

	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Jan-22	Jan-23	bps	%CHG	Jan-22	Jan-23	%CHG
AK - Anchorage	97.9%	94.1%	-380	-3.9%	\$1,161	\$1,307	12.6%
AK - Outlying	89.5%	91.2%	170	2.0%	\$1,344	\$1,495	11.3%
Alaska Average	95.6%	93.3%	-229	-2.4%	\$1,205	\$1,353	12.2%
AL - Birmingham	93.2%	91.6%	-160	-1.7%	\$1,082	\$1,157	7.0%
AL - Huntsville	93.6%	87.1%	-650	-7.0%	\$1,013	\$1,131	11.6%
AL - Mobile	94.5%	92.1%	-239	-2.6%	\$1,058	\$1,140	7.7%
AL - Montgomery	93.3%	91.5%	-180	-1.8%	\$906	\$964	6.4%
AL - Outlying	94.6%	95.0%	40	0.5%	\$720	\$799	11.1%
Alabama Average	93.6%	90.6%	-300	-3.3%	\$1,023	\$1,109	8.4%
AR - Little Rock	90.6%	88.1%	-250	-2.8%	\$874	\$939	7.5%
AR - Northwest Arkansas	92.5%	91.7%	-80	-0.8%	\$803	\$960	19.5%
AR - Outlying	95.7%	94.4%	-130	-1.4%	\$660	\$722	9.4%
Arkansas Average	91.7%	90.0%	-170	-1.8%	\$829	\$930	12.2%
AZ - Flagstaff	97.4%	92.5%	-489	-5.0%	\$1,611	\$1,817	12.8%
AZ - Outlying	97.1%	94.2%	-290	-3.0%	\$1,026	\$1,101	7.3%
AZ - Phoenix	93.4%	89.6%	-380	-4.1%	\$1,583	\$1,608	1.6%
AZ - Tucson	94.9%	92.0%	-289	-3.1%	\$1,117	\$1,180	5.6%
Arizona Average	93.7%	89.9%	-380	-4.0%	\$1,498	\$1,535	2.5%
CA - Central Coast	97.0%	95.1%	-190	-1.9%	\$2,344	\$2,470	5.4%
CA - Los Angeles/OC	94.6%	92.4%	-219	-2.3%	\$2,482	\$2,677	7.9%
CA - Outlying	98.7%	95.8%	-290	-2.9%	\$1,163	\$1,222	5.1%
CA - Sacramento	96.3%	92.3%	-399	-4.1%	\$1,822	\$1,868	2.6%
CA - San Bernardino/Riverside	97.3%	94.2%	-310	-3.2%	\$2,027	\$2,136	5.4%
CA - San Diego	96.8%	94.2%	-260	-2.7%	\$2,385	\$2,639	10.6%
CA - San Francisco/Oakland	92.6%	90.5%	-210	-2.2%	\$2,719	\$2,858	5.1%
CA - San Joaquin Valley	97.9%	95.4%	-250	-2.6%	\$1,424	\$1,514	6.3%
California Average	95.0%	92.8%	-219	-2.3%	\$2,351	\$2,511	6.8%
CO - Denver/Co Springs	93.1%	91.1%	-200	-2.1%	\$1,706	\$1,807	5.9%
CO - Outlying	97.8%	97.7%	-10	-0.1%	\$1,457	\$1,651	13.3%
Colorado Average	93.1%	91.0%	-210	-2.2%	\$1,702	\$1,804	6.0%
FL - Fort Lauderdale	94.9%	92.8%	-209	-2.1%	\$2,129	\$2,372	11.4%
FL - Fort Myers/Naples	93.8%	91.2%	-259	-2.8%	\$1,846	\$2,131	15.5%
FL - Gainesville	96.7%	94.2%	-250	-2.6%	\$1,468	\$1,607	9.5%
FL - Jacksonville	94.4%	89.8%	-459	-4.9%	\$1,445	\$1,508	4.4%
FL - Melbourne	93.9%	89.5%	-439	-4.7%	\$1,533	\$1,678	9.5%
FL - Miami	93.2%	89.8%	-340	-3.7%	\$2,165	\$2,434	12.4%
FL - Orlando	94.3%	90.0%	-429	-4.5%	\$1,648	\$1,803	9.4%
FL - Palm Beach	95.2%	92.8%	-239	-2.5%	\$2,266	\$2,400	5.9%
FL - Pensacola	93.0%	87.5%	-550	-5.9%	\$1,449	\$1,530	5.5%
FL - Tallahassee	92.8%	92.0%	-80	-0.9%	\$1,192	\$1,341	12.6%
FL - Tampa	94.9%	90.4%	-449	-4.8%	\$1,682	\$1,798	6.9%
Florida Average	94.3%	90.5%	-379	-4.0%	\$1,759	\$1,916	8.9%

	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
GA - Albany	91.5%	90.5%	-100	-1.1%	\$843	\$920	9.2%
GA - Atlanta	94.5%	91.2%	-329	-3.5%	\$1,577	\$1,658	5.2%
GA - Augusta	94.7%	90.0%	-469	-4.9%	\$1,068	\$1,139	6.6%
GA - Columbus	95.6%	95.0%	-60	-0.7%	\$1,014	\$1,102	8.7%
GA - Macon	95.0%	90.4%	-459	-4.9%	\$1,032	\$1,130	9.5%
GA - Outlying	58.0%	90.1%	3210	55.3%	\$1,444	\$1,474	2.0%
GA - Savannah	95.3%	88.8%	-649	-6.8%	\$1,355	\$1,544	14.0%
Georgia Average	94.5%	91.1%	-339	-3.6%	\$1,488	\$1,577	6.0%
IA - Des Moines	89.6%	92.1%	250	2.7%	\$985	\$1,066	8.3%
IA - Outlying	93.8%	91.5%	-229	-2.4%	\$925	\$993	7.4%
Iowa Average	90.0%	92.0%	200	2.2%	\$980	\$1,060	8.2%
ID - Boise	92.1%	87.9%	-420	-4.5%	\$1,470	\$1,556	5.8%
ID - Outlying	98.2%	94.5%	-370	-3.8%	\$799	\$859	7.5%
Idaho Average	92.0%	88.1%	-390	-4.3%	\$1,432	\$1,523	6.3%
IL - Chicago	93.3%	93.0%	-30	-0.3%	\$1,727	\$1,852	7.2%
IL - Moline	96.4%	95.8%	-60	-0.6%	\$850	\$897	5.6%
IL - Outlying	83.4%	77.2%	-619	-7.4%	\$656	\$672	2.4%
IL - Springfield	96.0%	94.1%	-190	-2.0%	\$866	\$943	8.9%
Illinois Average	93.5%	93.1%	-40	-0.4%	\$1,617	\$1,736	7.3%
IN - Evansville	95.8%	94.9%	-90	-0.9%	\$843	\$919	9.1%
IN - Fort Wayne	96.5%	94.7%	-180	-1.8%	\$932	\$1,016	9.0%
IN - Indianapolis	95.0%	93.4%	-159	-1.7%	\$1,064	\$1,179	10.8%
IN - Outlying	96.8%	98.3%	150	1.6%	\$893	\$941	5.4%
IN - South Bend	93.6%	92.6%	-100	-1.0%	\$1,051	\$1,102	4.8%
Indiana Average	95.0%	93.5%	-149	-1.5%	\$1,037	\$1,140	10.0%
KS - Outlying	95.1%	96.4%	130	1.4%	\$646	\$666	3.1%
KS - Topeka/Manhattan/Lawrence	92.4%	91.7%	-70	-0.7%	\$816	\$890	9.1%
KS - Wichita	95.6%	94.3%	-130	-1.4%	\$768	\$837	9.0%
Kansas Average	94.2%	93.3%	-89	-0.9%	\$784	\$854	9.0%
KY - Lexington	95.3%	90.7%	-459	-4.9%	\$973	\$1,064	9.4%
KY - Louisville	94.0%	92.1%	-189	-2.0%	\$1,028	\$1,140	11.0%
KY - Outlying	93.6%	98.6%	499	5.4%	\$683	\$725	6.1%
Kentucky Average	94.4%	91.8%	-259	-2.8%	\$1,003	\$1,109	10.5%
LA - Baton Rouge	92.9%	91.6%	-130	-1.4%	\$1,057	\$1,104	4.4%
LA - Lake Charles	86.8%	82.0%	-480	-5.6%	\$1,076	\$980	-9.0%
LA - Monroe	94.5%	88.1%	-639	-6.7%	\$858	\$918	7.0%
LA - New Orleans	90.2%	89.2%	-100	-1.1%	\$1,147	\$1,215	5.9%
LA - Outlying	94.2%	90.5%	-369	-4.0%	\$829	\$853	3.0%
LA - Shreveport	91.1%	89.6%	-150	-1.6%	\$895	\$948	6.0%
Louisiana Average	91.4%	89.8%	-160	-1.8%	\$1,054	\$1,103	4.6%
MA - Boston	93.5%	92.3%	-120	-1.3%	\$2,455	\$2,637	7.4%
MA - Springfield	97.6%	97.8%	20	0.2%	\$1,395	\$1,547	10.9%

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	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
<b>Massachusetts Average</b>	93.7%	92.5%	-120	-1.3%	\$2,409	\$2,591	7.6%
<b>MD - Baltimore</b>	95.7%	93.8%	-190	-2.1%	\$1,558	\$1,627	4.4%
<b>MD - Outlying</b>	99.4%	98.1%	-130	-1.3%	\$1,287	\$1,409	9.5%
<b>Maryland Average</b>	95.8%	93.9%	-190	-2.1%	\$1,552	\$1,622	4.5%
<b>ME - Augusta/Portland</b>	93.7%	95.1%	139	1.5%	\$1,654	\$1,773	7.2%
<b>Maine Average</b>	93.7%	95.1%	139	1.5%	\$1,654	\$1,773	7.2%
<b>MI - Detroit</b>	96.1%	94.0%	-210	-2.1%	\$1,176	\$1,254	6.6%
<b>MI - Grand Rapids/Kalamazoo/Battle Creek</b>	95.8%	94.3%	-150	-1.5%	\$1,110	\$1,207	8.7%
<b>MI - Outlying</b>	95.3%	95.5%	20	0.3%	\$983	\$1,042	6.0%
<b>Michigan Average</b>	96.0%	94.1%	-190	-2.0%	\$1,156	\$1,237	7.0%
<b>MN - Minneapolis - St. Paul</b>	92.7%	90.9%	-180	-1.9%	\$1,380	\$1,452	5.2%
<b>MN - Outlying</b>	96.5%	96.6%	10	0.1%	\$1,152	\$1,196	3.8%
<b>Minnesota Average</b>	92.8%	91.1%	-170	-1.9%	\$1,374	\$1,445	5.2%
<b>MO - Columbia</b>	98.8%	97.9%	-90	-0.9%	\$817	\$926	13.3%
<b>MO - Kansas City</b>	93.8%	92.5%	-129	-1.4%	\$1,127	\$1,229	9.0%
<b>MO - Outlying</b>	94.6%	95.0%	40	0.5%	\$623	\$629	0.9%
<b>MO - Springfield</b>	98.1%	96.4%	-170	-1.7%	\$792	\$873	10.3%
<b>MO - St. Louis</b>	94.5%	91.6%	-289	-3.1%	\$1,122	\$1,227	9.3%
<b>Missouri Average</b>	94.3%	92.3%	-199	-2.2%	\$1,092	\$1,194	9.4%
<b>MS - Gulfport/Biloxi</b>	94.4%	92.1%	-229	-2.4%	\$913	\$1,011	10.7%
<b>MS - Jackson/Central MS</b>	93.1%	91.0%	-210	-2.3%	\$989	\$1,084	9.6%
<b>MS - Outlying</b>	94.2%	94.1%	-10	-0.2%	\$913	\$1,014	11.1%
<b>Mississippi Average</b>	93.7%	92.0%	-170	-1.8%	\$951	\$1,047	10.2%
<b>NC - Asheville</b>	91.5%	95.1%	359	3.9%	\$1,510	\$1,653	9.4%
<b>NC - Charlotte</b>	93.6%	90.3%	-330	-3.5%	\$1,447	\$1,563	8.0%
<b>NC - Fayetteville</b>	95.8%	94.6%	-120	-1.2%	\$1,068	\$1,221	14.4%
<b>NC - Greensboro/Winston-Salem</b>	95.5%	91.5%	-399	-4.2%	\$1,072	\$1,172	9.3%
<b>NC - Outlying</b>	99.7%	96.5%	-320	-3.2%	\$978	\$1,189	21.6%
<b>NC - Raleigh-Durham</b>	94.9%	90.6%	-429	-4.6%	\$1,398	\$1,514	8.2%
<b>NC - Wilmington</b>	94.5%	92.4%	-209	-2.2%	\$1,267	\$1,425	12.4%
<b>North Carolina Average</b>	94.4%	91.0%	-339	-3.6%	\$1,350	\$1,471	8.9%
<b>ND - Bismarck</b>	94.7%	91.8%	-289	-3.0%	\$969	\$1,055	8.8%
<b>ND - Fargo</b>	97.0%	92.7%	-429	-4.4%	\$849	\$921	8.4%
<b>ND - Outlying</b>	81.2%	88.5%	729	9.0%	\$900	\$972	7.9%
<b>North Dakota Average</b>	88.8%	90.5%	170	1.9%	\$889	\$959	7.9%
<b>NE - Lincoln</b>	97.1%	96.5%	-60	-0.7%	\$970	\$1,053	8.6%
<b>NE - Omaha</b>	94.6%	88.8%	-579	-6.2%	\$1,038	\$1,153	11.1%
<b>NE - Outlying</b>	98.2%	97.6%	-60	-0.6%	\$739	\$792	7.1%
<b>Nebraska Average</b>	94.7%	90.1%	-459	-4.9%	\$1,018	\$1,124	10.5%
<b>NM - Albuquerque</b>	94.0%	93.4%	-59	-0.7%	\$1,166	\$1,288	10.5%
<b>NM - Outlying</b>	88.4%	94.0%	559	6.3%	\$1,093	\$1,218	11.5%
<b>New Mexico Average</b>	93.6%	93.5%	-10	-0.1%	\$1,159	\$1,281	10.5%

	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
NV - Las Vegas	95.2%	90.8%	-439	-4.6%	\$1,449	\$1,469	1.4%
NV - Outlying	82.9%	97.9%	1500	18.1%	\$1,079	\$1,161	7.6%
NV - Reno	92.2%	88.6%	-360	-3.9%	\$1,542	\$1,565	1.5%
Nevada Average	94.5%	90.2%	-429	-4.6%	\$1,461	\$1,483	1.5%
NY - Albany	94.8%	94.2%	-60	-0.7%	\$1,356	\$1,462	7.8%
NY - Buffalo/Rochester/Syracuse	95.5%	96.3%	80	0.8%	\$1,141	\$1,240	8.7%
NY - New York City	92.6%	88.8%	-380	-4.2%	\$2,778	\$3,027	9.0%
NY - Outlying	96.7%	91.3%	-539	-5.6%	\$1,119	\$1,136	1.5%
New York Average	93.0%	90.2%	-280	-3.0%	\$2,469	\$2,694	9.1%
OH - Cincinnati/Dayton	95.7%	93.1%	-259	-2.7%	\$1,087	\$1,198	10.3%
OH - Cleveland/Akron	94.9%	92.7%	-219	-2.4%	\$1,003	\$1,098	9.5%
OH - Columbus	94.6%	93.1%	-149	-1.6%	\$1,125	\$1,232	9.5%
OH - Outlying	98.4%	100.0%	160	1.6%	\$746	\$794	6.4%
OH - Toledo	95.7%	92.4%	-329	-3.5%	\$838	\$896	6.9%
Ohio Average	95.0%	92.9%	-209	-2.2%	\$1,061	\$1,162	9.5%
OK - Oklahoma City	92.8%	91.2%	-160	-1.8%	\$875	\$942	7.6%
OK - Outlying	85.8%	85.0%	-80	-0.9%	\$737	\$787	6.8%
OK - Tulsa	95.5%	93.4%	-209	-2.3%	\$858	\$924	7.7%
Oklahoma Average	93.6%	92.0%	-160	-1.7%	\$868	\$932	7.4%
OR - Outlying	98.3%	95.9%	-240	-2.4%	\$1,270	\$1,403	10.5%
OR - Portland	94.1%	93.3%	-79	-0.9%	\$1,598	\$1,706	6.8%
Oregon Average	94.2%	93.3%	-89	-1.0%	\$1,594	\$1,702	6.8%
PA - Harrisburg/Lancaster	98.0%	96.0%	-200	-2.0%	\$1,269	\$1,345	6.0%
PA - Outlying	98.2%	97.0%	-120	-1.2%	\$1,139	\$1,240	8.9%
PA - Philadelphia	96.1%	93.5%	-259	-2.7%	\$1,574	\$1,704	8.3%
PA - Pittsburgh	95.8%	94.1%	-170	-1.8%	\$1,238	\$1,334	7.7%
PA - State College/Altoona	97.5%	99.0%	150	1.5%	\$1,221	\$1,285	5.2%
Pennsylvania Average	96.3%	94.0%	-230	-2.5%	\$1,483	\$1,603	8.1%
RI - Providence	97.8%	96.1%	-170	-1.8%	\$1,709	\$1,852	8.4%
Rhode Island Average	97.8%	96.1%	-170	-1.8%	\$1,709	\$1,852	8.4%
SC - Charleston	91.1%	91.6%	50	0.5%	\$1,535	\$1,724	12.3%
SC - Columbia	93.6%	91.7%	-190	-2.0%	\$1,135	\$1,212	6.8%
SC - Greenville-Spartanburg	90.6%	87.9%	-270	-2.9%	\$1,189	\$1,313	10.4%
SC - Myrtle Beach	94.8%	83.7%	-1109	-11.8%	\$1,361	\$1,507	10.7%
SC - Outlying	93.4%	92.9%	-50	-0.6%	\$959	\$1,081	12.8%
South Carolina Average	91.8%	89.8%	-200	-2.1%	\$1,303	\$1,439	10.5%
SD - Outlying	97.9%	99.4%	150	1.5%	\$964	\$998	3.5%
SD - Rapid City	99.1%	80.7%	-1839	-18.6%	\$1,094	\$1,230	12.4%
SD - Sioux Falls	87.9%	91.9%	400	4.6%	\$941	\$1,046	11.1%
South Dakota Average	91.5%	89.3%	-220	-2.4%	\$973	\$1,081	11.1%
TN - Chattanooga	95.7%	92.6%	-309	-3.2%	\$1,211	\$1,340	10.6%
TN - Knoxville	97.1%	96.2%	-90	-1.0%	\$1,168	\$1,353	15.9%



	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
TN - Memphis	93.2%	90.1%	-310	-3.4%	\$1,056	\$1,160	9.8%
TN - Nashville	93.9%	90.5%	-339	-3.6%	\$1,479	\$1,597	8.0%
TN - Outlying	95.3%	96.2%	90	0.9%	\$884	\$1,004	13.6%
<b>Tennessee Average</b>	<b>94.2%</b>	<b>91.3%</b>	<b>-289</b>	<b>-3.1%</b>	<b>\$1,286</b>	<b>\$1,412</b>	<b>9.8%</b>
TX - Dallas/Ft. Worth	93.5%	90.9%	-260	-2.8%	\$1,428	\$1,538	7.7%
TX - Greater Dallas	93.8%	91.5%	-229	-2.4%	\$1,480	\$1,590	7.5%
TX - Greater Fort Worth	93.1%	90.2%	-290	-3.1%	\$1,320	\$1,422	7.8%
TX - Abilene	95.3%	92.1%	-319	-3.4%	\$842	\$898	6.6%
TX - Amarillo	93.2%	90.0%	-320	-3.4%	\$832	\$907	8.9%
TX - Austin	92.7%	89.9%	-280	-3.0%	\$1,617	\$1,679	3.8%
TX - Beaumont	89.8%	86.9%	-290	-3.2%	\$934	\$957	2.4%
TX - College Station	92.7%	92.4%	-30	-0.3%	\$1,285	\$1,389	8.1%
TX - Corpus Christi	89.2%	87.1%	-210	-2.3%	\$1,081	\$1,125	4.0%
TX - El Paso	96.6%	93.8%	-280	-2.9%	\$945	\$1,021	8.1%
TX - Houston	92.0%	90.1%	-190	-2.0%	\$1,235	\$1,301	5.3%
TX - Laredo	96.8%	95.3%	-150	-1.5%	\$979	\$1,050	7.3%
TX - Longview/Tyler	95.8%	91.6%	-419	-4.4%	\$1,022	\$1,084	6.1%
TX - Lubbock	90.2%	90.5%	30	0.3%	\$857	\$903	5.4%
TX - Lufkin	92.2%	90.3%	-190	-2.0%	\$851	\$908	6.7%
TX - Midland-Odessa	84.6%	91.3%	670	8.0%	\$1,024	\$1,234	20.5%
TX - Outlying	95.0%	90.0%	-499	-5.3%	\$819	\$916	11.9%
TX - Rio Grande Valley	96.6%	92.4%	-419	-4.4%	\$885	\$983	11.0%
TX - San Angelo	87.5%	87.4%	-10	-0.1%	\$941	\$1,027	9.2%
TX - San Antonio	93.7%	90.0%	-370	-4.0%	\$1,193	\$1,260	5.5%
TX - Texarkana	93.7%	93.2%	-50	-0.6%	\$786	\$832	5.9%
TX - Victoria	90.9%	89.2%	-170	-1.9%	\$951	\$970	2.0%
TX - Waco/Temple/Killeen	95.9%	92.9%	-299	-3.1%	\$987	\$1,108	12.3%
TX - Wichita Falls	92.9%	88.9%	-400	-4.2%	\$762	\$822	7.9%
<b>Texas Average</b>	<b>92.9%</b>	<b>90.5%</b>	<b>-240</b>	<b>-2.6%</b>	<b>\$1,309</b>	<b>\$1,394</b>	<b>6.5%</b>
UT - Outlying	93.6%	89.6%	-400	-4.3%	\$1,301	\$1,464	12.5%
UT - Salt Lake City	94.5%	90.6%	-389	-4.1%	\$1,470	\$1,576	7.2%
<b>Utah Average</b>	<b>94.5%</b>	<b>90.6%</b>	<b>-389</b>	<b>-4.1%</b>	<b>\$1,466</b>	<b>\$1,573</b>	<b>7.3%</b>
VA - Norfolk	96.4%	93.4%	-299	-3.0%	\$1,344	\$1,447	7.6%
VA - Richmond	95.4%	92.7%	-269	-2.8%	\$1,374	\$1,480	7.8%
VA - Roanoke	96.2%	93.9%	-230	-2.4%	\$1,036	\$1,155	11.5%
<b>Virginia Average</b>	<b>95.8%</b>	<b>93.2%</b>	<b>-259</b>	<b>-2.7%</b>	<b>\$1,330</b>	<b>\$1,434</b>	<b>7.9%</b>
WA - Outlying	87.8%	93.9%	609	7.0%	\$991	\$1,077	8.8%
WA - SE Washington	97.3%	94.7%	-260	-2.6%	\$1,281	\$1,317	2.8%
WA - Seattle	93.1%	90.9%	-220	-2.3%	\$1,963	\$2,070	5.4%
WA - Spokane	94.6%	92.8%	-179	-1.9%	\$1,279	\$1,357	6.0%
<b>Washington Average</b>	<b>93.2%</b>	<b>91.2%</b>	<b>-200</b>	<b>-2.1%</b>	<b>\$1,878</b>	<b>\$1,978</b>	<b>5.3%</b>
WI - Green Bay/Appleton/Oshkosh	94.4%	93.9%	-50	-0.6%	\$846	\$922	9.0%

	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
WI - Madison	93.5%	90.3%	-320	-3.4%	\$1,250	\$1,395	11.6%
WI - Milwaukee	95.9%	94.6%	-130	-1.4%	\$1,258	\$1,355	7.7%
WI - Outlying	93.1%	91.8%	-130	-1.4%	\$890	\$985	10.6%
Wisconsin Average	94.8%	93.1%	-169	-1.8%	\$1,174	\$1,285	9.5%
WV - Charleston	96.1%	94.9%	-120	-1.2%	\$967	\$997	3.2%
WV - Outlying	95.8%	99.1%	330	3.5%	\$909	\$983	8.1%
West Virginia Average	96.0%	95.4%	-60	-0.7%	\$954	\$994	4.2%
CT - Hartford	95.6%	93.4%	-219	-2.3%	\$1,549	\$1,671	7.9%
DC - Washington	93.4%	92.3%	-110	-1.1%	\$1,963	\$2,072	5.5%
DE - Outlying	91.6%	88.7%	-290	-3.2%	\$1,360	\$1,490	9.6%
HI - Honolulu	86.5%	91.4%	490	5.8%	\$2,125	\$2,284	7.5%
MT - Outlying	89.5%	89.2%	-30	-0.3%	\$1,325	\$1,466	10.6%
NH - Concord	98.5%	97.9%	-60	-0.6%	\$1,616	\$1,697	5.0%
NJ - Outlying	100.0%	100.0%	0	0.0%	\$996	\$1,150	15.5%
VT - Outlying	100.0%	100.0%	0	0.0%	\$1,652	\$1,749	5.9%
WY - Outlying	92.7%	95.6%	289	3.1%	\$1,025	\$1,110	8.3%
National Average	94.0%	91.5%	-249	-2.6%	\$1,563	\$1,676	7.2%

On a monthly basis, ALN surveys all apartment communities in each of the markets that we cover and an average of 92% of these surveys are successfully completed. The above statistics reflect only Conventional, Midrise, and High-Rise apartment communities. In addition, unless otherwise noted, these statistics do not include Income Restricted, Student Housing, or Senior Independent Housing. In-depth, property level research and data is available for all property types (including Senior and Income Restricted) through ALN OnLine, which includes Market and Effective Rents, Occupancy, Floor Plan & Unit Mix information, Market & Submarket statistics, Market Surveys, Historical Trends & Customizable Reports. By using ALN OnLine, you are able to see monthly fluctuations in any submarket you need which will greatly enhance your ability to respond to changes quickly and efficiently.

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