	OVERALL MARKET								
	OCCUPANCY		CHAI	NGE	EFFECTIVE RENT				
	Oct-21	Oct-22	bps	%CHG	Oct-21	Oct-22	%CHG		
AK - Anchorage	97.7%	96.1%	-160	-1.7%	\$1,138	\$1,318	15.8%		
AK - Outlying	88.9%	92.7%	380	4.2%	\$1,320	\$1,474	11.6%		
Alaska Average	95.7%	95.3%	-40	-0.4%	\$1,183	\$1,356	14.7%		
AL - Birmingham	93.4%	92.4%	-100	-1.1%	\$1,067	\$1,156	8.3%		
AL - Huntsville	94.3%	89.9%	-439	-4.6%	\$997	\$1,124	12.7%		
AL - Mobile	94.5%	92.9%	-159	-1.7%	\$1,037	\$1,141	10.1%		
AL - Montgomery	94.1%	92.4%	-169	-1.8%	\$881	\$968	9.9%		
AL - Outlying	94.9%	96.0%	110	1.1%	\$698	\$810	16.1%		
Alabama Average	94.0%	92.0%	-199	-2.1%	\$1,006	\$1,108	10.2%		
AR - Little Rock	89.2%	89.3%	10	0.1%	\$859	\$937	9.0%		
AR - Northwest Arkansas	91.6%	92.5%	90	1.0%	\$794	\$936	17.8%		
AR - Outlying	96.5%	96.2%	-30	-0.3%	\$654	\$718	9.7%		
Arkansas Average	90.7%	91.0%	30	0.3%	\$817	\$918	12.4%		
AZ - Flagstaff	97.8%	95.4%	-240	-2.4%	\$1,627	\$1,791	10.1%		
AZ - Outlying	96.9%	95.5%	-140	-1.5%	\$996	\$1,107	11.1%		
AZ - Phoenix	93.8%	90.1%	-369	-4.0%	\$1,534	\$1,644	7.2%		
AZ - Tucson	94.7%	93.1%	-159	-1.7%	\$1,075	\$1,187	10.4%		
Arizona Average	93.9%	90.7%	-319	-3.4%	\$1,450	\$1,565	7.9%		
CA - Central Coast	97.0%	94.9%	-210	-2.2%	\$2,278	\$2,503	9.9%		
CA - Los Angeles/OC	94.8%	94.0%	-80	-0.8%	\$2,428	\$2,680	10.4%		
CA - Outlying	98.3%	97.4%	-90	-0.9%	\$1,152	\$1,211	5.1%		
CA - Sacramento	96.0%	92.9%	-309	-3.3%	\$1,799	\$1,896	5.4%		
CA - San Bernardino/Riverside	97.3%	95.1%	-220	-2.2%	\$1,963	\$2,159	10.0%		
CA - San Diego	96.3%	94.7%	-160	-1.6%	\$2,312	\$2,664	15.2%		
CA - San Francisco/Oakland	92.0%	91.3%	-70	-0.8%	\$2,714	\$2,914	7.4%		
CA - San Joaquin Valley	97.7%	96.9%	-80	-0.9%	\$1,384	\$1,520	9.8%		
California Average	94.9%	93.7%	-119	-1.2%	\$2,308	\$2,534	9.8%		
CO - Denver/Co Springs	93.5%	92.5%	-100	-1.1%	\$1,703	\$1,834	7.7%		
CO - Outlying	98.8%	96.9%	-190	-1.9%	\$1,399	\$1,576	12.7%		
Colorado Average	93.3%	92.5%	-80	-0.8%	\$1,698	\$1,829	7.7%		
FL - Fort Lauderdale	94.6%	93.0%	-159	-1.7%	\$2,059	\$2,360	14.6%		
FL - Fort Myers/Naples	91.1%	87.1%	-400	-4.3%	\$1,668	\$2,040	22.3%		
FL - Gainesville	94.2%	93.7%	-49	-0.6%	\$1,393	\$1,578	13.3%		
FL - Jacksonville	94.4%	91.5%	-289	-3.0%	\$1,404	\$1,521	8.3%		
FL - Melbourne	93.5%	90.1%	-340	-3.5%	\$1,461	\$1,659	13.6%		
FL - Miami	92.1%	92.1%	0	0.0%	\$2,060	\$2,420	17.5%		
FL - Orlando	93.7%	91.8%	-190	-2.0%	\$1,584	\$1,816	14.6%		
FL - Palm Beach	95.3%	91.8%	-349	-3.7%	\$2,132	\$2,380	11.6%		
FL - Pensacola	91.8%	88.8%	-300	-3.2%	\$1,427	\$1,583	11.0%		
FL - Tallahassee	95.5%	91.9%	-359	-3.7%	\$1,162	\$1,374	18.2%		
FL - Tampa	94.9%	91.1%	-379	-4.1%	\$1,613	\$1,809	12.2%		
Florida Average	94.1%	91.2%	-289	-3.1%	\$1,684	\$1,917	13.8%		

	OVERALL MARKET							
	OCCUPANCY		CHANGE		EFFECTIVE RENT			
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG	
GA - Albany	93.2%	93.2%	0	0.0%	\$813	\$921	13.3%	
GA - Atlanta	94.4%	92.3%	-209	-2.2%	\$1,540	\$1,678	9.0%	
GA - Augusta	94.5%	91.7%	-279	-3.0%	\$1,044	\$1,145	9.6%	
GA - Columbus	95.8%	95.2%	-60	-0.7%	\$992	\$1,085	9.4%	
GA - Macon	95.4%	89.7%	-569	-6.0%	\$1,007	\$1,112	10.5%	
GA - Savannah	93.6%	90.4%	-320	-3.4%	\$1,313	\$1,559	18.8%	
Georgia Average	94.4%	92.3%	-209	-2.3%	\$1,452	\$1,593	9.7%	
IA - Des Moines	88.2%	93.4%	520	5.9%	\$974	\$1,046	7.4%	
IA - Outlying	94.6%	93.9%	-70	-0.8%	\$909	\$971	6.9%	
lowa Average	88.8%	93.4%	460	5.2%	\$969	\$1,040	7.4%	
ID - Boise	92.4%	91.9%	-50	-0.5%	\$1,458	\$1,588	8.9%	
ID - Outlying	98.7%	95.3%	-340	-3.5%	\$800	\$859	7.4%	
Idaho Average	90.1%	92.0%	190	2.2%	\$1,421	\$1,551	9.1%	
IL - Chicago	93.0%	94.0%	99	1.1%	\$1,718	\$1,861	8.3%	
IL - Moline	96.0%	95.6%	-40	-0.4%	\$839	\$890	6.1%	
IL - Outlying	84.1%	83.7%	-40	-0.5%	\$655	\$656	0.1%	
IL - Springfield	95.9%	94.8%	-110	-1.1%	\$864	\$944	9.3%	
Illinois Average	93.1%	94.0%	89	1.0%	\$1,609	\$1,743	8.3%	
IN - Evansville	95.7%	95.1%	-60	-0.6%	\$822	\$910	10.7%	
IN - Fort Wayne	95.4%	95.9%	50	0.5%	\$894	\$979	9.5%	
IN - Indianapolis	94.4%	94.4%	0	-0.1%	\$1,035	\$1,170	13.1%	
IN - Outlying	96.7%	96.6%	-10	-0.1%	\$880	\$926	5.2%	
IN - South Bend	93.4%	93.8%	39	0.4%	\$1,037	\$1,145	10.4%	
Indiana Average	94.4%	94.5%	10	0.1%	\$1,008	\$1,133	12.4%	
KS - Outlying	96.4%	95.7%	-70	-0.7%	\$637	\$664	4.3%	
KS - Topeka/Manhattan/Lawrence	92.4%	93.4%	100	1.1%	\$805	\$876	8.8%	
KS - Wichita	95.3%	94.2%	-110	-1.2%	\$751	\$832	10.7%	
Kansas Average	94.1%	93.9%	-20	-0.2%	\$769	\$845	9.8%	
KY - Lexington	96.2%	94.2%	-200	-2.1%	\$964	\$1,074	11.4%	
KY - Louisville	94.0%	93.0%	-99	-1.1%	\$1,015	\$1,126	10.9%	
KY - Outlying	94.5%	96.9%	240	2.5%	\$685	\$712	4.0%	
Kentucky Average	94.4%	92.8%	-159	-1.7%	\$992	\$1,102	11.1%	
LA - Baton Rouge	92.6%	91.7%	-90	-1.0%	\$1,034	\$1,115	7.9%	
LA - Lake Charles	88.2%	80.8%	-739	-8.4%	\$1,095	\$971	-11.4%	
LA - Monroe	95.3%	89.9%	-539	-5.7%	\$851	\$928	9.0%	
LA - New Orleans	92.9%	90.2%	-270	-2.9%	\$1,118	\$1,218	8.9%	
LA - Outlying	95.0%	91.8%	-319	-3.3%	\$830	\$840	1.1%	
LA - Shreveport	93.8%	89.8%	-399	-4.2%	\$899	\$962	7.0%	
Louisiana Average	92.7%	90.3%	-240	-2.6%	\$1,036	\$1,109	7.1%	
MA - Boston	93.0%	93.2%	20	0.2%	\$2,430	\$2,654	9.2%	
MA - Springfield	98.2%	97.1%	-110	-1.1%	\$1,360	\$1,490	9.5%	
Massachusetts Average	93.2%	93.4%	20	0.2%	\$2,383	\$2,605	9.3%	

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	OVERALL MARKET							
	OCCUPANCY		CHA	NGE	EFFECT	EFFECTIVE RENT		
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG	
MD - Baltimore	95.6%	94.9%	-70	-0.8%	\$1,545	\$1,627	5.3%	
MD - Outlying	99.3%	98.9%	-40	-0.4%	\$1,251	\$1,401	12.0%	
Maryland Average	95.7%	95.0%	-70	-0.8%	\$1,539	\$1,621	5.4%	
ME - Augusta/Portland	91.9%	99.4%	749	8.2%	\$1,704	\$1,743	2.3%	
Maine Average	91.9%	99.4%	749	8.2%	\$1,704	\$1,743	2.3%	
MI - Detroit	96.2%	94.9%	-130	-1.3%	\$1,159	\$1,252	8.0%	
MI - Grand Rapids/Kalamazoo/Battle Creek	97.0%	95.8%	-120	-1.2%	\$1,096	\$1,202	9.7%	
MI - Outlying	94.5%	95.8%	130	1.3%	\$980	\$1,029	5.0%	
Michigan Average	96.2%	95.1%	-110	-1.2%	\$1,140	\$1,233	8.2%	
MN - Minneapolis - St. Paul	93.2%	91.5%	-170	-1.8%	\$1,371	\$1,453	6.0%	
MN - Outlying	93.6%	97.2%	359	3.8%	\$1,135	\$1,139	0.4%	
Minnesota Average	93.0%	91.4%	-160	-1.7%	\$1,364	\$1,444	5.9%	
MO - Columbia	97.5%	98.5%	100	1.0%	\$809	\$887	9.6%	
MO - Kansas City	93.0%	92.9%	-10	0.0%	\$1,109	\$1,227	10.6%	
MO - Outlying	92.7%	87.8%	-490	-5.2%	\$617	\$619	0.4%	
MO - Springfield	97.8%	97.5%	-30	-0.3%	\$782	\$863	10.3%	
MO - St. Louis	94.3%	91.4%	-289	-3.1%	\$1,100	\$1,226	11.5%	
Missouri Average	93.8%	92.4%	-139	-1.4%	\$1,073	\$1,190	10.9%	
MS - Gulfport/Biloxi	94.9%	92.6%	-229	-2.4%	\$890	\$1,005	13.0%	
MS - Jackson/Central MS	93.3%	92.3%	-100	-1.1%	\$961	\$1,084	12.7%	
MS - Outlying	94.3%	92.2%	-209	-2.3%	\$908	\$1,015	11.9%	
Mississippi Average	93.9%	92.4%	-149	-1.7%	\$929	\$1,046	12.5%	
NC - Asheville	90.3%	95.4%	509	5.6%	\$1,466	\$1,652	12.7%	
NC - Charlotte	92.7%	90.7%	-200	-2.2%	\$1,399	\$1,585	13.3%	
NC - Fayetteville	96.0%	95.4%	-60	-0.6%	\$1,055	\$1,196	13.4%	
NC - Greensboro/Winston-Salem	95.6%	92.9%	-269	-2.9%	\$1,043	\$1,182	13.4%	
NC - Outlying	99.4%	98.8%	-60	-0.6%	\$1,126	\$1,257	11.6%	
NC - Raleigh-Durham	94.5%	91.9%	-259	-2.8%	\$1,372	\$1,544	12.6%	
NC - Wilmington	93.8%	94.4%	60	0.7%	\$1,246	\$1,444	15.9%	
North Carolina Average	93.9%	91.9%	-199	-2.1%	\$1,315	\$1,491	13.3%	
ND - Bismarck	94.6%	91.5%	-309	-3.2%	\$971	\$1,061	9.2%	
ND - Fargo	89.4%	92.6%	320	3.6%	\$838	\$905	8.0%	
ND - Outlying	80.9%	89.1%	819	10.1%	\$879	\$962	9.5%	
North Dakota Average	86.1%	90.7%	460	5.4%	\$874	\$949	8.5%	
NE - Lincoln	97.2%	96.8%	-40	-0.4%	\$960	\$1,039	8.2%	
NE - Omaha	94.2%	90.1%	-409	-4.4%	\$1,022	\$1,138	11.3%	
NE - Outlying	96.6%	98.0%	140	1.5%	\$734	\$770	4.9%	
Nebraska Average	94.5%	91.5%	-299	-3.1%	\$1,004	\$1,109	10.5%	
NM - Albuquerque	96.3%	94.0%	-230	-2.4%	\$1,155	\$1,293	12.0%	
NM - Outlying	88.8%	91.5%	270	3.0%	\$1,076	\$1,193	10.9%	
New Mexico Average	94.5%	93.8%	-70	-0.8%	\$1,148	\$1,283	11.8%	
NV - Las Vegas	95.4%	91.7%	-369	-3.9%	\$1,400	\$1,503	7.4%	

	OVERALL MARKET							
	OCCUPANCY		CHAI	NGE	EFFECTIVE RENT		'	
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG	
NV - Outlying	85.9%	98.7%	1280	15.0%	\$1,071	\$1,211	13.0%	
NV - Reno	95.0%	88.3%	-669	-7.0%	\$1,536	\$1,596	3.9%	
Nevada Average	94.6%	90.9%	-369	-4.0%	\$1,419	\$1,517	6.9%	
NY - Albany	95.6%	93.5%	-209	-2.2%	\$1,337	\$1,454	8.8%	
NY - Buffalo/Rochester/Syracuse	95.1%	96.9%	180	1.9%	\$1,122	\$1,231	9.7%	
NY - New York City	92.5%	89.9%	-260	-2.8%	\$2,714	\$3,007	10.8%	
NY - Outlying	94.7%	92.2%	-249	-2.6%	\$1,080	\$1,132	4.8%	
New York Average	92.7%	91.2%	-150	-1.6%	\$2,413	\$2,673	10.8%	
OH - Cincinnati/Dayton	95.7%	94.8%	-90	-1.0%	\$1,061	\$1,189	12.1%	
OH - Cleveland/Akron	95.6%	94.1%	-150	-1.6%	\$983	\$1,087	10.6%	
OH - Columbus	94.9%	94.9%	0	0.0%	\$1,111	\$1,214	9.3%	
OH - Outlying	99.4%	100.0%	60	0.6%	\$736	\$788	7.1%	
OH - Toledo	96.8%	94.2%	-260	-2.6%	\$819	\$900	10.0%	
Ohio Average	95.3%	94.5%	-80	-0.9%	\$1,041	\$1,150	10.4%	
OK - Oklahoma City	92.9%	93.0%	10	0.1%	\$859	\$939	9.2%	
OK - Outlying	86.1%	84.6%	-150	-1.7%	\$711	\$798	12.2%	
OK - Tulsa	96.2%	94.1%	-210	-2.1%	\$831	\$929	11.8%	
Oklahoma Average	93.6%	93.4%	-20	-0.3%	\$847	\$932	10.0%	
OR - Outlying	98.6%	94.5%	-410	-4.2%	\$1,258	\$1,378	9.5%	
OR - Portland	93.8%	93.8%	0	0.0%	\$1,577	\$1,729	9.6%	
Oregon Average	93.6%	93.8%	19	0.2%	\$1,573	\$1,724	9.6%	
PA - Harrisburg/Lancaster	98.0%	97.3%	-70	-0.7%	\$1,244	\$1,349	8.5%	
PA - Outlying	98.2%	97.8%	-40	-0.4%	\$1,107	\$1,214	9.7%	
PA - Philadelphia	95.5%	93.8%	-170	-1.8%	\$1,546	\$1,711	10.7%	
PA - Pittsburgh	95.5%	94.5%	-100	-1.0%	\$1,232	\$1,338	8.7%	
PA - State College/Altoona	96.9%	99.4%	250	2.5%	\$1,206	\$1,250	3.6%	
Pennsylvania Average	95.8%	94.4%	-140	-1.5%	\$1,458	\$1,608	10.3%	
RI - Providence	97.5%	97.8%	30	0.3%	\$1,683	\$1,841	9.4%	
Rhode Island Average	97.5%	97.8%	30	0.3%	\$1,683	\$1,841	9.4%	
SC - Charleston	91.5%	93.3%	180	2.0%	\$1,509	\$1,713	13.5%	
SC - Columbia	94.5%	92.3%	-219	-2.3%	\$1,119	\$1,216	8.7%	
SC - Greenville-Spartanburg	91.4%	91.1%	-30	-0.3%	\$1,171	\$1,306	11.5%	
SC - Myrtle Beach	91.0%	92.3%	130	1.5%	\$1,316	\$1,534	16.5%	
SC - Outlying	94.6%	92.9%	-169	-1.9%	\$919	\$1,095	19.2%	
South Carolina Average	92.0%	92.3%	30	0.3%	\$1,280	\$1,435	12.1%	
SD - Outlying	98.9%	98.3%	-60	-0.7%	\$959	\$965	0.6%	
SD - Rapid City	93.1%	81.3%	-1180	-12.6%	\$1,058	\$1,191	12.5%	
SD - Sioux Falls	87.3%	90.2%	290	3.4%	\$916	\$1,044	14.0%	
South Dakota Average	85.9%	88.5%	260	3.0%	\$948	\$1,068	12.6%	
TN - Chattanooga	95.7%	95.6%	-10	0.0%	\$1,182	\$1,323	11.9%	
TN - Knoxville	97.0%	97.3%	30	0.3%	\$1,120	\$1,355	21.0%	
TN - Memphis	93.8%	91.5%	-229	-2.4%	\$1,039	\$1,152	10.8%	

	OVERALL MARKET							
	OCCUPANCY		CHANGE		EFFECTIVE RENT			
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG	
TN - Nashville	93.1%	91.3%	-180	-1.9%	\$1,437	\$1,632	13.6%	
TN - Outlying	96.1%	97.0%	90	0.8%	\$871	\$1,006	15.4%	
Tennessee Average	93.9%	92.4%	-149	-1.6%	\$1,249	\$1,426	14.1%	
TX - Dallas/Ft. Worth	93.4%	92.0%	-140	-1.4%	\$1,393	\$1,553	11.5%	
TX - Greater Dallas	93.5%	92.6%	-90	-0.9%	\$1,442	\$1,610	11.6%	
TX - Greater Fort Worth	93.4%	91.2%	-220	-2.3%	\$1,290	\$1,428	10.7%	
TX - Abilene	94.1%	93.4%	-69	-0.7%	\$839	\$911	8.6%	
TX - Amarillo	93.2%	90.3%	-290	-3.2%	\$815	\$912	11.9%	
TX - Austin	93.0%	91.0%	-200	-2.2%	\$1,585	\$1,709	7.8%	
TX - Beaumont	90.6%	87.9%	-270	-2.9%	\$924	\$968	4.7%	
TX - College Station	91.2%	94.6%	339	3.7%	\$1,259	\$1,346	6.9%	
TX - Corpus Christi	91.0%	87.9%	-310	-3.5%	\$1,074	\$1,128	5.1%	
TX - El Paso	95.8%	93.5%	-229	-2.4%	\$914	\$1,015	11.1%	
TX - Houston	91.9%	90.7%	-120	-1.3%	\$1,209	\$1,302	7.7%	
TX - Laredo	95.7%	95.8%	10	0.1%	\$967	\$1,033	6.9%	
TX - Longview/Tyler	96.1%	92.0%	-409	-4.2%	\$1,004	\$1,094	9.0%	
TX - Lubbock	89.4%	90.0%	60	0.8%	\$833	\$901	8.2%	
TX - Lufkin	91.8%	87.5%	-430	-4.7%	\$828	\$890	7.5%	
TX - Midland-Odessa	82.8%	91.2%	840	10.2%	\$996	\$1,214	22.0%	
TX - Outlying	95.4%	88.5%	-689	-7.2%	\$793	\$892	12.5%	
TX - Rio Grande Valley	97.0%	92.0%	-499	-5.1%	\$859	\$962	11.9%	
TX - San Angelo	91.5%	89.1%	-240	-2.7%	\$926	\$1,018	10.0%	
TX - San Antonio	94.3%	91.6%	-269	-2.8%	\$1,173	\$1,275	8.7%	
TX - Texarkana	94.4%	92.8%	-159	-1.7%	\$763	\$818	7.3%	
TX - Victoria	91.6%	89.2%	-240	-2.7%	\$944	\$986	4.4%	
TX - Waco/Temple/Killeen	96.4%	95.3%	-110	-1.2%	\$962	\$1,109	15.2%	
TX - Wichita Falls	94.9%	90.2%	-469	-4.9%	\$769	\$811	5.5%	
Texas Average	92.9%	91.3%	-160	-1.7%	\$1,280	\$1,404	9.7%	
UT - Outlying	91.8%	86.2%	-560	-6.1%	\$1,305	\$1,466	12.3%	
UT - Salt Lake City	94.4%	90.3%	-409	-4.3%	\$1,434	\$1,600	11.5%	
Utah Average	94.2%	89.9%	-429	-4.6%	\$1,431	\$1,596	11.6%	
VA - Norfolk	96.9%	94.6%	-230	-2.4%	\$1,326	\$1,454	9.7%	
VA - Richmond	94.7%	93.7%	-99	-1.1%	\$1,348	\$1,488	10.4%	
VA - Roanoke	97.4%	96.9%	-50	-0.5%	\$1,015	\$1,158	14.1%	
Virginia Average	96.0%	94.3%	-170	-1.7%	\$1,308	\$1,442	10.3%	
WA - Outlying	87.7%	97.3%	959	10.9%	\$959	\$1,006	4.8%	
WA - SE Washington	96.6%	95.3%	-130	-1.3%	\$1,260	\$1,348	7.0%	
WA - Seattle	93.5%	91.2%	-230	-2.5%	\$1,943	\$2,121	9.2%	
WA - Spokane	94.0%	93.4%	-59	-0.7%	\$1,300	\$1,375	5.8%	
Washington Average	93.2%	91.5%	-170	-1.8%	\$1,861	\$2,027	8.9%	
WI - Green Bay/Appleton/Oshkosh	96.4%	94.4%	-200	-2.1%	\$825	\$912	10.5%	
WI - Madison	93.9%	96.0%	210	2.2%	\$1,234	\$1,344	8.9%	

	OVERALL MARKET							
	OCCUPANCY		CHANGE		EFFECTIVE RENT			
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG	
WI - Milwaukee	96.2%	93.5%	-269	-2.9%	\$1,238	\$1,352	9.3%	
WI - Outlying	97.9%	91.3%	-659	-6.7%	\$865	\$965	11.6%	
Wisconsin Average	95.3%	92.7%	-259	-2.7%	\$1,154	\$1,264	9.5%	
WV - Charleston	98.4%	92.6%	-579	-5.8%	\$970	\$1,024	5.6%	
WV - Outlying	98.1%	98.8%	70	0.7%	\$912	\$976	7.0%	
West Virginia Average	98.3%	93.8%	-450	-4.6%	\$957	\$1,014	5.9%	
CT - Hartford	96.6%	93.9%	-270	-2.8%	\$1,518	\$1,658	9.2%	
DC - Washington	93.1%	93.1%	0	0.0%	\$1,941	\$2,088	7.6%	
DE - Outlying	87.9%	89.3%	140	1.6%	\$1,323	\$1,483	12.1%	
HI - Honolulu	86.9%	89.9%	300	3.4%	\$2,105	\$2,101	-0.2%	
MT - Outlying	91.8%	92.7%	90	1.0%	\$1,296	\$1,519	17.2%	
NH - Concord	98.7%	98.0%	-70	-0.6%	\$1,554	\$1,715	10.3%	
NJ - Outlying	98.8%	94.6%	89	0.9%	\$996	\$1,150	15.5%	
VT - Outlying	100.0%	100.0%	0	0.0%	\$1,654	\$1,677	1.4%	
WY - Outlying	95.5%	96.0%	50	0.6%	\$1,004	\$1,129	12.4%	
National Average	93.9%	92.4%	-149	-1.6%	\$1,531	\$1,685	10.0%	

On a monthly basis, ALN surveys all apartment communities in each of the markets that we cover and an average of 92% of these surveys are successfully completed. The above statistics reflect only Conventional, Midrise, and High-Rise apartment communities. In addition, unless otherwise noted, these statistics do not include Income Restricted, Student Housing, or Senior Independent Housing. In-depth, property level research and data is available for all property types (including Senior and Income Restricted) through ALN OnLine, which includes Market and Effective Rents, Occupancy, Floor Plan & Unit Mix information, Market & Submarket statistics, Market Surveys, Historical Trends & Customizable Reports. By using ALN OnLine, you are able to see monthly fluctuations in any submarket you need which will greatly enhance your ability to respond to changes quickly and efficiently.

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