

	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Jul-22	Jul-23	bps	%CHG	Jul-22	Jul-23	%CHG
AK - Anchorage	96.2%	96.0%	-20	-0.1%	\$1,290	\$1,394	8.0%
AK - Outlying	92.1%	94.1%	199	2.1%	\$1,485	\$1,570	5.7%
Alaska Average	95.2%	95.7%	50	0.5%	\$1,338	\$1,437	7.4%
AL - Birmingham	92.7%	89.1%	-360	-3.8%	\$1,149	\$1,191	3.6%
AL - Huntsville	91.5%	87.4%	-410	-4.5%	\$1,109	\$1,149	3.6%
AL - Mobile	92.8%	93.9%	109	1.2%	\$1,128	\$1,192	5.6%
AL - Montgomery	93.6%	90.4%	-320	-3.5%	\$948	\$986	4.0%
AL - Outlying	96.7%	92.9%	-379	-3.9%	\$778	\$842	8.3%
Alabama Average	92.5%	89.7%	-280	-3.0%	\$1,094	\$1,141	4.3%
AR - Little Rock	90.0%	88.2%	-180	-1.9%	\$923	\$972	5.3%
AR - Northwest Arkansas	92.0%	93.3%	130	1.5%	\$881	\$995	12.9%
AR - Outlying	96.9%	95.5%	-140	-1.5%	\$695	\$747	7.5%
Arkansas Average	91.3%	90.9%	-40	-0.5%	\$888	\$963	8.5%
AZ - Flagstaff	94.2%	95.0%	80	0.9%	\$1,758	\$1,881	7.0%
AZ - Outlying	96.1%	93.1%	-299	-3.1%	\$1,068	\$1,128	5.6%
AZ - Phoenix	90.3%	88.2%	-210	-2.3%	\$1,660	\$1,607	-3.2%
AZ - Tucson	93.7%	90.9%	-280	-2.9%	\$1,175	\$1,191	1.3%
Arizona Average	90.9%	88.7%	-220	-2.4%	\$1,573	\$1,539	-2.1%
CA - Central Coast	95.6%	94.8%	-80	-0.9%	\$2,496	\$2,540	1.8%
CA - Los Angeles/OC	93.7%	90.9%	-280	-3.0%	\$2,640	\$2,718	2.9%
CA - Outlying	94.4%	95.4%	100	1.1%	\$1,220	\$1,274	4.4%
CA - Sacramento	94.4%	93.0%	-139	-1.5%	\$1,911	\$1,898	-0.7%
CA - San Bernardino/Riverside	96.2%	93.3%	-289	-3.1%	\$2,154	\$2,172	0.8%
CA - San Diego	95.0%	94.8%	-20	-0.2%	\$2,594	\$2,724	5.0%
CA - San Francisco/Oakland	92.6%	90.8%	-180	-1.9%	\$2,901	\$2,896	-0.2%
CA - San Joaquin Valley	97.1%	95.1%	-200	-2.0%	\$1,508	\$1,541	2.2%
California Average	94.2%	92.1%	-209	-2.2%	\$2,507	\$2,556	2.0%
CO - Denver/Co Springs	91.5%	90.1%	-140	-1.6%	\$1,836	\$1,851	0.8%
CO - Outlying	95.1%	95.3%	20	0.2%	\$1,560	\$1,734	11.2%
Colorado Average	91.5%	89.9%	-160	-1.7%	\$1,831	\$1,849	0.9%
FL - Fort Lauderdale	93.0%	91.1%	-190	-2.0%	\$2,352	\$2,413	2.6%
FL - Fort Myers/Naples	88.2%	87.0%	-120	-1.4%	\$2,038	\$2,032	-0.3%
FL - Gainesville	93.8%	91.7%	-209	-2.3%	\$1,576	\$1,658	5.1%
FL - Jacksonville	91.8%	88.1%	-370	-4.0%	\$1,535	\$1,515	-1.3%
FL - Melbourne	91.4%	88.8%	-260	-2.8%	\$1,651	\$1,686	2.1%
FL - Miami	91.8%	88.0%	-380	-4.1%	\$2,383	\$2,464	3.4%
FL - Orlando	92.8%	88.6%	-420	-4.5%	\$1,807	\$1,810	0.2%
FL - Palm Beach	92.0%	90.3%	-170	-1.8%	\$2,387	\$2,424	1.5%
FL - Pensacola	92.3%	90.9%	-140	-1.5%	\$1,556	\$1,574	1.1%
FL - Tallahassee	94.1%	91.9%	-219	-2.3%	\$1,273	\$1,349	5.9%
FL - Tampa	92.2%	90.2%	-200	-2.2%	\$1,805	\$1,824	1.0%
Florida Average	92.3%	89.3%	-300	-3.2%	\$1,908	\$1,933	1.3%

	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
GA - Albany	87.7%	86.7%	-100	-1.1%	\$922	\$961	4.3%
GA - Atlanta	92.8%	89.8%	-300	-3.2%	\$1,665	\$1,655	-0.6%
GA - Augusta	94.1%	89.2%	-489	-5.2%	\$1,145	\$1,150	0.4%
GA - Columbus	95.7%	94.4%	-130	-1.4%	\$1,065	\$1,127	5.8%
GA - Macon	93.1%	90.2%	-290	-3.1%	\$1,096	\$1,157	5.6%
GA - Outlying	97.8%	96.1%	-170	-1.7%	\$1,533	\$1,542	0.6%
GA - Savannah	91.7%	90.0%	-170	-1.8%	\$1,515	\$1,573	3.9%
Georgia Average	92.8%	90.0%	-280	-3.1%	\$1,578	\$1,580	0.1%
IA - Des Moines	91.0%	93.4%	240	2.6%	\$1,029	\$1,101	7.0%
IA - Outlying	94.3%	91.5%	-279	-3.0%	\$955	\$1,025	7.4%
Iowa Average	91.3%	93.2%	190	2.1%	\$1,023	\$1,094	7.0%
ID - Boise	93.0%	86.1%	-690	-7.4%	\$1,602	\$1,565	-2.3%
ID - Outlying	99.5%	92.2%	-729	-7.3%	\$1,116	\$915	-18.0%
Idaho Average	93.3%	86.4%	-690	-7.4%	\$1,574	\$1,533	-2.7%
IL - Chicago	93.9%	93.4%	-49	-0.5%	\$1,832	\$1,931	5.4%
IL - Moline	95.6%	94.8%	-80	-0.8%	\$876	\$908	3.7%
IL - Outlying	76.9%	89.9%	1300	16.8%	\$633	\$683	8.0%
IL - Springfield	95.5%	94.2%	-130	-1.3%	\$916	\$1,004	9.7%
Illinois Average	94.0%	93.4%	-59	-0.6%	\$1,715	\$1,810	5.5%
IN - Evansville	95.7%	93.9%	-180	-1.9%	\$877	\$928	5.7%
IN - Fort Wayne	95.8%	93.7%	-209	-2.1%	\$968	\$1,029	6.4%
IN - Indianapolis	94.7%	92.6%	-209	-2.2%	\$1,141	\$1,220	7.0%
IN - Outlying	96.1%	97.2%	110	1.1%	\$964	\$951	-1.3%
IN - South Bend	94.0%	94.3%	30	0.3%	\$1,114	\$1,129	1.4%
Indiana Average	94.8%	92.9%	-189	-2.0%	\$1,105	\$1,175	6.3%
KS - Outlying	92.3%	97.7%	539	5.9%	\$659	\$678	2.9%
KS - Topeka/Manhattan/Lawrence	93.9%	92.1%	-179	-1.9%	\$864	\$918	6.3%
KS - Wichita	95.1%	92.3%	-279	-2.9%	\$809	\$872	7.8%
Kansas Average	94.5%	92.3%	-219	-2.3%	\$827	\$885	7.1%
KY - Lexington	93.5%	93.3%	-20	-0.3%	\$1,063	\$1,115	4.8%
KY - Louisville	94.4%	92.1%	-229	-2.5%	\$1,098	\$1,167	6.3%
KY - Outlying	97.7%	96.3%	-140	-1.4%	\$710	\$749	5.4%
Kentucky Average	94.2%	92.5%	-169	-1.9%	\$1,078	\$1,142	5.9%
LA - Baton Rouge	92.2%	89.3%	-290	-3.2%	\$1,110	\$1,141	2.8%
LA - Lake Charles	82.5%	84.3%	180	2.2%	\$1,001	\$1,005	0.4%
LA - Monroe	90.4%	92.2%	180	2.0%	\$891	\$920	3.2%
LA - New Orleans	86.5%	88.5%	200	2.3%	\$1,205	\$1,253	4.0%
LA - Outlying	93.8%	87.6%	-619	-6.5%	\$854	\$861	0.8%
LA - Shreveport	89.9%	89.2%	-70	-0.7%	\$956	\$991	3.6%
Louisiana Average	89.5%	88.9%	-60	-0.7%	\$1,102	\$1,138	3.3%
MA - Boston	92.6%	91.0%	-160	-1.7%	\$2,614	\$2,733	4.6%
MA - Springfield	98.6%	96.8%	-180	-1.9%	\$1,501	\$1,630	8.6%

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	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
<b>Massachusetts Average</b>	92.8%	91.2%	-160	-1.8%	\$2,568	\$2,690	4.8%
<b>MD - Baltimore</b>	95.2%	92.1%	-309	-3.3%	\$1,621	\$1,656	2.1%
<b>MD - Outlying</b>	97.6%	99.0%	140	1.5%	\$1,369	\$1,430	4.4%
<b>Maryland Average</b>	95.3%	92.2%	-309	-3.3%	\$1,615	\$1,650	2.2%
<b>ME - Augusta/Portland</b>	95.8%	92.5%	-329	-3.4%	\$1,749	\$1,932	10.4%
<b>Maine Average</b>	95.8%	92.5%	-329	-3.4%	\$1,749	\$1,932	10.4%
<b>MI - Detroit</b>	95.6%	92.9%	-269	-2.8%	\$1,239	\$1,279	3.2%
<b>MI - Grand Rapids/Kalamazoo/Battle Creek</b>	94.7%	93.5%	-119	-1.3%	\$1,184	\$1,253	5.9%
<b>MI - Outlying</b>	97.0%	94.3%	-270	-2.7%	\$1,009	\$1,080	7.1%
<b>Michigan Average</b>	95.5%	93.1%	-239	-2.5%	\$1,219	\$1,266	3.8%
<b>MN - Minneapolis - St. Paul</b>	92.5%	92.3%	-20	-0.3%	\$1,432	\$1,481	3.4%
<b>MN - Outlying</b>	97.3%	96.9%	-40	-0.4%	\$1,182	\$1,252	5.9%
<b>Minnesota Average</b>	92.7%	92.3%	-40	-0.4%	\$1,426	\$1,474	3.4%
<b>MO - Columbia</b>	97.7%	96.0%	-170	-1.7%	\$859	\$967	12.5%
<b>MO - Kansas City</b>	93.0%	92.5%	-50	-0.5%	\$1,195	\$1,274	6.7%
<b>MO - Outlying</b>	92.5%	94.0%	149	1.6%	\$618	\$644	4.3%
<b>MO - Springfield</b>	97.4%	96.9%	-50	-0.5%	\$842	\$910	8.0%
<b>MO - St. Louis</b>	92.7%	90.4%	-230	-2.5%	\$1,193	\$1,261	5.7%
<b>Missouri Average</b>	92.9%	91.6%	-130	-1.4%	\$1,159	\$1,235	6.6%
<b>MS - Gulfport/Biloxi</b>	94.9%	93.2%	-169	-1.9%	\$962	\$1,029	7.0%
<b>MS - Jackson/Central MS</b>	92.6%	91.4%	-120	-1.3%	\$1,041	\$1,116	7.2%
<b>MS - Outlying</b>	94.0%	92.9%	-109	-1.2%	\$969	\$1,039	7.3%
<b>Mississippi Average</b>	93.5%	92.3%	-120	-1.3%	\$1,003	\$1,074	7.0%
<b>NC - Asheville</b>	93.6%	94.3%	69	0.7%	\$1,603	\$1,641	2.4%
<b>NC - Charlotte</b>	92.5%	89.1%	-340	-3.6%	\$1,568	\$1,595	1.7%
<b>NC - Fayetteville</b>	95.9%	93.7%	-219	-2.3%	\$1,168	\$1,231	5.4%
<b>NC - Greensboro/Winston-Salem</b>	94.1%	92.0%	-209	-2.2%	\$1,166	\$1,187	1.8%
<b>NC - Outlying</b>	98.8%	99.7%	90	0.9%	\$1,090	\$1,244	14.1%
<b>NC - Raleigh-Durham</b>	92.3%	88.6%	-370	-4.0%	\$1,511	\$1,538	1.8%
<b>NC - Wilmington</b>	93.5%	90.4%	-310	-3.3%	\$1,407	\$1,458	3.6%
<b>North Carolina Average</b>	92.9%	89.7%	-320	-3.4%	\$1,464	\$1,497	2.3%
<b>ND - Bismarck</b>	95.1%	93.2%	-189	-1.9%	\$1,012	\$1,106	9.3%
<b>ND - Fargo</b>	93.3%	92.5%	-80	-0.8%	\$888	\$959	8.1%
<b>ND - Outlying</b>	83.9%	93.1%	920	10.9%	\$931	\$1,075	15.5%
<b>North Dakota Average</b>	89.2%	92.9%	370	4.2%	\$924	\$1,025	10.9%
<b>NE - Lincoln</b>	95.4%	91.4%	-399	-4.2%	\$1,020	\$1,120	9.8%
<b>NE - Omaha</b>	92.6%	89.5%	-310	-3.4%	\$1,102	\$1,195	8.5%
<b>NE - Outlying</b>	98.1%	96.8%	-130	-1.3%	\$773	\$850	9.9%
<b>Nebraska Average</b>	93.3%	90.0%	-330	-3.6%	\$1,077	\$1,171	8.7%
<b>NM - Albuquerque</b>	93.9%	92.4%	-149	-1.6%	\$1,262	\$1,345	6.6%
<b>NM - Outlying</b>	91.4%	93.8%	239	2.6%	\$1,152	\$1,247	8.3%
<b>New Mexico Average</b>	93.7%	92.5%	-120	-1.3%	\$1,251	\$1,335	6.7%

	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
NV - Las Vegas	92.8%	90.5%	-230	-2.5%	\$1,521	\$1,466	-3.6%
NV - Outlying	96.0%	94.6%	-140	-1.5%	\$1,141	\$1,196	4.8%
NV - Reno	88.7%	89.1%	40	0.4%	\$1,614	\$1,578	-2.2%
Nevada Average	92.1%	90.1%	-200	-2.2%	\$1,533	\$1,484	-3.2%
NY - Albany	94.8%	93.7%	-109	-1.1%	\$1,427	\$1,514	6.1%
NY - Buffalo/Rochester/Syracuse	96.5%	96.4%	-10	-0.1%	\$1,214	\$1,281	5.4%
NY - New York City	90.3%	87.5%	-280	-3.1%	\$2,947	\$3,096	5.0%
NY - Outlying	91.5%	92.8%	130	1.5%	\$1,114	\$1,233	10.7%
New York Average	91.6%	89.1%	-250	-2.7%	\$2,616	\$2,762	5.6%
OH - Cincinnati/Dayton	94.9%	92.4%	-249	-2.6%	\$1,161	\$1,248	7.5%
OH - Cleveland/Akron	94.5%	93.1%	-139	-1.4%	\$1,064	\$1,136	6.7%
OH - Columbus	93.7%	92.8%	-90	-1.1%	\$1,205	\$1,274	5.7%
OH - Outlying	99.4%	99.0%	-40	-0.3%	\$752	\$825	9.7%
OH - Toledo	95.3%	94.5%	-80	-0.9%	\$882	\$936	6.1%
Ohio Average	94.3%	92.8%	-149	-1.6%	\$1,131	\$1,205	6.5%
OK - Oklahoma City	93.1%	89.6%	-350	-3.8%	\$920	\$958	4.0%
OK - Outlying	80.4%	85.1%	469	5.9%	\$794	\$811	2.0%
OK - Tulsa	94.5%	92.8%	-169	-1.8%	\$917	\$952	3.7%
Oklahoma Average	93.4%	90.7%	-270	-3.0%	\$917	\$952	3.9%
OR - Outlying	98.8%	88.9%	-989	-10.0%	\$1,347	\$1,344	-0.2%
OR - Portland	94.4%	92.2%	-219	-2.4%	\$1,704	\$1,715	0.7%
Oregon Average	94.4%	91.8%	-259	-2.8%	\$1,699	\$1,710	0.7%
PA - Harrisburg/Lancaster	95.9%	92.5%	-339	-3.6%	\$1,335	\$1,389	4.0%
PA - Outlying	97.3%	97.7%	40	0.4%	\$1,188	\$1,259	6.0%
PA - Philadelphia	94.4%	92.7%	-169	-1.8%	\$1,667	\$1,755	5.2%
PA - Pittsburgh	95.0%	92.4%	-259	-2.8%	\$1,301	\$1,377	5.8%
PA - State College/Altoona	97.2%	96.9%	-30	-0.4%	\$1,240	\$1,315	6.1%
Pennsylvania Average	94.6%	92.5%	-209	-2.2%	\$1,568	\$1,650	5.2%
RI - Providence	97.9%	96.9%	-100	-1.0%	\$1,820	\$1,956	7.5%
Rhode Island Average	97.9%	96.9%	-100	-1.0%	\$1,820	\$1,956	7.5%
SC - Charleston	92.4%	89.8%	-260	-2.8%	\$1,667	\$1,776	6.6%
SC - Columbia	92.0%	91.0%	-100	-1.1%	\$1,193	\$1,245	4.4%
SC - Greenville-Spartanburg	90.1%	85.9%	-420	-4.7%	\$1,266	\$1,339	5.8%
SC - Myrtle Beach	87.0%	79.2%	-779	-9.0%	\$1,503	\$1,547	2.9%
SC - Outlying	82.6%	93.5%	1090	13.2%	\$1,040	\$1,224	17.7%
South Carolina Average	91.2%	87.6%	-360	-3.9%	\$1,399	\$1,478	5.6%
SD - Outlying	97.2%	93.6%	-359	-3.7%	\$1,013	\$990	-2.2%
SD - Rapid City	79.4%	78.1%	-130	-1.8%	\$1,207	\$1,252	3.8%
SD - Sioux Falls	89.8%	89.0%	-80	-0.9%	\$1,001	\$1,073	7.2%
South Dakota Average	87.6%	86.0%	-160	-1.9%	\$1,046	\$1,103	5.4%
TN - Chattanooga	92.8%	89.4%	-340	-3.7%	\$1,299	\$1,375	5.8%
TN - Knoxville	96.1%	95.8%	-30	-0.3%	\$1,295	\$1,417	9.4%



	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
TN - Memphis	92.4%	90.4%	-200	-2.2%	\$1,136	\$1,178	3.7%
TN - Nashville	91.5%	88.5%	-300	-3.3%	\$1,605	\$1,634	1.8%
TN - Outlying	98.3%	95.9%	-240	-2.5%	\$970	\$1,032	6.4%
Tennessee Average	92.5%	90.0%	-250	-2.8%	\$1,398	\$1,451	3.7%
TX - Dallas/Ft. Worth	92.6%	90.2%	-240	-2.6%	\$1,540	\$1,550	0.6%
TX - Greater Dallas	93.1%	91.0%	-210	-2.3%	\$1,596	\$1,603	0.4%
TX - Greater Fort Worth	91.8%	88.9%	-290	-3.1%	\$1,423	\$1,433	0.7%
TX - Abilene	95.4%	88.5%	-689	-7.3%	\$898	\$949	5.7%
TX - Amarillo	91.1%	90.1%	-100	-1.1%	\$888	\$914	2.9%
TX - Austin	91.4%	87.3%	-410	-4.5%	\$1,731	\$1,676	-3.2%
TX - Beaumont	87.1%	88.7%	160	1.8%	\$977	\$997	2.1%
TX - College Station	89.7%	90.8%	110	1.3%	\$1,327	\$1,441	8.6%
TX - Corpus Christi	90.0%	87.6%	-240	-2.7%	\$1,116	\$1,146	2.7%
TX - El Paso	95.9%	94.3%	-160	-1.7%	\$1,000	\$1,057	5.6%
TX - Houston	91.4%	89.7%	-170	-1.8%	\$1,296	\$1,325	2.3%
TX - Laredo	97.5%	95.6%	-190	-1.9%	\$1,043	\$1,100	5.5%
TX - Longview/Tyler	93.3%	89.9%	-340	-3.6%	\$1,080	\$1,119	3.7%
TX - Lubbock	90.2%	88.8%	-140	-1.5%	\$883	\$917	3.9%
TX - Lufkin	91.0%	87.8%	-320	-3.6%	\$887	\$908	2.4%
TX - Midland-Odessa	90.0%	93.3%	330	3.6%	\$1,153	\$1,335	15.9%
TX - Outlying	95.5%	93.3%	-219	-2.3%	\$853	\$944	10.7%
TX - Rio Grande Valley	93.5%	92.6%	-90	-1.0%	\$935	\$978	4.5%
TX - San Angelo	90.2%	91.4%	120	1.3%	\$998	\$1,045	4.8%
TX - San Antonio	92.6%	88.6%	-400	-4.4%	\$1,268	\$1,262	-0.4%
TX - Texarkana	92.4%	88.9%	-350	-3.7%	\$807	\$881	9.1%
TX - Victoria	90.1%	89.1%	-100	-1.2%	\$979	\$989	1.0%
TX - Waco/Temple/Killeen	95.7%	91.1%	-459	-4.7%	\$1,073	\$1,126	4.9%
TX - Wichita Falls	90.4%	90.0%	-40	-0.4%	\$812	\$843	3.9%
Texas Average	92.0%	89.5%	-250	-2.7%	\$1,396	\$1,411	1.1%
UT - Outlying	96.5%	85.2%	-1130	-11.6%	\$1,408	\$1,574	11.8%
UT - Salt Lake City	92.3%	88.4%	-390	-4.3%	\$1,586	\$1,578	-0.5%
Utah Average	92.4%	87.1%	-530	-5.7%	\$1,582	\$1,578	-0.2%
VA - Norfolk	95.4%	93.4%	-199	-2.1%	\$1,431	\$1,479	3.4%
VA - Richmond	95.3%	91.1%	-419	-4.5%	\$1,476	\$1,518	2.8%
VA - Roanoke	96.1%	96.3%	20	0.2%	\$1,118	\$1,193	6.7%
Virginia Average	95.5%	92.6%	-289	-3.0%	\$1,424	\$1,472	3.4%
WA - Outlying	88.8%	85.8%	-300	-3.4%	\$997	\$1,096	9.9%
WA - SE Washington	91.9%	93.2%	130	1.4%	\$1,326	\$1,369	3.2%
WA - Seattle	92.2%	91.3%	-90	-0.9%	\$2,095	\$2,100	0.3%
WA - Spokane	95.4%	91.1%	-429	-4.5%	\$1,366	\$1,393	2.0%
Washington Average	92.1%	91.1%	-100	-1.1%	\$2,000	\$2,005	0.2%
WI - Green Bay/Appleton/Oshkosh	94.4%	94.4%	0	0.0%	\$886	\$964	8.8%

	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
WI - Madison	89.3%	87.5%	-180	-2.0%	\$1,296	\$1,447	11.7%
WI - Milwaukee	95.2%	94.4%	-80	-0.8%	\$1,334	\$1,410	5.7%
WI - Outlying	94.1%	91.7%	-239	-2.5%	\$952	\$1,012	6.3%
Wisconsin Average	93.2%	92.0%	-120	-1.3%	\$1,235	\$1,337	8.3%
WV - Charleston	93.8%	94.2%	40	0.4%	\$993	\$1,038	4.6%
WV - Outlying	98.5%	95.5%	-300	-3.1%	\$935	\$975	4.2%
West Virginia Average	95.1%	94.5%	-60	-0.7%	\$980	\$1,024	4.5%
CT - Hartford	94.6%	92.7%	-189	-2.1%	\$1,630	\$1,737	6.6%
DC - Washington	94.0%	92.4%	-159	-1.7%	\$2,066	\$2,129	3.0%
DE - Outlying	93.1%	86.8%	-630	-6.9%	\$1,432	\$1,531	6.9%
HI - Honolulu	91.1%	95.0%	389	4.2%	\$2,158	\$2,289	6.1%
MT - Outlying	88.0%	89.0%	100	1.2%	\$1,466	\$1,576	7.5%
NH - Concord	98.7%	91.7%	-699	-7.1%	\$1,676	\$1,753	4.6%
VT - Outlying	100.0%	100.0%	0	0.0%	\$1,659	\$1,831	10.4%
WY - Outlying	96.8%	95.6%	-120	-1.3%	\$1,097	\$1,169	6.7%
National Average	92.9%	90.7%	-220	-2.4%	\$1,665	\$1,709	2.6%

On a monthly basis, ALN surveys all apartment communities in each of the markets that we cover and an average of 92% of these surveys are successfully completed. The above statistics reflect only Conventional, Midrise, and High-Rise apartment communities. In addition, unless otherwise noted, these statistics do not include Income Restricted, Student Housing, or Senior Independent Housing. In-depth, property level research and data is available for all property types (including Senior and Income Restricted) through ALN OnLine, which includes Market and Effective Rents, Occupancy, Floor Plan & Unit Mix information, Market & Submarket statistics, Market Surveys, Historical Trends & Customizable Reports. By using ALN OnLine, you are able to see monthly fluctuations in any submarket you need which will greatly enhance your ability to respond to changes quickly and efficiently.

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**Laura Reese-Williams, CAS**  
Executive Vice President  
1.800.643.6416 x 205  
[Laura@alndata.com](mailto:Laura@alndata.com)

**Susan Stroud, CAS**  
Vice President of Sales  
1.800.643.6416 x 207  
[SStroud@alndata.com](mailto:SStroud@alndata.com)

**Paige Kitchens, CAS**  
Senior Reg. Account Executive  
1.800.643.6416 x 251  
[Paige@alndata.com](mailto:Paige@alndata.com)

**Jackie James**  
Regional Account Executive  
1.800.643.6416 x 253  
[Jackie@alndata.com](mailto:Jackie@alndata.com)

**Karen Nelsen, CAM, CAS**  
Regional Account Executive  
1.800.643.6416 x 259  
[KNelsen@alndata.com](mailto:KNelsen@alndata.com)

**Mark Pennings**  
Regional Account Executive  
1.800.643.6416 x 232  
[Mark@alndata.com](mailto:Mark@alndata.com)

**Tammy Longo**  
Regional Account Executive  
1.800.643.6416 x 249  
[Tammy@alndata.com](mailto:Tammy@alndata.com)