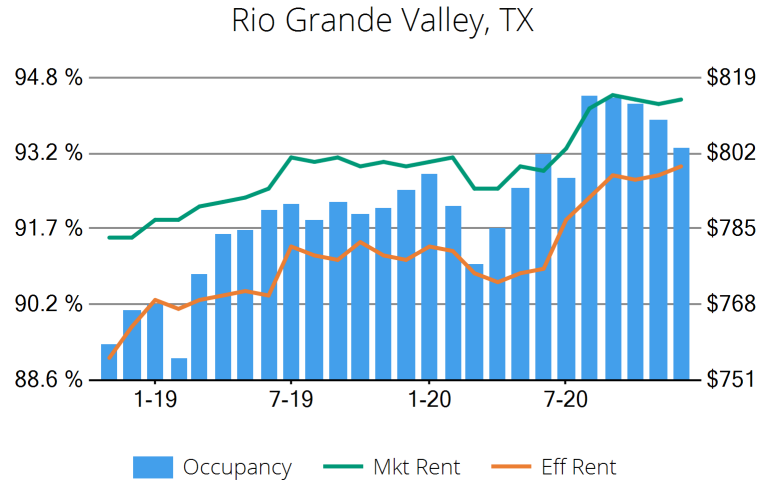


General Overview

Conventional Properties	Dec 2020	Annual Chg
Occupancy	93.3	+1.2%
Unit Change	382	
Units Absorbed (Annual)	529	
Average Size (SF)	862	+0.2%
Asking Rent	\$814	+1.8%
Asking Rent per SF	\$0.94	+1.6%
Effective Rent	\$799	+2.8%
Effective Rent per SF	\$0.93	+2.5%
% Offering Concessions	23%	-34.9%
Avg. Concession Package	6.7%	0.0%



Market Breakdown

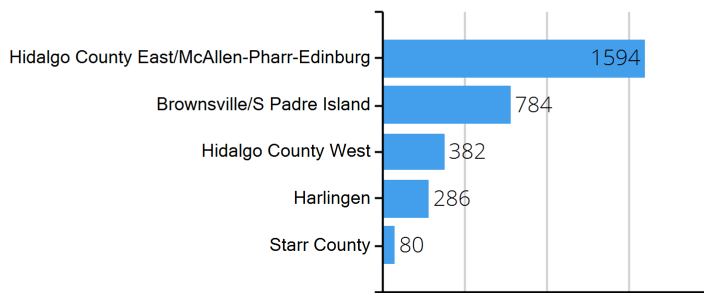
Property Type	% of Market	# Props	# Units	Occ.	Avg SF	Average Rent Mkt	Eff	Rent Concessions Props Offering	Avg Package
Conventional	47%	171	13,868	93.3%	862	\$814	\$799	23.0%	6.7%
Affordable	42%	122	12,501	94.5%	923	\$659	\$655	7.4%	6.7%
Senior Living	7%	28	2,145	93.0%	712	\$902	\$902	0.0%	0.0%
Student Housing	4%	4	1,162	86.2%	1,072	\$1,306	\$1,306	0.0%	0.0%
Totals		325	29,676						

Top 5 Submarkets

Occupancy Annual Change	Dec-20	Change	Effective Rent Gains	Dec-20	Change
Brownsville/S Padre Island	96.0%	1.5%	Brownsville/S Padre Island	\$760	5.4%
Hidalgo County East/McAllen-Pharr-Edinburg	92.4%	1.2%	Hidalgo County East/McAllen-Pharr-Edinburg	\$828	1.5%
Harlingen	95.5%	0.3%	Harlingen	\$748	1.2%
Hidalgo County West	89.1%	-6.3%	Hidalgo County West	\$787	-0.9%
Starr County	0.0%	0.0%	Starr County	\$0	0.0%

New Units

Top 5 Submarkets with Most New Units in Pipeline



Leasing Starts Next 4 Quarters

