

| | OVERALL MARKET | | | | | | |
|-------------------------------|----------------|--------|--------|-------|----------------|---------|-------|
| | OCCUPANCY | | CHANGE | | EFFECTIVE RENT | | %CHG |
| | Aug-19 | Aug-20 | bps | %CHG | Aug-19 | #### | |
| AK - Anchorage | 93.8% | 94.1% | 30 | 0.3% | \$1,035 | \$1,045 | 1.0% |
| AK - Misc. AK | 86.8% | 92.2% | 540 | 6.2% | \$1,259 | \$1,241 | -1.4% |
| Alaska Average | 92.4% | 93.7% | 130 | 1.4% | \$1,089 | \$1,092 | 0.2% |
| AL - Birmingham | 93.8% | 91.5% | -229 | -2.5% | \$913 | \$943 | 3.2% |
| AL - Huntsville | 93.1% | 94.1% | 99 | 1.1% | \$799 | \$871 | 9.1% |
| AL - Misc. AL | 97.2% | 95.8% | -140 | -1.4% | \$666 | \$698 | 4.8% |
| AL - Mobile | 90.0% | 90.5% | 50 | 0.6% | \$838 | \$871 | 3.9% |
| AL - Montgomery | 90.6% | 93.7% | 310 | 3.5% | \$777 | \$795 | 2.4% |
| Alabama Average | 92.6% | 92.0% | -60 | -0.6% | \$844 | \$882 | 4.5% |
| AR - Little Rock | 93.0% | 92.6% | -40 | -0.4% | \$762 | \$775 | 1.7% |
| AR - Misc. AR | 94.1% | 95.3% | 120 | 1.2% | \$588 | \$601 | 2.3% |
| AR - Northwest Arkansas | 91.3% | 91.7% | 40 | 0.4% | \$706 | \$731 | 3.5% |
| Arkansas Average | 92.6% | 92.4% | -20 | -0.2% | \$725 | \$742 | 2.4% |
| AZ - Flagstaff | 91.2% | 92.9% | 170 | 1.8% | \$1,331 | \$1,354 | 1.8% |
| AZ - Misc. AZ | 94.4% | 96.2% | 180 | 1.9% | \$800 | \$864 | 8.0% |
| AZ - Phoenix | 92.7% | 93.0% | 30 | 0.3% | \$1,152 | \$1,199 | 4.0% |
| AZ - Tucson | 94.1% | 94.7% | 60 | 0.6% | \$825 | \$856 | 3.8% |
| Arizona Average | 92.8% | 93.2% | 40 | 0.4% | \$1,093 | \$1,139 | 4.1% |
| CA - Central Coast | 94.6% | 93.5% | -109 | -1.2% | \$1,970 | \$1,975 | 0.3% |
| CA - Los Angeles/OC | 92.5% | 91.5% | -100 | -1.1% | \$2,224 | \$2,209 | -0.7% |
| CA - Misc. CA | 96.2% | 94.7% | -150 | -1.6% | \$1,032 | \$1,062 | 2.9% |
| CA - Sacramento | 95.3% | 95.2% | -10 | -0.1% | \$1,462 | \$1,517 | 3.8% |
| CA - San Bernardino/Riverside | 94.2% | 95.0% | 80 | 0.8% | \$1,572 | \$1,613 | 2.6% |
| CA - San Diego | 93.7% | 93.6% | -10 | -0.1% | \$1,994 | \$1,992 | -0.1% |
| CA - San Francisco/Oakland | 92.7% | 89.6% | -310 | -3.4% | \$2,791 | \$2,688 | -3.7% |
| CA - San Joaquin Valley | 95.8% | 97.2% | 140 | 1.4% | \$1,120 | \$1,183 | 5.7% |
| California Average | 93.5% | 92.3% | -120 | -1.3% | \$2,116 | \$2,102 | -0.7% |
| CO - Denver/Co Springs | 90.9% | 91.4% | 50 | 0.5% | \$1,495 | \$1,481 | -1.0% |
| CO - Misc. CO | 96.4% | 93.8% | -260 | -2.7% | \$1,072 | \$1,162 | 8.4% |
| Colorado Average | 90.9% | 91.3% | 40 | 0.4% | \$1,489 | \$1,475 | -0.9% |
| FL - Fort Lauderdale | 92.4% | 90.3% | -210 | -2.2% | \$1,666 | \$1,683 | 1.0% |
| FL - Fort Myers/Naples | 85.1% | 85.6% | 50 | 0.5% | \$1,309 | \$1,316 | 0.6% |
| FL - Gainesville | 93.7% | 93.3% | -40 | -0.4% | \$1,234 | \$1,246 | 1.0% |
| FL - Jacksonville | 91.5% | 91.2% | -30 | -0.4% | \$1,093 | \$1,120 | 2.4% |
| FL - Melbourne | 91.4% | 93.7% | 230 | 2.6% | \$1,149 | \$1,184 | 3.0% |
| FL - Miami | 88.4% | 88.5% | 10 | 0.1% | \$1,771 | \$1,750 | -1.1% |
| FL - Orlando | 91.3% | 90.8% | -50 | -0.5% | \$1,331 | \$1,296 | -2.7% |
| FL - Palm Beach | 91.7% | 90.7% | -100 | -1.1% | \$1,673 | \$1,679 | 0.4% |
| FL - Pensacola | 93.2% | 94.5% | 129 | 1.4% | \$1,157 | \$1,171 | 1.2% |
| FL - Tallahassee | 94.0% | 92.9% | -109 | -1.1% | \$993 | \$1,011 | 1.8% |
| FL - Tampa | 92.0% | 92.5% | 50 | 0.6% | \$1,247 | \$1,264 | 1.4% |
| Florida Average | 91.4% | 91.2% | -20 | -0.2% | \$1,358 | \$1,362 | 0.3% |

| | OVERALL MARKET | | | | | | |
|--------------------------------|----------------|--------|--------|-------|----------------|---------|-------|
| | OCCUPANCY | | CHANGE | | EFFECTIVE RENT | | %CHG |
| | Aug-19 | Aug-20 | bps | %CHG | Aug-19 | ##### | |
| GA - Albany | 91.4% | 92.5% | 110 | 1.2% | \$708 | \$745 | 5.2% |
| GA - Atlanta | 91.8% | 91.8% | 0 | 0.0% | \$1,263 | \$1,276 | 1.0% |
| GA - Augusta | 91.6% | 93.3% | 170 | 1.9% | \$874 | \$919 | 5.1% |
| GA - Columbus | 95.0% | 95.6% | 60 | 0.7% | \$854 | \$883 | 3.3% |
| GA - Macon | 93.4% | 94.9% | 149 | 1.7% | \$836 | \$857 | 2.5% |
| GA - Savannah | 92.5% | 90.6% | -190 | -2.1% | \$1,080 | \$1,095 | 1.4% |
| Georgia Average | 91.9% | 91.9% | 0 | 0.0% | \$1,196 | \$1,212 | 1.4% |
| HI - Honolulu | 95.1% | 92.9% | -219 | -2.3% | \$1,844 | \$1,827 | -0.9% |
| Hawaii Average | 95.1% | 92.9% | -219 | -2.3% | \$1,844 | \$1,827 | -0.9% |
| IA - Des Moines | 92.7% | 93.2% | 50 | 0.6% | \$911 | \$923 | 1.3% |
| IA - Misc. IA | 91.7% | 96.4% | 469 | 5.2% | \$809 | \$851 | 5.2% |
| Iowa Average | 92.6% | 91.8% | -80 | -0.9% | \$904 | \$918 | 1.5% |
| ID - Boise | 94.1% | 94.1% | 0 | -0.1% | \$1,122 | \$1,167 | 4.0% |
| ID - Misc. ID | 95.0% | 86.2% | -879 | -9.2% | \$788 | \$731 | -7.2% |
| Idaho Average | 94.2% | 93.6% | -59 | -0.6% | \$1,103 | \$1,143 | 3.6% |
| IL - Chicago | 90.5% | 91.0% | 50 | 0.5% | \$1,604 | \$1,588 | -1.0% |
| IL - Misc. IL | 75.7% | 80.1% | 440 | 5.8% | \$633 | \$636 | 0.5% |
| IL - Moline | 93.9% | 92.6% | -129 | -1.3% | \$764 | \$776 | 1.7% |
| IL - Springfield | 93.6% | 92.5% | -110 | -1.1% | \$753 | \$771 | 2.4% |
| Illinois Average | 90.5% | 90.8% | 30 | 0.3% | \$1,500 | \$1,487 | -0.9% |
| IN - Evansville | 94.6% | 94.3% | -30 | -0.4% | \$748 | \$762 | 1.9% |
| IN - Fort Wayne | 94.6% | 90.6% | -399 | -4.3% | \$758 | \$782 | 3.1% |
| IN - Indianapolis | 92.8% | 92.6% | -20 | -0.1% | \$902 | \$928 | 2.9% |
| IN - Misc. IN | 97.9% | 97.0% | -90 | -0.9% | \$757 | \$782 | 3.2% |
| IN - South Bend | 88.0% | 91.5% | 350 | 4.0% | \$862 | \$876 | 1.7% |
| Indiana Average | 92.6% | 92.4% | -20 | -0.3% | \$874 | \$898 | 2.8% |
| KS - Misc. KS | 94.5% | 89.9% | -459 | -4.9% | \$606 | \$605 | -0.2% |
| KS - Topeka/Manhattan/Lawrence | 90.8% | 90.0% | -80 | -0.9% | \$756 | \$774 | 2.3% |
| KS - Wichita | 91.2% | 93.5% | 230 | 2.5% | \$677 | \$699 | 3.3% |
| Kansas Average | 91.2% | 92.0% | 80 | 0.9% | \$709 | \$727 | 2.7% |
| KY - Lexington | 92.8% | 94.2% | 139 | 1.6% | \$830 | \$850 | 2.4% |
| KY - Louisville | 89.3% | 91.2% | 190 | 2.1% | \$922 | \$941 | 2.1% |
| KY - Misc. KY | 95.7% | 97.3% | 160 | 1.7% | \$622 | \$657 | 5.6% |
| Kentucky Average | 90.5% | 92.2% | 170 | 1.9% | \$887 | \$907 | 2.3% |
| LA - Baton Rouge | 86.8% | 89.8% | 300 | 3.5% | \$915 | \$922 | 0.8% |
| LA - Lake Charles | 90.2% | 82.8% | -740 | -8.3% | \$964 | \$905 | -6.1% |
| LA - Misc. LA | 92.4% | 91.7% | -70 | -0.8% | \$790 | \$797 | 0.9% |
| LA - Monroe | 90.6% | 94.7% | 409 | 4.5% | \$754 | \$790 | 4.8% |
| LA - New Orleans | 90.5% | 91.4% | 90 | 1.0% | \$1,022 | \$1,042 | 1.9% |
| LA - Shreveport | 90.5% | 91.6% | 110 | 1.2% | \$820 | \$821 | 0.2% |
| Louisiana Average | 89.2% | 90.5% | 130 | 1.5% | \$935 | \$945 | 1.1% |
| MA - Boston | 92.9% | 90.6% | -230 | -2.5% | \$2,294 | \$2,268 | -1.1% |

(Continued on next page)

Simplify the Way You Research Multifamily Data

Built for Management Companies, Owners, Brokers, Lenders,
Appraisers, Tax Assessors, Government Agencies, and more.

Data You Can Trust

Custom Market Surveys

Available Nationwide

Bringing focus to your multifamily research

Since our beginning in 1991, ALN Apartment Data has provided multifamily professionals the tools they need to make decisions and stay competitive by consistently updating and refining our methodology, our data, and our services.

Established

April 15, 1991

Ownership

Individually Owned

Coverage

185 Markets

Call Us

800-643-6416

Email Us

sales@alndata.com

Visit Us

www.alndata.com

ALN Apartment Data, Inc. • 2611 Westgrove, Suite 104, Carrollton, Texas 75006

ALN OnLine

Export to Excel & PDF

Save Searches

Create Custom Market Surveys

Property Mapping & Geo Searches

New Construction

Exclusive Trend Reports

Property Histories

Unlimited User

Flexible Pricing Options



| | OVERALL MARKET | | | | | | |
|--|----------------|--------|--------|-------|----------------|---------|-------|
| | OCCUPANCY | | CHANGE | | EFFECTIVE RENT | | %CHG |
| | Aug-19 | Aug-20 | bps | %CHG | Aug-19 | #### | |
| MA - Springfield | 96.7% | 97.3% | 60 | 0.7% | \$1,182 | \$1,262 | 6.7% |
| Massachusetts Average | 93.0% | 90.6% | -240 | -2.6% | \$2,237 | \$2,222 | -0.7% |
| MD - Baltimore | 93.6% | 94.3% | 69 | 0.7% | \$1,369 | \$1,378 | 0.6% |
| MD - Misc. MD | 96.3% | 97.4% | 110 | 1.1% | \$1,055 | \$1,107 | 4.9% |
| Maryland Average | 93.7% | 94.2% | 49 | 0.5% | \$1,362 | \$1,371 | 0.7% |
| ME - Augusta/Portland | 90.1% | 96.9% | 679 | 7.6% | \$1,472 | \$1,505 | 2.2% |
| ME - Misc. ME | 96.9% | 96.9% | -10 | -0.1% | \$820 | \$827 | 0.8% |
| Maine Average | 90.7% | 96.9% | 619 | 6.8% | \$1,403 | \$1,434 | 2.3% |
| MI - Detroit | 94.6% | 94.6% | 0 | -0.1% | \$1,018 | \$1,038 | 2.0% |
| MI - Grand Rapids/Kalamazoo/Battle Creek | 95.4% | 95.1% | -30 | -0.3% | \$909 | \$945 | 4.0% |
| MI - Misc. MI | 92.7% | 92.8% | 10 | 0.1% | \$846 | \$871 | 2.9% |
| Michigan Average | 94.6% | 94.4% | -20 | -0.2% | \$990 | \$1,014 | 2.4% |
| MN - Minneapolis - St. Paul | 95.4% | 94.2% | -120 | -1.2% | \$1,311 | \$1,323 | 0.9% |
| MN - Misc. MN | 96.8% | 96.5% | -30 | -0.3% | \$1,017 | \$1,026 | 0.9% |
| Minnesota Average | 95.4% | 94.2% | -120 | -1.3% | \$1,302 | \$1,314 | 0.9% |
| MO - Columbia | 94.6% | 95.2% | 60 | 0.7% | \$686 | \$718 | 4.7% |
| MO - Kansas City | 92.3% | 91.2% | -110 | -1.2% | \$1,010 | \$1,033 | 2.3% |
| MO - Misc. MO | 95.4% | 89.7% | -569 | -6.0% | \$579 | \$582 | 0.6% |
| MO - Springfield | 95.8% | 95.9% | 10 | 0.1% | \$693 | \$721 | 4.1% |
| MO - St. Louis | 91.1% | 92.5% | 140 | 1.5% | \$968 | \$1,003 | 3.6% |
| Missouri Average | 92.1% | 92.0% | -10 | -0.1% | \$961 | \$989 | 3.0% |
| MS - Gulfport/Biloxi | 93.7% | 92.2% | -150 | -1.6% | \$783 | \$803 | 2.6% |
| MS - Jackson/Central MS | 93.2% | 94.2% | 99 | 1.0% | \$854 | \$876 | 2.6% |
| MS - Misc. MS | 91.0% | 93.3% | 230 | 2.5% | \$808 | \$849 | 5.1% |
| Mississippi Average | 92.9% | 93.5% | 60 | 0.7% | \$825 | \$851 | 3.2% |
| NC - Asheville | 89.6% | 90.2% | 60 | 0.7% | \$1,189 | \$1,180 | -0.8% |
| NC - Charlotte | 91.8% | 91.9% | 10 | 0.1% | \$1,167 | \$1,178 | 1.0% |
| NC - Fayetteville | 93.3% | 95.9% | 259 | 2.8% | \$849 | \$906 | 6.7% |
| NC - Greensboro/Winston-Salem | 93.2% | 93.7% | 50 | 0.6% | \$861 | \$886 | 2.9% |
| NC - Misc. NC | 86.4% | 96.2% | 979 | 11.4% | \$1,090 | \$1,063 | -2.5% |
| NC - Raleigh-Durham | 92.0% | 92.2% | 20 | 0.2% | \$1,147 | \$1,160 | 1.1% |
| NC - Wilmington | 94.5% | 89.1% | -539 | -5.7% | \$1,021 | \$1,049 | 2.7% |
| North Carolina Average | 92.2% | 92.1% | -10 | -0.1% | \$1,091 | \$1,108 | 1.6% |
| ND - Bismarck | 95.4% | 92.3% | -309 | -3.2% | \$963 | \$949 | -1.4% |
| ND - Fargo | 96.5% | 95.7% | -80 | -0.8% | \$791 | \$800 | 1.1% |
| ND - Misc. ND | 92.6% | 83.8% | -880 | -9.5% | \$1,060 | \$956 | -9.8% |
| North Dakota Average | 94.6% | 90.1% | -449 | -4.7% | \$914 | \$882 | -3.5% |
| NE - Lincoln | 94.7% | 96.5% | 180 | 1.9% | \$865 | \$887 | 2.5% |
| NE - Misc. NE | 99.0% | 97.5% | -150 | -1.6% | \$722 | \$720 | -0.4% |
| NE - Omaha | 92.4% | 93.6% | 120 | 1.3% | \$940 | \$954 | 1.6% |
| Nebraska Average | 92.9% | 94.1% | 119 | 1.2% | \$919 | \$935 | 1.8% |
| NM - Albuquerque | 95.0% | 95.3% | 30 | 0.3% | \$906 | \$938 | 3.5% |

| | OVERALL MARKET | | | | | | |
|---------------------------------|----------------|--------|--------|-------|----------------|---------|-------|
| | OCCUPANCY | | CHANGE | | EFFECTIVE RENT | | %CHG |
| | Aug-19 | Aug-20 | bps | %CHG | Aug-19 | ##### | |
| NM - Misc. NM | 88.8% | 83.0% | -580 | -6.5% | \$1,071 | \$1,063 | -0.7% |
| New Mexico Average | 94.6% | 94.3% | -30 | -0.3% | \$920 | \$949 | 3.1% |
| NV - Las Vegas | 93.8% | 94.2% | 40 | 0.4% | \$1,110 | \$1,117 | 0.6% |
| NV - Misc. NV | 96.9% | 98.1% | 120 | 1.2% | \$964 | \$984 | 2.1% |
| NV - Reno | 92.2% | 93.8% | 159 | 1.8% | \$1,300 | \$1,328 | 2.2% |
| Nevada Average | 93.6% | 94.1% | 49 | 0.6% | \$1,139 | \$1,150 | 0.9% |
| NY - Albany | 95.2% | 94.6% | -60 | -0.7% | \$1,198 | \$1,215 | 1.4% |
| NY - Buffalo/Rochester/Syracuse | 95.1% | 95.2% | 10 | 0.1% | \$1,004 | \$1,039 | 3.5% |
| NY - Misc. NY | 90.8% | 88.7% | -210 | -2.3% | \$1,022 | \$1,036 | 1.4% |
| NY - New York City | 93.9% | 93.0% | -89 | -0.9% | \$2,651 | \$2,663 | 0.4% |
| New York Average | 93.2% | 93.0% | -20 | -0.2% | \$2,334 | \$2,351 | 0.7% |
| OH - Cincinnati/Dayton | 95.1% | 93.2% | -189 | -1.9% | \$936 | \$969 | 3.5% |
| OH - Cleveland/Akron | 92.9% | 93.9% | 99 | 1.1% | \$884 | \$909 | 2.8% |
| OH - Columbus | 92.5% | 94.2% | 169 | 1.8% | \$982 | \$1,003 | 2.1% |
| OH - Misc. OH | 96.8% | 97.9% | 110 | 1.2% | \$688 | \$700 | 1.9% |
| OH - Toledo | 95.2% | 94.0% | -120 | -1.2% | \$730 | \$755 | 3.4% |
| Ohio Average | 93.6% | 93.8% | 19 | 0.2% | \$924 | \$950 | 2.8% |
| OK - Misc. OK | 88.7% | 89.6% | 90 | 1.0% | \$656 | \$652 | -0.6% |
| OK - Oklahoma City | 89.5% | 90.0% | 50 | 0.6% | \$762 | \$773 | 1.5% |
| OK - Tulsa | 91.2% | 93.4% | 220 | 2.4% | \$704 | \$743 | 5.5% |
| Oklahoma Average | 90.2% | 91.3% | 110 | 1.2% | \$737 | \$759 | 3.0% |
| OR - Misc. OR | 88.7% | 96.8% | 809 | 9.2% | \$1,060 | \$1,070 | 1.0% |
| OR - Portland | 93.0% | 93.0% | 0 | 0.0% | \$1,399 | \$1,400 | 0.1% |
| Oregon Average | 92.9% | 92.8% | -10 | -0.1% | \$1,395 | \$1,396 | 0.1% |
| PA - Harrisburg/Lancaster | 96.6% | 96.3% | -30 | -0.4% | \$1,104 | \$1,127 | 2.1% |
| PA - Misc. PA | 95.8% | 97.3% | 150 | 1.6% | \$961 | \$985 | 2.5% |
| PA - Philadelphia | 94.1% | 94.1% | 0 | 0.1% | \$1,366 | \$1,393 | 2.0% |
| PA - Pittsburgh | 94.5% | 94.2% | -30 | -0.3% | \$1,143 | \$1,164 | 1.9% |
| PA - State College/Altoona | 94.7% | 94.1% | -60 | -0.7% | \$1,203 | \$1,188 | -1.3% |
| Pennsylvania Average | 94.4% | 94.4% | 0 | -0.1% | \$1,296 | \$1,322 | 2.0% |
| RI - Providence | 97.4% | 96.6% | -80 | -0.8% | \$1,490 | \$1,512 | 1.5% |
| Rhode Island Average | 97.4% | 95.5% | -190 | -1.9% | \$1,490 | \$1,512 | 1.5% |
| SC - Charleston | 88.1% | 88.9% | 80 | 1.0% | \$1,243 | \$1,264 | 1.6% |
| SC - Columbia | 92.9% | 92.6% | -30 | -0.3% | \$944 | \$976 | 3.5% |
| SC - Greenville-Spartanburg | 92.4% | 92.1% | -30 | -0.3% | \$973 | \$981 | 0.8% |
| SC - Misc. SC | 95.7% | 92.3% | -339 | -3.5% | \$721 | \$756 | 4.9% |
| SC - Myrtle Beach | 88.2% | 88.7% | 50 | 0.6% | \$1,025 | \$1,043 | 1.7% |
| South Carolina Average | 90.8% | 90.9% | 10 | 0.1% | \$1,056 | \$1,075 | 1.8% |
| SD - Misc. SD | 93.8% | 96.3% | 250 | 2.7% | \$840 | \$854 | 1.7% |
| SD - Rapid City | 96.9% | 97.8% | 90 | 0.9% | \$927 | \$933 | 0.7% |
| SD - Sioux Falls | 91.2% | 93.9% | 269 | 2.9% | \$841 | \$840 | -0.1% |
| South Dakota Average | 92.6% | 95.1% | 249 | 2.6% | \$859 | \$860 | 0.2% |

| | OVERALL MARKET | | | | | | |
|--------------------------|----------------|--------|--------|--------|----------------|---------|--------|
| | OCCUPANCY | | CHANGE | | EFFECTIVE RENT | | %CHG |
| | Aug-19 | Aug-20 | bps | %CHG | Aug-19 | ##### | |
| TN - Chattanooga | 92.2% | 92.5% | 30 | 0.3% | \$975 | \$1,004 | 2.9% |
| TN - Knoxville | 92.7% | 95.4% | 269 | 3.0% | \$937 | \$965 | 2.9% |
| TN - Memphis | 91.5% | 93.6% | 210 | 2.4% | \$869 | \$905 | 4.2% |
| TN - Misc. TN | 89.4% | 96.9% | 749 | 8.4% | \$765 | \$802 | 4.8% |
| TN - Nashville | 92.4% | 91.5% | -90 | -1.0% | \$1,236 | \$1,258 | 1.8% |
| Tennessee Average | 92.1% | 92.7% | 60 | 0.7% | \$1,060 | \$1,090 | 2.8% |
| TX - Dallas/Ft. Worth | 91.2% | 91.0% | -20 | -0.3% | \$1,184 | \$1,195 | 0.9% |
| TX - Greater Dallas | 91.5% | 90.9% | -60 | -0.7% | \$1,226 | \$1,234 | 0.7% |
| TX - Greater Fort Worth | 90.6% | 91.6% | 100 | 1.1% | \$1,093 | \$1,110 | 1.5% |
| TX - Abilene | 93.4% | 91.9% | -150 | -1.6% | \$781 | \$781 | 0.0% |
| TX - Amarillo | 89.4% | 89.0% | -40 | -0.5% | \$742 | \$747 | 0.8% |
| TX - Austin | 91.9% | 89.8% | -210 | -2.4% | \$1,331 | \$1,293 | -2.9% |
| TX - Beaumont | 90.5% | 90.0% | -50 | -0.6% | \$868 | \$884 | 1.9% |
| TX - College Station | 82.1% | 83.7% | 160 | 2.0% | \$1,190 | \$1,219 | 2.4% |
| TX - Corpus Christi | 91.6% | 90.5% | -110 | -1.1% | \$969 | \$994 | 2.5% |
| TX - El Paso | 93.8% | 95.9% | 210 | 2.3% | \$791 | \$808 | 2.1% |
| TX - Houston | 90.5% | 89.3% | -120 | -1.4% | \$1,089 | \$1,087 | -0.2% |
| TX - Laredo | 94.7% | 91.8% | -289 | -3.0% | \$919 | \$910 | -0.9% |
| TX - Longview/Tyler | 92.8% | 92.9% | 10 | 0.1% | \$875 | \$878 | 0.4% |
| TX - Lubbock | 89.4% | 91.1% | 170 | 1.9% | \$769 | \$784 | 1.9% |
| TX - Lufkin | 93.7% | 92.2% | -150 | -1.6% | \$758 | \$773 | 2.0% |
| TX - Midland-Odessa | 92.9% | 76.2% | -1670 | -17.9% | \$1,479 | \$1,048 | -29.1% |
| TX - Misc. TX | 93.5% | 92.2% | -130 | -1.4% | \$697 | \$731 | 4.8% |
| TX - Rio Grande Valley | 91.9% | 94.4% | 249 | 2.7% | \$780 | \$793 | 1.6% |
| TX - San Angelo | 96.3% | 95.2% | -110 | -1.2% | \$848 | \$869 | 2.6% |
| TX - San Antonio | 91.2% | 91.0% | -20 | -0.2% | \$1,021 | \$1,017 | -0.3% |
| TX - Texarkana | 91.2% | 93.3% | 210 | 2.2% | \$683 | \$728 | 6.5% |
| TX - Victoria | 90.0% | 87.6% | -240 | -2.7% | \$890 | \$908 | 2.0% |
| TX - Waco/Temple/Killeen | 93.3% | 95.3% | 199 | 2.2% | \$807 | \$847 | 4.9% |
| TX - Wichita Falls | 90.0% | 89.7% | -30 | -0.3% | \$678 | \$694 | 2.5% |
| Texas Average | 91.1% | 90.2% | -90 | -1.0% | \$1,116 | \$1,114 | -0.2% |
| UT - Misc. UT | 88.8% | 95.5% | 669 | 7.5% | \$988 | \$1,069 | 8.2% |
| UT - Salt Lake City | 90.9% | 91.8% | 90 | 1.0% | \$1,167 | \$1,193 | 2.2% |
| Utah Average | 90.9% | 91.7% | 80 | 0.9% | \$1,163 | \$1,190 | 2.3% |
| VA - Norfolk | 94.9% | 95.4% | 50 | 0.6% | \$1,120 | \$1,149 | 2.6% |
| VA - Richmond | 93.7% | 93.3% | -40 | -0.3% | \$1,157 | \$1,181 | 2.1% |
| VA - Roanoke | 94.8% | 95.6% | 80 | 0.9% | \$907 | \$936 | 3.2% |
| Virginia Average | 94.4% | 94.6% | 20 | 0.2% | \$1,116 | \$1,143 | 2.5% |
| WA - Misc. WA | 94.9% | 85.5% | -939 | -9.9% | \$894 | \$927 | 3.7% |
| WA - SE Washington | 95.6% | 95.3% | -30 | -0.2% | \$1,038 | \$1,057 | 1.8% |
| WA - Seattle | 93.6% | 93.5% | -10 | -0.2% | \$1,806 | \$1,790 | -0.9% |
| WA - Spokane | 96.4% | 94.4% | -200 | -2.1% | \$1,008 | \$1,049 | 4.1% |

| | OVERALL MARKET | | | | | | |
|--|----------------|--------|--------|-------|----------------|---------|-------|
| | OCCUPANCY | | CHANGE | | EFFECTIVE RENT | | %CHG |
| | Aug-19 | Aug-20 | bps | %CHG | Aug-19 | #### | |
| Washington Average | 93.7% | 93.3% | -40 | -0.4% | \$1,712 | \$1,701 | -0.6% |
| WI - Green Bay/Appleton/Oshkosh | 95.6% | 97.4% | 180 | 1.9% | \$757 | \$779 | 2.9% |
| WI - Madison | 94.6% | 95.8% | 120 | 1.3% | \$1,102 | \$1,150 | 4.3% |
| WI - Milwaukee | 92.9% | 93.6% | 70 | 0.7% | \$1,118 | \$1,143 | 2.3% |
| WI - Misc. WI | 93.9% | 94.1% | 20 | 0.1% | \$760 | \$797 | 4.9% |
| Wisconsin Average | 93.8% | 94.5% | 70 | 0.7% | \$1,038 | \$1,071 | 3.2% |
| WV - Charleston | 93.8% | 96.5% | 270 | 2.9% | \$912 | \$914 | 0.3% |
| WV - Miscellaneous | 95.7% | 96.0% | 30 | 0.3% | \$770 | \$776 | 0.8% |
| West Virginia Average | 94.2% | 94.6% | 40 | 0.4% | \$884 | \$887 | 0.4% |
| CT - Hartford | 94.2% | 93.9% | -30 | -0.4% | \$1,348 | \$1,369 | 1.5% |
| DC - Washington | 93.6% | 92.6% | -100 | -1.0% | \$1,848 | \$1,848 | 0.0% |
| DE - Miscellaneous | 95.7% | 98.0% | 230 | 2.4% | \$1,135 | \$1,199 | 5.6% |
| MT - All of Montana | 96.8% | 88.8% | -799 | -8.3% | \$932 | \$1,043 | 11.9% |
| NH - Concord | 92.5% | 87.3% | -520 | -5.6% | \$1,339 | \$1,439 | 7.4% |
| VT - All of Vermont | 97.7% | 97.9% | 20 | 0.3% | \$1,570 | \$1,588 | 1.2% |
| WY - All of Wyoming | 94.8% | 93.1% | -169 | -1.8% | \$951 | \$906 | -4.7% |
| National Average | 92.4% | 92.1% | -30 | -0.3% | \$1,353 | \$1,362 | 0.6% |

On a monthly basis, ALN surveys all apartment communities in each of the markets that we cover and an average of 92% of these surveys are successfully completed. The above statistics reflect only Conventional, Midrise, and High-Rise apartment communities. In addition, unless otherwise noted, these statistics do not include Income Restricted, Student Housing, or Senior Independent Housing. In-depth, property level research and data is available for all property types (including Senior and Income Restricted) through ALN OnLine, which includes Market and Effective Rents, Occupancy, Floor Plan & Unit Mix information, Market & Submarket statistics, Market Surveys, Historical Trends & Customizable Reports. By using ALN OnLine, you are able to see monthly fluctuations in any submarket you need which will greatly enhance your ability to respond to changes quickly and efficiently.

Disclaimer: All content and information within this review is for informational purposes only. ALN Apartment Data, Inc. makes no representation as to the accuracy or completeness of any information in this or any other materia posted on its site or found by following any link on its site. The owner will not be held liable for any losses, injuries, or damages from the display or use of this information. All content and information in this review may be shared provided a link to the article or page on the ALN website this review originated is included in the shared content.

Laura Reese-Williams, CAS
Executive Vice President
1.800.643.6416 x 205
Laura@alndata.com

Susan Stroud, CAS
Vice President of Sales
1.800.643.6416 x 207
SStroud@alndata.com

Paige Kitchens, CAS
Senior Reg. Account Executive
1.800.643.6416 x 251
Paige@alndata.com

Jackie James
Regional Account Executive
1.800.643.6416 x 253
Jackie@alndata.com

Karen Nelsen
Regional Account Executive
1.800.643.6416 x 259
KNelsen@alndata.com

Mark Pennings
Regional Account Executive
1.800.643.6416 x 232
Mark@alndata.com