

	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Nov-21	Nov-22	bps	%CHG	Nov-21	Nov-22	%CHG
AK - Anchorage	97.8%	95.4%	-240	-2.5%	\$1,145	\$1,317	15.0%
AK - Outlying	89.7%	93.3%	360	4.0%	\$1,328	\$1,489	12.1%
Alaska Average	95.8%	94.9%	-90	-1.0%	\$1,190	\$1,359	14.2%
AL - Birmingham	93.4%	91.0%	-240	-2.6%	\$1,072	\$1,150	7.3%
AL - Huntsville	93.4%	88.3%	-510	-5.5%	\$1,003	\$1,127	12.4%
AL - Mobile	94.5%	92.7%	-179	-2.0%	\$1,049	\$1,137	8.3%
AL - Montgomery	93.9%	92.3%	-159	-1.7%	\$894	\$954	6.7%
AL - Outlying	94.5%	94.9%	40	0.4%	\$707	\$799	13.1%
Alabama Average	93.7%	90.8%	-290	-3.1%	\$1,013	\$1,104	8.9%
AR - Little Rock	90.4%	88.3%	-210	-2.3%	\$863	\$940	9.0%
AR - Northwest Arkansas	91.4%	91.1%	-30	-0.4%	\$799	\$955	19.5%
AR - Outlying	96.5%	95.2%	-130	-1.4%	\$655	\$722	10.2%
Arkansas Average	91.3%	89.9%	-140	-1.5%	\$820	\$928	13.1%
AZ - Flagstaff	97.8%	94.8%	-300	-3.1%	\$1,631	\$1,767	8.4%
AZ - Outlying	97.2%	95.2%	-200	-2.1%	\$1,008	\$1,098	8.9%
AZ - Phoenix	93.8%	89.3%	-449	-4.7%	\$1,553	\$1,631	5.0%
AZ - Tucson	94.6%	92.4%	-219	-2.3%	\$1,090	\$1,186	8.8%
Arizona Average	93.8%	89.9%	-389	-4.1%	\$1,468	\$1,554	5.8%
CA - Central Coast	96.9%	94.9%	-200	-2.1%	\$2,300	\$2,482	7.9%
CA - Los Angeles/OC	95.0%	93.0%	-199	-2.1%	\$2,446	\$2,685	9.8%
CA - Outlying	98.6%	96.3%	-230	-2.4%	\$1,153	\$1,218	5.6%
CA - Sacramento	96.3%	92.5%	-379	-4.0%	\$1,807	\$1,889	4.5%
CA - San Bernardino/Riverside	97.2%	94.7%	-250	-2.6%	\$1,983	\$2,140	7.9%
CA - San Diego	95.9%	94.8%	-110	-1.1%	\$2,342	\$2,649	13.1%
CA - San Francisco/Oakland	92.1%	90.8%	-130	-1.5%	\$2,709	\$2,889	6.6%
CA - San Joaquin Valley	97.5%	96.1%	-140	-1.5%	\$1,401	\$1,515	8.1%
California Average	94.9%	93.1%	-179	-1.9%	\$2,321	\$2,524	8.8%
CO - Denver/Co Springs	93.2%	90.8%	-240	-2.6%	\$1,704	\$1,821	6.9%
CO - Outlying	96.5%	96.9%	40	0.4%	\$1,447	\$1,631	12.7%
Colorado Average	93.1%	90.6%	-250	-2.7%	\$1,700	\$1,818	7.0%
FL - Fort Lauderdale	95.0%	92.2%	-279	-3.0%	\$2,088	\$2,360	13.0%
FL - Fort Myers/Naples	90.7%	91.0%	30	0.3%	\$1,770	\$2,079	17.4%
FL - Gainesville	94.7%	94.8%	10	0.1%	\$1,431	\$1,596	11.5%
FL - Jacksonville	94.1%	90.1%	-399	-4.3%	\$1,416	\$1,524	7.6%
FL - Melbourne	93.5%	90.1%	-340	-3.6%	\$1,484	\$1,652	11.3%
FL - Miami	92.5%	89.8%	-270	-2.9%	\$2,108	\$2,429	15.2%
FL - Orlando	93.7%	91.6%	-210	-2.3%	\$1,610	\$1,810	12.4%
FL - Palm Beach	95.3%	91.9%	-339	-3.6%	\$2,190	\$2,394	9.3%
FL - Pensacola	92.0%	87.8%	-420	-4.6%	\$1,432	\$1,571	9.7%
FL - Tallahassee	94.4%	92.3%	-209	-2.3%	\$1,176	\$1,373	16.7%
FL - Tampa	94.6%	90.6%	-399	-4.3%	\$1,639	\$1,809	10.4%
Florida Average	94.1%	90.8%	-329	-3.5%	\$1,715	\$1,918	11.9%

	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
GA - Albany	92.7%	92.9%	20	0.2%	\$815	\$920	12.9%
GA - Atlanta	94.3%	91.8%	-249	-2.7%	\$1,556	\$1,668	7.2%
GA - Augusta	94.7%	91.1%	-359	-3.8%	\$1,057	\$1,139	7.8%
GA - Columbus	96.0%	95.0%	-100	-1.0%	\$1,005	\$1,088	8.3%
GA - Macon	96.0%	89.7%	-629	-6.5%	\$1,019	\$1,120	9.9%
GA - Outlying	58.0%	94.4%	3640	62.8%	\$1,309	\$1,529	16.8%
GA - Savannah	93.2%	89.8%	-340	-3.6%	\$1,326	\$1,560	17.6%
Georgia Average	94.4%	91.8%	-259	-2.8%	\$1,467	\$1,584	8.0%
IA - Des Moines	88.5%	92.5%	400	4.5%	\$974	\$1,054	8.2%
IA - Outlying	94.5%	93.7%	-79	-0.8%	\$910	\$974	7.0%
Iowa Average	88.4%	92.6%	420	4.7%	\$969	\$1,047	8.1%
ID - Boise	91.3%	89.0%	-230	-2.4%	\$1,458	\$1,578	8.2%
ID - Outlying	99.3%	98.9%	-40	-0.4%	\$800	\$859	7.3%
Idaho Average	90.8%	89.4%	-140	-1.5%	\$1,422	\$1,543	8.5%
IL - Chicago	93.1%	93.4%	30	0.3%	\$1,716	\$1,855	8.1%
IL - Moline	96.3%	95.6%	-70	-0.8%	\$843	\$889	5.5%
IL - Outlying	83.7%	76.8%	-689	-8.3%	\$655	\$671	2.4%
IL - Springfield	96.1%	95.2%	-90	-0.9%	\$863	\$945	9.5%
Illinois Average	93.1%	93.5%	40	0.4%	\$1,607	\$1,737	8.1%
IN - Evansville	95.9%	95.0%	-90	-0.9%	\$830	\$908	9.4%
IN - Fort Wayne	96.2%	94.5%	-170	-1.9%	\$915	\$1,000	9.4%
IN - Indianapolis	94.4%	93.7%	-69	-0.7%	\$1,044	\$1,174	12.5%
IN - Outlying	96.9%	97.7%	80	0.7%	\$893	\$956	7.0%
IN - South Bend	94.5%	93.6%	-89	-1.0%	\$1,045	\$1,126	7.8%
Indiana Average	94.5%	93.8%	-70	-0.8%	\$1,018	\$1,136	11.6%
KS - Outlying	97.6%	95.3%	-230	-2.4%	\$645	\$668	3.6%
KS - Topeka/Manhattan/Lawrence	92.4%	94.8%	239	2.6%	\$807	\$883	9.4%
KS - Wichita	95.2%	94.3%	-90	-1.0%	\$759	\$840	10.7%
Kansas Average	94.1%	94.5%	40	0.5%	\$775	\$853	10.0%
KY - Lexington	94.9%	89.4%	-549	-5.8%	\$975	\$1,080	10.8%
KY - Louisville	93.5%	92.5%	-100	-1.1%	\$1,022	\$1,129	10.4%
KY - Outlying	93.7%	95.9%	219	2.3%	\$681	\$719	5.6%
Kentucky Average	93.9%	91.6%	-229	-2.5%	\$1,000	\$1,105	10.5%
LA - Baton Rouge	92.8%	91.9%	-90	-1.0%	\$1,044	\$1,111	6.4%
LA - Lake Charles	88.5%	81.0%	-749	-8.5%	\$1,079	\$966	-10.5%
LA - Monroe	94.4%	90.8%	-359	-3.8%	\$861	\$931	8.1%
LA - New Orleans	92.5%	89.4%	-310	-3.4%	\$1,126	\$1,212	7.7%
LA - Outlying	94.9%	91.9%	-299	-3.2%	\$826	\$849	2.7%
LA - Shreveport	92.9%	89.1%	-380	-4.1%	\$903	\$954	5.7%
Louisiana Average	92.7%	90.0%	-270	-2.9%	\$1,043	\$1,105	6.0%
MA - Boston	93.0%	92.8%	-20	-0.3%	\$2,442	\$2,639	8.1%
MA - Springfield	98.0%	96.7%	-130	-1.3%	\$1,374	\$1,544	12.4%

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**ALN**  
APARTMENT DATA

	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
<b>Massachusetts Average</b>	93.2%	92.6%	-60	-0.6%	\$2,395	\$2,593	8.3%
<b>MD - Baltimore</b>	95.6%	94.2%	-140	-1.5%	\$1,554	\$1,624	4.5%
<b>MD - Outlying</b>	99.4%	99.1%	-30	-0.3%	\$1,268	\$1,404	10.7%
<b>Maryland Average</b>	95.7%	94.3%	-140	-1.5%	\$1,548	\$1,619	4.5%
<b>ME - Augusta/Portland</b>	93.6%	99.6%	599	6.4%	\$1,695	\$1,741	2.7%
<b>Maine Average</b>	93.6%	99.6%	599	6.4%	\$1,695	\$1,741	2.7%
<b>MI - Detroit</b>	95.9%	94.2%	-170	-1.7%	\$1,167	\$1,256	7.6%
<b>MI - Grand Rapids/Kalamazoo/Battle Creek</b>	96.5%	94.2%	-230	-2.4%	\$1,100	\$1,215	10.5%
<b>MI - Outlying</b>	94.5%	95.3%	80	0.8%	\$983	\$1,035	5.3%
<b>Michigan Average</b>	95.9%	94.3%	-160	-1.7%	\$1,147	\$1,240	8.0%
<b>MN - Minneapolis - St. Paul</b>	92.9%	91.4%	-150	-1.6%	\$1,374	\$1,449	5.4%
<b>MN - Outlying</b>	96.7%	97.3%	60	0.6%	\$1,143	\$1,181	3.3%
<b>Minnesota Average</b>	92.9%	91.4%	-150	-1.6%	\$1,368	\$1,442	5.4%
<b>MO - Columbia</b>	97.9%	96.7%	-120	-1.3%	\$813	\$894	10.0%
<b>MO - Kansas City</b>	93.2%	92.5%	-70	-0.8%	\$1,116	\$1,229	10.1%
<b>MO - Outlying</b>	95.0%	98.8%	380	4.0%	\$616	\$619	0.4%
<b>MO - Springfield</b>	98.0%	97.0%	-100	-1.0%	\$783	\$863	10.2%
<b>MO - St. Louis</b>	94.2%	91.4%	-279	-2.9%	\$1,112	\$1,227	10.4%
<b>Missouri Average</b>	93.9%	92.1%	-179	-1.9%	\$1,082	\$1,192	10.2%
<b>MS - Gulfport/Biloxi</b>	95.4%	92.1%	-329	-3.5%	\$901	\$1,010	12.1%
<b>MS - Jackson/Central MS</b>	93.3%	91.9%	-140	-1.4%	\$964	\$1,081	12.2%
<b>MS - Outlying</b>	94.0%	92.2%	-179	-1.9%	\$914	\$1,031	12.8%
<b>Mississippi Average</b>	93.9%	92.1%	-179	-2.0%	\$935	\$1,050	12.3%
<b>NC - Asheville</b>	91.0%	95.5%	449	4.9%	\$1,496	\$1,646	10.0%
<b>NC - Charlotte</b>	93.1%	90.3%	-280	-3.0%	\$1,418	\$1,572	10.8%
<b>NC - Fayetteville</b>	96.5%	95.2%	-130	-1.4%	\$1,064	\$1,199	12.7%
<b>NC - Greensboro/Winston-Salem</b>	95.5%	92.1%	-339	-3.6%	\$1,054	\$1,179	11.9%
<b>NC - Outlying</b>	99.4%	98.3%	-110	-1.0%	\$1,126	\$1,257	11.6%
<b>NC - Raleigh-Durham</b>	94.5%	91.6%	-289	-3.2%	\$1,383	\$1,528	10.4%
<b>NC - Wilmington</b>	94.2%	93.9%	-30	-0.3%	\$1,263	\$1,440	14.0%
<b>North Carolina Average</b>	94.1%	91.5%	-259	-2.8%	\$1,330	\$1,480	11.2%
<b>ND - Bismarck</b>	95.4%	91.5%	-389	-4.0%	\$966	\$1,059	9.6%
<b>ND - Fargo</b>	88.1%	93.1%	500	5.6%	\$839	\$909	8.3%
<b>ND - Outlying</b>	80.6%	89.5%	889	11.0%	\$877	\$968	10.4%
<b>North Dakota Average</b>	85.7%	91.1%	540	6.4%	\$874	\$953	9.0%
<b>NE - Lincoln</b>	97.0%	97.1%	10	0.2%	\$962	\$1,044	8.6%
<b>NE - Omaha</b>	94.5%	89.1%	-539	-5.7%	\$1,028	\$1,139	10.8%
<b>NE - Outlying</b>	96.3%	98.0%	170	1.8%	\$740	\$790	6.7%
<b>Nebraska Average</b>	94.6%	90.9%	-369	-3.9%	\$1,008	\$1,111	10.2%
<b>NM - Albuquerque</b>	94.7%	93.4%	-129	-1.4%	\$1,162	\$1,282	10.3%
<b>NM - Outlying</b>	88.8%	92.1%	330	3.6%	\$1,081	\$1,212	12.1%
<b>New Mexico Average</b>	94.1%	93.3%	-79	-0.9%	\$1,154	\$1,275	10.4%

	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
NV - Las Vegas	95.2%	91.0%	-419	-4.5%	\$1,419	\$1,491	5.1%
NV - Outlying	83.9%	95.7%	1180	14.1%	\$1,079	\$1,149	6.4%
NV - Reno	94.2%	89.2%	-499	-5.3%	\$1,540	\$1,568	1.8%
Nevada Average	95.0%	90.3%	-469	-4.9%	\$1,436	\$1,501	4.6%
NY - Albany	95.7%	93.2%	-249	-2.7%	\$1,341	\$1,453	8.4%
NY - Buffalo/Rochester/Syracuse	94.9%	96.8%	190	2.0%	\$1,128	\$1,229	9.0%
NY - New York City	92.1%	89.7%	-240	-2.6%	\$2,735	\$3,014	10.2%
NY - Outlying	94.6%	91.3%	-329	-3.5%	\$1,077	\$1,123	4.3%
New York Average	92.6%	91.0%	-160	-1.7%	\$2,431	\$2,680	10.2%
OH - Cincinnati/Dayton	95.4%	93.7%	-169	-1.8%	\$1,070	\$1,196	11.8%
OH - Cleveland/Akron	95.6%	93.0%	-259	-2.7%	\$990	\$1,094	10.5%
OH - Columbus	94.6%	92.2%	-239	-2.5%	\$1,115	\$1,229	10.2%
OH - Outlying	98.1%	100.0%	190	2.0%	\$726	\$803	10.6%
OH - Toledo	96.7%	93.2%	-349	-3.6%	\$826	\$898	8.7%
Ohio Average	95.1%	92.8%	-229	-2.4%	\$1,048	\$1,159	10.6%
OK - Oklahoma City	93.4%	91.9%	-150	-1.6%	\$867	\$934	7.7%
OK - Outlying	86.7%	84.0%	-270	-3.1%	\$723	\$790	9.3%
OK - Tulsa	95.9%	93.8%	-210	-2.2%	\$837	\$925	10.5%
Oklahoma Average	94.1%	92.5%	-159	-1.6%	\$854	\$928	8.6%
OR - Outlying	98.4%	95.2%	-320	-3.3%	\$1,255	\$1,384	10.3%
OR - Portland	94.2%	93.9%	-30	-0.3%	\$1,588	\$1,720	8.3%
Oregon Average	94.2%	93.9%	-30	-0.4%	\$1,583	\$1,716	8.4%
PA - Harrisburg/Lancaster	97.8%	96.9%	-90	-1.0%	\$1,255	\$1,347	7.4%
PA - Outlying	98.0%	97.8%	-20	-0.2%	\$1,115	\$1,223	9.7%
PA - Philadelphia	95.6%	93.7%	-189	-1.9%	\$1,556	\$1,710	9.9%
PA - Pittsburgh	95.3%	94.2%	-110	-1.2%	\$1,237	\$1,337	8.1%
PA - State College/Altoona	97.0%	99.1%	210	2.1%	\$1,214	\$1,264	4.1%
Pennsylvania Average	95.8%	94.2%	-160	-1.7%	\$1,467	\$1,607	9.5%
RI - Providence	98.0%	97.8%	-20	-0.2%	\$1,690	\$1,851	9.6%
Rhode Island Average	98.0%	97.8%	-20	-0.2%	\$1,690	\$1,851	9.6%
SC - Charleston	91.5%	92.1%	60	0.7%	\$1,520	\$1,714	12.8%
SC - Columbia	94.3%	90.8%	-349	-3.7%	\$1,129	\$1,212	7.3%
SC - Greenville-Spartanburg	91.2%	88.4%	-280	-3.1%	\$1,183	\$1,314	11.1%
SC - Myrtle Beach	91.3%	83.8%	-750	-8.2%	\$1,333	\$1,527	14.6%
SC - Outlying	93.9%	92.8%	-109	-1.1%	\$946	\$1,102	16.4%
South Carolina Average	92.1%	89.9%	-220	-2.4%	\$1,291	\$1,438	11.3%
SD - Outlying	99.1%	98.5%	-60	-0.6%	\$961	\$968	0.7%
SD - Rapid City	93.3%	81.9%	-1140	-12.2%	\$1,076	\$1,201	11.6%
SD - Sioux Falls	87.9%	90.8%	290	3.4%	\$921	\$1,051	14.1%
South Dakota Average	86.7%	89.0%	230	2.7%	\$956	\$1,075	12.4%
TN - Chattanooga	95.2%	91.7%	-349	-3.7%	\$1,199	\$1,341	11.9%
TN - Knoxville	97.1%	96.6%	-50	-0.6%	\$1,140	\$1,348	18.2%

	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
TN - Memphis	93.8%	91.0%	-279	-3.0%	\$1,041	\$1,153	10.8%
TN - Nashville	93.3%	90.9%	-240	-2.5%	\$1,450	\$1,615	11.4%
TN - Outlying	95.8%	97.1%	130	1.3%	\$875	\$1,010	15.5%
Tennessee Average	94.0%	91.7%	-229	-2.4%	\$1,260	\$1,419	12.6%
TX - Dallas/Ft. Worth	93.3%	91.5%	-180	-2.0%	\$1,407	\$1,546	9.9%
TX - Greater Dallas	93.5%	92.1%	-140	-1.5%	\$1,459	\$1,602	9.8%
TX - Greater Fort Worth	92.9%	90.8%	-210	-2.3%	\$1,298	\$1,423	9.6%
TX - Abilene	93.9%	93.5%	-39	-0.5%	\$839	\$897	6.8%
TX - Amarillo	93.0%	89.9%	-310	-3.3%	\$821	\$913	11.1%
TX - Austin	92.9%	90.6%	-230	-2.5%	\$1,596	\$1,696	6.2%
TX - Beaumont	90.6%	87.7%	-290	-3.2%	\$926	\$965	4.2%
TX - College Station	92.1%	95.1%	299	3.2%	\$1,273	\$1,359	6.8%
TX - Corpus Christi	90.1%	87.9%	-220	-2.4%	\$1,075	\$1,121	4.3%
TX - El Paso	96.3%	93.7%	-259	-2.7%	\$923	\$1,017	10.1%
TX - Houston	91.9%	90.4%	-150	-1.6%	\$1,215	\$1,300	7.0%
TX - Laredo	96.2%	95.6%	-60	-0.6%	\$987	\$1,062	7.6%
TX - Longview/Tyler	95.6%	91.6%	-399	-4.2%	\$1,009	\$1,086	7.6%
TX - Lubbock	90.9%	90.5%	-40	-0.4%	\$837	\$906	8.3%
TX - Lufkin	92.1%	89.4%	-270	-3.0%	\$844	\$897	6.3%
TX - Midland-Odessa	83.5%	91.2%	770	9.1%	\$999	\$1,212	21.4%
TX - Outlying	96.1%	88.9%	-719	-7.6%	\$798	\$900	12.8%
TX - Rio Grande Valley	96.9%	92.3%	-459	-4.7%	\$870	\$962	10.6%
TX - San Angelo	91.3%	88.7%	-260	-2.9%	\$931	\$1,015	9.1%
TX - San Antonio	94.3%	91.0%	-329	-3.5%	\$1,180	\$1,268	7.5%
TX - Texarkana	94.1%	93.2%	-89	-0.9%	\$772	\$827	7.2%
TX - Victoria	92.7%	88.8%	-390	-4.2%	\$949	\$984	3.7%
TX - Waco/Temple/Killeen	96.5%	93.1%	-339	-3.5%	\$969	\$1,111	14.6%
TX - Wichita Falls	94.8%	90.0%	-479	-5.1%	\$762	\$810	6.4%
Texas Average	92.9%	91.0%	-190	-2.0%	\$1,290	\$1,399	8.4%
UT - Outlying	91.7%	87.2%	-450	-4.9%	\$1,288	\$1,450	12.6%
UT - Salt Lake City	94.0%	90.8%	-319	-3.4%	\$1,444	\$1,594	10.4%
Utah Average	93.9%	90.3%	-359	-3.8%	\$1,440	\$1,591	10.4%
VA - Norfolk	96.8%	94.0%	-280	-2.9%	\$1,337	\$1,450	8.4%
VA - Richmond	95.1%	93.2%	-189	-2.0%	\$1,354	\$1,487	9.8%
VA - Roanoke	97.5%	94.3%	-320	-3.3%	\$1,023	\$1,151	12.6%
Virginia Average	96.1%	93.6%	-249	-2.6%	\$1,316	\$1,438	9.3%
WA - Outlying	91.2%	95.0%	379	4.2%	\$967	\$1,014	4.8%
WA - SE Washington	96.9%	95.1%	-180	-1.8%	\$1,270	\$1,340	5.5%
WA - Seattle	93.3%	91.2%	-210	-2.2%	\$1,951	\$2,099	7.6%
WA - Spokane	93.5%	93.1%	-40	-0.4%	\$1,274	\$1,371	7.7%
Washington Average	93.1%	91.5%	-160	-1.7%	\$1,866	\$2,007	7.5%
WI - Green Bay/Appleton/Oshkosh	94.9%	94.5%	-40	-0.5%	\$829	\$916	10.5%

	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
WI - Madison	93.2%	88.9%	-430	-4.6%	\$1,232	\$1,376	11.7%
WI - Milwaukee	96.4%	94.1%	-230	-2.3%	\$1,240	\$1,353	9.1%
WI - Outlying	97.5%	90.9%	-659	-6.8%	\$876	\$977	11.5%
Wisconsin Average	94.9%	92.4%	-249	-2.6%	\$1,156	\$1,277	10.4%
WV - Charleston	96.2%	94.4%	-180	-1.9%	\$966	\$1,021	5.7%
WV - Outlying	96.3%	98.8%	250	2.6%	\$910	\$980	7.8%
West Virginia Average	96.2%	95.2%	-100	-1.1%	\$953	\$1,012	6.1%
CT - Hartford	96.2%	94.0%	-220	-2.3%	\$1,527	\$1,664	8.9%
DC - Washington	93.2%	92.9%	-30	-0.3%	\$1,952	\$2,082	6.7%
DE - Outlying	87.5%	90.6%	310	3.5%	\$1,356	\$1,471	8.5%
HI - Honolulu	87.2%	91.4%	420	4.8%	\$2,101	\$2,225	5.9%
MT - Outlying	87.2%	91.6%	440	5.0%	\$1,301	\$1,461	12.3%
NH - Concord	98.8%	98.4%	-40	-0.3%	\$1,558	\$1,701	9.2%
NJ - Outlying	100.0%	100.0%	0	0.0%	\$996	\$1,150	15.5%
VT - Outlying	86.4%	100.0%	1360	15.8%	\$1,646	\$1,747	6.1%
WY - Outlying	93.3%	96.3%	299	3.2%	\$1,032	\$1,122	8.7%
0	0.0%	0.0%	0	0.0%	\$0	\$0	0.0%

On a monthly basis, ALN surveys all apartment communities in each of the markets that we cover and an average of 92% of these surveys are successfully completed. The above statistics reflect only Conventional, Midrise, and High-Rise apartment communities. In addition, unless otherwise noted, these statistics do not include Income Restricted, Student Housing, or Senior Independent Housing. In-depth, property level research and data is available for all property types (including Senior and Income Restricted) through ALN OnLine, which includes Market and Effective Rents, Occupancy, Floor Plan & Unit Mix information, Market & Submarket statistics, Market Surveys, Historical Trends & Customizable Reports. By using ALN OnLine, you are able to see monthly fluctuations in any submarket you need which will greatly enhance your ability to respond to changes quickly and efficiently.

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