Washington Average	90.8%	91.0%	20	0.2%	\$2,033	\$1,999	-1.7%
WI - Green Bay/Appleton/Oshkosh	95.6%	92.1%	-349	-3.6%	\$899	\$973	8.2%

	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
WI - Madison	87.5%	89.8%	230	2.6%	\$1,313	\$1,452	10.6%
WI - Milwaukee	94.0%	93.9%	-10	-0.1%	\$1,342	\$1,416	5.6%
WI - Outlying	90.7%	95.2%	449	5.0%	\$961	\$1,017	5.9%
Wisconsin Average	92.1%	91.7%	-40	-0.4%	\$1,247	\$1,343	7.7%
WV - Charleston	93.2%	93.5%	30	0.3%	\$1,022	\$1,044	2.2%
WV - Outlying	99.5%	97.4%	-210	-2.1%	\$958	\$1,004	4.8%
West Virginia Average	94.5%	94.1%	-40	-0.4%	\$1,007	\$1,035	2.8%
CT - Hartford	94.6%	93.6%	-99	-1.0%	\$1,646	\$1,752	6.4%
DC - Washington	93.3%	92.0%	-130	-1.4%	\$2,093	\$2,143	2.4%
DE - Outlying	86.0%	85.4%	-60	-0.6%	\$1,479	\$1,524	3.0%
HI - Honolulu	89.9%	92.8%	290	3.2%	\$2,121	\$2,252	6.1%
MT - Outlying	92.9%	85.6%	-730	-7.8%	\$1,512	\$1,601	5.9%
NH - Concord	98.6%	89.0%	-959	-9.8%	\$1,705	\$1,743	2.2%
VT - Outlying	100.0%	100.0%	0	0.0%	\$1,677	\$1,840	9.7%
WY - Outlying	96.1%	94.3%	-180	-1.8%	\$1,105	\$1,179	6.7%
National Average	92.1%	90.5%	-160	-1.8%	\$1,683	\$1,710	1.6%

On a monthly basis, ALN surveys all apartment communities in each of the markets that we cover and an average of 92% of these surveys are successfully completed. The above statistics reflect only Conventional, Midrise, and High-Rise apartment communities. In addition, unless otherwise noted, these statistics do not include Income Restricted, Student Housing, or Senior Independent Housing. In-depth, property level research and data is available for all property types (including Senior and Income Restricted) through ALN OnLine, which includes Market and Effective Rents, Occupancy, Floor Plan & Unit Mix information, Market & Submarket statistics, Market Surveys, Historical Trends & Customizable Reports. By using ALN OnLine, you are able to see monthly fluctuations in any submarket you need which will greatly enhance your ability to respond to changes quickly and efficiently.

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