	OVERALL MARKET							
	occui	PANCY	CHANGE EFFECTIVE RENT					
	Mar-20	Mar-21	bps	%CHG	Mar-20	Mar-21	%CHG	
AK - Anchorage	91.7%	95.8%	409	4.5%	\$1,060	\$1,080	1.9%	
AK - Misc. AK	81.5%	89.2%	770	9.4%	\$1,229	\$1,245	1.3%	
Alaska Average	89.7%	94.3%	459	5.1%	\$1,099	\$1,119	1.8%	
AL - Birmingham	91.4%	91.8%	40	0.4%	\$932	\$973	4.4%	
AL - Huntsville	93.7%	93.7%	0	-0.1%	\$845	\$918	8.7%	
AL - Misc. AL	95.4%	93.9%	-150	-1.5%	\$686	\$723	5.3%	
AL - Mobile	88.7%	92.2%	350	4.0%	\$858	\$905	5.4%	
AL - Montgomery	90.0%	92.9%	290	3.3%	\$781	\$817	4.6%	
Alabama Average	91.3%	92.5%	120	1.3%	\$867	\$916	5.6%	
AR - Little Rock	91.4%	91.2%	-20	-0.2%	\$758	\$800	5.5%	
AR - Misc. AR	92.4%	96.5%	409	4.5%	\$588	\$613	4.2%	
AR - Northwest Arkansas	90.9%	89.6%	-130	-1.4%	\$714	\$738	3.3%	
Arkansas Average	91.3%	91.1%	-20	-0.2%	\$726	\$759	4.6%	
AZ - Flagstaff	95.1%	94.4%	-70	-0.7%	\$1,339	\$1,396	4.3%	
AZ - Misc. AZ	96.2%	97.4%	120	1.2%	\$821	\$880	7.1%	
AZ - Phoenix	92.9%	93.0%	10	0.2%	\$1,200	\$1,272	6.0%	
AZ - Tucson	94.4%	95.2%	80	0.9%	\$843	\$911	8.0%	
Arizona Average	93.1%	93.4%	30	0.3%	\$1,137	\$1,209	6.3%	
CA - Central Coast	94.2%	95.2%	100	1.1%	\$1,965	\$2,061	4.9%	
CA - Los Angeles/OC	92.3%	91.5%	-80	-0.8%	\$2,264	\$2,206	-2.5%	
CA - Misc. CA	98.1%	97.0%	-110	-1.1%	\$1,053	\$1,099	4.4%	
CA - Sacramento	94.3%	95.8%	150	1.6%	\$1,490	\$1,593	6.9%	
CA - San Bernardino/Riverside	92.7%	97.1%	439	4.7%	\$1,592	\$1,745	9.6%	
CA - San Diego	94.0%	94.2%	20	0.2%	\$2,004	\$2,045	2.0%	
CA - San Francisco/Oakland	92.0%	88.5%	-350	-3.8%	\$2,797	\$2,514	-10.1%	
CA - San Joaquin Valley	95.5%	97.8%	230	2.4%	\$1,157	\$1,247	7.8%	
California Average	93.0%	92.7%	-30	-0.2%	\$2,141	\$2,094	-2.2%	
CO - Denver/Co Springs	90.9%	92.0%	110	1.2%	\$1,486	\$1,483	-0.2%	
CO - Misc. CO	85.8%	90.3%	450	5.3%	\$1,161	\$1,282	10.4%	
Colorado Average	90.8%	91.7%	90	1.0%	\$1,481	\$1,479	-0.1%	
FL - Fort Lauderdale	92.8%	91.0%	-180	-1.9%	\$1,695	\$1,734	2.3%	
FL - Fort Myers/Naples	85.6%	87.4%	180	2.2%	\$1,326	\$1,368	3.2%	
FL - Gainesville	95.5%	91.0%	-449	-4.7%	\$1,249	\$1,279	2.4%	
FL - Jacksonville	91.6%	92.6%	100	1.0%	\$1,100	\$1,166	6.1%	
FL - Melbourne	91.5%	91.6%	10	0.1%	\$1,163	\$1,235	6.2%	
FL - Miami	87.8%	88.8%	100	1.1%	\$1,779	\$1,806	1.5%	
FL - Orlando	90.6%	90.9%	30	0.3%	\$1,327	\$1,312	-1.1%	
FL - Palm Beach	92.6%	92.0%	-60	-0.6%	\$1,719	\$1,774	3.2%	
FL - Pensacola	91.1%	92.5%	140	1.6%	\$1,148	\$1,242	8.1%	
FL - Tallahassee	91.6%	92.3%	70	0.7%	\$996	\$1,037	4.2%	
FL - Tampa	91.5%	92.5%	100	1.1%	\$1,262	\$1,326	5.1%	
Florida Average	91.1%	91.4%	30	0.3%	\$1,371	\$1,412	3.0%	

	OVERALL MARKET							
	οςςυ	PANCY	CHANGE EFFECTIVE RENT					
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG	
GA - Albany	89.0%	93.3%	430	4.8%	\$724	\$773	6.8%	
GA - Atlanta	91.6%	92.5%	90	1.0%	\$1,268	\$1,323	4.3%	
GA - Augusta	91.4%	92.2%	80	0.9%	\$898	\$957	6.6%	
GA - Columbus	95.2%	95.2%	0	0.0%	\$869	\$912	4.9%	
GA - Macon	93.1%	96.1%	299	3.2%	\$842	\$902	7.2%	
GA - Savannah	89.1%	91.5%	240	2.7%	\$1,080	\$1,131	4.7%	
Georgia Average	91.5%	92.7%	120	1.3%	\$1,202	\$1,256	4.6%	
HI - Honolulu	93.5%	88.6%	-490	-5.2%	\$1,872	\$1,907	1.9%	
Hawaii Average	93.5%	81.8%	-1170	-12.4%	\$1,872	\$1,907	1.9%	
IA - Des Moines	90.8%	88.1%	-270	-3.0%	\$908	\$920	1.4%	
IA - Misc. IA	97.0%	93.5%	-349	-3.5%	\$828	\$850	2.6%	
Iowa Average	91.2%	88.4%	-280	-3.1%	\$902	\$915	1.5%	
ID - Boise	95.1%	95.4%	30	0.2%	\$1,118	\$1,256	12.4%	
ID - Misc. ID	90.6%	98.1%	749	8.3%	\$749	\$774	3.4%	
Idaho Average	94.9%	95.1%	20	0.3%	\$1,097	\$1,231	12.2%	
IL - Chicago	91.8%	89.7%	-210	-2.3%	\$1,604	\$1,548	-3.5%	
IL - Misc. IL	86.1%	88.4%	230	2.7%	\$635	\$632	-0.4%	
IL - Moline	94.1%	92.9%	-119	-1.3%	\$766	\$781	2.0%	
IL - Springfield	90.6%	93.6%	300	3.3%	\$762	\$795	4.4%	
Illinois Average	91.5%	90.0%	-150	-1.6%	\$1,499	\$1,454	-3.0%	
IN - Evansville	93.0%	94.5%	149	1.6%	\$752	\$777	3.3%	
IN - Fort Wayne	91.4%	93.3%	190	2.1%	\$772	\$811	5.0%	
IN - Indianapolis	92.0%	93.1%	110	1.2%	\$916	\$947	3.4%	
IN - Misc. IN	97.8%	97.7%	-10	-0.1%	\$793	\$825	4.0%	
IN - South Bend	88.3%	92.2%	390	4.4%	\$865	\$920	6.3%	
Indiana Average	91.7%	93.1%	140	1.5%	\$887	\$921	3.9%	
KS - Misc. KS	92.4%	94.0%	159	1.8%	\$606	\$612	1.0%	
KS - Topeka/Manhattan/Lawrence	90.5%	91.0%	50	0.6%	\$774	\$784	1.3%	
KS - Wichita	91.7%	92.2%	50	0.6%	\$690	\$720	4.3%	
Kansas Average	91.2%	91.8%	60	0.6%	\$723	\$743	2.9%	
KY - Lexington	92.0%	94.1%	209	2.4%	\$828	\$862	4.1%	
KY - Louisville	89.8%	91.6%	180	2.1%	\$926	\$951	2.6%	
KY - Misc. KY	95.1%	94.1%	-100	-1.1%	\$638	\$663	3.9%	
Kentucky Average	90.5%	92.4%	190	2.1%	\$890	\$918	3.2%	
LA - Baton Rouge	88.0%	90.4%	240	2.7%	\$913	\$953	4.3%	
LA - Lake Charles	87.3%	81.8%	-550	-6.4%	\$901	\$1,021	13.4%	
LA - Misc. LA	90.7%	93.4%	270	3.0%	\$775	\$821	5.9%	
LA - Monroe	90.4%	95.0%	459	5.1%	\$769	\$818	6.3%	
LA - New Orleans	90.8%	90.2%	-60	-0.7%	\$1,040	\$1,046	0.6%	
LA - Shreveport	89.2%	92.4%	320	3.5%	\$802	\$834	4.0%	
Louisiana Average	89.3%	90.5%	120	1.3%	\$937	\$966	3.1%	
MA - Boston	92.6%	90.1%	-250	-2.8%	\$2,292	\$2,185	-4.7%	



Thank you for three decades of building business and personal relationships. Here's to thirty more!



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	OVERALL MARKET							
	OCCUPANCY		СНА	NGE	EFFECTIVE RENT			
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG	
MA - Springfield	96.8%	97.8%	100	1.0%	\$1,238	\$1,294	4.6%	
Massachusetts Average	92.7%	90.3%	-240	-2.6%	\$2,243	\$2,145	-4.4%	
MD - Baltimore	93.1%	94.8%	169	1.9%	\$1,366	\$1,409	3.2%	
MD - Misc. MD	95.4%	98.6%	320	3.4%	\$1,063	\$1,120	5.3%	
Maryland Average	93.1%	94.8%	169	1.8%	\$1,359	\$1,403	3.2%	
ME - Augusta/Portland	93.4%	93.6%	20	0.3%	\$1,462	\$1,541	5.4%	
ME - Misc. ME	100.0%	98.7%	-130	-1.3%	\$826	\$847	2.5%	
Maine Average	93.5%	94.0%	49	0.5%	\$1,397	\$1,476	5.7%	
MI - Detroit	94.1%	94.6%	50	0.6%	\$1,024	\$1,066	4.0%	
MI - Grand Rapids/Kalamazoo/Battle Creek	93.8%	96.2%	240	2.6%	\$930	\$987	6.1%	
MI - Misc. MI	93.6%	94.7%	109	1.2%	\$860	\$892	3.7%	
Michigan Average	93.7%	94.9%	119	1.2%	\$1,000	\$1,044	4.4%	
MN - Minneapolis - St. Paul	94.4%	91.9%	-249	-2.7%	\$1,324	\$1,316	-0.6%	
MN - Misc. MN	94.2%	97.3%	310	3.3%	\$1,019	\$1,037	1.8%	
Minnesota Average	94.4%	91.9%	-249	-2.7%	\$1,315	\$1,308	-0.5%	
MO - Columbia	94.2%	93.7%	-49	-0.5%	\$749	\$764	2.1%	
MO - Kansas City	91.3%	90.6%	-70	-0.8%	\$1,025	\$1,039	1.4%	
MO - Misc. MO	94.4%	89.6%	-479	-5.1%	\$589	\$601	2.0%	
MO - Springfield	95.1%	96.0%	90	1.0%	\$709	\$737	3.9%	
MO - St. Louis	91.6%	92.4%	80	0.8%	\$984	\$1,024	4.0%	
Missouri Average	91.6%	91.5%	-10	-0.1%	\$978	\$1,003	2.6%	
MS - Gulfport/Biloxi	91.5%	93.3%	180	2.0%	\$786	\$819	4.1%	
MS - Jackson/Central MS	92.4%	94.1%	169	1.8%	\$851	\$903	6.1%	
MS - Misc. MS	90.7%	93.5%	280	3.1%	\$823	\$845	2.7%	
Mississippi Average	91.8%	93.8%	199	2.2%	\$828	\$867	4.8%	
NC - Asheville	84.8%	90.9%	610	7.2%	\$1,184	\$1,249	5.5%	
NC - Charlotte	91.0%	92.5%	150	1.6%	\$1,178	\$1,219	3.5%	
NC - Fayetteville	93.5%	97.1%	359	3.9%	\$867	\$941	8.5%	
NC - Greensboro/Winston-Salem	93.1%	94.3%	119	1.3%	\$870	\$920	5.8%	
NC - Misc. NC	97.7%	96.9%	-80	-0.8%	\$1,104	\$1,077	-2.5%	
NC - Raleigh-Durham	92.2%	92.6%	40	0.5%	\$1,150	\$1,175	2.2%	
NC - Wilmington	92.8%	88.8%	-400	-4.3%	\$1,022	\$1,089	6.5%	
North Carolina Average	91.8%	92.7%	90	1.0%	\$1,099	\$1,140	3.8%	
ND - Bismarck	96.0%	91.5%	-449	-4.7%	\$999	\$938	-6.1%	
ND - Fargo	92.8%	95.1%	229	2.5%	\$792	\$809	2.1%	
ND - Misc. ND	92.3%	78.4%	-1390	-15.1%	\$1,051	\$909	-13.5%	
North Dakota Average	93.0%	86.7%	-630	-6.8%	\$921	\$866	-6.0%	
NE - Lincoln	95.3%	94.7%	-60	-0.7%	\$879	\$899	2.3%	
NE - Misc. NE	98.3%	96.6%	-170	-1.7%	\$725	\$712	-1.9%	
NE - Omaha	92.9%	93.1%	20	0.2%	\$943	\$967	2.5%	
Nebraska Average	93.3%	93.0%	-30	-0.4%	\$925	\$947	2.4%	
NM - Albuquerque	94.2%	94.6%	40	0.4%	\$915	\$981	7.2%	

	OVERALL MARKET							
	οςςυ	PANCY	CHAI	NGE				
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG	
NM - Misc. NM	90.1%	83.8%	-630	-7.0%	\$1,124	\$1,031	-8.2%	
New Mexico Average	93.9%	93.6%	-29	-0.3%	\$934	\$985	5.6%	
NV - Las Vegas	93.1%	94.8%	169	1.8%	\$1,114	\$1,170	5.1%	
NV - Misc. NV	94.5%	94.6%	10	0.1%	\$957	\$1,011	5.6%	
NV - Reno	93.3%	95.1%	179	1.9%	\$1,288	\$1,388	7.7%	
Nevada Average	93.2%	93.7%	50	0.5%	\$1,140	\$1,204	5.6%	
NY - Albany	93.6%	92.3%	-130	-1.4%	\$1,201	\$1,249	4.0%	
NY - Buffalo/Rochester/Syracuse	95.1%	95.8%	70	0.7%	\$1,018	\$1,066	4.7%	
NY - Misc. NY	84.2%	92.5%	830	9.8%	\$1,013	\$1,063	4.9%	
NY - New York City	93.6%	90.8%	-280	-2.9%	\$2,680	\$2,578	-3.8%	
New York Average	93.1%	91.4%	-170	-1.8%	\$2,362	\$2,290	-3.0%	
OH - Cincinnati/Dayton	93.3%	93.7%	40	0.5%	\$957	\$994	3.9%	
OH - Cleveland/Akron	93.4%	94.4%	99	1.1%	\$893	\$926	3.6%	
OH - Columbus	92.8%	92.9%	10	0.1%	\$987	\$1,023	3.6%	
OH - Misc. OH	97.2%	100.0%	280	2.9%	\$710	\$710	0.0%	
OH - Toledo	94.7%	93.9%	-80	-0.8%	\$734	\$772	5.1%	
Ohio Average	93.2%	93.5%	30	0.3%	\$935	\$970	3.8%	
OK - Misc. OK	90.2%	87.7%	-250	-2.8%	\$662	\$686	3.6%	
OK - Oklahoma City	88.6%	90.2%	160	1.7%	\$769	\$784	2.0%	
OK - Tulsa	92.3%	93.1%	80	0.9%	\$728	\$762	4.7%	
Oklahoma Average	90.1%	91.3%	120	1.4%	\$751	\$773	3.0%	
OR - Misc. OR	90.9%	99.5%	859	9.5%	\$1,061	\$1,144	7.8%	
OR - Portland	93.1%	93.1%	0	-0.1%	\$1,402	\$1,409	0.5%	
Oregon Average	93.1%	93.2%	10	0.1%	\$1,397	\$1,406	0.6%	
PA - Harrisburg/Lancaster	95.1%	96.5%	140	1.5%	\$1,106	\$1,160	4.9%	
PA - Misc. PA	95.1%	97.1%	200	2.1%	\$960	\$1,018	6.0%	
PA - Philadelphia	93.8%	94.1%	30	0.4%	\$1,380	\$1,418	2.8%	
PA - Pittsburgh	94.4%	94.1%	-30	-0.3%	\$1,158	\$1,163	0.4%	
PA - State College/Altoona	96.1%	90.6%	-549	-5.7%	\$1,221	\$1,231	0.8%	
Pennsylvania Average	93.9%	<mark>94.3%</mark>	40	0.5%	\$1,308	\$1,345	2.8%	
RI - Providence	95.5%	96.4%	90	0.9%	\$1,488	\$1,547	3.9%	
Rhode Island Average	95.5%	<mark>96.4%</mark>	90	0.9%	\$1,488	\$1,547	3.9%	
SC - Charleston	88.7%	87.8%	-90	-1.1%	\$1,238	\$1,305	5.4%	
SC - Columbia	90.9%	93.2%	230	2.5%	\$963	\$1,007	4.5%	
SC - Greenville-Spartanburg	89.6%	92.8%	320	3.5%	\$978	\$1,007	2.9%	
SC - Misc. SC	94.6%	95.2%	60	0.6%	\$716	\$736	2.7%	
SC - Myrtle Beach	85.4%	92.7%	730	8.6%	\$1,026	\$1,109	8.1%	
South Carolina Average	89.4%	<mark>91.1%</mark>	170	1.9%	\$1,060	\$1,113	5.0%	
SD - Misc. SD	96.7%	94.8%	-190	-1.9%	\$851	\$863	1.4%	
SD - Rapid City	95.5%	98.6%	310	3.3%	\$913	\$980	7.4%	
SD - Sioux Falls	91.8%	95.5%	369	4.0%	\$838	\$865	3.3%	
South Dakota Average	93.1%	96.3%	319	3.5%	\$855	\$888	3.9%	

	OVERALL MARKET							
	οςςυ	PANCY	CHANGE EFFECTIVE RENT					
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG	
TN - Chattanooga	90.8%	92.8%	200	2.3%	\$966	\$1,045	8.3%	
TN - Knoxville	93.8%	96.2%	240	2.6%	\$953	\$1,008	5.7%	
TN - Memphis	91.0%	93.5%	250	2.8%	\$881	\$944	7.2%	
TN - Misc. TN	93.4%	93.0%	-40	-0.4%	\$783	\$815	4.2%	
TN - Nashville	92.3%	91.6%	-70	-0.8%	\$1,258	\$1,252	-0.4%	
Tennessee Average	92.0%	92.7%	70	0.8%	\$1,076	\$1,106	2.8%	
TX - Dallas/Ft. Worth	90.3%	90.4%	10	0.1%	\$1,197	\$1,217	1.7%	
TX - Greater Dallas	90.5%	90.4%	-10	-0.1%	\$1,240	\$1,253	1.1%	
TX - Greater Fort Worth	90.2%	90.3%	10	0.1%	\$1,103	\$1,138	3.2%	
TX - Abilene	92.7%	89.9%	-280	-3.1%	\$765	\$786	2.7%	
TX - Amarillo	86.7%	90.5%	380	4.4%	\$746	\$768	2.9%	
TX - Austin	90.4%	89.8%	-60	-0.7%	\$1,330	\$1,305	-1.9%	
TX - Beaumont	88.6%	88.6%	0	0.0%	\$882	\$891	1.0%	
TX - College Station	86.9%	88.4%	150	1.7%	\$1,229	\$1,229	0.0%	
TX - Corpus Christi	89.9%	89.7%	-20	-0.3%	\$980	\$998	1.8%	
TX - El Paso	94.4%	96.0%	160	1.6%	\$796	\$820	3.1%	
TX - Houston	89.5%	88.8%	-70	-0.8%	\$1,095	\$1,090	-0.5%	
TX - Laredo	92.5%	93.6%	110	1.2%	\$906	\$908	0.2%	
TX - Longview/Tyler	91.3%	93.7%	240	2.6%	\$872	\$910	4.3%	
TX - Lubbock	89.4%	90.5%	110	1.2%	\$779	\$795	2.0%	
TX - Lufkin	91.6%	93.4%	180	1.9%	\$771	\$784	1.7%	
TX - Midland-Odessa	85.3%	77.3%	-799	-9.4%	\$1,315	\$947	-28.0%	
TX - Misc. TX	90.9%	92.5%	160	1.7%	\$723	\$737	2.0%	
TX - Rio Grande Valley	91.2%	94.3%	309	3.4%	\$775	\$801	3.3%	
TX - San Angelo	96.3%	92.1%	-419	-4.4%	\$871	\$867	-0.5%	
TX - San Antonio	89.7%	90.9%	120	1.3%	\$1,015	\$1,032	1.7%	
TX - Texarkana	89.5%	92.6%	310	3.5%	\$699	\$739	5.7%	
TX - Victoria	88.8%	88.1%	-70	-0.7%	\$881	\$897	1.9%	
TX - Waco/Temple/Killeen	93.0%	94.2%	119	1.3%	\$821	\$873	6.2%	
TX - Wichita Falls	90.8%	89.9%	-90	-1.0%	\$680	\$714	5.0%	
Texas Average	90.0%	89.8%	-20	-0.2%	\$1,122	\$1,127	0.4%	
UT - Misc. UT	83.0%	98.8%	1580	19.1%	\$1,028	\$1,105	7.5%	
UT - Salt Lake City	91.0%	93.6%	260	2.8%	\$1,182	\$1,227	3.7%	
Utah Average	90.9%	<mark>92.9%</mark>	200	2.2%	<mark>\$1,179</mark>	\$1,224	3.8%	
VA - Norfolk	94.2%	96.2%	200	2.1%	\$1,134	\$1,195	5.3%	
VA - Richmond	93.9%	93.6%	-29	-0.3%	\$1,154	\$1,227	6.4%	
VA - Roanoke	95.8%	96.1%	30	0.3%	\$932	\$956	2.5%	
Virginia Average	94.2%	<mark>95.0%</mark>	80	0.9%	<mark>\$1,124</mark>	\$1,187	5.6%	
WA - Misc. WA	89.6%	75.5%	-1410	-15.8%	\$924	\$942	1.9%	
WA - SE Washington	93.2%	96.4%	319	3.5%	\$1,038	\$1,102	6.2%	
WA - Seattle	93.7%	91.7%	-200	-2.1%	\$1,815	\$1,751	-3.5%	
WA - Spokane	94.3%	97.8%	350	3.7%	\$1,024	\$1,106	8.0%	

	OVERALL MARKET							
	OCCUPANCY		CHANGE		EFFECTIVE RENT			
	Y/Y	Last Mo	bps	%CHG	Y/Y	Last Mo	%CHG	
Washington Average	93.7%	92.1%	-160	-1.6%	\$1,720	\$1,674	-2.6%	
WI - Green Bay/Appleton/Oshkosh	96.6%	98.1%	150	1.6%	\$771	\$784	1.6%	
WI - Madison	97.0%	95.4%	-160	-1.7%	\$1,126	\$1,163	3.2%	
WI - Milwaukee	92.7%	93.0%	30	0.3%	\$1,132	\$1,163	2.8%	
WI - Misc. WI	94.3%	95.9%	160	1.8%	\$790	\$820	3.8%	
Wisconsin Average	94.6%	94.2%	-40	-0.3%	\$1,055	\$1,087	3.0%	
WV - Charleston	96.0%	96.4%	40	0.4%	\$917	\$933	1.7%	
WV - Miscellaneous	94.4%	93.3%	-109	-1.2%	\$775	\$773	-0.3%	
West Virginia Average	95.5%	95.6%	10	0.2%	\$889	\$900	1.2%	
CT - Hartford	93.3%	94.7%	139	1.5%	\$1,355	\$1,410	4.0%	
DC - Washington	92.9%	91.4%	-150	-1.6%	\$1,863	\$1,798	-3.5%	
DE - Miscellaneous	96.5%	94.1%	-240	-2.6%	\$1,150	\$1,241	7.9%	
MT - All of Montana	95.3%	94.2%	-110	-1.2%	\$960	\$1,103	15.0%	
NH - Concord	91.7%	96.6%	489	5.4%	\$1,364	\$1,447	6.1%	
VT - All of Vermont	97.8%	98.1%	30	0.3%	\$1,592	\$1,594	0.1%	
WY - All of Wyoming	92.0%	93.8%	179	2.0%	\$947	\$936	-1.2%	
National Average	91.9%	92.0%	10	0.1%	\$1,366	\$1,374	0.6%	

On a monthly basis, ALN surveys all apartment communities in each of the markets that we cover and an average of 92% of these surveys are successfully completed. The above statistics reflect only Conventional, Midrise, and High-Rise apartment communities. In addition, unless otherwise noted, these statistics do not include Income Restricted, Student Housing, or Senior Independent Housing. In-depth, property level research and data is available for all property types (including Senior and Income Restricted) through ALN OnLine, which includes Market and Effective Rents, Occupancy, Floor Plan & Unit Mix information, Market & Submarket statistics, Market Surveys, Historical Trends & Customizable Reports. By using ALN OnLine, you are able to see monthly fluctuations in any submarket you need which will greatly enhance your ability to respond to changes quickly and efficiently.

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