

	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Dec-21	Dec-22	bps	%CHG	Dec-21	Dec-22	%CHG
AK - Anchorage	97.9%	94.7%	-320	-3.3%	\$1,150	\$1,316	14.5%
AK - Outlying	89.7%	92.5%	280	3.1%	\$1,327	\$1,489	12.2%
Alaska Average	95.9%	94.1%	-180	-1.8%	\$1,193	\$1,358	13.8%
AL - Birmingham	93.5%	91.2%	-230	-2.5%	\$1,074	\$1,153	7.4%
AL - Huntsville	94.7%	87.7%	-699	-7.4%	\$1,007	\$1,125	11.7%
AL - Mobile	94.3%	92.4%	-189	-2.0%	\$1,053	\$1,132	7.5%
AL - Montgomery	93.8%	91.6%	-219	-2.3%	\$896	\$955	6.6%
AL - Outlying	94.4%	95.2%	80	0.8%	\$718	\$795	10.8%
Alabama Average	94.0%	90.7%	-329	-3.6%	\$1,017	\$1,104	8.6%
AR - Little Rock	90.8%	88.0%	-280	-3.2%	\$867	\$947	9.2%
AR - Northwest Arkansas	93.0%	90.9%	-210	-2.2%	\$803	\$950	18.3%
AR - Outlying	96.7%	95.4%	-130	-1.3%	\$654	\$722	10.4%
Arkansas Average	92.2%	89.7%	-250	-2.7%	\$824	\$929	12.7%
AZ - Flagstaff	97.5%	93.4%	-409	-4.3%	\$1,620	\$1,809	11.6%
AZ - Outlying	97.3%	95.1%	-220	-2.2%	\$1,008	\$1,100	9.2%
AZ - Phoenix	93.8%	89.5%	-429	-4.6%	\$1,570	\$1,615	2.9%
AZ - Tucson	94.6%	92.3%	-229	-2.5%	\$1,103	\$1,184	7.4%
Arizona Average	93.7%	90.0%	-370	-3.9%	\$1,484	\$1,542	3.9%
CA - Central Coast	97.1%	95.1%	-200	-2.1%	\$2,326	\$2,470	6.2%
CA - Los Angeles/OC	94.9%	92.7%	-219	-2.3%	\$2,456	\$2,683	9.2%
CA - Outlying	98.6%	95.9%	-270	-2.7%	\$1,154	\$1,214	5.2%
CA - Sacramento	96.5%	92.8%	-369	-3.8%	\$1,817	\$1,872	3.0%
CA - San Bernardino/Riverside	97.3%	94.3%	-300	-3.1%	\$2,002	\$2,133	6.5%
CA - San Diego	96.7%	94.3%	-240	-2.5%	\$2,359	\$2,644	12.1%
CA - San Francisco/Oakland	92.4%	90.5%	-190	-2.1%	\$2,711	\$2,868	5.8%
CA - San Joaquin Valley	97.8%	95.5%	-230	-2.3%	\$1,411	\$1,510	7.0%
California Average	95.1%	92.9%	-219	-2.3%	\$2,332	\$2,516	7.9%
CO - Denver/Co Springs	93.4%	91.2%	-220	-2.3%	\$1,700	\$1,808	6.4%
CO - Outlying	97.3%	97.3%	0	0.1%	\$1,452	\$1,642	13.1%
Colorado Average	93.3%	91.2%	-210	-2.3%	\$1,696	\$1,806	6.5%
FL - Fort Lauderdale	95.1%	92.7%	-239	-2.5%	\$2,102	\$2,363	12.4%
FL - Fort Myers/Naples	94.4%	90.6%	-379	-4.0%	\$1,807	\$2,114	17.0%
FL - Gainesville	96.8%	94.7%	-210	-2.2%	\$1,452	\$1,599	10.1%
FL - Jacksonville	94.9%	90.1%	-479	-5.0%	\$1,432	\$1,513	5.7%
FL - Melbourne	93.4%	90.2%	-320	-3.5%	\$1,504	\$1,663	10.6%
FL - Miami	92.7%	89.6%	-310	-3.3%	\$2,137	\$2,430	13.7%
FL - Orlando	94.5%	91.8%	-269	-2.9%	\$1,627	\$1,803	10.8%
FL - Palm Beach	95.9%	92.6%	-329	-3.4%	\$2,225	\$2,395	7.6%
FL - Pensacola	92.1%	86.2%	-590	-6.4%	\$1,435	\$1,547	7.8%
FL - Tallahassee	94.5%	92.2%	-229	-2.5%	\$1,180	\$1,361	15.3%
FL - Tampa	94.9%	90.6%	-429	-4.5%	\$1,657	\$1,801	8.7%
Florida Average	94.5%	90.9%	-359	-3.8%	\$1,735	\$1,915	10.4%

	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
GA - Albany	92.0%	93.7%	170	1.8%	\$836	\$920	10.1%
GA - Atlanta	94.8%	91.5%	-329	-3.5%	\$1,566	\$1,658	5.9%
GA - Augusta	94.9%	90.9%	-399	-4.2%	\$1,059	\$1,136	7.3%
GA - Columbus	95.5%	94.8%	-70	-0.8%	\$1,009	\$1,095	8.5%
GA - Macon	95.7%	89.9%	-579	-6.1%	\$1,019	\$1,120	9.9%
GA - Outlying	58.0%	90.1%	3210	55.3%	\$1,309	\$1,474	12.6%
GA - Savannah	95.2%	89.3%	-589	-6.2%	\$1,343	\$1,547	15.2%
Georgia Average	94.9%	91.5%	-339	-3.6%	\$1,477	\$1,576	6.7%
IA - Des Moines	90.9%	92.5%	160	1.8%	\$977	\$1,062	8.8%
IA - Outlying	92.7%	92.8%	10	0.1%	\$928	\$993	6.9%
Iowa Average	90.5%	92.5%	200	2.2%	\$972	\$1,056	8.6%
ID - Boise	92.8%	88.7%	-410	-4.5%	\$1,465	\$1,570	7.2%
ID - Outlying	98.2%	99.3%	110	1.1%	\$799	\$859	7.5%
Idaho Average	92.7%	88.0%	-470	-5.0%	\$1,427	\$1,536	7.6%
IL - Chicago	93.5%	92.7%	-80	-0.9%	\$1,723	\$1,850	7.4%
IL - Moline	96.2%	95.1%	-110	-1.2%	\$846	\$895	5.9%
IL - Outlying	83.4%	77.2%	-619	-7.4%	\$655	\$669	2.1%
IL - Springfield	96.2%	93.8%	-240	-2.5%	\$857	\$941	9.8%
Illinois Average	93.6%	92.8%	-80	-0.9%	\$1,613	\$1,734	7.5%
IN - Evansville	96.0%	95.1%	-90	-0.9%	\$836	\$916	9.6%
IN - Fort Wayne	96.3%	95.1%	-120	-1.3%	\$917	\$1,000	9.0%
IN - Indianapolis	95.0%	93.7%	-129	-1.4%	\$1,055	\$1,180	11.8%
IN - Outlying	97.0%	96.8%	-20	-0.2%	\$897	\$936	4.3%
IN - South Bend	94.7%	93.0%	-169	-1.8%	\$1,049	\$1,119	6.7%
Indiana Average	95.1%	93.8%	-130	-1.3%	\$1,028	\$1,140	11.0%
KS - Outlying	95.7%	95.0%	-70	-0.7%	\$648	\$668	3.2%
KS - Topeka/Manhattan/Lawrence	92.2%	93.6%	140	1.5%	\$810	\$886	9.4%
KS - Wichita	95.3%	94.6%	-70	-0.8%	\$766	\$838	9.4%
Kansas Average	94.0%	94.2%	20	0.3%	\$780	\$853	9.3%
KY - Lexington	95.5%	90.3%	-519	-5.5%	\$969	\$1,074	10.8%
KY - Louisville	93.8%	92.3%	-149	-1.6%	\$1,023	\$1,134	10.9%
KY - Outlying	95.3%	96.4%	110	1.1%	\$683	\$720	5.5%
Kentucky Average	94.3%	91.7%	-259	-2.8%	\$999	\$1,107	10.8%
LA - Baton Rouge	93.2%	91.5%	-170	-1.8%	\$1,048	\$1,107	5.6%
LA - Lake Charles	87.8%	80.4%	-739	-8.5%	\$1,087	\$977	-10.1%
LA - Monroe	95.3%	88.2%	-709	-7.5%	\$853	\$920	7.8%
LA - New Orleans	91.7%	89.3%	-240	-2.6%	\$1,131	\$1,213	7.3%
LA - Outlying	94.3%	91.4%	-289	-3.0%	\$825	\$849	2.9%
LA - Shreveport	92.4%	89.5%	-290	-3.2%	\$899	\$948	5.4%
Louisiana Average	92.5%	89.8%	-270	-2.9%	\$1,046	\$1,102	5.4%
MA - Boston	93.4%	92.6%	-80	-0.8%	\$2,445	\$2,631	7.6%
MA - Springfield	97.8%	98.1%	30	0.4%	\$1,381	\$1,542	11.6%

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	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
<b>Massachusetts Average</b>	93.6%	92.8%	-80	-0.8%	\$2,398	\$2,586	7.8%
<b>MD - Baltimore</b>	95.8%	93.9%	-190	-2.1%	\$1,556	\$1,621	4.2%
<b>MD - Outlying</b>	99.2%	99.2%	0	-0.1%	\$1,281	\$1,402	9.4%
<b>Maryland Average</b>	95.9%	94.0%	-190	-2.0%	\$1,550	\$1,616	4.2%
<b>ME - Augusta/Portland</b>	93.3%	94.6%	129	1.5%	\$1,662	\$1,762	6.0%
<b>Maine Average</b>	93.3%	94.6%	129	1.5%	\$1,662	\$1,762	6.0%
<b>MI - Detroit</b>	96.2%	94.1%	-210	-2.2%	\$1,170	\$1,255	7.2%
<b>MI - Grand Rapids/Kalamazoo/Battle Creek</b>	96.7%	94.1%	-260	-2.7%	\$1,104	\$1,207	9.4%
<b>MI - Outlying</b>	95.3%	95.2%	-10	0.0%	\$984	\$1,039	5.6%
<b>Michigan Average</b>	96.3%	94.1%	-220	-2.3%	\$1,150	\$1,238	7.6%
<b>MN - Minneapolis - St. Paul</b>	93.0%	91.3%	-170	-1.8%	\$1,379	\$1,448	5.1%
<b>MN - Outlying</b>	96.7%	97.2%	50	0.6%	\$1,150	\$1,195	3.9%
<b>Minnesota Average</b>	93.0%	91.4%	-160	-1.7%	\$1,372	\$1,441	5.0%
<b>MO - Columbia</b>	99.1%	96.8%	-230	-2.3%	\$818	\$895	9.3%
<b>MO - Kansas City</b>	93.7%	92.5%	-120	-1.2%	\$1,122	\$1,226	9.2%
<b>MO - Outlying</b>	95.4%	97.7%	230	2.4%	\$614	\$621	1.1%
<b>MO - Springfield</b>	97.9%	97.0%	-90	-1.0%	\$787	\$866	10.1%
<b>MO - St. Louis</b>	94.3%	91.7%	-259	-2.8%	\$1,116	\$1,226	9.9%
<b>Missouri Average</b>	94.2%	92.3%	-189	-2.1%	\$1,087	\$1,191	9.5%
<b>MS - Gulfport/Biloxi</b>	94.7%	92.3%	-239	-2.6%	\$904	\$1,009	11.6%
<b>MS - Jackson/Central MS</b>	93.5%	91.7%	-180	-2.0%	\$979	\$1,081	10.5%
<b>MS - Outlying</b>	94.6%	93.8%	-80	-0.8%	\$908	\$1,020	12.4%
<b>Mississippi Average</b>	94.1%	92.3%	-179	-1.8%	\$941	\$1,047	11.2%
<b>NC - Asheville</b>	91.5%	95.5%	399	4.5%	\$1,502	\$1,649	9.8%
<b>NC - Charlotte</b>	93.6%	90.2%	-340	-3.7%	\$1,432	\$1,564	9.3%
<b>NC - Fayetteville</b>	96.0%	94.8%	-120	-1.3%	\$1,060	\$1,211	14.3%
<b>NC - Greensboro/Winston-Salem</b>	95.4%	91.8%	-359	-3.7%	\$1,061	\$1,176	10.9%
<b>NC - Outlying</b>	99.7%	96.5%	-320	-3.1%	\$978	\$1,114	13.9%
<b>NC - Raleigh-Durham</b>	95.2%	90.8%	-439	-4.6%	\$1,388	\$1,520	9.5%
<b>NC - Wilmington</b>	94.9%	92.7%	-219	-2.3%	\$1,262	\$1,432	13.4%
<b>North Carolina Average</b>	94.5%	91.1%	-339	-3.7%	\$1,338	\$1,474	10.2%
<b>ND - Bismarck</b>	94.8%	90.8%	-399	-4.2%	\$961	\$1,053	9.6%
<b>ND - Fargo</b>	96.7%	93.3%	-339	-3.5%	\$846	\$919	8.7%
<b>ND - Outlying</b>	81.3%	89.9%	860	10.5%	\$879	\$970	10.3%
<b>North Dakota Average</b>	89.3%	91.3%	200	2.2%	\$877	\$957	9.1%
<b>NE - Lincoln</b>	97.1%	95.8%	-130	-1.3%	\$970	\$1,049	8.1%
<b>NE - Omaha</b>	93.9%	88.9%	-499	-5.3%	\$1,032	\$1,140	10.5%
<b>NE - Outlying</b>	96.8%	97.6%	80	0.8%	\$736	\$789	7.3%
<b>Nebraska Average</b>	94.7%	90.4%	-429	-4.6%	\$1,013	\$1,114	9.9%
<b>NM - Albuquerque</b>	94.1%	93.4%	-69	-0.8%	\$1,166	\$1,285	10.2%
<b>NM - Outlying</b>	89.4%	92.5%	310	3.4%	\$1,088	\$1,222	12.3%
<b>New Mexico Average</b>	93.8%	93.3%	-49	-0.5%	\$1,159	\$1,279	10.3%

	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
NV - Las Vegas	95.5%	90.8%	-469	-4.9%	\$1,432	\$1,480	3.3%
NV - Outlying	83.0%	98.0%	1500	18.0%	\$1,081	\$1,147	6.1%
NV - Reno	94.0%	89.4%	-459	-4.9%	\$1,539	\$1,555	1.1%
Nevada Average	95.2%	90.2%	-499	-5.2%	\$1,447	\$1,490	3.0%
NY - Albany	95.5%	93.9%	-160	-1.8%	\$1,343	\$1,457	8.4%
NY - Buffalo/Rochester/Syracuse	95.5%	96.4%	90	0.9%	\$1,133	\$1,233	8.8%
NY - New York City	92.6%	88.7%	-390	-4.1%	\$2,757	\$3,019	9.5%
NY - Outlying	96.2%	90.5%	-569	-6.0%	\$1,070	\$1,129	5.5%
New York Average	93.2%	90.2%	-300	-3.2%	\$2,450	\$2,686	9.6%
OH - Cincinnati/Dayton	95.7%	93.3%	-239	-2.5%	\$1,077	\$1,195	11.0%
OH - Cleveland/Akron	95.5%	92.8%	-269	-2.8%	\$1,000	\$1,095	9.5%
OH - Columbus	94.7%	92.4%	-229	-2.4%	\$1,120	\$1,227	9.6%
OH - Outlying	99.0%	99.7%	70	0.6%	\$725	\$803	10.8%
OH - Toledo	96.2%	92.3%	-389	-4.0%	\$831	\$900	8.2%
Ohio Average	95.2%	92.7%	-249	-2.7%	\$1,055	\$1,159	9.9%
OK - Oklahoma City	93.3%	91.5%	-180	-1.9%	\$868	\$937	8.0%
OK - Outlying	86.6%	85.5%	-110	-1.3%	\$731	\$791	8.2%
OK - Tulsa	95.6%	93.7%	-189	-2.0%	\$849	\$921	8.5%
Oklahoma Average	93.9%	92.3%	-159	-1.6%	\$860	\$928	7.9%
OR - Outlying	98.6%	95.6%	-300	-3.0%	\$1,264	\$1,403	11.0%
OR - Portland	94.5%	93.4%	-109	-1.1%	\$1,592	\$1,711	7.5%
Oregon Average	94.2%	93.4%	-79	-0.9%	\$1,587	\$1,707	7.5%
PA - Harrisburg/Lancaster	97.9%	96.6%	-130	-1.4%	\$1,260	\$1,339	6.2%
PA - Outlying	98.1%	97.4%	-70	-0.7%	\$1,131	\$1,231	8.8%
PA - Philadelphia	96.1%	93.2%	-289	-3.0%	\$1,565	\$1,708	9.1%
PA - Pittsburgh	95.7%	94.5%	-120	-1.3%	\$1,239	\$1,335	7.7%
PA - State College/Altoona	97.6%	99.0%	140	1.5%	\$1,220	\$1,271	4.2%
Pennsylvania Average	96.3%	93.9%	-240	-2.5%	\$1,475	\$1,604	8.8%
RI - Providence	97.9%	96.2%	-170	-1.8%	\$1,692	\$1,848	9.2%
Rhode Island Average	97.9%	96.2%	-170	-1.8%	\$1,692	\$1,848	9.2%
SC - Charleston	91.5%	91.5%	0	-0.1%	\$1,530	\$1,723	12.6%
SC - Columbia	93.9%	91.3%	-259	-2.7%	\$1,131	\$1,208	6.8%
SC - Greenville-Spartanburg	91.9%	88.6%	-330	-3.5%	\$1,186	\$1,305	10.0%
SC - Myrtle Beach	94.7%	83.0%	-1170	-12.3%	\$1,347	\$1,489	10.5%
SC - Outlying	93.8%	92.7%	-109	-1.1%	\$949	\$1,073	13.1%
South Carolina Average	92.4%	89.8%	-260	-2.8%	\$1,298	\$1,435	10.5%
SD - Outlying	97.8%	98.5%	70	0.7%	\$964	\$971	0.7%
SD - Rapid City	99.0%	81.4%	-1760	-17.8%	\$1,092	\$1,215	11.2%
SD - Sioux Falls	93.5%	90.9%	-260	-2.8%	\$921	\$1,048	13.8%
South Dakota Average	91.4%	89.0%	-240	-2.6%	\$959	\$1,076	12.2%
TN - Chattanooga	95.6%	91.5%	-409	-4.3%	\$1,204	\$1,335	10.9%
TN - Knoxville	97.3%	96.3%	-100	-1.0%	\$1,147	\$1,350	17.6%



	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
TN - Memphis	93.9%	90.7%	-319	-3.4%	\$1,047	\$1,157	10.5%
TN - Nashville	93.9%	90.3%	-359	-3.8%	\$1,463	\$1,600	9.4%
TN - Outlying	95.7%	96.9%	120	1.3%	\$877	\$1,007	14.8%
<b>Tennessee Average</b>	<b>94.4%</b>	<b>91.2%</b>	<b>-319</b>	<b>-3.4%</b>	<b>\$1,272</b>	<b>\$1,412</b>	<b>11.0%</b>
TX - Dallas/Ft. Worth	93.4%	91.2%	-220	-2.3%	\$1,412	\$1,541	9.1%
TX - Greater Dallas	93.6%	91.8%	-180	-1.9%	\$1,463	\$1,595	9.0%
TX - Greater Fort Worth	92.9%	90.6%	-230	-2.5%	\$1,305	\$1,423	9.0%
TX - Abilene	93.8%	92.4%	-139	-1.5%	\$844	\$901	6.7%
TX - Amarillo	92.7%	91.4%	-130	-1.4%	\$830	\$909	9.5%
TX - Austin	93.0%	90.3%	-270	-2.9%	\$1,603	\$1,686	5.2%
TX - Beaumont	90.8%	87.3%	-350	-3.9%	\$933	\$959	2.9%
TX - College Station	92.9%	94.9%	199	2.2%	\$1,277	\$1,387	8.6%
TX - Corpus Christi	89.2%	87.9%	-130	-1.4%	\$1,076	\$1,114	3.5%
TX - El Paso	96.9%	93.6%	-329	-3.5%	\$933	\$1,018	9.1%
TX - Houston	92.0%	90.3%	-170	-1.8%	\$1,226	\$1,298	5.9%
TX - Laredo	95.9%	96.5%	60	0.6%	\$995	\$1,053	5.9%
TX - Longview/Tyler	96.2%	91.5%	-469	-4.9%	\$1,013	\$1,093	7.9%
TX - Lubbock	92.5%	90.5%	-200	-2.1%	\$839	\$903	7.6%
TX - Lufkin	91.9%	89.4%	-250	-2.7%	\$850	\$904	6.3%
TX - Midland-Odessa	83.9%	90.8%	690	8.3%	\$1,008	\$1,218	20.8%
TX - Outlying	96.7%	90.3%	-639	-6.6%	\$813	\$909	11.9%
TX - Rio Grande Valley	97.0%	92.6%	-439	-4.6%	\$875	\$969	10.8%
TX - San Angelo	91.6%	88.1%	-350	-3.9%	\$930	\$1,021	9.7%
TX - San Antonio	94.0%	90.4%	-359	-3.8%	\$1,184	\$1,261	6.4%
TX - Texarkana	93.3%	93.5%	20	0.1%	\$787	\$828	5.2%
TX - Victoria	92.3%	89.4%	-290	-3.1%	\$954	\$977	2.4%
TX - Waco/Temple/Killeen	96.5%	92.8%	-369	-3.8%	\$975	\$1,108	13.7%
TX - Wichita Falls	93.9%	90.0%	-389	-4.1%	\$765	\$812	6.1%
<b>Texas Average</b>	<b>92.9%</b>	<b>90.8%</b>	<b>-210</b>	<b>-2.3%</b>	<b>\$1,297</b>	<b>\$1,395</b>	<b>7.5%</b>
UT - Outlying	91.4%	88.9%	-250	-2.7%	\$1,310	\$1,450	10.7%
UT - Salt Lake City	94.8%	90.3%	-449	-4.7%	\$1,455	\$1,582	8.7%
<b>Utah Average</b>	<b>94.5%</b>	<b>90.3%</b>	<b>-419</b>	<b>-4.5%</b>	<b>\$1,452</b>	<b>\$1,578</b>	<b>8.7%</b>
VA - Norfolk	96.7%	93.6%	-309	-3.2%	\$1,341	\$1,451	8.2%
VA - Richmond	95.5%	92.3%	-319	-3.4%	\$1,364	\$1,477	8.3%
VA - Roanoke	96.3%	94.3%	-200	-2.0%	\$1,030	\$1,152	11.9%
<b>Virginia Average</b>	<b>96.2%</b>	<b>93.1%</b>	<b>-309</b>	<b>-3.2%</b>	<b>\$1,323</b>	<b>\$1,435</b>	<b>8.4%</b>
WA - Outlying	90.2%	93.9%	369	4.1%	\$974	\$1,050	7.8%
WA - SE Washington	97.1%	94.5%	-260	-2.6%	\$1,276	\$1,320	3.5%
WA - Seattle	93.1%	91.1%	-200	-2.2%	\$1,959	\$2,080	6.1%
WA - Spokane	94.6%	92.8%	-179	-1.9%	\$1,270	\$1,349	6.2%
<b>Washington Average</b>	<b>93.2%</b>	<b>91.3%</b>	<b>-190</b>	<b>-2.1%</b>	<b>\$1,874</b>	<b>\$1,986</b>	<b>6.0%</b>
WI - Green Bay/Appleton/Oshkosh	95.4%	93.5%	-189	-1.9%	\$834	\$918	10.1%

	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
WI - Madison	93.6%	89.7%	-390	-4.1%	\$1,242	\$1,383	11.3%
WI - Milwaukee	96.3%	94.5%	-180	-1.9%	\$1,245	\$1,353	8.6%
WI - Outlying	93.3%	91.7%	-160	-1.7%	\$884	\$982	11.0%
Wisconsin Average	95.0%	92.8%	-219	-2.3%	\$1,163	\$1,280	10.1%
WV - Charleston	96.4%	94.2%	-220	-2.2%	\$966	\$1,010	4.6%
WV - Outlying	95.7%	97.6%	190	1.9%	\$910	\$980	7.7%
West Virginia Average	96.2%	94.5%	-170	-1.7%	\$953	\$1,003	5.3%
CT - Hartford	95.4%	93.5%	-189	-2.0%	\$1,545	\$1,668	8.0%
DC - Washington	93.5%	92.6%	-90	-1.0%	\$1,956	\$2,070	5.8%
DE - Outlying	91.9%	90.2%	-170	-1.9%	\$1,375	\$1,475	7.3%
HI - Honolulu	86.8%	91.3%	450	5.2%	\$2,087	\$2,224	6.6%
MT - Outlying	89.6%	88.8%	-80	-0.9%	\$1,293	\$1,481	14.6%
NH - Concord	99.1%	98.3%	-80	-0.8%	\$1,608	\$1,711	6.4%
NJ - Outlying	100.0%	100.0%	0	0.0%	\$996	\$1,150	15.5%
VT - Outlying	86.4%	100.0%	1360	15.8%	\$1,650	\$1,749	6.0%
WY - Outlying	93.0%	96.4%	339	3.7%	\$1,042	\$1,116	7.1%
National Average	94.1%	91.7%	-239	-2.6%	\$1,552	\$1,676	8.0%

On a monthly basis, ALN surveys all apartment communities in each of the markets that we cover and an average of 92% of these surveys are successfully completed. The above statistics reflect only Conventional, Midrise, and High-Rise apartment communities. In addition, unless otherwise noted, these statistics do not include Income Restricted, Student Housing, or Senior Independent Housing. In-depth, property level research and data is available for all property types (including Senior and Income Restricted) through ALN OnLine, which includes Market and Effective Rents, Occupancy, Floor Plan & Unit Mix information, Market & Submarket statistics, Market Surveys, Historical Trends & Customizable Reports. By using ALN OnLine, you are able to see monthly fluctuations in any submarket you need which will greatly enhance your ability to respond to changes quickly and efficiently.

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