

	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Mar-21	Mar-22	bps	%CHG	Mar-21	Mar-22	%CHG
AK - Anchorage	95.7%	97.4%	170	1.8%	\$1,065	\$1,191	11.9%
AK - Misc. AK	89.2%	89.9%	70	0.8%	\$1,245	\$1,363	9.4%
Alaska Average	94.4%	95.6%	120	1.3%	\$1,120	\$1,233	10.1%
AL - Birmingham	91.7%	93.3%	160	1.7%	\$978	\$1,100	12.5%
AL - Huntsville	93.7%	93.5%	-20	-0.2%	\$920	\$1,059	15.1%
AL - Misc. AL	93.7%	95.0%	129	1.4%	\$666	\$741	11.3%
AL - Mobile	92.2%	94.1%	189	2.0%	\$900	\$1,072	19.1%
AL - Montgomery	92.9%	92.9%	0	0.0%	\$817	\$921	12.8%
Alabama Average	92.5%	93.5%	100	1.1%	\$915	\$1,047	14.4%
AR - Little Rock	91.2%	90.3%	-90	-0.9%	\$799	\$884	10.6%
AR - Misc. AR	96.5%	96.0%	-50	-0.5%	\$613	\$679	10.9%
AR - Northwest Arkansas	89.9%	92.8%	290	3.3%	\$736	\$837	13.7%
Arkansas Average	91.2%	91.8%	60	0.6%	\$758	\$849	11.9%
AZ - Flagstaff	94.6%	96.7%	210	2.3%	\$1,408	\$1,655	17.6%
AZ - Misc. AZ	97.5%	97.1%	-40	-0.4%	\$862	\$1,031	19.5%
AZ - Phoenix	92.7%	93.1%	40	0.4%	\$1,270	\$1,615	27.2%
AZ - Tucson	94.7%	94.7%	0	0.0%	\$926	\$1,146	23.7%
Arizona Average	93.0%	93.3%	30	0.3%	\$1,208	\$1,529	26.6%
CA - Central Coast	95.3%	96.8%	150	1.5%	\$2,059	\$2,371	15.1%
CA - Los Angeles/OC	91.7%	94.8%	309	3.4%	\$2,206	\$2,547	15.4%
CA - Misc. CA	97.0%	98.7%	170	1.7%	\$1,101	\$1,180	7.1%
CA - Sacramento	95.8%	95.7%	-10	-0.1%	\$1,595	\$1,848	15.9%
CA - San Bernardino/Riverside	96.9%	96.9%	0	0.0%	\$1,745	\$2,075	18.9%
CA - San Diego	94.2%	96.3%	210	2.2%	\$2,042	\$2,455	20.2%
CA - San Francisco/Oakland	88.1%	92.7%	460	5.2%	\$2,514	\$2,776	10.4%
CA - San Joaquin Valley	97.2%	97.7%	50	0.5%	\$1,248	\$1,456	16.7%
California Average	92.7%	95.0%	229	2.5%	\$2,093	\$2,407	15.0%
CO - Denver/Co Springs	91.7%	93.2%	150	1.6%	\$1,482	\$1,742	17.5%
CO - Misc. CO	90.0%	97.1%	709	7.9%	\$1,297	\$1,424	9.8%
Colorado Average	91.7%	93.2%	150	1.6%	\$1,479	\$1,736	17.4%
FL - Fort Lauderdale	90.9%	94.5%	359	4.0%	\$1,732	\$2,217	28.0%
FL - Fort Myers/Naples	87.4%	93.2%	580	6.7%	\$1,359	\$1,962	44.3%
FL - Gainesville	91.1%	95.8%	469	5.2%	\$1,278	\$1,490	16.6%
FL - Jacksonville	92.4%	93.8%	139	1.5%	\$1,170	\$1,469	25.5%
FL - Melbourne	91.6%	94.9%	329	3.6%	\$1,233	\$1,579	28.1%
FL - Miami	88.2%	93.6%	540	6.2%	\$1,804	\$2,243	24.3%
FL - Orlando	90.9%	94.9%	399	4.4%	\$1,315	\$1,693	28.8%
FL - Palm Beach	91.5%	94.7%	319	3.4%	\$1,770	\$2,349	32.7%
FL - Pensacola	94.0%	92.7%	-129	-1.5%	\$1,232	\$1,504	22.1%
FL - Tallahassee	91.0%	94.0%	299	3.3%	\$1,054	\$1,213	15.1%
FL - Tampa	92.4%	94.9%	249	2.7%	\$1,326	\$1,733	30.7%
Florida Average	91.3%	94.5%	319	3.5%	\$1,412	\$1,817	28.7%

	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
GA - Albany	93.3%	91.0%	-230	-2.4%	\$768	\$865	12.7%
GA - Atlanta	92.3%	94.1%	179	1.9%	\$1,323	\$1,608	21.6%
GA - Augusta	92.3%	94.4%	209	2.4%	\$956	\$1,093	14.3%
GA - Columbus	95.2%	96.1%	90	1.0%	\$914	\$1,030	12.6%
GA - Macon	96.1%	94.3%	-180	-1.8%	\$897	\$1,055	17.6%
GA - Savannah	91.5%	95.2%	369	4.0%	\$1,137	\$1,417	24.7%
Georgia Average	92.5%	94.2%	169	1.8%	\$1,256	\$1,520	21.0%
HI - Honolulu	88.8%	86.0%	-280	-3.1%	\$1,967	\$2,068	5.2%
Hawaii Average	80.9%	86.0%	509	6.3%	\$1,963	\$2,068	5.4%
IA - Des Moines	88.0%	90.6%	260	2.9%	\$921	\$998	8.3%
IA - Misc. IA	80.8%	94.4%	1359	16.8%	\$850	\$940	10.5%
Iowa Average	87.6%	90.9%	330	3.8%	\$916	\$993	8.4%
ID - Boise	95.4%	92.1%	-329	-3.5%	\$1,251	\$1,510	20.7%
ID - Misc. ID	98.1%	99.2%	110	1.1%	\$774	\$884	14.2%
Idaho Average	95.5%	92.4%	-309	-3.3%	\$1,226	\$1,481	20.8%
IL - Chicago	89.3%	93.7%	440	4.9%	\$1,546	\$1,760	13.8%
IL - Misc. IL	88.4%	79.5%	-889	-10.1%	\$632	\$656	3.8%
IL - Moline	92.9%	96.4%	349	3.7%	\$809	\$855	5.8%
IL - Springfield	93.9%	94.9%	100	1.0%	\$778	\$866	11.3%
Illinois Average	89.7%	93.8%	409	4.6%	\$1,451	\$1,650	13.7%
IN - Evansville	94.6%	95.6%	100	1.1%	\$776	\$850	9.5%
IN - Fort Wayne	93.4%	96.4%	299	3.3%	\$810	\$934	15.3%
IN - Indianapolis	93.1%	95.4%	229	2.5%	\$945	\$1,082	14.4%
IN - Misc. IN	97.7%	98.9%	120	1.2%	\$825	\$933	13.1%
IN - South Bend	92.4%	93.4%	100	1.1%	\$923	\$1,062	15.1%
Indiana Average	93.1%	95.3%	219	2.3%	\$919	\$1,051	14.4%
KS - Misc. KS	94.6%	97.2%	260	2.8%	\$636	\$653	2.7%
KS - Topeka/Manhattan/Lawrence	91.0%	94.4%	339	3.7%	\$784	\$834	6.4%
KS - Wichita	92.4%	95.0%	259	2.9%	\$722	\$791	9.5%
Kansas Average	91.9%	94.8%	289	3.2%	\$745	\$804	8.0%
KY - Lexington	94.1%	95.3%	120	1.3%	\$862	\$991	15.0%
KY - Louisville	91.7%	94.0%	229	2.5%	\$949	\$1,046	10.2%
KY - Misc. KY	94.1%	94.7%	60	0.6%	\$658	\$699	6.2%
Kentucky Average	92.4%	94.4%	199	2.1%	\$917	\$1,022	11.4%
LA - Baton Rouge	90.5%	92.8%	230	2.6%	\$951	\$1,071	12.5%
LA - Lake Charles	82.3%	81.5%	-80	-1.0%	\$1,030	\$1,022	-0.8%
LA - Misc. LA	93.4%	94.7%	129	1.4%	\$821	\$822	0.0%
LA - Monroe	95.0%	91.9%	-309	-3.3%	\$818	\$881	7.7%
LA - New Orleans	90.1%	88.5%	-160	-1.8%	\$1,049	\$1,178	12.3%
LA - Shreveport	92.4%	92.0%	-40	-0.4%	\$834	\$913	9.4%
Louisiana Average	90.5%	90.8%	30	0.3%	\$967	\$1,072	10.9%
MA - Boston	89.8%	94.0%	419	4.6%	\$2,192	\$2,503	14.2%

ALN APARTMENT DATA

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**ALN**  
APARTMENT DATA

	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
MA - Springfield	97.8%	97.6%	-20	-0.2%	\$1,294	\$1,420	9.7%
Massachusetts Average	90.1%	94.1%	399	4.5%	\$2,152	\$2,457	14.2%
MD - Baltimore	94.8%	95.4%	60	0.6%	\$1,408	\$1,579	12.1%
MD - Misc. MD	98.7%	99.5%	80	0.7%	\$1,128	\$1,294	14.7%
Maryland Average	94.8%	95.5%	70	0.7%	\$1,402	\$1,573	12.2%
ME - Augusta/Portland	93.6%	98.4%	479	5.0%	\$1,541	\$1,671	8.4%
Maine Average	93.6%	98.4%	479	5.0%	\$1,541	\$1,671	8.4%
MI - Detroit	94.8%	96.2%	140	1.5%	\$1,066	\$1,193	11.9%
MI - Grand Rapids/Kalamazoo/Battle Creek	96.2%	96.1%	-10	-0.1%	\$987	\$1,127	14.2%
MI - Misc. MI	91.8%	96.0%	419	4.6%	\$908	\$985	8.4%
Michigan Average	94.9%	96.2%	130	1.4%	\$1,045	\$1,172	12.2%
MN - Minneapolis - St. Paul	91.5%	92.3%	80	0.9%	\$1,319	\$1,409	6.8%
MN - Misc. MN	97.3%	96.5%	-80	-0.8%	\$1,037	\$1,149	10.8%
Minnesota Average	91.5%	92.4%	90	1.0%	\$1,311	\$1,401	6.9%
MO - Columbia	93.7%	98.8%	509	5.5%	\$768	\$819	6.7%
MO - Kansas City	90.5%	93.7%	320	3.5%	\$1,036	\$1,148	10.8%
MO - Misc. MO	89.6%	93.5%	390	4.4%	\$601	\$638	6.1%
MO - Springfield	96.0%	98.5%	250	2.6%	\$737	\$815	10.5%
MO - St. Louis	92.5%	95.0%	249	2.7%	\$1,020	\$1,137	11.5%
Missouri Average	91.5%	94.4%	289	3.2%	\$1,000	\$1,111	11.1%
MS - Gulfport/Biloxi	93.4%	94.8%	139	1.5%	\$816	\$934	14.5%
MS - Jackson/Central MS	94.1%	92.9%	-119	-1.2%	\$906	\$1,011	11.7%
MS - Misc. MS	93.9%	95.6%	170	1.8%	\$839	\$918	9.5%
Mississippi Average	93.9%	94.0%	10	0.1%	\$865	\$968	11.9%
NC - Asheville	92.6%	92.2%	-40	-0.4%	\$1,243	\$1,519	22.2%
NC - Charlotte	92.2%	93.7%	150	1.6%	\$1,219	\$1,479	21.4%
NC - Fayetteville	97.1%	95.4%	-170	-1.8%	\$940	\$1,097	16.7%
NC - Greensboro/Winston-Salem	94.0%	95.5%	150	1.7%	\$919	\$1,099	19.7%
NC - Misc. NC	96.9%	98.9%	200	2.1%	\$1,077	\$1,230	14.2%
NC - Raleigh-Durham	92.3%	93.8%	149	1.6%	\$1,176	\$1,430	21.6%
NC - Wilmington	87.8%	92.4%	460	5.3%	\$1,088	\$1,317	21.0%
North Carolina Average	92.5%	94.0%	149	1.6%	\$1,140	\$1,382	21.2%
ND - Bismarck	91.5%	95.3%	379	4.1%	\$938	\$982	4.7%
ND - Fargo	95.2%	97.1%	190	2.0%	\$813	\$854	5.0%
ND - Misc. ND	78.6%	79.8%	120	1.6%	\$907	\$918	1.2%
North Dakota Average	86.9%	88.3%	140	1.6%	\$867	\$897	3.4%
NE - Lincoln	94.7%	97.1%	240	2.5%	\$900	\$993	10.4%
NE - Misc. NE	96.6%	98.1%	150	1.6%	\$712	\$732	2.8%
NE - Omaha	93.1%	95.5%	239	2.6%	\$966	\$1,054	9.0%
Nebraska Average	93.0%	95.9%	289	3.1%	\$947	\$1,035	9.3%
NM - Albuquerque	94.8%	94.2%	-60	-0.6%	\$978	\$1,185	21.2%
NM - Misc. NM	83.8%	89.7%	590	7.1%	\$1,031	\$1,103	6.9%

	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
<b>New Mexico Average</b>	93.8%	93.8%	0	0.1%	\$982	\$1,178	19.9%
NV - Las Vegas	94.6%	94.7%	10	0.1%	\$1,169	\$1,484	26.9%
NV - Misc. NV	94.6%	92.9%	-169	-1.7%	\$1,011	\$1,101	9.0%
NV - Reno	95.1%	93.6%	-149	-1.5%	\$1,390	\$1,557	12.0%
<b>Nevada Average</b>	93.7%	94.5%	79	0.9%	\$1,204	\$1,493	24.0%
NY - Albany	92.4%	95.2%	279	3.0%	\$1,244	\$1,378	10.8%
NY - Buffalo/Rochester/Syracuse	95.3%	95.5%	20	0.2%	\$1,067	\$1,162	8.9%
NY - Misc. NY	92.3%	95.0%	269	2.9%	\$1,046	\$1,120	7.1%
NY - New York City	90.7%	92.2%	150	1.6%	\$2,576	\$2,838	10.2%
<b>New York Average</b>	91.2%	92.8%	160	1.7%	\$2,289	\$2,518	10.0%
OH - Cincinnati/Dayton	93.7%	95.5%	179	1.9%	\$993	\$1,116	12.3%
OH - Cleveland/Akron	94.2%	94.8%	60	0.7%	\$926	\$1,022	10.4%
OH - Columbus	92.9%	95.1%	219	2.3%	\$1,023	\$1,142	11.6%
OH - Misc. OH	100.0%	99.0%	-100	-1.0%	\$710	\$724	1.9%
OH - Toledo	93.9%	95.4%	150	1.6%	\$770	\$858	11.4%
<b>Ohio Average</b>	93.4%	95.0%	159	1.7%	\$970	\$1,082	11.5%
OK - Misc. OK	88.0%	86.4%	-160	-1.9%	\$682	\$745	9.2%
OK - Oklahoma City	90.2%	92.8%	260	2.9%	\$786	\$883	12.3%
OK - Tulsa	93.1%	95.3%	219	2.4%	\$762	\$875	14.8%
<b>Oklahoma Average</b>	91.3%	93.7%	240	2.6%	\$775	\$877	13.3%
OR - Misc. OR	99.5%	99.0%	-50	-0.5%	\$1,144	\$1,300	13.6%
OR - Portland	92.9%	94.5%	159	1.7%	\$1,410	\$1,623	15.1%
<b>Oregon Average</b>	93.0%	94.5%	149	1.6%	\$1,407	\$1,618	15.1%
PA - Harrisburg/Lancaster	96.5%	97.7%	120	1.2%	\$1,160	\$1,289	11.1%
PA - Misc. PA	97.2%	98.1%	90	0.9%	\$1,019	\$1,158	13.6%
PA - Philadelphia	93.7%	96.0%	229	2.4%	\$1,419	\$1,605	13.2%
PA - Pittsburgh	94.1%	95.4%	130	1.4%	\$1,163	\$1,255	7.9%
PA - State College/Altoona	90.8%	97.4%	659	7.2%	\$1,139	\$1,202	5.6%
<b>Pennsylvania Average</b>	94.0%	96.1%	210	2.3%	\$1,345	\$1,510	12.3%
RI - Providence	96.3%	98.2%	190	2.0%	\$1,557	\$1,739	11.7%
<b>Rhode Island Average</b>	96.3%	98.2%	190	2.0%	\$1,557	\$1,739	11.7%
SC - Charleston	86.5%	90.3%	380	4.4%	\$1,304	\$1,560	19.7%
SC - Columbia	93.2%	94.1%	89	1.0%	\$1,014	\$1,155	13.9%
SC - Greenville-Spartanburg	91.7%	91.8%	10	0.1%	\$1,006	\$1,201	19.4%
SC - Misc. SC	95.2%	92.9%	-229	-2.4%	\$736	\$964	30.9%
SC - Myrtle Beach	92.7%	94.8%	209	2.2%	\$1,107	\$1,415	27.8%
<b>South Carolina Average</b>	90.3%	92.0%	170	1.9%	\$1,114	\$1,325	19.0%
SD - Misc. SD	94.8%	98.4%	360	3.8%	\$863	\$894	3.6%
SD - Rapid City	98.6%	98.3%	-30	-0.4%	\$980	\$1,129	15.2%
SD - Sioux Falls	95.5%	90.0%	-549	-5.8%	\$865	\$966	11.7%
<b>South Dakota Average</b>	96.3%	92.9%	-339	-3.5%	\$888	\$990	11.5%
TN - Chattanooga	92.9%	95.6%	269	2.9%	\$1,044	\$1,239	18.7%

	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
TN - Knoxville	96.3%	96.4%	10	0.1%	\$1,004	\$1,202	19.7%
TN - Memphis	93.5%	93.2%	-30	-0.3%	\$940	\$1,091	16.0%
TN - Misc. TN	93.1%	96.3%	319	3.4%	\$814	\$909	11.7%
TN - Nashville	91.3%	93.1%	180	2.0%	\$1,252	\$1,533	22.4%
<b>Tennessee Average</b>	<b>92.6%</b>	<b>93.7%</b>	<b>110</b>	<b>1.2%</b>	<b>\$1,104</b>	<b>\$1,328</b>	<b>20.3%</b>
TX - Dallas/Ft. Worth	90.2%	93.5%	330	3.7%	\$1,217	\$1,461	20.1%
TX - Greater Dallas	90.3%	93.7%	340	3.7%	\$1,254	\$1,512	20.6%
TX - Greater Fort Worth	89.9%	93.2%	330	3.7%	\$1,136	\$1,353	19.1%
TX - Abilene	89.9%	92.3%	240	2.7%	\$785	\$874	11.3%
TX - Amarillo	90.5%	93.8%	329	3.7%	\$768	\$846	10.2%
TX - Austin	89.3%	92.5%	320	3.6%	\$1,305	\$1,641	25.8%
TX - Beaumont	88.6%	90.0%	140	1.6%	\$891	\$944	5.9%
TX - College Station	88.4%	92.1%	370	4.2%	\$1,225	\$1,308	6.8%
TX - Corpus Christi	89.7%	90.3%	60	0.7%	\$993	\$1,086	9.4%
TX - El Paso	96.0%	96.5%	50	0.5%	\$821	\$950	15.7%
TX - Houston	88.7%	91.9%	320	3.6%	\$1,090	\$1,258	15.5%
TX - Laredo	93.6%	97.3%	369	4.0%	\$908	\$1,011	11.3%
TX - Longview/Tyler	93.7%	95.2%	149	1.7%	\$910	\$1,048	15.1%
TX - Lubbock	88.6%	90.5%	190	2.2%	\$791	\$861	8.9%
TX - Lufkin	93.4%	93.1%	-30	-0.4%	\$783	\$859	9.8%
TX - Midland-Odessa	77.2%	86.3%	909	11.9%	\$950	\$1,047	10.2%
TX - Misc. TX	92.5%	95.2%	269	2.9%	\$738	\$827	12.1%
TX - Rio Grande Valley	94.3%	96.6%	230	2.5%	\$802	\$900	12.3%
TX - San Angelo	92.1%	87.6%	-450	-4.9%	\$886	\$970	9.5%
TX - San Antonio	90.5%	93.5%	300	3.4%	\$1,034	\$1,217	17.7%
TX - Texarkana	92.6%	92.5%	-10	-0.1%	\$739	\$798	8.0%
TX - Victoria	88.1%	90.9%	280	3.2%	\$897	\$969	7.9%
TX - Waco/Temple/Killeen	94.2%	95.7%	150	1.6%	\$874	\$1,014	16.1%
TX - Wichita Falls	89.9%	93.2%	330	3.7%	\$714	\$774	8.5%
<b>Texas Average</b>	<b>89.6%</b>	<b>92.8%</b>	<b>320</b>	<b>3.5%</b>	<b>\$1,126</b>	<b>\$1,335</b>	<b>18.6%</b>
UT - Misc. UT	98.8%	97.0%	-180	-1.9%	\$1,105	\$1,325	19.9%
UT - Salt Lake City	93.1%	94.0%	89	0.9%	\$1,226	\$1,514	23.5%
<b>Utah Average</b>	<b>92.4%</b>	<b>93.8%</b>	<b>139</b>	<b>1.5%</b>	<b>\$1,223</b>	<b>\$1,509</b>	<b>23.4%</b>
VA - Norfolk	95.8%	96.4%	60	0.6%	\$1,195	\$1,365	14.3%
VA - Richmond	93.7%	95.6%	189	2.0%	\$1,228	\$1,418	15.5%
VA - Roanoke	96.1%	97.6%	150	1.6%	\$956	\$1,073	12.3%
<b>Virginia Average</b>	<b>94.9%</b>	<b>96.1%</b>	<b>120</b>	<b>1.3%</b>	<b>\$1,187</b>	<b>\$1,361</b>	<b>14.6%</b>
WA - Misc. WA	79.6%	86.6%	699	8.7%	\$932	\$1,003	7.6%
WA - SE Washington	95.2%	96.4%	120	1.3%	\$1,109	\$1,281	15.6%
WA - Seattle	91.5%	93.2%	170	1.8%	\$1,750	\$2,001	14.3%
WA - Spokane	97.8%	95.5%	-230	-2.3%	\$1,106	\$1,307	18.2%
<b>Washington Average</b>	<b>92.0%</b>	<b>93.2%</b>	<b>120</b>	<b>1.4%</b>	<b>\$1,673</b>	<b>\$1,914</b>	<b>14.4%</b>

	OVERALL MARKET						
	OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG
<b>WI - Green Bay/Appleton/Oshkosh</b>	98.1%	94.7%	-340	-3.4%	\$784	\$853	8.8%
<b>WI - Madison</b>	94.2%	94.7%	50	0.6%	\$1,187	\$1,268	6.8%
<b>WI - Milwaukee</b>	92.5%	96.3%	379	4.1%	\$1,163	\$1,280	10.1%
<b>WI - Misc. WI</b>	95.9%	93.0%	-289	-3.1%	\$819	\$894	9.1%
<b>Wisconsin Average</b>	93.7%	95.5%	179	2.0%	\$1,094	\$1,190	8.8%
<b>WV - Charleston</b>	96.4%	95.5%	-90	-0.9%	\$933	\$986	5.6%
<b>WV - Miscellaneous</b>	93.3%	95.7%	239	2.6%	\$853	\$878	3.0%
<b>West Virginia Average</b>	95.6%	95.6%	0	-0.1%	\$914	\$959	4.9%
<b>CT - Hartford</b>	94.5%	95.9%	140	1.5%	\$1,412	\$1,568	11.1%
<b>DC - Washington</b>	91.4%	93.6%	220	2.3%	\$1,802	\$1,984	10.1%
<b>DE - Miscellaneous</b>	89.2%	92.1%	290	3.3%	\$1,241	\$1,398	12.7%
<b>MT - All of Montana</b>	94.2%	95.9%	170	1.8%	\$1,103	\$1,350	22.3%
<b>NH - Concord</b>	96.6%	99.5%	290	3.0%	\$1,447	\$1,597	10.3%
<b>VT - All of Vermont</b>	98.1%	100.0%	190	1.9%	\$1,594	\$1,652	3.7%
<b>WY - All of Wyoming</b>	93.8%	92.0%	-179	-1.9%	\$926	\$1,058	14.2%
<b>National Average</b>	91.8%	93.9%	209	2.3%	\$1,373	\$1,597	16.3%

On a monthly basis, ALN surveys all apartment communities in each of the markets that we cover and an average of 92% of these surveys are successfully completed. The above statistics reflect only Conventional, Midrise, and High-Rise apartment communities. In addition, unless otherwise noted, these statistics do not include Income Restricted, Student Housing, or Senior Independent Housing. In-depth, property level research and data is available for all property types (including Senior and Income Restricted) through ALN OnLine, which includes Market and Effective Rents, Occupancy, Floor Plan & Unit Mix information, Market & Submarket statistics, Market Surveys, Historical Trends & Customizable Reports. By using ALN OnLine, you are able to see monthly fluctuations in any submarket you need which will greatly enhance your ability to respond to changes quickly and efficiently.

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