

	OVERALL MARKET							STABILIZED PROPERTIES						
	OCCUPANCY		CHANGE		EFFECTIVE RENT			OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Jun-16	Jun-17	bps	%CHG	Jun-16	Jun-17	%CHG	Jun-16	Jun-17	bps	%CHG	Jun-16	Jun-17	%CHG
AL - Birmingham	90.0%	90.5%	50	0.6%	\$826	\$858	3.9%	91.7%	91.5%	-20	-0.2%	\$815	\$838	2.8%
AL - Huntsville	90.3%	93.6%	330	3.6%	\$688	\$716	4.2%	91.9%	93.8%	189	2.0%	\$673	\$698	3.6%
AL - Misc. AL	92.3%	93.7%	140	1.5%	N/A	\$630	N/A	92.2%	93.6%	140	1.5%	N/A	\$630	N/A
AL - Mobile	91.9%	93.0%	110	1.2%	\$779	\$799	2.6%	92.9%	93.1%	20	0.2%	\$772	\$793	2.6%
AL - Montgomery	86.7%	91.2%	450	5.2%	\$742	\$756	1.8%	88.9%	91.5%	260	2.9%	\$736	\$748	1.7%
Alabama Average	89.6%	91.8%	220	2.5%	\$771	\$788	2.2%	91.6%	92.4%	80	0.8%	\$762	\$774	1.7%
AR - Little Rock	92.5%	90.8%	-170	-1.8%	\$706	\$721	2.1%	92.5%	91.7%	-80	-0.8%	\$706	\$717	1.4%
AR - Northwest Arkansas	91.8%	88.7%	-310	-3.4%	\$601	\$638	6.2%	97.1%	95.6%	-150	-1.6%	\$594	\$607	2.2%
Arkansas Average	92.2%	89.6%	-260	-2.8%	\$665	\$688	3.3%	93.8%	92.9%	-89	-0.9%	\$664	\$674	1.6%
AZ - Flagstaff	92.1%	92.2%	10	0.2%	N/A	\$1,408	N/A	94.2%	94.8%	60	0.6%	N/A	\$1,387	N/A
AZ - Phoenix	92.4%	92.6%	20	0.2%	\$925	\$973	5.1%	94.4%	94.2%	-20	-0.3%	\$910	\$950	4.4%
AZ - Tucson	91.2%	92.4%	120	1.3%	\$670	\$708	5.7%	92.3%	92.8%	50	0.6%	\$663	\$700	5.6%
Arizona Average	92.2%	92.6%	40	0.4%	\$877	\$930	6.1%	94.0%	93.9%	-10	-0.1%	\$862	\$908	5.4%
CA - Central Coast	N/A	96.4%	N/A	N/A	N/A	\$1,814	N/A	N/A	96.6%	N/A	N/A	N/A	\$1,805	N/A
CA - Los Angeles	93.2%	94.0%	79	0.8%	\$1,960	\$2,063	5.3%	96.0%	96.1%	10	0.1%	\$1,940	\$2,025	4.4%
CA - Misc. CA	95.8%	95.2%	-60	-0.6%	N/A	\$935	N/A	95.8%	97.3%	150	1.6%	N/A	\$928	N/A
CA - Sacramento	95.7%	95.6%	-10	-0.1%	\$1,194	\$1,317	10.3%	96.9%	96.2%	-70	-0.7%	\$1,191	\$1,309	10.0%
CA - San Bernardino/Riverside	95.7%	95.6%	-10	-0.1%	\$1,333	\$1,407	5.6%	96.1%	95.9%	-20	-0.2%	\$1,328	\$1,400	5.4%
CA - San Diego	95.3%	95.0%	-30	-0.3%	\$1,702	\$1,786	5.0%	96.7%	96.3%	-40	-0.3%	\$1,693	\$1,772	4.7%
CA - San Francisco/Oakland	93.8%	93.5%	-29	-0.3%	\$2,535	\$2,596	2.4%	95.6%	95.8%	20	0.1%	\$2,507	\$2,548	1.6%
CA - San Joaquin Valley	96.6%	96.7%	10	0.1%	\$934	\$994	6.4%	96.6%	97.2%	60	0.6%	\$934	\$992	6.2%
California Average	94.3%	94.6%	30	0.2%	\$1,858	\$1,936	4.2%	96.1%	96.1%	0	0.0%	\$1,839	\$1,899	3.3%
FL - Fort Myers/Naples	91.4%	92.6%	120	1.3%	\$1,155	\$1,209	4.6%	95.2%	94.9%	-30	-0.3%	\$1,149	\$1,188	3.4%
FL - Gainesville	94.3%	93.1%	-119	-1.2%	\$1,014	\$1,096	8.0%	94.3%	95.5%	120	1.3%	\$1,014	\$1,067	5.3%
FL - Jacksonville	93.4%	94.3%	89	1.0%	\$931	\$973	4.5%	94.7%	94.9%	20	0.2%	\$925	\$961	3.9%
FL - Melbourne	94.7%	96.3%	160	1.6%	\$901	\$979	8.8%	96.7%	96.2%	-50	-0.5%	\$901	\$972	7.9%
FL - Miami/Ft Lauderdale	90.9%	90.0%	-90	-1.0%	\$1,523	\$1,585	4.1%	95.4%	94.3%	-110	-1.2%	\$1,495	\$1,538	2.9%
FL - Orlando	92.7%	92.7%	0	0.0%	\$1,112	\$1,174	5.6%	95.6%	95.2%	-40	-0.4%	\$1,098	\$1,152	4.9%
FL - Palm Beach	91.8%	88.4%	-340	-3.7%	\$1,458	\$1,514	3.9%	93.7%	93.9%	19	0.3%	\$1,441	\$1,453	0.8%
FL - Pensacola	95.0%	90.6%	-439	-4.7%	\$908	\$978	7.7%	95.8%	94.9%	-90	-1.0%	\$908	\$961	5.8%
FL - Tallahassee	93.5%	91.6%	-190	-2.1%	\$856	\$872	1.9%	93.5%	93.3%	-20	-0.3%	\$856	\$869	1.6%
FL - Tampa	93.9%	92.8%	-109	-1.1%	\$1,061	\$1,108	4.4%	95.1%	94.5%	-60	-0.6%	\$1,049	\$1,081	3.0%
Florida Average	92.7%	92.0%	-70	-0.7%	\$1,161	\$1,220	5.0%	95.1%	94.7%	-40	-0.4%	\$1,146	\$1,185	3.4%
GA - Albany	91.8%	90.8%	-100	-1.1%	\$642	\$657	2.4%	91.8%	90.8%	-100	-1.1%	\$642	\$657	2.4%
GA - Atlanta	91.6%	91.4%	-20	-0.2%	\$1,058	\$1,123	6.1%	93.8%	93.4%	-39	-0.4%	\$1,041	\$1,092	5.0%
GA - Augusta	92.1%	92.3%	20	0.3%	\$762	\$779	2.1%	94.3%	93.3%	-99	-1.1%	\$744	\$762	2.4%
GA - Columbus	93.0%	92.8%	-20	-0.2%	\$807	\$807	0.0%	93.0%	92.8%	-20	-0.2%	\$807	\$807	0.0%
GA - Macon	94.3%	94.7%	40	0.4%	\$730	\$747	2.2%	94.3%	94.8%	50	0.5%	\$730	\$745	2.0%
GA - Savannah	92.4%	94.1%	169	1.8%	\$925	\$985	6.5%	92.8%	94.6%	179	1.9%	\$923	\$973	5.5%
Georgia Average	91.8%	91.8%	0	-0.1%	\$1,012	\$1,069	5.6%	93.7%	93.5%	-20	-0.2%	\$997	\$1,042	4.6%
IL - Chicago	92.1%	91.8%	-30	-0.3%	N/A	\$1,511	N/A	95.2%	94.6%	-60	-0.6%	N/A	\$1,447	N/A
IL - Moline	93.9%	95.0%	110	1.2%	N/A	\$731	N/A	94.9%	95.0%	10	0.0%	N/A	\$725	N/A
IL - Peoria	94.9%	92.7%	-219	-2.3%	N/A	\$720	N/A	94.9%	92.7%	-219	-2.3%	N/A	\$720	N/A
IL - Springfield	95.5%	91.2%	-429	-4.4%	N/A	\$730	N/A	95.5%	91.2%	-429	-4.4%	N/A	\$730	N/A
Illinois Average	92.2%	91.8%	-40	-0.4%	N/A	\$1,414	N/A	95.2%	94.4%	-80	-0.8%	N/A	\$1,354	N/A
IN - Evansville	93.7%	92.8%	-90	-0.9%	N/A	\$734	N/A	93.7%	92.8%	-90	-0.9%	N/A	\$734	N/A
IN - Fort Wayne	93.5%	92.8%	-70	-0.8%	N/A	\$707	N/A	93.5%	92.8%	-70	-0.8%	N/A	\$702	N/A
IN - Indianapolis	92.9%	93.0%	10	0.1%	N/A	\$824	N/A	93.7%	93.4%	-30	-0.3%	N/A	\$815	N/A
IN - South Bend	95.5%	92.4%	-309	-3.3%	N/A	\$786	N/A	95.5%	92.8%	-269	-2.8%	N/A	\$779	N/A
Indiana Average	93.2%	92.9%	-30	-0.3%	N/A	\$804	N/A	93.9%	93.3%	-59	-0.6%	N/A	\$796	N/A
KY - Lexington	93.3%	90.3%	-300	-3.2%	N/A	\$803	N/A	93.9%	92.6%	-129	-1.4%	N/A	\$794	N/A
KY - Louisville	95.3%	92.1%	-319	-3.3%	N/A	\$852	N/A	95.6%	94.7%	-90	-0.9%	N/A	\$836	N/A
Kentucky Average	94.7%	91.6%	-309	-3.3%	N/A	\$837	N/A	95.1%	94.0%	-110	-1.1%	N/A	\$823	N/A
LA - Baton Rouge	90.8%	89.8%	-100	-1.1%	\$887	\$923	4.1%	91.6%	91.5%	-10	-0.2%	\$879	\$904	2.8%
LA - Lake Charles	89.3%	90.5%	120	1.3%	N/A	\$1,025	N/A	95.4%	91.9%	-349	-3.7%	N/A	\$989	N/A
LA - Monroe	88.2%	89.6%	140	1.6%	N/A	\$749	N/A	88.2%	89.6%	140	1.6%	N/A	\$749	N/A
LA - New Orleans	93.3%	94.0%	69	0.7%	\$946	\$967	2.2%	93.7%	94.4%	69	0.7%	\$934	\$959	2.7%
LA - Shreveport	89.7%	91.3%	160	1.9%	\$770	\$782	1.6%	90.4%	91.3%	90	1.1%	\$762	\$777	1.9%
Louisiana Average	90.9%	91.1%	20	0.2%	\$888	\$911	2.7%	92.0%	92.3%	30	0.3%	\$878	\$899	2.4%

	OVERALL MARKET							STABILIZED PROPERTIES						
	OCCUPANCY		CHANGE		EFFECTIVE RENT			OCCUPANCY		CHANGE		EFFECTIVE RENT		
	Jun-16	Jun-17	bps	%CHG	Jun-16	Jun-17	%CHG	Jun-16	Jun-17	bps	%CHG	Jun-16	Jun-17	%CHG
MA - Boston	92.5%	90.7%	-180	-1.9%	N/A	\$2,220	N/A	95.9%	96.2%	30	0.3%	N/A	\$2,151	N/A
MA - Springfield	96.4%	97.6%	120	1.2%	N/A	\$1,103	N/A	97.6%	97.6%	0	-0.1%	N/A	\$1,103	N/A
Massachusetts Average	92.8%	91.2%	-160	-1.7%	N/A	\$2,139	N/A	96.0%	96.3%	30	0.3%	N/A	\$2,067	N/A
MD - Baltimore	93.6%	92.7%	-90	-1.1%	N/A	\$1,278	N/A	94.7%	94.1%	-60	-0.6%	N/A	\$1,262	N/A
MD - Misc. MD	93.0%	95.5%	249	2.7%	N/A	\$1,164	N/A	95.6%	95.9%	30	0.3%	N/A	\$1,143	N/A
Maryland Average	93.6%	92.9%	-70	-0.7%	N/A	\$1,267	N/A	94.8%	94.3%	-50	-0.5%	N/A	\$1,250	N/A
MI - Detroit	96.3%	95.8%	-50	-0.5%	\$926	\$952	2.9%	96.9%	96.4%	-50	-0.6%	\$922	\$945	2.5%
MI - Grand Rapids/Kalamazoo/Battle Creek	96.8%	96.5%	-30	-0.3%	N/A	\$826	N/A	97.1%	96.5%	-60	-0.6%	N/A	\$822	N/A
MI - Misc. MI	93.0%	93.0%	0	0.0%	N/A	\$759	N/A	94.8%	94.8%	0	0.1%	N/A	\$757	N/A
Michigan Average	96.1%	95.8%	-30	-0.3%	N/A	\$921	N/A	96.8%	96.3%	-50	-0.5%	N/A	\$914	N/A
MO - Columbia	95.8%	94.5%	-130	-1.3%	N/A	\$671	N/A	95.5%	94.5%	-100	-1.0%	N/A	\$671	N/A
MO - Kansas City	92.5%	91.0%	-150	-1.6%	N/A	\$908	N/A	94.0%	93.9%	-10	-0.1%	N/A	\$885	N/A
MO - Springfield	96.9%	96.3%	-60	-0.6%	N/A	\$667	N/A	96.9%	96.2%	-70	-0.7%	N/A	\$666	N/A
MO - St. Louis	92.7%	92.6%	-10	-0.1%	N/A	\$902	N/A	94.1%	94.3%	20	0.3%	N/A	\$878	N/A
Missouri Average	92.7%	91.7%	-100	-1.1%	N/A	\$884	N/A	94.1%	94.2%	10	0.0%	N/A	\$862	N/A
MS - Gulfport/Biloxi	91.1%	91.4%	30	0.3%	\$713	\$726	1.9%	91.1%	91.4%	30	0.3%	\$713	\$726	1.9%
MS - Jackson/Central MS	94.2%	92.4%	-179	-1.9%	\$801	\$805	0.5%	94.2%	92.3%	-189	-2.0%	\$801	\$799	-0.2%
MS - Misc. MS	92.1%	91.0%	-110	-1.2%	N/A	\$804	N/A	92.7%	90.9%	-180	-1.9%	N/A	\$803	N/A
Mississippi Average	92.9%	91.2%	-170	-1.8%	\$771	\$785	1.8%	93.1%	91.8%	-130	-1.4%	\$771	\$781	1.4%
NC - Asheville	93.1%	93.6%	50	0.5%	\$1,052	\$1,096	4.2%	95.3%	95.7%	40	0.5%	\$1,038	\$1,084	4.5%
NC - Charlotte	90.9%	91.8%	90	1.0%	\$999	\$1,052	5.3%	95.2%	95.0%	-20	-0.2%	\$978	\$1,014	3.7%
NC - Fayetteville	88.9%	90.6%	170	1.9%	\$758	\$782	3.2%	88.9%	90.6%	170	1.9%	\$758	\$782	3.2%
NC - Greensboro / Winston-Salem	91.4%	91.7%	30	0.4%	\$732	\$775	5.9%	92.8%	93.6%	80	0.9%	\$728	\$760	4.4%
NC - Raleigh-Durham	91.9%	90.7%	-120	-1.2%	\$1,002	\$1,043	4.1%	94.0%	93.9%	-10	-0.1%	\$994	\$1,022	2.8%
NC - Wilmington	94.4%	91.9%	-249	-2.7%	\$829	\$879	6.0%	94.4%	93.9%	-50	-0.6%	\$829	\$863	4.1%
North Carolina Average	91.4%	91.1%	-30	-0.3%	\$935	\$980	4.8%	94.0%	94.1%	10	0.2%	\$923	\$954	3.4%
ND - Bismarck	83.6%	85.9%	230	2.8%	N/A	\$845	N/A	90.3%	85.9%	-440	-4.8%	N/A	\$837	N/A
ND - Fargo	88.7%	89.9%	120	1.4%	N/A	\$771	N/A	95.9%	92.0%	-389	-4.1%	N/A	\$757	N/A
North Dakota Average	87.5%	88.6%	110	1.3%	N/A	\$789	N/A	94.5%	90.0%	-449	-4.8%	N/A	\$776	N/A
NE - Lincoln	95.0%	95.3%	30	0.3%	N/A	\$846	N/A	97.1%	96.0%	-110	-1.1%	N/A	\$845	N/A
NE - Omaha	95.3%	94.4%	-90	-1.0%	N/A	\$888	N/A	95.8%	95.9%	10	0.1%	N/A	\$879	N/A
Nebraska Average	95.3%	94.4%	-90	-0.9%	N/A	\$879	N/A	96.0%	95.9%	-10	-0.1%	N/A	\$872	N/A
NV - Las Vegas	93.5%	93.3%	-20	-0.2%	\$889	\$943	6.0%	94.3%	94.0%	-30	-0.3%	\$884	\$928	5.0%
NV - Reno	96.2%	95.9%	-30	-0.3%	\$985	\$1,118	13.6%	97.1%	96.7%	-40	-0.5%	\$983	\$1,115	13.4%
Nevada Average	93.9%	93.7%	-19	-0.2%	\$903	\$971	7.5%	94.7%	94.4%	-30	-0.3%	\$898	\$958	6.7%
NY - Albany	89.6%	91.5%	190	2.1%	N/A	\$1,148	N/A	96.4%	96.7%	30	0.3%	N/A	\$1,111	N/A
NY - Buffalo/Rochester/Syracuse	95.4%	94.8%	-60	-0.6%	N/A	\$943	N/A	96.6%	95.5%	-110	-1.2%	N/A	\$932	N/A
NY - New York City	92.1%	91.7%	-40	-0.4%	N/A	\$2,504	N/A	96.0%	96.9%	90	0.9%	N/A	\$2,446	N/A
New York Average	92.5%	91.5%	-100	-1.1%	N/A	\$2,191	N/A	96.2%	96.6%	40	0.4%	N/A	\$2,135	N/A
OH - Cincinnati/Dayton	93.8%	93.1%	-69	-0.8%	N/A	\$861	N/A	95.1%	94.4%	-70	-0.8%	N/A	\$838	N/A
OH - Cleveland/Akron	95.7%	94.7%	-100	-1.0%	N/A	\$825	N/A	96.1%	95.1%	-100	-1.0%	N/A	\$820	N/A
OH - Columbus	94.5%	94.6%	10	0.1%	N/A	\$898	N/A	95.4%	95.5%	10	0.1%	N/A	\$882	N/A
OH - Toledo	96.1%	95.0%	-110	-1.2%	N/A	\$696	N/A	96.1%	95.0%	-110	-1.1%	N/A	\$689	N/A
Ohio Average	94.7%	94.2%	-50	-0.5%	N/A	\$852	N/A	95.5%	95.0%	-50	-0.5%	N/A	\$837	N/A
OK - Oklahoma City	88.3%	88.3%	0	0.0%	\$724	\$715	-1.3%	90.2%	89.4%	-80	-0.9%	\$709	\$696	-1.8%
OK - Tulsa	91.3%	89.8%	-150	-1.7%	\$677	\$672	-0.7%	92.2%	90.5%	-170	-1.9%	\$671	\$661	-1.5%
Oklahoma Average	89.4%	88.8%	-60	-0.6%	\$706	\$698	-1.2%	91.1%	89.9%	-120	-1.3%	\$695	\$682	-1.9%
PA - Misc. PA	95.5%	95.9%	40	0.4%	N/A	\$934	N/A	95.5%	95.9%	40	0.4%	N/A	\$934	N/A
PA - Philadelphia	94.7%	94.1%	-60	-0.7%	N/A	\$1,229	N/A	95.8%	95.4%	-40	-0.4%	N/A	\$1,211	N/A
PA - Pittsburgh	88.0%	90.1%	210	2.5%	N/A	\$1,090	N/A	95.0%	94.1%	-90	-0.9%	N/A	\$1,023	N/A
PA - State College / Altoona	98.0%	98.3%	30	0.3%	N/A	\$1,314	N/A	98.0%	98.3%	30	0.3%	N/A	\$1,314	N/A
Pennsylvania Average	93.9%	93.6%	-29	-0.3%	N/A	\$1,204	N/A	95.7%	95.3%	-40	-0.5%	N/A	\$1,181	N/A
SC - Charleston	88.6%	88.9%	30	0.4%	\$1,078	\$1,127	4.6%	94.7%	94.1%	-60	-0.6%	\$1,054	\$1,085	3.0%
SC - Columbia	92.6%	93.0%	40	0.4%	\$851	\$879	3.3%	93.9%	93.2%	-69	-0.7%	\$845	\$859	1.6%
SC - Greenville-Spartanburg	89.0%	90.5%	150	1.7%	\$876	\$884	1.0%	95.3%	94.4%	-90	-1.0%	\$856	\$854	-0.3%
SC - Myrtle Beach	90.4%	88.4%	-200	-2.2%	N/A	\$972	N/A	97.3%	95.5%	-180	-1.9%	N/A	\$943	N/A
South Carolina Average	89.9%	90.5%	60	0.7%	\$932	\$962	3.1%	94.7%	94.0%	-70	-0.8%	\$916	\$929	1.4%
SD - Rapid City	98.9%	95.0%	-390	-3.9%	N/A	\$890	N/A	98.9%	96.8%	-210	-2.1%	N/A	\$880	N/A
SD - Sioux Falls	91.7%	90.0%	-170	-1.8%	N/A	\$799	N/A	95.9%	94.0%	-190	-2.0%	N/A	\$796	N/A
South Dakota Average	93.4%	91.6%	-180	-2.0%	N/A	\$824	N/A	96.6%	94.9%	-170	-1.8%	N/A	\$818	N/A

(Continued on next page)



# ALN Apartment Data

Nationwide Multifamily Data

## ALN OnLine YOUR **DATA.** YOUR **WAY.**

ALN Apartment Data is proud to offer ALN OnLine **nationwide**. No matter where your research takes you, ALN has the data you need in our user-friendly, accurate, and trusted platform.

There are other data providers for Multifamily Brokers, Management Companies, Lenders, and Investors, but **you have choices!** Give us a call today for a demonstration of our flagship platform, ALN OnLine.

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*(Continue on for Market Stats)*

	OVERALL MARKET								STABILIZED PROPERTIES						
	OCCUPANCY		CHANGE		EFFECTIVE RENT			OCCUPANCY		CHANGE		EFFECTIVE RENT			
	Jun-16	Jun-17	bps	%CHG	Jun-16	Jun-17	%CHG	Jun-16	Jun-17	bps	%CHG	Jun-16	Jun-17	%CHG	
TN - Chattanooga	94.8%	94.3%	-50	-0.5%	\$843	\$863	2.4%	95.7%	94.3%	-140	-1.4%	\$837	\$858	2.5%	
TN - Knoxville	93.1%	92.8%	-30	-0.4%	\$831	\$855	3.0%	95.3%	95.3%	0	-0.1%	\$818	\$838	2.4%	
TN - Memphis	91.0%	92.1%	110	1.3%	\$773	\$797	3.0%	92.2%	92.2%	0	0.0%	\$768	\$791	3.0%	
TN - Misc. TN	95.7%	90.3%	-539	-5.7%	N/A	\$808	N/A	95.7%	95.3%	-40	-0.4%	N/A	\$808	N/A	
TN - Nashville	92.4%	90.3%	-210	-2.3%	\$1,076	\$1,121	4.2%	95.9%	94.7%	-120	-1.2%	\$1,049	\$1,072	2.2%	
Tennessee Average	91.9%	91.4%	-50	-0.5%	\$926	\$961	3.8%	94.6%	93.9%	-70	-0.7%	\$907	\$929	2.4%	
TX - Dallas/Ft. Worth	92.9%	91.7%	-120	-1.2%	\$1,044	\$1,095	4.9%	95.1%	94.8%	-30	-0.4%	\$1,028	\$1,066	3.8%	
TX - Greater Dallas	92.3%	91.0%	-130	-1.4%	\$1,089	\$1,136	4.3%	95.1%	94.6%	-50	-0.5%	\$1,069	\$1,102	3.1%	
TX - Greater Fort Worth	94.3%	93.8%	-50	-0.5%	\$943	\$1,003	6.4%	95.0%	95.1%	10	0.1%	\$938	\$992	5.7%	
TX - Abilene	93.1%	90.3%	-280	-3.0%	\$705	\$724	2.7%	93.1%	90.0%	-310	-3.3%	\$705	\$717	1.7%	
TX - Amarillo	88.9%	89.6%	70	0.8%	\$700	\$718	2.5%	89.3%	89.9%	60	0.6%	\$695	\$714	2.7%	
TX - Austin	91.3%	91.0%	-30	-0.3%	\$1,199	\$1,219	1.6%	94.6%	94.0%	-60	-0.7%	\$1,182	\$1,190	0.6%	
TX - Beaumont	92.6%	92.0%	-60	-0.6%	\$765	\$784	2.4%	93.2%	92.0%	-120	-1.3%	\$765	\$784	2.5%	
TX - College Station	80.1%	80.6%	50	0.7%	\$1,192	\$1,234	3.5%	93.9%	90.5%	-339	-3.6%	\$1,145	\$1,140	-0.4%	
TX - Corpus Christi	86.2%	85.7%	-50	-0.6%	\$923	\$914	-1.0%	91.7%	90.2%	-150	-1.7%	\$905	\$882	-2.6%	
TX - El Paso	92.1%	92.1%	0	0.0%	\$753	\$762	1.2%	92.3%	92.5%	20	0.2%	\$751	\$760	1.2%	
TX - Harlingen	90.1%	89.0%	-110	-1.3%	\$739	\$752	1.8%	93.5%	92.3%	-120	-1.3%	\$731	\$732	0.2%	
TX - Houston	89.4%	87.9%	-150	-1.7%	\$1,014	\$1,015	0.1%	92.8%	91.0%	-180	-1.9%	\$989	\$971	-1.8%	
TX - Laredo	78.6%	93.3%	1470	18.7%	\$899	\$891	-1.0%	85.8%	93.4%	760	8.8%	\$882	\$868	-1.5%	
TX - Longview/Tyler	91.4%	90.1%	-130	-1.4%	\$779	\$791	1.5%	91.4%	90.1%	-130	-1.4%	\$779	\$791	1.5%	
TX - Lubbock	89.6%	90.9%	130	1.4%	\$719	\$736	2.3%	91.9%	91.0%	-90	-1.0%	\$719	\$720	0.1%	
TX - Lufkin	91.3%	89.5%	-180	-2.0%	N/A	\$712	N/A	91.3%	89.5%	-180	-2.0%	N/A	\$712	N/A	
TX - Midland-Odessa	85.6%	93.5%	790	9.3%	\$925	\$1,090	17.9%	87.3%	93.7%	640	7.4%	\$915	\$1,073	17.3%	
TX - Misc. TX	90.6%	91.5%	90	0.9%	N/A	\$674	N/A	93.7%	91.9%	-180	-2.0%	N/A	\$672	N/A	
TX - San Angelo	89.6%	94.1%	449	5.1%	\$715	\$749	4.8%	89.6%	94.1%	449	5.1%	\$715	\$749	4.8%	
TX - San Antonio	89.5%	89.8%	30	0.4%	\$920	\$944	2.5%	93.0%	92.5%	-50	-0.5%	\$904	\$917	1.4%	
TX - Texarkana	93.5%	92.4%	-110	-1.2%	N/A	\$653	N/A	93.5%	92.4%	-110	-1.2%	N/A	\$653	N/A	
TX - Victoria	84.2%	91.2%	700	8.2%	\$787	\$792	0.7%	88.5%	90.2%	170	1.9%	\$740	\$737	-0.4%	
TX - Waco/Temple/Killeen	88.2%	89.0%	80	0.9%	\$730	\$752	3.1%	90.6%	90.5%	-10	-0.1%	\$727	\$741	2.0%	
TX - Wichita Falls	88.0%	86.8%	-120	-1.4%	\$618	\$639	3.4%	88.0%	86.8%	-120	-1.4%	\$618	\$639	3.4%	
Texas Average	90.8%	90.1%	-70	-0.8%	\$1,006	\$1,030	2.4%	93.7%	92.9%	-80	-0.8%	\$988	\$998	1.0%	
VA - Norfolk	91.7%	92.5%	80	0.9%	\$1,031	\$1,052	2.0%	93.4%	93.5%	10	0.1%	\$1,026	\$1,043	1.6%	
VA - Richmond	93.8%	93.7%	-9	0.0%	\$1,028	\$1,052	2.3%	94.9%	94.6%	-30	-0.3%	\$1,023	\$1,043	1.9%	
VA - Roanoke	95.3%	93.7%	-159	-1.7%	\$820	\$818	-0.2%	95.3%	96.0%	70	0.8%	\$820	\$807	-1.5%	
Virginia Average	92.5%	93.1%	60	0.6%	\$1,012	\$1,031	1.9%	94.1%	94.1%	0	0.0%	\$1,007	\$1,022	1.5%	
WA - Seattle	94.7%	93.6%	-109	-1.2%	N/A	\$1,634	N/A	96.4%	96.0%	-40	-0.4%	N/A	\$1,597	N/A	
WA - Spokane	97.5%	96.3%	-120	-1.2%	N/A	\$928	N/A	97.9%	96.9%	-100	-1.1%	N/A	\$926	N/A	
Washington Average	94.8%	93.7%	-109	-1.1%	N/A	\$1,559	N/A	96.6%	96.1%	-50	-0.5%	N/A	\$1,523	N/A	
WI - Green Bay/Appleton/Oshkosh	N/A	98.3%	N/A	N/A	N/A	\$716	N/A	N/A	98.3%	N/A	N/A	N/A	\$704	N/A	
WI - Madison	95.6%	96.3%	70	0.7%	N/A	\$1,068	N/A	98.0%	97.7%	-30	-0.3%	N/A	\$1,063	N/A	
WI - Milwaukee	94.1%	91.4%	-269	-2.9%	N/A	\$1,048	N/A	97.3%	96.6%	-70	-0.7%	N/A	\$1,010	N/A	
WI - Misc. WI	96.2%	96.0%	-20	-0.2%	N/A	\$743	N/A	96.2%	97.1%	90	0.9%	N/A	\$732	N/A	
Wisconsin Average	94.8%	93.7%	-109	-1.2%	N/A	\$977	N/A	97.4%	97.2%	-20	-0.3%	N/A	\$953	N/A	
AK - Anchorage	95.4%	94.0%	-140	-1.4%	N/A	\$1,051	N/A	95.4%	94.0%	-140	-1.4%	N/A	\$1,048	N/A	
CO - Denver/Co Springs	93.2%	91.5%	-170	-1.8%	\$1,299	\$1,366	5.2%	94.9%	94.9%	0	0.0%	\$1,286	\$1,334	3.8%	
CT - Hartford	92.0%	93.3%	130	1.4%	N/A	\$1,286	N/A	95.5%	95.3%	-20	-0.2%	N/A	\$1,263	N/A	
DC - Washington	93.3%	92.9%	-40	-0.5%	N/A	\$1,725	N/A	95.0%	95.3%	30	0.3%	N/A	\$1,696	N/A	
HI - Honolulu	84.7%	92.5%	780	9.2%	N/A	\$1,932	N/A	92.8%	95.7%	289	3.1%	N/A	\$1,862	N/A	
IA - Des Moines	93.9%	91.5%	-239	-2.5%	N/A	\$878	N/A	95.9%	94.8%	-110	-1.1%	N/A	\$848	N/A	
ID - Boise	90.2%	92.7%	250	2.7%	N/A	\$943	N/A	96.6%	96.6%	0	-0.1%	N/A	\$929	N/A	
KS - Wichita	93.3%	92.8%	-50	-0.5%	N/A	\$640	N/A	94.2%	93.2%	-99	-1.0%	N/A	\$633	N/A	
ME - Misc. ME	96.9%	95.2%	-170	-1.8%	N/A	\$1,180	N/A	96.9%	97.2%	30	0.3%	N/A	\$1,173	N/A	
MN - Minneapolis - St. Paul	96.1%	95.6%	-50	-0.5%	N/A	\$1,191	N/A	97.2%	97.3%	10	0.1%	N/A	\$1,152	N/A	
MT - All of Montana	93.0%	92.7%	-30	-0.3%	N/A	\$904	N/A	93.0%	94.2%	119	1.3%	N/A	\$897	N/A	
NH - Concord	98.3%	97.8%	-50	-0.5%	N/A	\$1,258	N/A	98.3%	98.6%	30	0.3%	N/A	\$1,254	N/A	
NM - Albuquerque	94.8%	94.6%	-20	-0.1%	\$793	\$823	3.8%	94.8%	94.6%	-20	-0.2%	\$791	\$821	3.8%	
OR - Portland	94.2%	93.8%	-40	-0.4%	N/A	\$1,309	N/A	96.4%	95.8%	-60	-0.6%	N/A	\$1,289	N/A	
RI - Providence	96.5%	97.0%	50	0.5%	N/A	\$1,345	N/A	96.5%	97.3%	80	0.8%	N/A	\$1,335	N/A	
UT - Salt Lake City	92.0%	91.3%	-70	-0.8%	\$985	\$1,050	6.7%	95.5%	95.2%	-30	-0.2%	\$976	\$1,027	5.2%	
WV - Charleston	97.7%	97.9%	20	0.2%	N/A	\$775	N/A	97.7%	97.9%	20	0.2%	N/A	\$775	N/A	
WY - All of Wyoming	83.4%	84.1%	70	0.8%	N/A	\$854	N/A	83.4%	84.1%	70	0.8%	N/A	\$854	N/A	

Overall Market Occupancy	
Market	Jun-17
AK - Misc. AK	92.7%
AR - Misc. AR	93.5%
AZ - Misc. AZ	93.0%
CO - Misc. CO	93.9%
DE - Miscellaneous	95.8%
GA - Misc. Georgia	86.5%
IA - Misc. IA	88.3%
ID - Misc. ID	95.7%
IL - Misc. IL	91.7%
IN - Misc. IN	95.4%
KS - Misc. KS	87.6%
KY - Misc. KY	95.9%
LA - Misc. LA	90.0%
MA - Misc. MA	99.6%
MN - Misc. MN	92.6%
MO - Misc. MO	92.6%
ND - Misc. ND	83.5%
NE - Misc. NE	94.7%
NM - Misc. NM	91.5%
NV - Misc. NV	90.7%
NY - Misc. NY	94.8%
OH - Misc. OH	94.3%
OK - Misc. OK	92.5%
OR - Misc. OR	98.5%
SC - Misc. SC	87.0%
SD - Misc. SD	90.0%
UT - Misc. UT	98.4%
WA - Misc. WA	96.8%
WV - Miscellaneous	95.1%

On a monthly basis, ALN surveys all apartment communities in each of the markets that we cover and an average of 92% of these surveys are successfully completed. The above statistics reflect only Conventional, Midrise, and High-Rise apartment communities. In addition, unless otherwise noted, these statistics do not include Income Restricted, Student Housing, or Senior Independent Housing. In-depth, property level research and data is available for all property types (including Senior and Income Restricted) through ALN OnLine, which includes Market and Effective Rents, Occupancy, Floor Plan & Unit Mix information, Market & Submarket statistics, Market Surveys, Historical Trends & Customizable Reports. By using ALN OnLine, you are able to see monthly fluctuations in any submarket you need which will greatly enhance your ability to respond to changes quickly and efficiently.

### Why Does ALN Update Monthly?

Most data providers update their data quarterly. For some, that is often enough. However, this industry moves way too quickly and many opportunities are missed when waiting on slow reacting data providers to catch up with your market. Only ALN can provide you with monthly updated data throughout the U.S.

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