	OVERALL MARKET							
	occur	PANCY	CHANGE EFFECTIVE RENT					
	Mar-22	Mar-23	bps	%CHG	Mar-22	Mar-23	%CHG	
AK - Anchorage	97.4%	95.1%	-230	-2.4%	\$1,192	\$1,300	9.0%	
AK - Outlying	89.9%	90.0%	10	0.1%	\$1,363	\$1,533	12.5%	
Alaska Average	95.6%	93.7%	-189	-2.0%	\$1,234	\$1,356	9.9%	
AL - Birmingham	92.5%	91.5%	-100	-1.1%	\$1,098	\$1,153	5.0%	
AL - Huntsville	92.2%	87.8%	-440	-4.8%	\$1,053	\$1,134	7.6%	
AL - Mobile	93.1%	92.2%	-90	-1.0%	\$1,072	\$1,146	6.9%	
AL - Montgomery	92.7%	90.4%	-230	-2.5%	\$912	\$964	5.7%	
AL - Outlying	95.1%	92.3%	-279	-2.9%	\$740	\$812	9.8%	
Alabama Average	92.6%	90.5%	-210	-2.3%	\$1,044	\$1,109	6.3%	
AR - Little Rock	90.3%	87.3%	-300	-3.3%	\$881	\$938	6.4%	
AR - Northwest Arkansas	92.7%	93.1%	40	0.4%	\$822	\$970	18.1%	
AR - Outlying	95.9%	94.6%	-130	-1.3%	\$675	\$725	7.4%	
Arkansas Average	91.7%	90.2%	-150	-1.6%	\$841	\$933	11.0%	
AZ - Flagstaff	96.7%	93.2%	-349	-3.7%	\$1,655	\$1,821	10.0%	
AZ - Outlying	97.1%	94.2%	-290	-2.9%	\$1,037	\$1,116	7.6%	
AZ - Phoenix	92.5%	89.4%	-310	-3.3%	\$1,614	\$1,604	-0.6%	
AZ - Tucson	94.7%	91.0%	-369	-3.9%	\$1,138	\$1,175	3.3%	
Arizona Average	92.9%	89.7%	-320	-3.4%	\$1,527	\$1,532	0.3%	
CA - Central Coast	96.8%	95.7%	-110	-1.1%	\$2,378	\$2,501	5.2%	
CA - Los Angeles/OC	94.5%	91.3%	-319	-3.3%	\$2,545	\$2,684	5.5%	
CA - Outlying	98.7%	95.1%	-360	-3.7%	\$1,188	\$1,247	5.0%	
CA - Sacramento	95.6%	91.1%	-449	-4.6%	\$1,845	\$1,878	1.8%	
CA - San Bernardino/Riverside	96.9%	94.1%	-280	-2.9%	\$2,080	\$2,142	3.0%	
CA - San Diego	95.9%	94.8%	-110	-1.1%	\$2,448	\$2,650	8.3%	
CA - San Francisco/Oakland	92.7%	90.5%	-220	-2.4%	\$2,775	\$2,862	3.1%	
CA - San Joaquin Valley	97.7%	95.5%	-220	-2.3%	\$1,453	\$1,516	4.4%	
California Average	94.8%	92.3%	-249	-2.6%	\$2,404	\$2,519	4.8%	
CO - Denver/Co Springs	92.6%	90.4%	-220	-2.3%	\$1,740	\$1,809	4.0%	
CO - Outlying	95.0%	95.0%	0	-0.1%	\$1,467	\$1,688	15.1%	
Colorado Average	92.5%	90.4%	-210	-2.3%	\$1,735	\$1,807	4.2%	
FL - Fort Lauderdale	94.1%	92.5%	-159	-1.6%	\$2,215	\$2,394	8.1%	
FL - Fort Myers/Naples	90.4%	89.7%	-70	-0.7%	\$1,965	\$2,155	9.7%	
FL - Gainesville	95.8%	94.6%	-120	-1.3%	\$1,491	\$1,619	8.6%	
FL - Jacksonville	93.7%	89.6%	-410	-4.4%	\$1,467	\$1,515	3.2%	
FL - Melbourne	93.9%	88.9%	-499	-5.3%	\$1,579	\$1,687	6.9%	
FL - Miami	93.4%	89.1%	-430	-4.5%	\$2,243	\$2,454	9.4%	
FL - Orlando	94.1%	90.2%	-389	-4.1%	\$1,693	\$1,811	7.0%	
FL - Palm Beach	94.2%	93.2%	-99	-1.0%	\$2,335	\$2,407	3.1%	
FL - Pensacola	91.0%	89.3%	-170	-1.8%	\$1,490	\$1,544	3.6%	
FL - Tallahassee	91.9%	91.1%	-80	-0.9%	\$1,211	\$1,345	11.0%	
FL - Tampa	94.5%	90.6%	-389	-4.1%	\$1,730	\$1,805	4.3%	
Florida Average	93.8%	90.4%	-339	-3.6%	\$1,814	\$1,927	6.2%	

	OVERALL MARKET							
	OCCUPANCY		CHANGE		EFFECTIVE RENT			
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG	
GA - Albany	91.0%	91.5%	50	0.5%	\$865	\$916	5.8%	
GA - Atlanta	93.8%	90.6%	-319	-3.4%	\$1,604	\$1,658	3.4%	
GA - Augusta	94.4%	90.9%	-349	-3.8%	\$1,094	\$1,128	3.1%	
GA - Columbus	96.1%	93.7%	-239	-2.5%	\$1,028	\$1,106	7.6%	
GA - Macon	94.0%	90.1%	-389	-4.2%	\$1,052	\$1,144	8.8%	
GA - Outlying	97.4%	88.4%	-899	-9.2%	\$1,560	\$1,478	-5.3%	
GA - Savannah	94.1%	89.2%	-489	-5.1%	\$1,416	\$1,548	9.3%	
Georgia Average	93.9%	90.6%	-329	-3.5%	\$1,516	\$1,577	4.0%	
IA - Des Moines	90.6%	91.7%	110	1.2%	\$996	\$1,070	7.4%	
IA - Outlying	94.4%	92.6%	-179	-1.9%	\$940	\$999	6.3%	
Iowa Average	90.9%	91.7%	80	0.9%	\$991	\$1,064	7.3%	
ID - Boise	90.9%	88.9%	-200	-2.2%	\$1,514	\$1,541	1.8%	
ID - Outlying	99.4%	98.5%	-90	-0.9%	\$856	\$941	9.9%	
Idaho Average	91.4%	89.2%	-220	-2.4%	\$1,479	\$1,510	2.1%	
IL - Chicago	93.7%	92.9%	-80	-0.9%	\$1,754	\$1,871	6.7%	
IL - Moline	96.3%	93.8%	-250	-2.6%	\$860	\$903	5.0%	
IL - Outlying	78.2%	85.6%	739	9.4%	\$660	\$667	1.0%	
IL - Springfield	95.0%	93.8%	-120	-1.2%	\$867	\$955	10.2%	
Illinois Average	93.8%	93.0%	-79	-0.9%	\$1,641	\$1,752	6.8%	
IN - Evansville	96.3%	93.5%	-279	-2.9%	\$850	\$916	7.7%	
IN - Fort Wayne	96.4%	93.7%	-269	-2.8%	\$931	\$1,019	9.4%	
IN - Indianapolis	95.2%	92.7%	-249	-2.6%	\$1,084	\$1,192	9.9%	
IN - Outlying	98.9%	98.6%	-30	-0.3%	\$933	\$927	-0.6%	
IN - South Bend	93.3%	92.8%	-50	-0.6%	\$1,066	\$1,099	3.1%	
Indiana Average	95.2%	92.9%	-229	-2.4%	\$1,053	\$1,149	9.1%	
KS - Outlying	97.2%	97.3%	10	0.1%	\$653	\$666	1.9%	
KS - Topeka/Manhattan/Lawrence	94.3%	90.7%	-359	-3.9%	\$831	\$899	8.1%	
KS - Wichita	95.0%	94.3%	-70	-0.7%	\$783	\$841	7.4%	
Kansas Average	94.8%	92.9%	-189	-1.9%	\$798	\$860	7.7%	
KY - Lexington	95.3%	91.8%	-349	-3.7%	\$990	\$1,072	8.2%	
KY - Louisville	94.0%	92.1%	-189	-2.0%	\$1,049	\$1,151	9.7%	
KY - Outlying	94.7%	96.2%	150	1.6%	\$699	\$739	5.8%	
Kentucky Average	94.3%	92.0%	-229	-2.5%	\$1,024	\$1,118	9.3%	
LA - Baton Rouge	92.4%	91.1%	-130	-1.4%	\$1,069	\$1,109	3.7%	
LA - Lake Charles	81.5%	83.4%	190	2.3%	\$1,026	\$991	-3.5%	
LA - Monroe	91.9%	88.3%	-360	-3.9%	\$881	\$909	3.2%	
LA - New Orleans	88.4%	88.6%	20	0.2%	\$1,177	\$1,216	3.3%	
LA - Outlying	94.7%	89.0%	-569	-6.0%	\$822	\$849	3.4%	
LA - Shreveport	91.5%	89.1%	-240	-2.6%	\$907	\$961	5.9%	
Louisiana Average	90.5%	89.4%	-110	-1.2%	\$1,070	\$1,106	3.4%	
MA - Boston	93.4%	91.5%	-190	-2.1%	\$2,498	\$2,658	6.4%	
MA - Springfield	98.7%	97.0%	-170	-1.7%	\$1,452	\$1,596	9.9%	







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	OVERALL MARKET							
	OCCUPANCY		CHAI	NGE	EFFECTIVE RENT			
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG	
Massachusetts Average	93.7%	91.7%	-200	-2.1%	\$2,454	\$2,617	6.6%	
MD - Baltimore	95.5%	92.7%	-279	-2.9%	\$1,579	\$1,640	3.8%	
MD - Outlying	99.5%	98.3%	-120	-1.1%	\$1,294	\$1,412	9.1%	
Maryland Average	95.6%	92.8%	-279	-2.8%	\$1,573	\$1,635	3.9%	
ME - Augusta/Portland	98.3%	94.9%	-340	-3.5%	\$1,679	\$1,823	8.6%	
Maine Average	98.3%	94.9%	-340	-3.5%	\$1,679	\$1,823	8.6%	
MI - Detroit	96.2%	93.4%	-279	-2.9%	\$1,191	\$1,254	5.2%	
MI - Grand Rapids/Kalamazoo/Battle Creek	95.7%	94.9%	-80	-0.8%	\$1,123	\$1,220	8.6%	
MI - Outlying	96.0%	94.0%	-200	-2.1%	\$983	\$1,050	6.8%	
Michigan Average	96.1%	93.7%	-239	-2.5%	\$1,170	\$1,239	5.9%	
MN - Minneapolis - St. Paul	91.9%	91.8%	-10	-0.1%	\$1,401	\$1,453	3.7%	
MN - Outlying	96.7%	96.8%	10	0.2%	\$1,163	\$1,206	3.7%	
Minnesota Average	92.0%	91.9%	-10	-0.1%	\$1,395	\$1,446	3.7%	
MO - Columbia	98.8%	98.0%	-80	-0.9%	\$823	\$932	13.2%	
MO - Kansas City	93.5%	92.1%	-140	-1.5%	\$1,142	\$1,239	8.5%	
MO - Outlying	93.7%	91.4%	-230	-2.5%	\$623	\$642	3.0%	
MO - Springfield	98.5%	96.5%	-200	-2.0%	\$810	\$888	9.5%	
MO - St. Louis	94.3%	91.2%	-309	-3.3%	\$1,133	\$1,235	9.0%	
Missouri Average	94.0%	91.9%	-209	-2.2%	\$1,105	\$1,204	8.9%	
MS - Gulfport/Biloxi	94.2%	91.9%	-229	-2.5%	\$930	\$1,011	8.7%	
MS - Jackson/Central MS	93.0%	89.9%	-310	-3.4%	\$1,005	\$1,092	8.7%	
MS - Outlying	93.5%	94.4%	89	0.9%	\$935	\$1,042	11.4%	
Mississippi Average	93.4%	91.6%	-180	-2.0%	\$968	\$1,058	9.3%	
NC - Asheville	92.2%	95.5%	329	3.6%	\$1,519	\$1,652	8.7%	
NC - Charlotte	93.2%	89.7%	-350	-3.7%	\$1,483	\$1,570	5.9%	
NC - Fayetteville	96.2%	94.2%	-200	-2.1%	\$1,097	\$1,235	12.6%	
NC - Greensboro/Winston-Salem	95.0%	91.6%	-339	-3.6%	\$1,098	\$1,176	7.1%	
NC - Outlying	99.2%	99.5%	30	0.4%	\$1,084	\$1,203	11.0%	
NC - Raleigh-Durham	93.5%	90.6%	-290	-3.2%	\$1,428	\$1,515	6.1%	
NC - Wilmington	92.4%	91.8%	-60	-0.7%	\$1,318	\$1,423	8.0%	
North Carolina Average	93.6%	90.8%	-280	-3.0%	\$1,382	\$1,476	6.8%	
ND - Bismarck	95.3%	94.0%	-130	-1.4%	\$976	\$1,064	9.1%	
ND - Fargo	97.1%	91.8%	-529	-5.5%	\$854	\$943	10.4%	
ND - Outlying	80.3%	90.0%	969	12.1%	\$904	\$989	9.5%	
North Dakota Average	88.4%	91.2%	280	3.2%	\$893	\$978	9.4%	
NE - Lincoln	97.1%	93.0%	-409	-4.2%	\$991	\$1,074	8.4%	
NE - Omaha	94.3%	88.5%	-579	-6.1%	\$1,054	\$1,173	11.3%	
NE - Outlying	98.1%	97.8%	-30	-0.3%	\$732	\$790	7.9%	
Nebraska Average	94.9%	89.7%	-519	-5.5%	\$1,034	\$1,144	10.6%	
NM - Albuquerque	93.4%	93.3%	-10	-0.2%	\$1,184	\$1,298	9.6%	
NM - Outlying	89.7%	92.9%	320	3.6%	\$1,103	\$1,231	11.6%	
New Mexico Average	93.1%	93.2%	10	0.1%	\$1,177	\$1,292	9.8%	

	OVERALL MARKET							
	OCCUF	PANCY	CHANGE EFFECTIVE RENT					
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG	
NV - Las Vegas	93.8%	90.5%	-329	-3.6%	\$1,482	\$1,473	-0.6%	
NV - Outlying	92.9%	97.7%	479	5.1%	\$1,101	\$1,178	7.0%	
NV - Reno	91.7%	87.0%	-470	-5.1%	\$1,557	\$1,563	0.4%	
Nevada Average	93.5%	89.9%	-360	-3.8%	\$1,491	\$1,487	-0.3%	
NY - Albany	95.2%	93.6%	-159	-1.6%	\$1,378	\$1,480	7.4%	
NY - Buffalo/Rochester/Syracuse	95.6%	95.8%	20	0.2%	\$1,165	\$1,248	7.2%	
NY - New York City	91.7%	88.8%	-290	-3.2%	\$2,836	\$3,047	7.5%	
NY - Outlying	95.0%	93.5%	-149	-1.6%	\$1,120	\$1,162	3.7%	
New York Average	92.4%	90.2%	-220	-2.4%	\$2,518	\$2,712	7.7%	
OH - Cincinnati/Dayton	95.5%	92.9%	-259	-2.7%	\$1,111	\$1,215	9.4%	
OH - Cleveland/Akron	94.6%	92.4%	-219	-2.3%	\$1,020	\$1,113	9.1%	
OH - Columbus	94.5%	92.3%	-219	-2.4%	\$1,144	\$1,247	9.0%	
OH - Outlying	99.0%	100.0%	100	1.0%	\$739	\$814	10.1%	
OH - Toledo	95.3%	92.6%	-269	-2.8%	\$849	\$903	6.4%	
Ohio Average	94.8%	92.5%	-229	-2.4%	\$1,080	\$1,177	9.0%	
OK - Oklahoma City	92.8%	90.8%	-200	-2.2%	\$884	\$944	6.9%	
OK - Outlying	86.4%	84.7%	-170	-1.9%	\$745	\$798	7.1%	
OK - Tulsa	95.5%	92.9%	-259	-2.7%	\$874	\$921	5.4%	
Oklahoma Average	93.6%	91.6%	-200	-2.1%	\$879	\$932	6.1%	
OR - Outlying	99.0%	98.5%	-50	-0.5%	\$1,300	\$1,399	7.6%	
OR - Portland	94.3%	92.9%	-139	-1.4%	\$1,622	\$1,709	5.4%	
Oregon Average	94.3%	92.9%	-139	-1.5%	\$1,618	\$1,705	5.4%	
PA - Harrisburg/Lancaster	97.7%	96.5%	-120	-1.2%	\$1,289	\$1,359	5.4%	
PA - Outlying	98.1%	97.0%	-110	-1.1%	\$1,158	\$1,248	7.8%	
PA - Philadelphia	95.3%	93.7%	-159	-1.7%	\$1,603	\$1,711	6.7%	
PA - Pittsburgh	95.3%	92.8%	-249	-2.6%	\$1,253	\$1,351	7.8%	
PA - State College/Altoona	97.4%	98.6%	120	1.3%	\$1,221	\$1,298	6.3%	
Pennsylvania Average	95.6%	93.9%	-170	-1.8%	\$1,508	\$1,612	6.8%	
RI - Providence	98.2%	96.1%	-210	-2.2%	\$1,744	\$1,865	6.9%	
Rhode Island Average	98.2%	96.1%	-210	-2.2%	\$1,744	\$1,865	6.9%	
SC - Charleston	90.4%	90.8%	40	0.5%	\$1,557	\$1,728	11.0%	
SC - Columbia	93.8%	91.9%	-189	-2.0%	\$1,148	\$1,223	6.6%	
SC - Greenville-Spartanburg	89.7%	87.2%	-250	-2.8%	\$1,209	\$1,313	8.7%	
SC - Myrtle Beach	91.8%	81.6%	-1020	-11.1%	\$1,407	\$1,536	9.2%	
SC - Outlying	92.9%	94.0%	109	1.1%	\$964	\$1,110	15.1%	
South Carolina Average	91.1%	89.0%	-210	-2.2%	\$1,325	\$1,446	9.2%	
SD - Outlying	98.4%	97.8%	-60	-0.6%	\$971	\$1,003	3.2%	
SD - Rapid City	98.3%	79.7%	-1859	-18.9%	\$1,129	\$1,229	8.9%	
SD - Sioux Falls	90.0%	89.7%	-30	-0.4%	\$962	\$1,059	10.1%	
South Dakota Average	92.9%	87.8%	-510	-5.5%	\$994	\$1,090	9.6%	
TN - Chattanooga	92.9%	89.9%	-300	-3.3%	\$1,234	\$1,343	8.8%	
TN - Knoxville	96.4%	96.2%	-20	-0.2%	\$1,203	\$1,361	13.1%	

	OVERALL MARKET							
	OCCUPANCY C			NGE				
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG	
TN - Memphis	92.7%	89.6%	-310	-3.3%	\$1,088	\$1,171	7.6%	
TN - Nashville	92.0%	89.8%	-220	-2.4%	\$1,529	\$1,608	5.1%	
TN - Outlying	96.3%	96.2%	-10	-0.1%	\$909	\$1,015	11.6%	
Tennessee Average	92.8%	90.5%	-230	-2.5%	\$1,328	\$1,423	7.2%	
TX - Dallas/Ft. Worth	93.2%	90.5%	-270	-2.8%	\$1,458	\$1,536	5.4%	
TX - Greater Dallas	93.5%	91.1%	-240	-2.6%	\$1,510	\$1,589	5.3%	
TX - Greater Fort Worth	92.5%	89.7%	-280	-3.0%	\$1,351	\$1,422	5.3%	
TX - Abilene	92.3%	87.9%	-440	-4.8%	\$881	\$923	4.8%	
TX - Amarillo	93.7%	89.7%	-400	-4.3%	\$843	\$909	7.8%	
TX - Austin	92.7%	89.4%	-330	-3.6%	\$1,643	\$1,672	1.7%	
TX - Beaumont	90.0%	87.5%	-250	-2.8%	\$939	\$968	3.1%	
TX - College Station	91.5%	92.1%	60	0.6%	\$1,299	\$1,412	8.7%	
TX - Corpus Christi	90.3%	88.7%	-160	-1.8%	\$1,086	\$1,135	4.5%	
TX - El Paso	96.5%	94.3%	-220	-2.2%	\$952	\$1,034	8.5%	
TX - Houston	91.7%	89.7%	-200	-2.2%	\$1,254	\$1,306	4.2%	
TX - Laredo	97.3%	96.4%	-90	-0.9%	\$1,011	\$1,060	4.9%	
TX - Longview/Tyler	95.3%	91.9%	-339	-3.5%	\$1,042	\$1,089	4.5%	
TX - Lubbock	90.5%	90.4%	-10	-0.2%	\$863	\$912	5.7%	
TX - Lufkin	93.1%	87.1%	-600	-6.4%	\$854	\$899	5.3%	
TX - Midland-Odessa	86.4%	92.4%	600	7.0%	\$1,047	\$1,256	20.0%	
TX - Outlying	95.2%	91.6%	-359	-3.7%	\$827	\$938	13.4%	
TX - Rio Grande Valley	96.6%	91.9%	-469	-4.9%	\$897	\$974	8.5%	
TX - San Angelo	87.6%	90.0%	240	2.7%	\$970	\$1,025	5.7%	
TX - San Antonio	93.5%	89.2%	-430	-4.6%	\$1,217	\$1,262	3.7%	
TX - Texarkana	92.7%	92.6%	-10	-0.1%	\$794	\$836	5.3%	
TX - Victoria	90.9%	88.1%	-280	-3.1%	\$969	\$989	2.1%	
TX - Waco/Temple/Killeen	95.7%	91.9%	-379	-4.0%	\$1,009	\$1,104	9.4%	
TX - Wichita Falls	93.2%	89.8%	-340	-3.6%	\$774	\$825	6.6%	
Texas Average	92.6%	90.1%	-250	-2.7%	\$1,333	\$1,396	4.7%	
UT - Outlying	96.9%	84.8%	-1210	-12.5%	\$1,347	\$1,586	17.7%	
UT - Salt Lake City	93.0%	90.3%	-270	-2.9%	\$1,509	\$1,568	3.9%	
Utah Average	93.1%	90.2%	-290	-3.1%	\$1,506	\$1,569	4.2%	
VA - Norfolk	96.1%	93.1%	-299	-3.1%	\$1,366	\$1,450	6.2%	
VA - Richmond	95.3%	91.1%	-419	-4.4%	\$1,417	\$1,494	5.4%	
VA - Roanoke	96.1%	96.0%	-10	-0.1%	\$1,047	\$1,153	10.1%	
Virginia Average	95.7%	92.4%	-329	-3.5%	\$1,360	\$1,444	6.1%	
WA - Outlying	86.6%	94.2%	759	8.8%	\$1,003	\$1,079	7.5%	
WA - SE Washington	96.4%	94.1%	-230	-2.4%	\$1,280	\$1,336	4.4%	
WA - Seattle	92.9%	90.8%	-210	-2.3%	\$2,000	\$2,069	3.4%	
WA - Spokane	95.5%	93.0%	-249	-2.6%	\$1,301	\$1,364	4.8%	
Washington Average	93.0%	91.1%	-190	-2.0%	\$1,911	\$1,978	3.5%	
WI - Green Bay/Appleton/Oshkosh	94.7%	93.7%	-99	-1.1%	\$853	\$933	9.4%	

	OVERALL MARKET							
	OCCUPANCY		CHANGE		EFFECTIVE RENT			
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG	
WI - Madison	92.2%	89.7%	-250	-2.8%	\$1,262	\$1,408	11.5%	
WI - Milwaukee	96.3%	95.2%	-110	-1.2%	\$1,277	\$1,368	7.1%	
WI - Outlying	93.0%	92.4%	-60	-0.6%	\$894	\$986	10.2%	
Wisconsin Average	94.7%	93.3%	-139	-1.5%	\$1,187	\$1,297	9.3%	
WV - Charleston	95.5%	94.4%	-110	-1.2%	\$971	\$1,002	3.2%	
WV - Outlying	98.0%	99.0%	100	1.0%	\$912	\$986	8.2%	
West Virginia Average	96.2%	95.4%	-80	-0.8%	\$958	\$999	4.3%	
CT - Hartford	95.9%	92.8%	-309	-3.2%	\$1,565	\$1,670	6.7%	
DC - Washington	93.3%	92.2%	-110	-1.2%	\$1,987	\$2,080	4.7%	
DE - Outlying	92.2%	89.3%	-290	-3.1%	\$1,391	\$1,497	7.6%	
HI - Honolulu	86.0%	92.4%	640	7.5%	\$2,068	\$2,166	4.7%	
MT - Outlying	90.9%	89.8%	-110	-1.2%	\$1,350	\$1,482	9.8%	
NH - Concord	99.5%	98.1%	-140	-1.4%	\$1,597	\$1,724	8.0%	
VT - Outlying	100.0%	100.0%	0	0.0%	\$1,652	\$1,818	10.0%	
WY - Outlying	92.1%	95.7%	359	3.9%	\$1,058	\$1,137	7.5%	
National Average	93.6%	91.2%	-240	-2.6%	\$1,594	\$1,683	5.6%	

On a monthly basis, ALN surveys all apartment communities in each of the markets that we cover and an average of 92% of these surveys are successfully completed. The above statistics reflect only Conventional, Midrise, and High-Rise apartment communities. In addition, unless otherwise noted, these statistics do not include Income Restricted, Student Housing, or Senior Independent Housing. In-depth, property level research and data is available for all property types (including Senior and Income Restricted) through ALN OnLine, which includes Market and Effective Rents, Occupancy, Floor Plan & Unit Mix information, Market & Submarket statistics, Market Surveys, Historical Trends & Customizable Reports. By using ALN OnLine, you are able to see monthly fluctuations in any submarket you need which will greatly enhance your ability to respond to changes quickly and efficiently.

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