

	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Oct-22	Oct-23	bps	%CHG	Oct-22	Oct-23	%CHG
AK - Anchorage	96.1%	94.5%	-160	-1.7%	\$1,318	\$1,423	7.9%
AK - Outlying	92.7%	92.1%	-60	-0.6%	\$1,474	\$1,552	5.3%
Alaska Average	95.3%	94.0%	-130	-1.3%	\$1,356	\$1,454	7.2%
AL - Birmingham	92.4%	88.4%	-400	-4.3%	\$1,153	\$1,193	3.5%
AL - Huntsville	86.9%	85.7%	-120	-1.4%	\$1,123	\$1,148	2.2%
AL - Mobile	93.0%	92.5%	-50	-0.4%	\$1,140	\$1,192	4.5%
AL - Montgomery	92.5%	90.4%	-210	-2.2%	\$968	\$988	2.0%
AL - Outlying	95.8%	94.6%	-120	-1.3%	\$808	\$852	5.5%
Alabama Average	91.2%	88.8%	-240	-2.6%	\$1,106	\$1,142	3.3%
AR - Little Rock	89.3%	90.3%	100	1.1%	\$935	\$987	5.6%
AR - Northwest Arkansas	92.0%	92.9%	90	1.0%	\$928	\$1,003	8.1%
AR - Outlying	95.9%	94.5%	-140	-1.5%	\$714	\$743	4.0%
Arkansas Average	90.9%	91.8%	90	1.0%	\$913	\$973	6.6%
AZ - Flagstaff	95.4%	92.0%	-339	-3.6%	\$1,791	\$1,852	3.4%
AZ - Outlying	95.5%	94.1%	-140	-1.5%	\$1,111	\$1,140	2.6%
AZ - Phoenix	88.7%	88.1%	-60	-0.7%	\$1,643	\$1,588	-3.4%
AZ - Tucson	93.1%	91.1%	-200	-2.2%	\$1,184	\$1,201	1.4%
Arizona Average	89.6%	88.7%	-90	-1.0%	\$1,563	\$1,525	-2.4%
CA - Central Coast	95.0%	95.6%	60	0.7%	\$2,511	\$2,545	1.3%
CA - Los Angeles/OC	92.7%	90.9%	-180	-2.0%	\$2,677	\$2,729	2.0%
CA - Outlying	93.7%	96.7%	299	3.1%	\$1,209	\$1,293	6.9%
CA - Sacramento	92.9%	92.1%	-80	-0.8%	\$1,892	\$1,887	-0.3%
CA - San Bernardino/Riverside	95.0%	92.9%	-209	-2.1%	\$2,157	\$2,149	-0.4%
CA - San Diego	94.0%	94.6%	60	0.6%	\$2,663	\$2,722	2.2%
CA - San Francisco/Oakland	91.2%	91.3%	10	0.1%	\$2,915	\$2,868	-1.6%
CA - San Joaquin Valley	96.5%	95.1%	-140	-1.4%	\$1,516	\$1,554	2.5%
California Average	93.1%	92.3%	-80	-0.9%	\$2,532	\$2,551	0.8%
CO - Denver/Co Springs	90.3%	89.7%	-60	-0.7%	\$1,832	\$1,841	0.5%
CO - Outlying	96.7%	95.4%	-130	-1.4%	\$1,623	\$1,770	9.0%
Colorado Average	90.4%	89.5%	-90	-1.0%	\$1,828	\$1,840	0.6%
FL - Fort Lauderdale	91.8%	90.7%	-110	-1.2%	\$2,354	\$2,399	1.9%
FL - Fort Myers/Naples	87.1%	84.4%	-270	-3.2%	\$2,040	\$2,008	-1.5%
FL - Gainesville	93.7%	89.8%	-390	-4.1%	\$1,578	\$1,631	3.4%
FL - Jacksonville	90.1%	84.9%	-520	-5.8%	\$1,521	\$1,486	-2.3%
FL - Melbourne	90.1%	89.4%	-70	-0.9%	\$1,659	\$1,659	0.0%
FL - Miami	91.9%	87.3%	-460	-4.9%	\$2,418	\$2,489	2.9%
FL - Orlando	91.7%	87.8%	-390	-4.2%	\$1,811	\$1,769	-2.3%
FL - Palm Beach	91.8%	90.5%	-130	-1.4%	\$2,376	\$2,435	2.5%
FL - Pensacola	87.3%	90.8%	350	4.0%	\$1,583	\$1,565	-1.2%
FL - Tallahassee	91.9%	91.8%	-10	-0.1%	\$1,377	\$1,338	-2.8%
FL - Tampa	90.4%	89.6%	-80	-1.0%	\$1,810	\$1,801	-0.5%
Florida Average	90.7%	88.5%	-220	-2.4%	\$1,914	\$1,914	0.0%

	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
GA - Albany	92.7%	89.8%	-290	-3.1%	\$941	\$966	2.6%
GA - Atlanta	91.6%	89.3%	-230	-2.6%	\$1,679	\$1,632	-2.8%
GA - Augusta	91.4%	89.1%	-230	-2.5%	\$1,141	\$1,161	1.8%
GA - Columbus	95.1%	94.5%	-60	-0.7%	\$1,084	\$1,133	4.5%
GA - Macon	90.0%	89.7%	-30	-0.4%	\$1,111	\$1,153	3.8%
GA - Outlying	94.4%	96.1%	170	1.8%	\$1,529	\$1,535	0.4%
GA - Savannah	90.4%	88.8%	-160	-1.8%	\$1,562	\$1,600	2.5%
Georgia Average	91.7%	89.5%	-220	-2.4%	\$1,593	\$1,564	-1.8%
IA - Des Moines	93.4%	90.7%	-270	-2.9%	\$1,044	\$1,103	5.7%
IA - Outlying	89.7%	93.3%	360	4.0%	\$967	\$1,028	6.3%
Iowa Average	93.1%	90.9%	-220	-2.4%	\$1,037	\$1,097	5.8%
ID - Boise	88.8%	86.9%	-190	-2.2%	\$1,580	\$1,544	-2.3%
ID - Outlying	99.1%	95.6%	-350	-3.5%	\$1,121	\$927	-17.3%
Idaho Average	89.2%	87.3%	-190	-2.2%	\$1,555	\$1,513	-2.7%
IL - Chicago	92.8%	92.9%	10	0.1%	\$1,854	\$1,934	4.3%
IL - Moline	95.6%	95.6%	0	-0.1%	\$887	\$915	3.1%
IL - Outlying	83.7%	73.4%	-1029	-12.3%	\$656	\$710	8.3%
IL - Springfield	94.8%	92.4%	-239	-2.6%	\$938	\$1,009	7.6%
Illinois Average	93.0%	92.9%	-10	-0.1%	\$1,733	\$1,813	4.6%
IN - Evansville	95.1%	93.5%	-159	-1.6%	\$910	\$933	2.5%
IN - Fort Wayne	95.9%	94.1%	-180	-1.9%	\$979	\$1,034	5.7%
IN - Indianapolis	94.1%	91.6%	-249	-2.7%	\$1,171	\$1,231	5.1%
IN - Outlying	96.6%	99.0%	240	2.5%	\$926	\$950	2.6%
IN - South Bend	93.8%	94.3%	50	0.6%	\$1,145	\$1,146	0.1%
Indiana Average	94.3%	92.1%	-219	-2.3%	\$1,134	\$1,186	4.6%
KS - Outlying	95.7%	96.6%	90	0.9%	\$664	\$689	3.8%
KS - Topeka/Manhattan/Lawrence	93.4%	93.1%	-30	-0.4%	\$876	\$928	5.9%
KS - Wichita	94.2%	92.1%	-209	-2.2%	\$831	\$877	5.5%
Kansas Average	93.9%	92.6%	-129	-1.4%	\$845	\$893	5.6%
KY - Lexington	90.8%	94.4%	359	4.0%	\$1,071	\$1,136	6.0%
KY - Louisville	93.0%	91.1%	-190	-2.1%	\$1,128	\$1,175	4.1%
KY - Outlying	96.9%	91.3%	-559	-5.7%	\$711	\$760	6.8%
Kentucky Average	91.8%	92.1%	30	0.3%	\$1,102	\$1,154	4.7%
LA - Baton Rouge	91.2%	89.4%	-180	-2.0%	\$1,114	\$1,137	2.0%
LA - Lake Charles	81.1%	89.6%	849	10.5%	\$967	\$1,005	3.9%
LA - Monroe	89.9%	92.5%	260	2.9%	\$928	\$922	-0.6%
LA - New Orleans	90.3%	89.3%	-100	-1.1%	\$1,213	\$1,238	2.0%
LA - Outlying	91.8%	87.1%	-470	-5.2%	\$840	\$855	1.9%
LA - Shreveport	89.8%	89.6%	-20	-0.2%	\$961	\$992	3.2%
Louisiana Average	90.1%	89.4%	-70	-0.8%	\$1,108	\$1,131	2.1%
MA - Boston	92.8%	91.1%	-170	-1.9%	\$2,651	\$2,736	3.2%
MA - Springfield	98.5%	96.5%	-200	-2.0%	\$1,523	\$1,638	7.5%

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	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
Massachusetts Average	93.0%	91.3%	-170	-1.9%	\$2,605	\$2,695	3.4%
MD - Baltimore	94.9%	92.1%	-279	-3.0%	\$1,627	\$1,658	1.9%
MD - Outlying	98.9%	98.8%	-10	-0.2%	\$1,401	\$1,457	4.0%
Maryland Average	95.0%	92.2%	-279	-2.9%	\$1,622	\$1,653	1.9%
ME - Augusta/Portland	96.1%	92.5%	-359	-3.8%	\$1,743	\$1,907	9.4%
Maine Average	96.1%	92.5%	-359	-3.8%	\$1,743	\$1,907	9.4%
MI - Detroit	94.7%	92.6%	-209	-2.3%	\$1,251	\$1,282	2.5%
MI - Grand Rapids/Kalamazoo/Battle Creek	94.3%	93.0%	-129	-1.4%	\$1,200	\$1,268	5.7%
MI - Outlying	95.8%	95.4%	-40	-0.4%	\$1,027	\$1,091	6.2%
Michigan Average	94.6%	92.8%	-179	-1.9%	\$1,232	\$1,272	3.2%
MN - Minneapolis - St. Paul	91.1%	91.6%	50	0.5%	\$1,446	\$1,487	2.8%
MN - Outlying	96.7%	92.4%	-429	-4.5%	\$1,143	\$1,246	9.0%
Minnesota Average	91.1%	91.6%	50	0.6%	\$1,438	\$1,480	3.0%
MO - Columbia	98.5%	97.4%	-110	-1.0%	\$887	\$984	10.9%
MO - Kansas City	91.2%	92.0%	80	0.9%	\$1,224	\$1,285	5.0%
MO - Outlying	87.8%	75.2%	-1260	-14.4%	\$619	\$669	8.1%
MO - Springfield	93.6%	93.8%	19	0.3%	\$864	\$912	5.6%
MO - St. Louis	91.4%	90.2%	-120	-1.4%	\$1,227	\$1,283	4.6%
Missouri Average	91.3%	91.3%	0	0.0%	\$1,190	\$1,249	5.0%
MS - Gulfport/Biloxi	92.6%	92.1%	-50	-0.5%	\$1,005	\$1,048	4.3%
MS - Jackson/Central MS	92.4%	91.1%	-130	-1.3%	\$1,082	\$1,109	2.5%
MS - Outlying	92.2%	93.5%	130	1.4%	\$1,013	\$1,042	2.9%
Mississippi Average	92.4%	92.0%	-40	-0.4%	\$1,045	\$1,076	2.9%
NC - Asheville	95.4%	94.4%	-100	-1.0%	\$1,652	\$1,643	-0.5%
NC - Charlotte	90.2%	88.5%	-170	-1.9%	\$1,587	\$1,581	-0.4%
NC - Fayetteville	95.4%	92.3%	-309	-3.3%	\$1,196	\$1,220	2.0%
NC - Greensboro/Winston-Salem	92.4%	91.4%	-100	-1.1%	\$1,183	\$1,197	1.2%
NC - Outlying	97.7%	90.7%	-699	-7.2%	\$1,115	\$1,250	12.1%
NC - Raleigh-Durham	91.8%	87.8%	-400	-4.4%	\$1,544	\$1,517	-1.8%
NC - Wilmington	93.5%	90.4%	-310	-3.3%	\$1,444	\$1,433	-0.8%
North Carolina Average	91.6%	89.1%	-250	-2.7%	\$1,491	\$1,484	-0.5%
ND - Bismarck	91.5%	96.4%	489	5.3%	\$1,048	\$1,084	3.4%
ND - Fargo	92.6%	93.2%	60	0.6%	\$905	\$985	8.9%
ND - Outlying	89.1%	92.5%	340	3.9%	\$962	\$1,094	13.7%
North Dakota Average	90.7%	93.4%	270	3.1%	\$947	\$1,041	9.9%
NE - Lincoln	96.9%	90.5%	-639	-6.6%	\$1,039	\$1,132	9.0%
NE - Omaha	90.0%	89.9%	-10	-0.1%	\$1,138	\$1,197	5.2%
NE - Outlying	98.0%	96.0%	-200	-2.1%	\$770	\$862	11.9%
Nebraska Average	91.5%	90.1%	-140	-1.5%	\$1,109	\$1,175	6.0%
NM - Albuquerque	92.3%	91.3%	-100	-1.1%	\$1,291	\$1,351	4.7%
NM - Outlying	91.5%	92.4%	90	1.0%	\$1,193	\$1,255	5.2%
New Mexico Average	92.3%	91.4%	-90	-0.9%	\$1,281	\$1,342	4.8%

	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
NV - Las Vegas	91.7%	88.9%	-280	-3.0%	\$1,503	\$1,457	-3.0%
NV - Outlying	98.7%	89.1%	-959	-9.8%	\$1,211	\$1,212	0.0%
NV - Reno	88.4%	86.6%	-180	-2.1%	\$1,596	\$1,584	-0.7%
Nevada Average	90.9%	88.5%	-240	-2.6%	\$1,517	\$1,478	-2.5%
NY - Albany	92.6%	90.2%	-240	-2.5%	\$1,456	\$1,541	5.8%
NY - Buffalo/Rochester/Syracuse	96.7%	95.2%	-150	-1.6%	\$1,229	\$1,302	5.9%
NY - New York City	89.6%	87.1%	-250	-2.8%	\$3,011	\$3,109	3.3%
NY - Outlying	92.2%	90.7%	-150	-1.6%	\$1,132	\$1,190	5.1%
New York Average	90.9%	87.9%	-300	-3.3%	\$2,676	\$2,774	3.7%
OH - Cincinnati/Dayton	94.3%	91.6%	-269	-2.9%	\$1,189	\$1,264	6.3%
OH - Cleveland/Akron	92.8%	92.4%	-40	-0.4%	\$1,086	\$1,142	5.1%
OH - Columbus	92.4%	91.9%	-50	-0.5%	\$1,218	\$1,277	4.9%
OH - Outlying	99.7%	99.7%	0	-0.1%	\$794	\$827	4.1%
OH - Toledo	93.7%	94.5%	79	0.8%	\$900	\$937	4.0%
Ohio Average	93.1%	92.1%	-100	-1.1%	\$1,150	\$1,213	5.4%
OK - Oklahoma City	92.6%	90.2%	-240	-2.6%	\$936	\$973	4.0%
OK - Outlying	84.6%	91.0%	640	7.6%	\$798	\$829	3.9%
OK - Tulsa	93.8%	91.7%	-209	-2.2%	\$927	\$958	3.3%
Oklahoma Average	93.0%	90.9%	-210	-2.3%	\$930	\$964	3.7%
OR - Outlying	95.6%	81.4%	-1420	-14.9%	\$1,372	\$1,355	-1.2%
OR - Portland	93.3%	91.3%	-200	-2.1%	\$1,726	\$1,700	-1.5%
Oregon Average	93.3%	91.2%	-210	-2.3%	\$1,722	\$1,695	-1.6%
PA - Harrisburg/Lancaster	95.1%	92.7%	-239	-2.5%	\$1,350	\$1,400	3.7%
PA - Outlying	97.8%	97.9%	10	0.1%	\$1,211	\$1,264	4.4%
PA - Philadelphia	93.3%	92.3%	-100	-1.1%	\$1,710	\$1,760	3.0%
PA - Pittsburgh	94.5%	93.1%	-139	-1.5%	\$1,343	\$1,377	2.6%
PA - State College/Altoona	99.4%	97.1%	-230	-2.3%	\$1,256	\$1,325	5.5%
Pennsylvania Average	93.8%	92.5%	-129	-1.4%	\$1,608	\$1,655	3.0%
RI - Providence	97.8%	96.7%	-110	-1.2%	\$1,846	\$1,975	7.0%
Rhode Island Average	97.8%	96.7%	-110	-1.2%	\$1,846	\$1,975	7.0%
SC - Charleston	92.2%	89.0%	-320	-3.4%	\$1,713	\$1,779	3.8%
SC - Columbia	91.3%	90.4%	-90	-0.9%	\$1,215	\$1,260	3.7%
SC - Greenville-Spartanburg	88.4%	86.4%	-200	-2.3%	\$1,296	\$1,334	2.9%
SC - Myrtle Beach	84.1%	77.9%	-619	-7.3%	\$1,530	\$1,539	0.6%
SC - Outlying	80.8%	93.2%	1240	15.4%	\$1,095	\$1,222	11.6%
South Carolina Average	90.0%	87.5%	-250	-2.8%	\$1,431	\$1,480	3.4%
SD - Outlying	98.3%	98.9%	60	0.7%	\$965	\$1,020	5.8%
SD - Rapid City	78.0%	65.3%	-1270	-16.3%	\$1,191	\$1,287	8.1%
SD - Sioux Falls	90.2%	87.0%	-320	-3.6%	\$1,043	\$1,080	3.5%
South Dakota Average	87.5%	82.1%	-540	-6.2%	\$1,067	\$1,122	5.2%
TN - Chattanooga	92.6%	88.4%	-420	-4.5%	\$1,323	\$1,381	4.4%
TN - Knoxville	96.6%	94.4%	-220	-2.3%	\$1,358	\$1,424	4.9%

	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
TN - Memphis	91.6%	90.3%	-130	-1.4%	\$1,151	\$1,168	1.5%
TN - Nashville	91.0%	88.9%	-210	-2.4%	\$1,629	\$1,616	-0.8%
TN - Outlying	95.6%	97.3%	170	1.8%	\$1,012	\$1,062	5.0%
Tennessee Average	91.9%	89.9%	-200	-2.1%	\$1,427	\$1,442	1.1%
TX - Dallas/Ft. Worth	91.8%	89.3%	-250	-2.7%	\$1,552	\$1,537	-1.0%
TX - Greater Dallas	92.4%	90.2%	-220	-2.3%	\$1,610	\$1,589	-1.3%
TX - Greater Fort Worth	91.2%	87.9%	-330	-3.6%	\$1,427	\$1,419	-0.6%
TX - Abilene	93.4%	89.5%	-390	-4.2%	\$911	\$967	6.1%
TX - Amarillo	90.3%	90.3%	0	0.1%	\$912	\$927	1.6%
TX - Austin	90.1%	86.3%	-380	-4.3%	\$1,709	\$1,616	-5.5%
TX - Beaumont	86.2%	91.2%	500	5.8%	\$966	\$994	2.9%
TX - College Station	94.5%	92.6%	-189	-2.0%	\$1,339	\$1,448	8.1%
TX - Corpus Christi	87.3%	87.6%	30	0.4%	\$1,128	\$1,139	0.9%
TX - El Paso	93.8%	93.6%	-19	-0.2%	\$1,014	\$1,061	4.7%
TX - Houston	90.5%	89.3%	-120	-1.4%	\$1,301	\$1,319	1.3%
TX - Laredo	95.8%	94.9%	-90	-0.9%	\$1,033	\$1,108	7.3%
TX - Longview/Tyler	92.0%	89.3%	-270	-3.0%	\$1,094	\$1,101	0.6%
TX - Lubbock	90.0%	89.9%	-10	-0.1%	\$901	\$918	1.9%
TX - Lufkin	87.5%	87.8%	30	0.3%	\$885	\$906	2.3%
TX - Midland-Odessa	91.2%	93.4%	220	2.4%	\$1,213	\$1,365	12.5%
TX - Outlying	88.5%	90.4%	190	2.2%	\$892	\$976	9.5%
TX - Rio Grande Valley	92.0%	93.2%	120	1.2%	\$955	\$997	4.5%
TX - San Angelo	88.8%	90.6%	180	2.0%	\$997	\$1,016	1.8%
TX - San Antonio	91.4%	88.1%	-330	-3.6%	\$1,275	\$1,243	-2.6%
TX - Texarkana	92.8%	89.3%	-350	-3.7%	\$816	\$874	7.1%
TX - Victoria	89.2%	88.7%	-50	-0.5%	\$986	\$992	0.7%
TX - Waco/Temple/Killeen	95.3%	90.1%	-519	-5.4%	\$1,105	\$1,135	2.7%
TX - Wichita Falls	90.3%	90.7%	40	0.5%	\$814	\$862	5.9%
Texas Average	91.1%	88.9%	-220	-2.3%	\$1,403	\$1,397	-0.4%
UT - Outlying	86.2%	82.5%	-370	-4.3%	\$1,486	\$1,529	2.9%
UT - Salt Lake City	89.3%	87.8%	-150	-1.7%	\$1,598	\$1,564	-2.1%
Utah Average	88.9%	87.7%	-120	-1.4%	\$1,595	\$1,563	-2.0%
VA - Norfolk	94.6%	93.3%	-129	-1.3%	\$1,455	\$1,493	2.6%
VA - Richmond	93.7%	90.6%	-310	-3.3%	\$1,489	\$1,510	1.4%
VA - Roanoke	95.3%	95.4%	10	0.1%	\$1,123	\$1,198	6.7%
Virginia Average	94.2%	92.1%	-209	-2.2%	\$1,441	\$1,475	2.3%
WA - Outlying	96.8%	93.8%	-300	-3.2%	\$1,019	\$1,103	8.2%
WA - SE Washington	91.3%	89.6%	-170	-1.9%	\$1,343	\$1,370	2.0%
WA - Seattle	91.0%	91.1%	10	0.1%	\$2,120	\$2,091	-1.4%
WA - Spokane	92.6%	91.4%	-120	-1.3%	\$1,375	\$1,392	1.2%
Washington Average	91.0%	91.0%	0	0.0%	\$2,023	\$1,994	-1.5%
WI - Green Bay/Appleton/Oshkosh	94.4%	91.8%	-259	-2.8%	\$910	\$979	7.6%

	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
WI - Madison	93.4%	89.8%	-360	-3.9%	\$1,334	\$1,463	9.7%
WI - Milwaukee	93.6%	93.6%	0	0.0%	\$1,352	\$1,416	4.7%
WI - Outlying	91.0%	82.7%	-830	-9.1%	\$969	\$1,087	12.1%
Wisconsin Average	92.8%	91.2%	-160	-1.7%	\$1,261	\$1,349	7.0%
WV - Charleston	92.6%	95.4%	279	3.0%	\$1,024	\$1,053	2.8%
WV - Outlying	99.0%	96.6%	-240	-2.4%	\$961	\$1,004	4.5%
West Virginia Average	94.0%	95.7%	170	1.8%	\$1,010	\$1,042	3.2%
CT - Hartford	93.9%	94.0%	10	0.1%	\$1,658	\$1,754	5.8%
DC - Washington	93.0%	92.1%	-90	-1.0%	\$2,090	\$2,140	2.4%
DE - Outlying	86.8%	81.8%	-500	-5.8%	\$1,483	\$1,636	10.3%
HI - Honolulu	89.9%	92.6%	270	3.1%	\$2,101	\$2,216	5.5%
MT - Outlying	92.7%	78.8%	-1390	-15.0%	\$1,519	\$1,606	5.7%
NH - Concord	98.0%	90.2%	-779	-8.0%	\$1,715	\$1,765	2.9%
VT - Outlying	100.0%	100.0%	0	0.0%	\$1,677	\$1,837	9.6%
WY - Outlying	96.0%	94.8%	-120	-1.3%	\$1,129	\$1,189	5.3%
National Average	91.8%	90.2%	-160	-1.8%	\$1,684	\$1,705	1.3%

On a monthly basis, ALN surveys all apartment communities in each of the markets that we cover and an average of 92% of these surveys are successfully completed. The above statistics reflect only Conventional, Midrise, and High-Rise apartment communities. In addition, unless otherwise noted, these statistics do not include Income Restricted, Student Housing, or Senior Independent Housing. In-depth, property level research and data is available for all property types (including Senior and Income Restricted) through ALN OnLine, which includes Market and Effective Rents, Occupancy, Floor Plan & Unit Mix information, Market & Submarket statistics, Market Surveys, Historical Trends & Customizable Reports. By using ALN OnLine, you are able to see monthly fluctuations in any submarket you need which will greatly enhance your ability to respond to changes quickly and efficiently.

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